

**FORM 10-Q**  
**SECURITIES AND EXCHANGE COMMISSION**  
 WASHINGTON, D.C. 20549

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE  
 SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **June 30, 2024**  
 OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE  
 SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from \_\_\_\_\_ to \_\_\_\_\_

**FIRST MERCHANTS CORPORATION**

(Exact name of registrant as specified in its charter)

Indiana (State or other jurisdiction of incorporation)	
001-41342 (Commission File Number)	35-1544218 (IRS Employer Identification No.)

**200 East Jackson Street, Muncie, IN**      **47305-2814**  
 (Address of principal executive offices)      (Zip code)

(Registrant's telephone number, including area code): **(765) 747-1500**

**Not Applicable**  
 (Former name, former address and former fiscal year,  
 if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.125 stated value per share	FRME	The Nasdaq Stock Market LLC
Depository Shares, each representing a 1/100th interest in a share of Non-Cumulative Perpetual Preferred Stock, Series A	FRMEP	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every interactive data file required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer  Accelerated Filer  Non-Accelerated Filer   
 Smaller Reporting Company  Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of July 26, 2024, there were 58,506,917 outstanding common shares of the registrant.

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# GLOSSARY OF DEFINED TERMS

## FIRST MERCHANTS CORPORATION

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ACL	Allowance for Credit Losses
ASC	Accounting Standards Codification
ASU	Accounting Standards Update
Bank	First Merchants Bank, a wholly-owned subsidiary of the Corporation
BTFFP	Bank Term Funding Program created by the Federal Reserve in March 2023
CECL	FASB Accounting Standards Update No. 2016-13, <i>Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments</i> , adopted by the Corporation on January 1, 2021.
CET1	Common Equity Tier 1
CODM	Chief operating decision maker
Corporation	First Merchants Corporation
CRE	Commercial Real Estate
EITF	FASB's Emerging Issues Task Force
ESPP	Employee Stock Purchase Plan
FASB	Financial Accounting Standards Board
FDIC	Federal Deposit Insurance Corporation
Federal Reserve	Board of Governors of the Federal Reserve System
FHLB	Federal Home Loan Bank
FOMC	Federal Open Market Committee, the monetary policymaking body of the Federal Reserve System.
FTE	Fully taxable equivalent
GAAP	U.S. Generally Accepted Accounting Principles
IRA	Inflation Reduction Act of 2022
Level One	Level One Bancorp, Inc., which was acquired by the Corporation on April 1, 2022.
OREO	Other real estate owned
PPP	Paycheck Protection Program, which was established by the Coronavirus Aid, Relief and Economic Security Act, or CARES Act, and implemented by the U.S. Small Business Administration to provide small business loans.
RSA	Restricted Stock Awards
SOFR	Secured Overnight Financing Rate

**PART I. FINANCIAL INFORMATION**  
**ITEM 1. CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
*(table dollar amounts in thousands, except share data)*

**CONSOLIDATED CONDENSED BALANCE SHEETS**

	June 30, 2024 (Unaudited)	December 31, 2023
<b>ASSETS</b>		
Cash and due from banks	\$ 105,372	\$ 112,649
Interest-bearing deposits	168,528	436,080
Investment securities available for sale	1,618,893	1,627,112
Investment securities held to maturity, net of allowance for credit losses of \$245 and \$245 (fair value of \$1,779,216 and \$1,870,374)	2,134,195	2,184,252
Loans held for sale	32,292	18,934
Loans	12,639,650	12,486,027
Less: Allowance for credit losses - loans	(189,537)	(204,934)
Net loans	12,450,113	12,281,093
Premises and equipment	133,245	133,896
Federal Home Loan Bank stock	41,738	41,769
Interest receivable	97,546	97,664
Goodwill	712,002	712,002
Other intangibles	23,371	27,099
Cash surrender value of life insurance	306,379	306,301
Other real estate owned	4,824	4,831
Tax asset, deferred and receivable	107,080	99,883
Other assets	367,845	322,322
<b>TOTAL ASSETS</b>	<b>\$ 18,303,423</b>	<b>\$ 18,405,887</b>
<b>LIABILITIES</b>		
Deposits:		
Noninterest-bearing	\$ 2,303,313	\$ 2,500,062
Interest-bearing	12,265,757	12,321,391
<b>Total Deposits</b>	<b>14,569,070</b>	<b>14,821,453</b>
Borrowings:		
Federal funds purchased	147,229	—
Securities sold under repurchase agreements	100,451	157,280
Federal Home Loan Bank advances	832,703	712,852
Subordinated debentures and other borrowings	93,589	158,644
<b>Total Borrowings</b>	<b>1,173,972</b>	<b>1,028,776</b>
Interest payable	18,554	18,912
Other liabilities	329,302	289,033
<b>Total Liabilities</b>	<b>16,090,898</b>	<b>16,158,174</b>
<b>COMMITMENTS AND CONTINGENT LIABILITIES</b>		
<b>STOCKHOLDERS' EQUITY</b>		
Cumulative Preferred Stock, \$1,000 par value, \$1,000 liquidation value:		
Authorized - 600 cumulative shares		
Issued and outstanding - 125 cumulative shares	125	125
Preferred Stock, Series A, no par value, \$2,500 liquidation preference:		
Authorized - 10,000 non-cumulative perpetual shares		
Issued and outstanding - 10,000 non-cumulative perpetual shares	25,000	25,000
Common Stock, \$0.125 stated value:		
Authorized - 100,000,000 shares		
Issued and outstanding - 58,045,653 and 59,424,122 shares	7,256	7,428
Additional paid-in capital	1,191,193	1,236,506
Retained earnings	1,200,930	1,154,624
Accumulated other comprehensive loss	(211,979)	(175,970)
<b>Total Stockholders' Equity</b>	<b>2,212,525</b>	<b>2,247,713</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ 18,303,423</b>	<b>\$ 18,405,887</b>

See NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS.

**PART I. FINANCIAL INFORMATION**  
**ITEM 1. CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
*(table dollar amounts in thousands, except share data)*

**CONSOLIDATED CONDENSED STATEMENTS OF INCOME**  
(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
<b>INTEREST INCOME</b>				
Loans receivable:				
Taxable	\$ 201,413	\$ 186,256	\$ 399,436	\$ 358,609
Tax exempt	8,430	7,760	16,620	15,469
Investment securities:				
Taxable	9,051	8,886	17,799	17,973
Tax exempt	13,613	14,279	27,224	30,349
Deposits with financial institutions	2,995	3,164	9,488	3,801
Federal Home Loan Bank stock	879	1,020	1,714	1,562
<b>Total Interest Income</b>	<b>236,381</b>	<b>221,365</b>	<b>472,281</b>	<b>427,763</b>
<b>INTEREST EXPENSE</b>				
Deposits	99,151	73,201	197,436	123,886
Federal funds purchased	126	123	126	1,420
Securities sold under repurchase agreements	645	979	1,677	1,827
Federal Home Loan Bank advances	6,398	6,815	13,171	13,879
Subordinated debentures and other borrowings	1,490	2,412	4,237	4,797
<b>Total Interest Expense</b>	<b>107,810</b>	<b>83,530</b>	<b>216,647</b>	<b>145,809</b>
<b>NET INTEREST INCOME</b>	<b>128,571</b>	<b>137,835</b>	<b>255,634</b>	<b>281,954</b>
Provision for credit losses	24,500	—	26,500	—
<b>NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES</b>	<b>104,071</b>	<b>137,835</b>	<b>229,134</b>	<b>281,954</b>
<b>NONINTEREST INCOME</b>				
Service charges on deposit accounts	8,214	7,813	16,121	15,172
Fiduciary and wealth management fees	8,825	7,397	17,025	15,259
Card payment fees	4,739	4,537	9,239	9,709
Net gains and fees on sales of loans	5,141	3,632	8,395	6,031
Derivative hedge fees	489	672	752	1,820
Other customer fees	460	742	887	1,259
Increase in cash surrender value of life insurance	1,414	1,316	2,863	2,603
Gains on life insurance benefits	515	780	658	781
Net realized losses on sales of available for sale securities	(49)	(1,392)	(51)	(2,963)
Other income	1,586	822	2,083	1,645
<b>Total Noninterest Income</b>	<b>31,334</b>	<b>26,319</b>	<b>57,972</b>	<b>51,316</b>
<b>NONINTEREST EXPENSES</b>				
Salaries and employee benefits	52,214	54,753	110,507	112,212
Net occupancy	6,746	6,674	14,058	13,933
Equipment	6,599	6,181	12,825	12,307
Marketing	1,773	1,102	2,971	2,411
Outside data processing fees	7,072	6,604	13,961	12,717
Printing and office supplies	354	434	707	817
Intangible asset amortization	1,771	2,182	3,728	4,379
FDIC assessments	3,278	2,740	7,565	4,136
Other real estate owned and foreclosure expenses	373	916	907	898
Professional and other outside services	3,822	4,660	7,774	8,358
Other expenses	7,411	6,347	13,345	14,145
<b>Total Noninterest Expenses</b>	<b>91,413</b>	<b>92,593</b>	<b>188,348</b>	<b>186,313</b>
<b>INCOME BEFORE INCOME TAX</b>	<b>43,992</b>	<b>71,561</b>	<b>98,758</b>	<b>146,957</b>
Income tax expense	4,067	10,699	10,892	22,016
<b>NET INCOME</b>	<b>39,925</b>	<b>60,862</b>	<b>87,866</b>	<b>124,941</b>
Preferred stock dividends	469	469	938	938
<b>NET INCOME AVAILABLE TO COMMON STOCKHOLDERS</b>	<b>\$ 39,456</b>	<b>\$ 60,393</b>	<b>\$ 86,928</b>	<b>\$ 124,003</b>
<b>Per Share Data:</b>				
Basic Net Income Available to Common Stockholders	\$ 0.68	\$ 1.02	\$ 1.48	\$ 2.09
Diluted Net Income Available to Common Stockholders	\$ 0.68	\$ 1.02	\$ 1.48	\$ 2.09
Cash Dividends Paid	\$ 0.35	\$ 0.34	\$ 0.69	\$ 0.66
Average Diluted Common Shares Outstanding (in thousands)	58,328	59,448	58,800	59,446

See NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS.

**PART I. FINANCIAL INFORMATION**  
**ITEM 1. CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
*(table dollar amounts in thousands, except share data)*

**CONSOLIDATED CONDENSED STATEMENTS OF COMPREHENSIVE INCOME**

(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
Net income	\$ 39,925	\$ 60,862	\$ 87,866	\$ 124,941
Other comprehensive income (loss):				
Unrealized gains (losses) on securities available-for-sale:				
Unrealized holding gain (loss) arising during the period	(17,708)	(25,461)	(45,632)	23,954
Reclassification adjustment for losses (gains) included in net income	49	1,392	51	2,963
Tax effect	3,709	5,055	9,572	(5,652)
Net of tax	(13,950)	(19,014)	(36,009)	21,265
Unrealized gain (loss) on cash flow hedges:				
Unrealized holding gain (loss) arising during the period	—	(62)	—	(113)
Reclassification adjustment for losses (gains) included in net income	—	16	—	15
Tax effect	—	10	—	20
Net of tax	—	(36)	—	(78)
Total other comprehensive income (loss), net of tax	(13,950)	(19,050)	(36,009)	21,187
Comprehensive income	\$ 25,975	\$ 41,812	\$ 51,857	\$ 146,128

See NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS.

**PART I. FINANCIAL INFORMATION**  
**ITEM 1. CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
*(table dollar amounts in thousands, except share data)*

**CONSOLIDATED CONDENSED STATEMENTS OF STOCKHOLDERS' EQUITY**  
(Unaudited)

	Three Months Ended June 30, 2024									
	Cumulative Preferred Stock		Non-Cumulative Preferred Stock		Common Stock		Additional Paid in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Total
	Shares	Amount	Shares	Amount	Shares	Amount				
<b>Balances, March 31, 2024</b>	125	\$ 125	10,000	\$ 25,000	58,564,819	\$ 7,321	\$ 1,208,447	\$ 1,181,939	\$ (198,029)	\$ 2,224,803
Comprehensive income:										
Net income	—	—	—	—	—	—	—	39,925	—	39,925
Other comprehensive loss, net of tax	—	—	—	—	—	—	—	—	(13,950)	(13,950)
Cash dividends on preferred stock (\$46.88 per share)	—	—	—	—	—	—	—	(469)	—	(469)
Cash dividends on common stock (\$0.35 per share)	—	—	—	—	—	—	—	(20,465)	—	(20,465)
Repurchases of common stock	—	—	—	—	(593,123)	(74)	(19,907)	—	—	(19,981)
Excise tax on common stock repurchases	—	—	—	—	—	—	(185)	—	—	(185)
Share-based compensation	—	—	—	—	8,803	—	1,351	—	—	1,351
Stock issued under employee benefit plans	—	—	—	—	5,510	1	156	—	—	157
Stock issued under dividend reinvestment and stock purchase plan	—	—	—	—	17,675	2	557	—	—	559
Stock options exercised	—	—	—	—	42,893	6	807	—	—	813
Restricted shares withheld for taxes	—	—	—	—	(924)	—	(33)	—	—	(33)
<b>Balances, June 30, 2024</b>	<u>125</u>	<u>\$ 125</u>	<u>10,000</u>	<u>\$ 25,000</u>	<u>58,045,653</u>	<u>\$ 7,256</u>	<u>\$ 1,191,193</u>	<u>\$ 1,200,930</u>	<u>\$ (211,979)</u>	<u>\$ 2,212,525</u>

	Three Months Ended June 30, 2023									
	Cumulative Preferred Stock		Non-Cumulative Preferred Stock		Common Stock		Additional Paid in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Total
	Shares	Amount	Shares	Amount	Shares	Amount				
<b>Balances, March 31, 2023</b>	125	\$ 125	10,000	\$ 25,000	59,257,051	\$ 7,407	\$ 1,231,532	\$ 1,057,298	\$ (198,914)	\$ 2,122,448
Comprehensive income:										
Net income	—	—	—	—	—	—	—	60,862	—	60,862
Other comprehensive loss net of tax	—	—	—	—	—	—	—	—	(19,050)	(19,050)
Cash dividends on preferred stock (\$46.88 per share)	—	—	—	—	—	—	—	(469)	—	(469)
Cash dividends on common stock (\$0.34 per share)	—	—	—	—	—	—	—	(20,292)	—	(20,292)
Share-based compensation	—	—	—	—	7,084	1	1,234	—	—	1,235
Stock issued under employee benefit plans	—	—	—	—	7,535	1	180	—	—	181
Stock issued under dividend reinvestment and stock purchase plan	—	—	—	—	19,073	2	548	—	—	550
Stock options exercised	—	—	—	—	6,405	1	99	—	—	100
<b>Balances, June 30, 2023</b>	<u>125</u>	<u>\$ 125</u>	<u>10,000</u>	<u>\$ 25,000</u>	<u>59,297,148</u>	<u>\$ 7,412</u>	<u>\$ 1,233,593</u>	<u>\$ 1,097,399</u>	<u>\$ (217,964)</u>	<u>\$ 2,145,565</u>

**PART I. FINANCIAL INFORMATION**  
**ITEM 1. CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
*(table dollar amounts in thousands, except share data)*

	Six Months Ended June 30, 2024									
	Cumulative Preferred Stock		Non-Cumulative Preferred Stock		Common Stock		Additional Paid in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Total
	Shares	Amount	Shares	Amount	Shares	Amount				
<b>Balances, December 31, 2023</b>	125	\$ 125	10,000	\$ 25,000	59,424,122	\$ 7,428	\$ 1,236,506	\$ 1,154,624	\$ (175,970)	\$ 2,247,713
Comprehensive income:										
Net income	—	—	—	—	—	—	—	87,866	—	87,866
Other comprehensive loss, net of tax	—	—	—	—	—	—	—	—	(36,009)	(36,009)
Cash dividends on preferred stock (\$93.76 per share)	—	—	—	—	—	—	—	(938)	—	(938)
Cash dividends on common stock (\$0.69 per share)	—	—	—	—	—	—	—	(40,622)	—	(40,622)
Repurchases of common stock	—	—	—	—	(1,481,565)	(185)	(49,770)	—	—	(49,955)
Excise tax on stock repurchase	—	—	—	—	—	—	(482)	—	—	(482)
Share-based compensation	—	—	—	—	16,216	2	2,752	—	—	2,754
Stock issued under employee benefit plans	—	—	—	—	11,769	2	341	—	—	343
Stock issued under dividend reinvestment and stock purchase plan	—	—	—	—	33,890	4	1,097	—	—	1,101
Stock options exercised	—	—	—	—	42,893	5	807	—	—	812
Restricted shares withheld for taxes	—	—	—	—	(1,672)	—	(58)	—	—	(58)
<b>Balances, June 30, 2024</b>	<u>125</u>	<u>\$ 125</u>	<u>10,000</u>	<u>\$ 25,000</u>	<u>58,045,653</u>	<u>\$ 7,256</u>	<u>\$ 1,191,193</u>	<u>\$ 1,200,930</u>	<u>\$ (211,979)</u>	<u>\$ 2,212,525</u>

	Six Months Ended June 30, 2023									
	Cumulative Preferred Stock		Non-Cumulative Preferred Stock		Common Stock		Additional Paid in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Total
	Shares	Amount	Shares	Amount	Shares	Amount				
<b>Balances, December 31, 2022</b>	125	\$ 125	10,000	\$ 25,000	59,170,583	\$ 7,396	\$ 1,228,626	\$ 1,012,774	\$ (239,151)	\$ 2,034,770
Comprehensive income:										
Net income	—	—	—	—	—	—	—	124,941	—	124,941
Other comprehensive income, net of tax	—	—	—	—	—	—	—	—	21,187	21,187
Cash dividends on preferred stock (\$93.76 per share)	—	—	—	—	—	—	—	(938)	—	(938)
Cash dividends on common stock (\$0.66 per share)	—	—	—	—	—	—	—	(39,378)	—	(39,378)
Share-based compensation	—	—	—	—	14,657	2	2,430	—	—	2,432
Stock issued under employee benefit plans	—	—	—	—	13,435	2	378	—	—	380
Stock issued under dividend reinvestment and stock purchase plan	—	—	—	—	33,537	4	1,060	—	—	1,064
Stock options exercised	—	—	—	—	65,025	8	1,102	—	—	1,110
Restricted shares withheld for taxes	—	—	—	—	(89)	—	(3)	—	—	(3)
<b>Balances, June 30, 2023</b>	<u>125</u>	<u>\$ 125</u>	<u>10,000</u>	<u>\$ 25,000</u>	<u>59,297,148</u>	<u>\$ 7,412</u>	<u>\$ 1,233,593</u>	<u>\$ 1,097,399</u>	<u>\$ (217,964)</u>	<u>\$ 2,145,565</u>

See NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS.



**PART I. FINANCIAL INFORMATION**  
**ITEM 1. CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
*(table dollar amounts in thousands, except share data)*

**CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (Unaudited)**

	Six Months Ended June 30,	
	2024	2023
<b>Cash Flow From Operating Activities:</b>		
Net income	\$ 87,866	\$ 124,941
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for credit losses	26,500	—
Depreciation and amortization	6,680	5,799
Change in deferred taxes	1,356	(1,429)
Share-based compensation	2,754	2,432
Loans originated for sale	(451,682)	(272,074)
Proceeds from sales of loans held for sale	443,068	256,880
Gains on sales of loans held for sale	(4,744)	(3,009)
Net losses on sales and redemptions of securities available for sale	51	2,963
Increase in cash surrender value of life insurance	(2,863)	(2,603)
Gains on life insurance benefits	(658)	(781)
Change in interest receivable	118	(4,714)
Change in interest payable	(358)	6,065
Other adjustments	13,787	(1,497)
Net cash provided by operating activities	<u>121,875</u>	<u>112,973</u>
<b>Cash Flows from Investing Activities:</b>		
Net change in interest-bearing deposits	267,552	(93,419)
Purchases of:		
Securities available for sale	(62,328)	(1,400)
Securities held to maturity	—	(5,653)
Proceeds from sales of securities available for sale	—	314,087
Proceeds from maturities and redemptions of:		
Securities available for sale	21,396	32,365
Securities held to maturity	48,254	50,774
Change in Federal Home Loan Bank stock	31	(3,317)
Payment of capital calls to qualified affordable housing investments	(15,933)	(4,749)
Net change in loans	(171,915)	(386,135)
Proceeds from the sale of other real estate owned	274	101
Proceeds from life insurance benefits	3,443	4,675
Proceeds from mortgage portfolio loan sale	1,716	—
Proceeds from commercial portfolio loan sale	3,273	89,675
Other adjustments	(28,469)	2,424
Net cash provided by (used in) investing activities	<u>67,294</u>	<u>(572)</u>
<b>Cash Flows from Financing Activities:</b>		
Net change in:		
Demand and savings deposits	(385,455)	(530,227)
Certificates of deposit and other time deposits	133,072	728,637
Borrowings	427,348	746,773
Repayment of borrowings	(282,152)	(1,033,441)
Cash dividends on preferred stock	(938)	(938)
Cash dividends on common stock	(40,622)	(39,378)
Stock issued under employee benefit plans	343	380
Stock issued under dividend reinvestment and stock purchase plans	1,101	1,064
Stock options exercised	812	1,110
Repurchase of common stock	(49,955)	—
Net cash used in financing activities	<u>(196,446)</u>	<u>(126,020)</u>
Net Change in Cash and Cash Equivalents	<u>(7,277)</u>	<u>(13,619)</u>
Cash and Cash Equivalents, January 1	112,649	122,594
Cash and Cash Equivalents, June 30	<u>\$ 105,372</u>	<u>\$ 108,975</u>
<b>Additional cash flow information:</b>		
Interest paid	\$ 217,005	\$ 139,744
Income tax paid (refunded)	5,300	27,530
Loans transferred to other real estate owned	211	1,080
Fixed assets transferred to other real estate owned	—	2,900
Non-cash investing activities using trade date accounting	28,805	26,911
ROU assets obtained in exchange for new operating lease liabilities	5,588	1,505
Qualified affordable housing investments obtained in exchange for funding commitments	40,000	4,700

See NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS.

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**NOTE 1**  
**GENERAL**  
**Financial Statement Preparation**

The Consolidated Condensed Balance Sheet of the Corporation as of December 31, 2023, has been derived from the audited consolidated balance sheet of the Corporation as of that date. Certain information and note disclosures normally included in the Corporation's annual financial statements, prepared in accordance with accounting principles generally accepted in the United States of America, have been condensed or omitted. These consolidated condensed financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2023 filed with the Securities and Exchange Commission. The results of operations for the three and six months ended June 30, 2024, are not necessarily indicative of the results to be expected for the year. Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for credit losses and fair value of financial instruments.

**Significant Accounting Policies**

The significant accounting policies followed by the Corporation and its wholly-owned subsidiaries for interim financial reporting are consistent with the accounting policies followed for annual financial reporting. All adjustments, which are of a normal recurring nature and are in the opinion of management necessary for a fair statement of the results for the periods reported, have been included in the accompanying Consolidated Condensed Financial Statements.

**Recent Accounting Changes Adopted in 2024**

**FASB Accounting Standards Updates - No. 2023-02 - Investments - Equity Method and Joint Ventures (Topic 323) - Accounting for Investments in Tax Credit Structures Using the Proportional Amortization Method**

**Summary** - The FASB issued ASU No. 2023-02, *Investments—Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Tax Credit Structures Using the Proportional Amortization Method*, which is intended to improve the accounting and disclosures for investments in tax credit structures. The ASU is a consensus of the FASB's Emerging Issues Task Force ("EITF").

The ASU allows reporting entities to elect to account for qualifying tax equity investments using the proportional amortization method, regardless of the program giving rise to the related income tax credits. The ASU responds to stakeholder feedback that the proportional amortization method provides investors and other allocators of capital with a better understanding of the returns from investments that are made primarily for the purpose of receiving income tax credits and other income tax benefits.

Reporting entities were previously permitted to apply the proportional amortization method only to qualifying tax equity investments in low-income housing tax credit (LIHTC) structures. In recent years, stakeholders asked the FASB to extend the application of the proportional amortization method to qualifying tax equity investments that generate tax credits through other programs, which resulted in the EITF addressing this issue.

For public business entities, the amendments are effective for fiscal years beginning after December 15, 2023, including interim periods within those fiscal years. For all other entities, the amendments are effective for fiscal years beginning after December 15, 2024, including interim periods within those fiscal years. Early adoption is permitted for all entities in any interim period. The Corporation adopted this guidance in the first quarter of 2024 and adoption did not have a significant impact on the Corporation's financial statements or disclosures.

**New Accounting Pronouncements Not Yet Adopted**

The Corporation continually monitors potential accounting pronouncements and the following pronouncements have been deemed to have the most applicability to the Corporation's financial statements:

**FASB Accounting Standards Updates - No. 2023-07 - Segment Reporting (Topic 280) — Improvements to Reportable Segment Disclosure**

**Summary** - The FASB issued ASU No. 2023-07, *Segment Reporting (Topic 280) - Improvements to Reportable Segment Disclosure*, which is intended to improve disclosures about a public entity's reportable segments and addresses requests from investors and other allocators of capital for additional, more detailed information about a reportable segment's expenses.

The key amendments:

- Require that a public entity disclose, on an annual and interim basis, significant segment expenses that are regularly provided to the chief operating decision maker ("CODM") and included within each reported measure of segment profit or loss.
- Require that a public entity disclose, on an annual and interim basis, an amount for other segment items by reportable segment and a description of its composition. The other segment items category is the difference between segment revenue less the significant expenses disclosed and each reported measure of segment profit or loss.
- Require that a public entity provide all annual disclosures about a reportable segment's profit or loss and assets currently required by FASB ASC Topic 280, Segment Reporting, in interim periods.

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- Clarify that if the CODM uses more than one measure of a segment's profit or loss in assessing segment performance and deciding how to allocate resources, a public entity may report one or more of those additional measures of segment profit or loss. However, at least one of the reported segment profit or loss measures (or the single reported measure, if only one is disclosed) should be the measure that is most consistent with the measurement principles used in measuring the corresponding amounts in the public entity's consolidated financial statements.
- Require that a public entity disclose the title and position of the CODM and an explanation of how the CODM uses the reported measure(s) of segment profit or loss in assessing segment performance and deciding how to allocate resources.
- Require that a public entity that has a single reportable segment provide all the disclosures required by the amendments in the ASU and all existing segment disclosures in Topic 280.

ASU No. 2023-07, *Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures*, applies to all public entities that are required to report segment information in accordance with Topic 280. All public entities will be required to report segment information in accordance with the new guidance starting in annual periods beginning after December 15, 2023 and interim periods within fiscal years beginning after December 15, 2024. This ASU is not expected to have a material impact on the Corporation's financial statements and disclosures as the Corporation has one operating segment.

**FASB Accounting Standards Update - No. 2023-09 - Income Taxes (Topic 740): Improvements to Income Tax Disclosures**

**Summary** - The FASB issued ASU No. 2023-09, *Income Taxes (Topic 740): Improvements to Income Tax Disclosures* in the fourth quarter of 2023. This ASU is intended to enhance income tax disclosures to address investor requests for more information about the tax risks and opportunities present in an entity's worldwide operations.

The two primary enhancements disaggregate existing income tax disclosures related to the effective tax rate reconciliation and income taxes paid. These amendments require that public business entities on an annual basis disclose specific categories in the rate reconciliation and provide additional information for reconciling items that meet a quantitative threshold. The amendments also require that all entities disclose on an annual basis the amount of income taxes paid (net of refunds received) disaggregated by federal, state and foreign taxes and the amount of income taxes paid (net of refunds received) disaggregated by individual jurisdictions in which income taxes paid (net of refunds received) is equal to or greater than five percent of total income taxes paid (net of refunds received).

For public business entities, the amendments are effective for annual periods beginning after December 15, 2024. Early adoption is permitted for annual financial statements that have not yet been issued or made available for issue. The amendments should be applied on a prospective basis. The Corporation is assessing the terms of this guidance, but adoption of the standard is not expected to have a significant impact on the Corporation's financial statements or disclosures.

**NOTE 2**

**INVESTMENT SECURITIES**

The following tables summarize the amortized cost, gross unrealized gains and losses and approximate fair value of investment securities available for sale as of June 30, 2024 and December 31, 2023.

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>Available for sale at June 30, 2024</b>				
U.S. Government-sponsored agency securities	\$ 108,842	\$ —	\$ 17,565	\$ 91,277
State and municipal	1,178,364	25	153,482	1,024,907
U.S. Government-sponsored mortgage-backed securities	584,055	376	93,777	490,654
Corporate obligations	12,954	—	899	12,055
Total available for sale	<u>\$ 1,884,215</u>	<u>\$ 401</u>	<u>\$ 285,723</u>	<u>\$ 1,618,893</u>

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>Available for sale at December 31, 2023</b>				
U.S. Government-sponsored agency securities	\$ 111,521	\$ —	\$ 16,214	\$ 95,307
State and municipal	1,181,029	364	116,222	1,065,171
U.S. Government-sponsored mortgage-backed securities	541,343	462	86,990	454,815
Corporate obligations	12,947	—	1,128	11,819
Total available for sale	<u>\$ 1,846,840</u>	<u>\$ 826</u>	<u>\$ 220,554</u>	<u>\$ 1,627,112</u>

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The following tables summarize the amortized cost, gross unrealized gains and losses, approximate fair value and allowance for credit losses on investment securities held to maturity as of June 30, 2024 and December 31, 2023.

	Amortized Cost	Allowance for Credit Losses	Net Carrying Amount	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>Held to maturity at June 30, 2024</b>						
U.S. Government-sponsored agency securities	\$ 365,081	\$ —	\$ 365,081	\$ —	\$ 66,005	\$ 299,076
State and municipal	1,091,714	245	1,091,469	300	183,892	908,122
U.S. Government-sponsored mortgage-backed securities	676,145	—	676,145	—	105,607	570,538
Foreign investment	1,500	—	1,500	—	20	1,480
Total held to maturity	<u>\$ 2,134,440</u>	<u>\$ 245</u>	<u>\$ 2,134,195</u>	<u>\$ 300</u>	<u>\$ 355,524</u>	<u>\$ 1,779,216</u>

	Amortized Cost	Allowance for Credit Losses	Net Carrying Amount	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>Held to maturity at December 31, 2023</b>						
U.S. Government-sponsored agency securities	\$ 374,002	\$ —	\$ 374,002	\$ —	\$ 64,159	\$ 309,843
State and municipal	1,099,201	245	1,098,956	1,625	152,113	948,713
U.S. Government-sponsored mortgage-backed securities	709,794	—	709,794	—	99,448	610,346
Foreign investment	1,500	—	1,500	—	28	1,472
Total held to maturity	<u>\$ 2,184,497</u>	<u>\$ 245</u>	<u>\$ 2,184,252</u>	<u>\$ 1,625</u>	<u>\$ 315,748</u>	<u>\$ 1,870,374</u>

Accrued interest on investment securities available for sale and held to maturity at June 30, 2024 and December 31, 2023 of \$25.3 million and \$25.2 million, respectively, are included in the Interest Receivable line on the Corporation's Consolidated Condensed Balance Sheets. The total amount of accrued interest is excluded from the amortized cost of available for sale and held to maturity securities presented above.

In determining the allowance for credit losses on investment securities available for sale that are in an unrealized loss position, the Corporation first assesses whether it intends to sell, or it is more likely than not that it will be required to sell the security before recovery of its amortized cost basis. If either of the criteria regarding intent or requirement to sell is met, the security's amortized cost basis is written down to fair value through the income statement. For investment securities available for sale that do not meet the aforementioned criteria, the Corporation evaluates whether the decline in fair value has resulted from credit losses or other factors. In making this assessment, the Corporation considers the extent to which fair value is less than amortized cost, any changes to the rating of the security by a rating agency, and adverse conditions specifically related to the security, among other factors. If this assessment indicates that a credit loss exists, the present value of cash flows expected to be collected from the security are compared to the amortized cost basis of the security. If the present value of cash flows expected to be collected is less than the amortized cost basis, a credit loss exists and an allowance for credit losses is recorded for the credit loss, limited by the amount that the fair value is less than the amortized cost basis. Unrealized losses that have not been recorded through an allowance for credit losses is recognized in other comprehensive income. Adjustments to the allowance are reported in the income statement as a component of the provision for credit loss. The Corporation has made the accounting policy election to exclude accrued interest receivable on investment securities available for sale from the estimate of credit losses. Investment securities available for sale are charged off against the allowance or, in the absence of any allowance, written down through the income statement when deemed uncollectible or when either of the aforementioned criteria regarding intent or requirement to sell is met. The Corporation did not record an allowance for credit losses on its investment securities available for sale as the unrealized losses were attributable to changes in interest rates, not credit quality.

The allowance for credit losses on investment securities held to maturity is a contra asset-valuation account that is deducted from the amortized cost basis of investment securities held to maturity to present the net amount expected to be collected. Investment securities held to maturity are charged off against the allowance when deemed uncollectible. Adjustments to the allowance are reported in the income statement as a component of the provision for credit loss. The Corporation measures expected credit losses on investment securities held to maturity on a collective basis by major security type with each type sharing similar risk characteristics, and considers historical credit loss information that is adjusted for current conditions and reasonable and supportable forecasts. The Corporation has made the accounting policy election to exclude accrued interest receivable on investment securities held to maturity from the estimate of credit losses. With regard to U.S. Government-sponsored agency and mortgage-backed securities, all these securities are issued by a U.S. Government-sponsored entity and have an implicit or explicit government guarantee; therefore, no allowance for credit losses has been recorded for these securities. With regard to securities issued by states and municipalities and other investment securities held to maturity, management considers (1) issuer bond ratings, (2) historical loss rates for given bond ratings, (3) the financial condition of the issuer, and (4) whether issuers continue to make timely principal and interest payments under the contractual terms of the securities. Historical loss rates associated with securities having similar grades as those in the Corporation's portfolio have been insignificant. Furthermore, as of June 30, 2024, there were no past due principal and interest payments associated with these securities. At current expected credit loss ("CECL") adoption, an allowance for credit losses of \$245,000 was recorded on the state and municipal securities classified as held to maturity based on applying the long-term historical credit loss rate, as published by Moody's, for similarly rated securities. The balance of the allowance for credit losses remained unchanged at \$245,000 as of June 30, 2024.

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On a quarterly basis, the Corporation monitors the credit quality of investment securities held to maturity through the use of credit ratings. The following table summarizes the amortized cost of investment securities held to maturity at June 30, 2024, aggregated by credit quality indicator.

Credit Rating:	Held to Maturity		
	State and municipal	Other	Total
Aaa	\$ 113,341	\$ 70,588	\$ 183,929
Aa1	161,380	—	161,380
Aa2	167,506	—	167,506
Aa3	133,319	—	133,319
A1	131,193	—	131,193
A2	16,839	—	16,839
A3	3,470	—	3,470
Non-rated	364,666	972,138	1,336,804
Total	\$ 1,091,714	\$ 1,042,726	\$ 2,134,440

The following tables summarize, as of June 30, 2024 and December 31, 2023, investment securities available for sale in an unrealized loss position for which an allowance for credit losses has not been recorded, aggregated by security type and length of time in a continuous unrealized loss position.

	Less than 12 Months		12 Months or Longer		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
<b>Investment securities available for sale at June 30, 2024</b>						
U.S. Government-sponsored agency securities	\$ —	\$ —	\$ 91,277	\$ 17,565	\$ 91,277	\$ 17,565
State and municipal	50,145	2,900	973,117	150,582	1,023,262	153,482
U.S. Government-sponsored mortgage-backed securities	57,352	903	399,051	92,874	456,403	93,777
Corporate obligations	—	—	12,024	899	12,024	899
Total investment securities available for sale	\$ 107,497	\$ 3,803	\$ 1,475,469	\$ 261,920	\$ 1,582,966	\$ 265,723

	Less than 12 Months		12 Months or Longer		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
<b>Investment securities available for sale at December 31, 2023</b>						
U.S. Government-sponsored agency securities	\$ —	\$ —	\$ 95,307	\$ 16,214	\$ 95,307	\$ 16,214
State and municipal	55,514	1,076	963,584	115,146	1,019,098	116,222
U.S. Government-sponsored mortgage-backed securities	11,493	25	422,868	86,965	434,361	86,990
Corporate obligations	—	—	11,788	1,128	11,788	1,128
Total investment securities available for sale	\$ 67,007	\$ 1,101	\$ 1,493,547	\$ 219,453	\$ 1,560,554	\$ 220,554

The following tables summarize investment securities available for sale in an unrealized loss position for which an allowance for credit losses has not been recorded, aggregated by security type and the number of securities in the portfolio as of the dates indicated.

	Gross Unrealized Losses	Number of Securities
<b>Investment securities available for sale at June 30, 2024</b>		
U.S. Government-sponsored agency securities	\$ 17,565	14
State and municipal	153,482	725
U.S. Government-sponsored mortgage-backed securities	93,777	161
Corporate obligations	899	10
Total investment securities available for sale	\$ 265,723	910

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	Gross Unrealized Losses	Number of Securities
<b>Investment securities available for sale at December 31, 2023</b>		
U.S. Government-sponsored agency securities	\$ 16,214	14
State and municipal	116,222	691
U.S. Government-sponsored mortgage-backed securities	86,990	150
Corporate obligations	1,128	10
<b>Total investment securities available for sale</b>	<b>\$ 220,554</b>	<b>865</b>

The unrealized losses in the Corporation's investment portfolio were the result of changes in interest rates and not credit quality. As a result, the Corporation expects to recover the amortized cost basis over the term of the securities. The Corporation does not intend to sell the investments and it is not more likely than not that the Corporation will be required to sell the investments before recovery of their amortized cost basis, which may be maturity.

Certain investment securities available for sale are reported in the financial statements at an amount less than their historical cost as indicated in the table below.

	June 30, 2024	December 31, 2023
Investments available for sale reported at less than historical cost:		
Historical cost	\$ 1,848,689	\$ 1,781,108
Fair value	1,582,966	1,560,554
Gross unrealized losses	\$ 265,723	\$ 220,554
Percent of the Corporation's investments available for sale	97.8 %	95.9 %

In determining the fair value of the investment securities portfolio, the Corporation utilizes a third party for portfolio accounting services, including market value input, for those securities classified as Level 1 and Level 2 in the fair value hierarchy. The Corporation has obtained an understanding of what inputs are being used by the vendor in pricing the portfolio and how the vendor classified these securities based upon these inputs. From these discussions, the Corporation's management is comfortable that the classifications are proper. The Corporation has gained trust in the data for two reasons: (a) independent spot testing of the data is conducted by the Corporation through obtaining market quotes from various brokers on a periodic basis; and (b) actual gains or losses resulting from the sale of certain securities has proven the data to be accurate over time. Fair value of securities classified as Level 3 in the valuation hierarchy was determined using a discounted cash flow model that incorporated market estimates of interest rates and volatility in markets that have not been active.

The amortized cost and fair value of investment securities available for sale and held to maturity at June 30, 2024 and December 31, 2023, by contractual maturity are shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties. Securities not due at a single maturity are shown separately.

	Available for Sale		Held to Maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
<b>Maturity Distribution at June 30, 2024</b>				
Due in one year or less	\$ 2,402	\$ 2,383	\$ 13,380	\$ 13,249
Due after one through five years	24,675	22,920	113,750	106,226
Due after five through ten years	160,390	144,580	139,308	125,618
Due after ten years	1,112,693	958,356	1,191,857	963,585
	1,300,160	1,128,239	1,458,295	1,208,678
U.S. Government-sponsored mortgage-backed securities	584,055	490,654	676,145	570,538
<b>Total investment securities</b>	<b>\$ 1,884,215</b>	<b>\$ 1,618,893</b>	<b>\$ 2,134,440</b>	<b>\$ 1,779,216</b>

	Available for Sale		Held to Maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
<b>Maturity Distribution at December 31, 2023</b>				
Due in one year or less	\$ 1,390	\$ 1,382	\$ 3,041	\$ 3,043
Due after one through five years	24,899	23,372	118,592	111,723
Due after five through ten years	127,948	120,385	135,805	126,461
Due after ten years	1,151,260	1,027,158	1,217,265	1,018,801
	1,305,497	1,172,297	1,474,703	1,260,028
U.S. Government-sponsored mortgage-backed securities	541,343	454,815	709,794	610,346
<b>Total investment securities</b>	<b>\$ 1,846,840</b>	<b>\$ 1,627,112</b>	<b>\$ 2,184,497</b>	<b>\$ 1,870,374</b>

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Securities with a carrying value of approximately \$1.5 billion and \$1.8 billion were pledged at June 30, 2024 and December 31, 2023, respectively, to secure certain deposits and securities sold under repurchase agreements, and for other purposes as permitted or required by law.

The book value of securities pledged and available under agreements to repurchase amounted to \$118.8 million at June 30, 2024 and \$181.4 million at December 31, 2023.

Gross gains and losses on the sales and redemptions of investment securities available for sale for the three and six months ended June 30, 2024 and 2023 are shown below.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
Sales and redemptions of investment securities available for sale:				
Gross gains	\$ —	\$ 151	\$ —	\$ 759
Gross losses	(49)	(1,543)	(51)	(3,722)
Net gains (losses) on sales and redemptions of investment securities available for sale	<u>\$ (49)</u>	<u>\$ (1,392)</u>	<u>\$ (51)</u>	<u>\$ (2,963)</u>

**NOTE 3**

**LOANS AND ALLOWANCE**

**Loan Portfolio and Credit Quality**

The Corporation's primary lending focus is small business and middle market commercial, commercial real estate, public finance and residential real estate, which results in portfolio diversification. The following tables show the composition of the loan portfolio and credit quality characteristics by collateral classification, excluding loans held for sale. Loans held for sale at June 30, 2024 and December 31, 2023, were \$32.3 million and \$18.9 million, respectively.

The following table illustrates the composition of the Corporation's loan portfolio by loan class as of the dates indicated:

	June 30, 2024	December 31, 2023
Commercial and industrial loans	\$ 3,949,817	\$ 3,670,948
Agricultural land, production and other loans to farmers	239,926	263,414
Real estate loans:		
Construction	823,267	957,545
Commercial real estate, non-owner occupied	2,323,533	2,400,839
Commercial real estate, owner occupied	1,174,195	1,162,083
Residential	2,370,905	2,288,921
Home equity	631,104	617,571
Individuals' loans for household and other personal expenditures	162,089	168,388
Public finance and other commercial loans	964,814	956,318
Loans	<u>\$ 12,639,650</u>	<u>\$ 12,486,027</u>

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Credit Quality

As part of the ongoing monitoring of the credit quality of the Corporation's loan portfolio, management tracks certain credit quality indicators including trends related to: (i) the level of criticized commercial loans, (ii) net charge-offs, (iii) nonperforming loans, (iv) covenant failures and (v) the general national and local economic conditions.

The Corporation utilizes a risk grading of pass, special mention, substandard, doubtful and loss to assess the overall credit quality of large commercial loans. All large commercial credit grades are reviewed at a minimum of once a year for pass grade loans. Loans with grades below pass are reviewed more frequently depending on the grade. A description of the general characteristics of these grades is as follows:

- Pass - Loans that are considered to be of acceptable credit quality.
- Special Mention - Loans which possess some credit deficiency or potential weakness, which deserves close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the Corporation's credit position at some future date. Special mention assets are not adversely classified and do not expose the Corporation to sufficient risk to warrant adverse classification.
- Substandard - Loans that are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Assets so classified have a well-defined weakness that jeopardizes the liquidation of the debt. They are characterized by the distinct possibility that the Corporation will sustain some loss if the deficiencies are not corrected.
- Doubtful - Loans that have all of the weaknesses of those classified as Substandard. However, based on currently existing facts, conditions and values, these weaknesses make full collection of principal highly questionable and improbable.
- Loss – Loans that are considered uncollectible and of such little value that continuing to carry them as an asset is not warranted. Loans will be classified as Loss when it is neither practical or desirable to defer charging-off or reserving all or a portion of a basically worthless asset, even though partial recovery may be possible at some time in the future.



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The following tables summarize the risk grading of the Corporation's loan portfolio and gross charge-offs by loan class and by year of origination for the periods indicated. Consumer loans are not risk graded. For the purposes of this disclosure, the consumer loans are classified in the following manner: loans that are less than 30 days past due are Pass, loans 30-89 days past due are Special Mention and loans greater than 89 days past due are Substandard. The entire balance of a loan is considered delinquent if the minimum payment contractually required to be made is not received by the specified due date.

	June 30, 2024						Revolving loans amortized cost basis	Revolving loans converted to term	Total
	Term Loans (amortized cost basis by origination year)								
	2024	2023	2022	2021	2020	Prior			
<b>Commercial and industrial loans</b>									
Pass	\$ 778,502	\$ 810,290	\$ 275,900	\$ 201,870	\$ 70,975	\$ 76,151	\$ 1,533,518	\$ 4	\$ 3,747,210
Special Mention	2,913	5,746	21,042	1,574	2,488	11	35,722	—	69,496
Substandard	13,274	38,566	21,712	5,592	1,625	1,827	42,791	—	125,387
Doubtful	—	7,643	—	—	—	—	81	—	7,724
Total Commercial and industrial loans	794,689	862,245	318,654	209,036	75,088	77,989	1,612,112	4	3,949,817
Current period gross charge-offs	1,100	31,803	205	8,425	345	133	—	—	42,011
<b>Agricultural land, production and other loans to farmers</b>									
Pass	22,137	24,869	34,809	29,077	28,845	34,134	61,444	—	235,315
Special Mention	—	—	245	—	—	448	250	—	943
Substandard	601	53	968	709	516	33	788	—	3,668
Total Agricultural land, production and other loans to farmers	22,738	24,922	36,022	29,786	29,361	34,615	62,482	—	239,926
<b>Real estate loans:</b>									
<b>Construction</b>									
Pass	166,149	276,029	194,572	95,193	6,632	9,460	10,810	—	758,845
Special Mention	—	5,600	23,660	645	—	—	—	—	29,905
Substandard	21,202	2,858	5,135	5,322	—	—	—	—	34,517
Total Construction	187,351	284,487	223,367	101,160	6,632	9,460	10,810	—	823,267
<b>Commercial real estate, non-owner occupied</b>									
Pass	245,845	303,828	399,269	451,607	373,231	298,925	13,660	—	2,086,365
Special Mention	77,354	22,906	21,755	10,937	2,428	45,158	—	—	180,538
Substandard	19,488	2,927	189	502	19,824	1,638	85	—	44,653
Doubtful	—	11,288	689	—	—	—	—	—	11,977
Total Commercial real estate, non-owner occupied	342,687	340,949	421,902	463,046	395,483	345,721	13,745	—	2,323,533
Current period gross charge-offs	—	339	3	—	—	—	—	—	342
<b>Commercial real estate, owner occupied</b>									
Pass	75,597	191,056	175,737	245,405	231,751	159,142	30,206	—	1,108,894
Special Mention	138	3,230	15,076	6,717	5,301	1,750	260	—	32,472
Substandard	2,072	16,234	964	5,028	4,118	4,135	278	—	32,829
Total Commercial real estate, owner occupied	77,807	210,520	191,777	257,150	241,170	165,027	30,744	—	1,174,195
Current period gross charge-offs	—	—	—	—	9	—	—	—	9
<b>Residential</b>									
Pass	111,630	427,692	698,308	421,439	350,587	322,922	5,052	14	2,337,644
Special Mention	668	2,480	5,301	3,917	1,197	5,147	350	—	19,060
Substandard	414	760	4,367	2,973	1,250	4,437	—	—	14,201
Total Residential	112,712	430,932	707,976	428,329	353,034	332,506	5,402	14	2,370,905
Current period gross charge-offs	—	39	403	57	21	54	—	—	574
<b>Home equity</b>									
Pass	6,606	7,648	26,336	56,066	10,956	4,652	500,801	6,294	619,359
Special Mention	113	—	1,340	406	1,057	66	5,117	245	8,344
Substandard	62	—	52	597	—	325	2,125	240	3,401
Total Home Equity	6,781	7,648	27,728	57,069	12,013	5,043	508,043	6,779	631,104
Current period gross charge-offs	—	11	36	22	—	265	—	—	334
<b>Individuals' loans for household and other personal expenditures</b>									
Pass	34,921	27,868	37,193	14,676	3,983	5,878	35,512	659	160,690
Special Mention	29	224	226	135	110	18	623	—	1,365
Substandard	—	22	10	—	—	—	2	—	34
Total Individuals' loans for household and other personal expenditures	34,950	28,114	37,429	14,811	4,093	5,896	36,137	659	162,089
Current period gross charge-offs	22	353	232	120	25	32	—	—	784
<b>Public finance and other commercial loans</b>									
Pass	43,164	54,409	206,136	199,844	152,505	308,167	589	—	964,814
Total Public finance and other commercial loans	43,164	54,409	206,136	199,844	152,505	308,167	589	—	964,814
Loans	\$ 1,622,879	\$ 2,244,226	\$ 2,170,991	\$ 1,760,231	\$ 1,269,379	\$ 1,284,424	\$ 2,280,064	\$ 7,456	\$ 12,639,650
Total current period gross charge-offs	\$ 1,122	\$ 32,545	\$ 879	\$ 8,624	\$ 400	\$ 484	\$ —	\$ —	\$ 44,054

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	December 31, 2023						Revolving loans amortized cost basis	Revolving loans converted to term	Total
	Term Loans (amortized cost basis by origination year)								
	2023	2022	2021	2020	2019	Prior			
<b>Commercial and industrial loans</b>									
Pass	\$ 1,175,967	\$ 474,601	\$ 253,148	\$ 86,226	\$ 47,910	\$ 45,020	\$ 1,393,756	\$ 60	\$ 3,476,688
Special Mention	34,356	3,911	1,546	5,149	2,986	241	45,994	—	94,183
Substandard	12,311	20,245	17,733	2,479	1,507	1,512	40,449	144	96,380
Doubtful	857	—	—	—	—	—	2,840	—	3,697
Total Commercial and industrial loans	1,223,491	498,757	272,427	93,854	52,403	46,773	1,483,039	204	3,670,948
Current period gross charge-offs	13,973	2,711	576	5,665	78	261	—	—	23,264
<b>Agricultural land, production and other loans to farmers</b>									
Pass	35,633	38,145	31,511	31,048	12,995	25,462	87,534	—	262,328
Special Mention	—	266	—	—	—	122	—	—	388
Substandard	58	150	—	454	—	36	—	—	698
Total Agricultural land, production and other loans to farmers	35,691	38,561	31,511	31,502	12,995	25,620	87,534	—	263,414
<b>Real estate loans:</b>									
<b>Construction</b>									
Pass	403,578	267,587	198,350	8,372	7,723	2,357	11,735	—	899,702
Special Mention	25,894	—	—	20,846	—	—	—	—	46,740
Substandard	1,451	4,330	5,322	—	—	—	—	—	11,103
Total Construction	430,923	271,917	203,672	29,218	7,723	2,357	11,735	—	957,545
<b>Commercial real estate, non-owner occupied</b>									
Pass	373,378	504,280	535,327	418,553	141,320	200,821	16,744	—	2,190,423
Special Mention	76,382	21,145	7,005	4,531	19,479	27,941	37	—	156,520
Substandard	20,358	10,537	219	20,236	—	2,299	247	—	53,896
Total Commercial real estate, non-owner occupied	470,118	535,962	542,551	443,320	160,799	231,061	17,028	—	2,400,839
Current period gross charge-offs	—	66	—	—	—	—	—	—	66
<b>Commercial real estate, owner occupied</b>									
Pass	176,750	199,821	256,346	263,522	99,180	77,485	27,369	—	1,100,473
Special Mention	6,712	5,034	9,319	2,460	919	2,902	514	—	27,860
Substandard	18,092	3,712	4,183	4,545	289	2,929	—	—	33,750
Total Commercial real estate, owner occupied	201,554	208,567	269,848	270,527	100,388	83,316	27,883	—	1,162,083
Current period gross charge-offs	48	—	—	—	2	—	—	—	50
<b>Residential</b>									
Pass	395,363	695,056	442,495	365,297	98,654	254,718	4,988	83	2,256,654
Special Mention	2,167	5,591	3,202	1,924	1,065	4,837	200	81	19,067
Substandard	804	3,708	2,529	1,199	866	4,063	31	—	13,200
Total Residential	398,334	704,355	448,226	368,420	100,585	263,618	5,219	164	2,288,921
Current period gross charge-offs	101	252	208	3	3	94	—	—	661
<b>Home equity</b>									
Pass	9,375	29,784	61,591	11,084	1,092	3,875	484,330	5,837	606,968
Special Mention	—	715	—	1,092	15	2	5,031	149	7,004
Substandard	63	—	727	—	—	123	2,589	97	3,599
Total Home Equity	9,438	30,499	62,318	12,176	1,107	4,000	491,950	6,083	617,571
Current period gross charge-offs	69	213	224	149	193	1,596	—	—	2,444
<b>Individuals' loans for household and other personal expenditures</b>									
Pass	35,781	49,295	28,387	6,726	2,070	5,904	38,619	772	167,554
Special Mention	184	246	138	69	—	14	176	—	827
Substandard	—	6	—	—	1	—	—	—	7
Total Individuals' loans for household and other personal expenditures	35,965	49,547	28,525	6,795	2,071	5,918	38,795	772	168,388
Current period gross charge-offs	147	770	342	77	62	156	—	—	1,554
<b>Public finance and other commercial loans</b>									
Pass	65,357	208,347	204,863	155,132	91,619	229,355	1,645	—	956,318
Total Public finance and other commercial loans	65,357	208,347	204,863	155,132	91,619	229,355	1,645	—	956,318
Loans	\$ 2,870,871	\$ 2,546,512	\$ 2,063,941	\$ 1,410,944	\$ 529,690	\$ 892,018	\$ 2,164,828	\$ 7,223	\$ 12,486,027
Total current period gross charge-offs	\$ 14,338	\$ 4,012	\$ 1,350	\$ 5,894	\$ 338	\$ 2,107	\$ —	\$ —	\$ 28,039

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Total past due loans equaled \$98.2 million as of June 30, 2024 representing an \$18.9 million increase from \$79.2 million at December 31, 2023. The 30-59 days past due loans decreased \$5.0 million from December 31, 2023 as commercial real estate, non-owner occupied decreased \$11.2 million, which was partially offset by increases in commercial and industrial and commercial real estate, owner occupied of \$1.0 million and \$3.2 million, respectively. The 60-89 days past due loans increased \$19.0 million from December 31, 2023 as construction increased \$19.2 million. The 90 days or more past due loans increased \$5.0 million from December 31, 2023 as commercial and industrial and commercial real estate, non-owner occupied increased \$3.5 million and \$1.6 million, respectively. The tables below show a past due aging of the Corporation's loan portfolio, by loan class, as of the dates indicated:

	June 30, 2024					Loans > 90 Days or More Past Due And Accruing
	Current	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due	Total	
Commercial and industrial loans	\$ 3,932,986	\$ 6,014	\$ 463	\$ 10,354	\$ 3,949,817	\$ 385
Agricultural land, production and other loans to farmers	239,676	250	—	—	239,926	—
Real estate loans:						
Construction	802,064	—	21,203	—	823,267	—
Commercial real estate, non-owner occupied	2,306,861	1,789	1,799	13,084	2,323,533	—
Commercial real estate, owner occupied	1,170,516	3,237	—	442	1,174,195	—
Residential	2,342,411	12,483	4,213	11,798	2,370,905	1,187
Home equity	621,441	4,293	2,152	3,218	631,104	114
Individuals' loans for household and other personal expenditures	160,690	1,017	348	34	162,089	—
Public finance and other commercial loans	964,814	—	—	—	964,814	—
Loans	<u>\$ 12,541,459</u>	<u>\$ 29,083</u>	<u>\$ 30,178</u>	<u>\$ 38,930</u>	<u>\$ 12,639,650</u>	<u>\$ 1,686</u>

	December 31, 2023					Loans > 90 Days or More Past Due And Accruing
	Current	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due	Total	
Commercial and industrial loans	\$ 3,657,447	\$ 5,021	\$ 1,622	\$ 6,858	\$ 3,670,948	\$ 86
Agricultural land, production and other loans to farmers	263,414	—	—	—	263,414	—
Real estate loans:						
Construction	955,588	—	1,957	—	957,545	—
Commercial real estate, non-owner occupied	2,376,184	12,995	195	11,465	2,400,839	—
Commercial real estate, owner occupied	1,161,869	—	104	110	1,162,083	—
Residential	2,259,496	11,810	5,472	12,143	2,288,921	—
Home equity	608,948	3,614	1,647	3,362	617,571	52
Individuals' loans for household and other personal expenditures	167,553	635	192	8	168,388	—
Public finance and other commercial loans	956,284	—	—	34	956,318	34
Loans	<u>\$ 12,406,783</u>	<u>\$ 34,075</u>	<u>\$ 11,189</u>	<u>\$ 33,980</u>	<u>\$ 12,486,027</u>	<u>\$ 172</u>

Loans are reclassified to a nonaccruing status when, in management's judgment, the collateral value and financial condition of the borrower do not justify accruing interest. At the time the accrual is discontinued, all unpaid accrued interest is reversed against earnings. Interest income accrued in prior years, if any, is charged to the allowance for credit losses. Payments subsequently received on nonaccrual loans are applied to principal. A loan is returned to accrual status when principal and interest are no longer past due and collectability is probable, typically after a minimum of six consecutive months of performance.

The following table summarizes the Corporation's nonaccrual loans by loan class as of the dates indicated:

	June 30, 2024		December 31, 2023	
	Nonaccrual Loans	Nonaccrual Loans with no Allowance for Credit Losses	Nonaccrual Loans	Nonaccrual Loans with no Allowance for Credit Losses
Commercial and industrial loans	\$ 13,373	\$ 5,884	\$ 9,050	\$ 1,015
Agricultural land, production and other loans to farmers	53	—	58	—
Real estate loans:				
Construction	—	—	520	—
Commercial real estate, non-owner occupied	22,704	10,372	11,932	11,095
Commercial real estate, owner occupied	2,452	1,870	3,041	2,257
Residential	18,814	—	25,140	—
Home equity	4,476	—	3,820	—
Individuals' loans for household and other personal expenditures	34	—	19	—
Loans	<u>\$ 61,906</u>	<u>\$ 18,126</u>	<u>\$ 53,580</u>	<u>\$ 14,367</u>

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Interest income on nonaccrual loans is recognized only to the extent that cash payments are received in excess of principal due. There was no interest income recognized on nonaccrual loans for the three and six months ended June 30, 2024 or 2023.

Determining fair value for collateral dependent loans requires obtaining a current independent appraisal of the collateral and applying a discount factor, which includes selling costs if applicable, to the value. The fair value of real estate is generally based on appraisals by qualified licensed appraisers. The appraisers typically determine the value of the real estate by utilizing an income or market valuation approach. If an appraisal is not available, the fair value may be determined by using a cash flow analysis. Fair value on other collateral such as business assets is typically ascertained by assessing, either singularly or some combination of, asset appraisals, accounts receivable aging reports, inventory listings and or customer financial statements. Both appraised values and values based on borrower's financial information are discounted as considered appropriate based on age and quality of the information and current market conditions.

The tables below present the amortized cost basis of collateral dependent loans by loan class and their respective collateral type, which are individually evaluated to determine expected credit losses. The total collateral dependent loan balance increased \$5.0 million, primarily related to an increase of \$8.1 million in commercial real estate, non-owner occupied, offset by a decrease of \$3.4 million in commercial and industrial, for the six months ended June 30, 2024. The total related allowance balance decreased \$612,000, primarily related to a decrease of \$3.0 million in commercial and industrial, offset by an increase of \$2.4 million in commercial real estate, non-owner occupied, for the six months ended June 30, 2024.

	June 30, 2024				
	Commercial Real Estate	Residential Real Estate	Other	Total	Allowance on Collateral Dependent Loans
Commercial and industrial loans	\$ —	\$ —	\$ 28,665	\$ 28,665	\$ 8,442
Real estate loans:					
Construction	—	5	—	5	—
Commercial real estate, non-owner occupied	25,606	—	—	25,606	2,483
Commercial real estate, owner occupied	9,951	—	—	9,951	—
Residential	—	1,263	—	1,263	204
Home equity	—	212	—	212	28
Loans	<u>\$ 35,557</u>	<u>\$ 1,480</u>	<u>\$ 28,665</u>	<u>\$ 65,702</u>	<u>\$ 11,157</u>

	December 31, 2023				
	Commercial Real Estate	Residential Real Estate	Other	Total	Allowance on Collateral Dependent Loans
Commercial and industrial loans	\$ —	\$ —	\$ 32,029	\$ 32,029	\$ 11,474
Real estate loans:					
Construction	—	7	—	7	—
Commercial real estate, non-owner occupied	17,516	—	—	17,516	35
Commercial real estate, owner occupied	9,452	—	—	9,452	—
Residential	—	1,439	—	1,439	230
Home equity	—	223	—	223	30
Loans	<u>\$ 26,968</u>	<u>\$ 1,669</u>	<u>\$ 32,029</u>	<u>\$ 60,666</u>	<u>\$ 11,769</u>

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In certain situations, the Corporation may modify the terms of a loan to a debtor experiencing financial difficulty. The modifications may include principal forgiveness, interest rate reductions, payment delays, term extensions or combinations of these modifications. The following tables present the amortized cost basis of loans at June 30, 2024 and 2023 that were both experiencing financial difficulty and modified during the three and six months ended June 30, 2024 and 2023, by class and by type of modification. The percentage of the amortized cost basis of loans that were modified to borrowers in financial distress as compared to the amortized cost basis of each class of financing receivable is also presented below.

Three Months Ended June 30, 2024						
Loan Modifications Made to Borrowers Experiencing Financial Difficulty						
	Payment Delay	Term Extension	Combination Payment Delay & Term Extension	Combination Interest Rate Reduction, Term Extension, & Payment Delay	% of Total Class of Financing Receivable	
Commercial and industrial loans	\$ —	\$ 1,778	\$ 13	\$ —	0.05 %	
Real estate loans:						
Commercial real estate, non-owner occupied	—	19,488	—	—	0.84 %	
Commercial real estate, owner occupied	—	1,990	—	—	0.17 %	
Residential	250	—	392	227	0.04 %	
Home equity	—	—	162	—	0.03 %	
<b>Total</b>	<b>\$ 250</b>	<b>\$ 23,256</b>	<b>\$ 567</b>	<b>\$ 227</b>		

Three Months Ended June 30, 2023						
Loan Modifications Made to Borrowers Experiencing Financial Difficulty						
	Payment Delay	Term Extension	Combination Interest Rate Reduction & Term Extension	Combination Payment Delay & Term Extension	% of Total Class of Financing Receivable	
Commercial and industrial loans	\$ —	\$ 3,917	\$ 110	\$ —	0.11 %	
Real estate loans:						
Commercial real estate, non-owner occupied	—	1,570	—	—	0.07 %	
Commercial real estate, owner occupied	5,664	2,032	—	—	0.65 %	
Residential	—	14	—	458	0.02 %	
<b>Total</b>	<b>\$ 5,664</b>	<b>\$ 7,533</b>	<b>\$ 110</b>	<b>\$ 458</b>		

Six Months Ended June 30, 2024						
Loan Modifications Made to Borrowers Experiencing Financial Difficulty						
	Payment Delay	Term Extension	Interest Rate Reduction	Combination Payment Delay & Term Extension	Combination Interest Rate Reduction, Term Extension, & Payment Delay	% of Total Class of Financing Receivable
Commercial and industrial loans	\$ 1,491	\$ 4,383	\$ 249	\$ 27	\$ —	0.16 %
Real estate loans:						
Commercial real estate, non-owner occupied	—	19,488	—	—	—	0.84 %
Commercial real estate, owner occupied	—	1,990	—	—	—	0.17 %
Residential	1,880	274	—	392	227	0.12 %
Home Equity	89	62	—	162	—	0.05 %
<b>Total</b>	<b>\$ 3,460</b>	<b>\$ 26,197</b>	<b>\$ 249</b>	<b>\$ 581</b>	<b>\$ 227</b>	

Six Months Ended June 30, 2023						
Loan Modifications Made to Borrowers Experiencing Financial Difficulty						
	Payment Delay	Term Extension	Combination Interest Rate Reduction & Term Extension	Combination Payment Delay & Term Extension	% of Total Class of Financing Receivable	
Commercial and industrial loans	\$ —	\$ 12,897	\$ 110	\$ —	0.37 %	
Agricultural land, production and other loans to farmers	—	35	—	—	0.02 %	
Real estate loans:						
Construction	—	15	—	—	— %	
Commercial real estate, non-owner occupied	—	12,394	5,954	—	0.77 %	
Commercial real estate, owner occupied	5,664	2,843	79	—	0.73 %	
Residential	—	14	—	458	0.02 %	
<b>Total</b>	<b>\$ 5,664</b>	<b>\$ 28,198</b>	<b>\$ 6,143</b>	<b>\$ 458</b>		

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The following tables present the financial effect of the loan modifications presented above to borrowers experiencing financial difficulty for the three and six months ended June 30, 2024 and 2023.

	Three Months Ended June 30, 2024			
	Financial Effect of Loan Modifications			
	Payment Delay	Term Extension	Combination Payment Delay & Term Extension	Combination Payment Delay, Term Extension & Interest Rate Reduction
Commercial and industrial loans		Extended loans by a weighted average of 12 months.	Provided payment deferrals with weighted average delayed amounts of \$5,000 and extended loans by a weighted average of 3 months.	
Real estate loans:				
Commercial real estate, non-owner occupied		Extended loans by a weighted average of 16 months.		
Commercial real estate, owner occupied		Extended loans by a weighted average of 28 months.		
Residential	Provided payment deferrals with weighted average delayed amounts of \$9,000.		Provided payment deferrals with weighted average delayed amounts of \$8,000 and extended loans by a weighted average of 120 months.	Provided payment deferrals with weighted average delayed amounts of \$14,000, extended loans by a weighted average of 12 months, and reduced the weighted average contractual interest rate from 5.75% to 5.00%.
Home equity			Provided payment deferrals with weighted average delayed amounts of \$8,000 and extended loans by a weighted average of 60 months.	

	Three Months Ended June 30, 2023			
	Financial Effect of Loan Modifications			
	Payment Delay	Term Extension	Combination Interest Rate Reduction & Term Extension	Combination Payment Delay & Term Extension
Commercial and industrial loans		Extended loans by a weighted average of 6 months.	Reduced the weighted average contractual interest rate from 8.25% to 7.10%. Extended loans by a weighted average of 12 months.	
Real estate loans:				
Commercial real estate, non-owner occupied		Extended loans by a weighted average of 8 months.		
Commercial real estate, owner occupied	Provided payment deferrals with weighted average delayed amounts of \$4.5 million.	Extended loans by a weighted average of 6 months.		
Residential		Extended loans by a weighted average of 11 months.		Provided payment deferrals with weighted average delayed amounts of \$3,400. Extended loans by a weighted average of 3 months.

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**Six Months Ended June 30, 2024**  
**Financial Effect of Loan Modifications**

	Payment Delay	Term Extension	Interest Rate Reduction	Combination Payment Delay & Term Extension	Combination Payment Delay, Term Extension & Interest Rate Reduction
Commercial and industrial loans	Provided payment deferrals with weighted average delayed amounts of \$50,000.	Extended loans by a weighted average of 14 months.	Reduced the weighted average contractual interest rate from 9.00% to 8.00%.	Provided payment deferrals with weighted average delayed amounts of \$5,000 and extended loans by a weighted average of 3 months.	
Real estate loans:					
Commercial real estate, non-owner occupied		Extended loans by a weighted average of 16 months.			
Commercial real estate, owner occupied		Extended loans by a weighted average of 28 months.			
Residential	Provided payment deferrals with weighted average delayed amounts of \$28,000.	Extended loans by a weighted average of 6 months.		Provided payment deferrals with weighted average delayed amounts of \$8,000 and extended loans by a weighted average of 120 months.	Provided payment deferrals with weighted average delayed amounts of \$14,000, extended loans by a weighted average of 12 months, and reduced the weighted average contractual interest rate from 5.75% to 5.00%.
Home Equity	Provided payment deferrals with weighted average delayed amounts of \$4,000.	Extended loans by a weighted average of 5 months.		Provided payment deferrals with weighted average delayed amounts of \$8,000 and extended loans by a weighted average of 60 months.	

**Six Months Ended June 30, 2023**  
**Financial Effect of Loan Modifications**

	Payment Delay	Term Extension	Combination Interest Rate Reduction & Term Extension	Combination Payment Delay & Term Extension
Commercial and industrial loans		Extended loans by a weighted average of 7 months.	Reduced the weighted average contractual interest rate from 8.25% to 7.10%. Extended loans by a weighted average of 12 months.	Reduced the weighted average contractual interest rate from 8.25% to 7.10%. Extended loans by a weighted average of 12 months.
Agricultural land, production and other loans to farmers		Extended loans by a weighted average of 60 months.		
Real estate loans:				
Construction		Extended loans by a weighted average of 24 months.		
Commercial real estate, non-owner occupied		Extended loans by a weighted average of 9 months.	Reduced the weighted average contractual interest rate from 7.81% to 7.40%. Extended loans by a weighted average of 41 months.	
Commercial real estate, owner occupied	Provided payment deferrals with weighted average delayed amounts of \$4.5 million.	Extended loans by a weighted average of 6 months.	Reduced the weighted average contractual interest rate from 10.25% to 6.61%. Extended loans by a weighted average of 12 months.	
Residential		Extended loans by a weighted average of 11 months.		Provided payment deferrals with weighted average delayed amounts \$3,400. Extended loans by a weighted average of 3 months.

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The following tables present the amortized cost basis and payment status of loans modified within the previous twelve months to borrowers experiencing financial difficulty, and that subsequently defaulted during the three and six months ended June 30, 2024 and 2023 and remained in default at period end.

	Three Months Ended June 30, 2024	
	Payment Status	
	Current	30-89 Days Past Due
Commercial and industrial loans	\$ 1,791	\$ 125
Real estate loans:		
Commercial real estate, non-owner occupied	19,488	1,799
Commercial real estate, owner occupied	1,990	—
Residential	869	538
Home equity	162	89
<b>Total</b>	<b>\$ 24,300</b>	<b>\$ 2,551</b>

	Three Months Ended June 30, 2023		
	Payment Status		
	Current	30-89 Days Past Due	90+ Days Past Due
Commercial and industrial loans	\$ 4,027	\$ —	\$ —
Real estate loans:			
Commercial real estate, non-owner occupied	1,570	—	—
Commercial real estate, owner occupied	7,696	—	—
Residential	159	108	205
<b>Total</b>	<b>\$ 13,452</b>	<b>\$ 108</b>	<b>\$ 205</b>

	Six Months Ended June 30, 2024		
	Payment Status		
	Current	30-89 Days Past Due	90+ Days Past Due
Commercial and industrial loans	\$ 6,150	\$ 125	\$ —
Real estate loans:			
Commercial real estate, non-owner occupied	19,488	1,799	—
Commercial real estate, owner occupied	1,990	—	—
Residential	1,219	538	1,188
Home equity	224	89	—
<b>Total</b>	<b>\$ 29,071</b>	<b>\$ 2,551</b>	<b>\$ 1,188</b>

	Six Months Ended June 30, 2023		
	Payment Status		
	Current	30-89 Days Past Due	90+ Days Past Due
Commercial and industrial loans	\$ 13,007	\$ —	\$ —
Agricultural land, production and other loans to farmers	35	—	—
Real estate loans:			
Construction	15	—	—
Commercial real estate, non-owner occupied	18,348	—	—
Commercial real estate, owner occupied	8,586	—	—
Residential	159	108	205
<b>Total</b>	<b>\$ 40,150</b>	<b>\$ 108</b>	<b>\$ 205</b>

Upon the Corporation's determination that a modified loan (or portion of a loan) has subsequently been deemed uncollectible, the loan (or portion of the loan) is charged-off. Therefore, the amortized cost basis of the loan is reduced by the uncollectible amount and the allowance for credit losses is adjusted by the same amount.



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**Allowance for Credit Losses on Loans**

The Allowance for Credit Losses on Loans ("ACL - Loans") is a valuation account that is deducted from the amortized cost basis of loans to present the net amount expected to be collected on loans over the contractual term. The ACL - Loans is adjusted by the provision for credit losses, which is reported in earnings, and reduced by charge-offs for loans, net of recoveries. Provision for credit losses on loans reflects the totality of actions taken on all loans for a particular period including any necessary increases or decreases in the allowance related to changes in credit loss expectations associated with specific loans or pools of loans. Loans are charged-off against the allowance when the uncollectibility of the loan is confirmed. Expected recoveries do not exceed the aggregate of amounts previously charged-off and expected to be charged-off.

The allowance represents the Corporation's best estimate of current expected credit losses on loans using relevant available information, from internal and external sources, related to past events, current conditions, and reasonable and supportable forecasts. Historical credit loss experience provides the basis for the estimation of expected credit losses. The CECL calculation is performed and evaluated quarterly and losses are estimated over the expected life of the loan. The level of the allowance for credit losses is believed to be adequate to absorb all expected future losses inherent in the loan portfolio at the measurement date.

In calculating the allowance for credit losses, the loan portfolio was pooled into ten loan segments with similar risk characteristics. Common characteristics include the type or purpose of the loan, underlying collateral and historical/expected credit loss patterns. In developing the loan segments, the Corporation analyzed the degree of correlation in how loans within each portfolio respond when subjected to varying economic conditions and scenarios as well as other portfolio stress factors.

The expected credit losses are measured over the life of each loan segment utilizing the Probability of Default / Loss Given Default methodology combined with economic forecast models to estimate the current expected credit loss inherent in the loan portfolio. This approach is also leveraged to estimate the expected credit losses associated with unfunded loan commitments incorporating expected utilization rates.

The Corporation sub-segmented certain commercial portfolios by risk level and certain consumer portfolios by delinquency status where appropriate. The Corporation utilized a four-quarter reasonable and supportable economic forecast period followed by a six-quarter, straight-line reversion period to the historical macroeconomic mean for the remaining life of the loans. Econometric modeling was performed using historical default rates and a selection of economic forecast scenarios published by Moody's to develop a range of estimated credit losses for which to determine the best credit loss estimate within. Macroeconomic factors utilized in the modeling process include the national unemployment rate, BBB US corporate index, Commercial Real Estate ("CRE") price index and the home price index.

The Corporation qualitatively adjusts model results for risk factors that are not inherently considered in the quantitative modeling process, but are nonetheless relevant in assessing the expected credit losses within the loan portfolio. These adjustments may increase or decrease the estimate of expected credit losses based upon the assessed level of risk for each qualitative factor. The various risks that may be considered in making qualitative adjustments include, among other things, the impact of (i) changes in the nature and volume of the loan portfolio, (ii) changes in the existence, growth and effect of any concentrations in credit, (iii) changes in lending policies and procedures, including changes in underwriting standards and practices for collections, charge-offs, and recoveries, (iv) changes in the quality of the credit review function, (v) changes in the experience, ability and depth of lending, investment, collection and other relevant management staff, (vi) changes in the volume and severity of past due financial assets, the volume of the nonaccrual assets, and the volume and severity of adversely classified or graded assets, (vii) the value of underlying collateral for loans that are not collateral dependent, and (viii) other environmental factors such as regulatory, legal and technological considerations, as well as competition and changes in the economic and business conditions that affect the collectibility of financial assets. At CECL adoption, the Corporation established certain qualitative factors that were expected to correlate to losses within the loan portfolio. During a scheduled review of qualitative factors in 2023, the Corporation determined there had not been significant evidence of correlation to losses for the qualitative factors that included i) changes in experience, ability and depth of lending management and staff; ii) changes in lending policies and procedures; iii) changes in the quality of the credit review function; iv) portfolio mix and growth; and v) industry concentration. The Corporation decided to refine these qualitative factors in order to improve our ability to assess related risk and enhance our ability to correlate to losses. The Corporation's evaluation of the qualitative approach resulted in an insignificant change to the ACL - Loans estimate.

In some cases, management may determine that an individual loan exhibits unique risk characteristics which differentiate the loan from other loans within the loan segments. In such cases, the loans are evaluated for expected credit losses on an individual basis and excluded from the collective evaluation. Specific reserve allocations of the allowance for credit losses are determined by analyzing the borrower's ability to repay amounts owed, collateral deficiencies, the relative risk grade of the loan and economic conditions affecting the borrower's industry, among other things. A loan is considered to be collateral dependent when, based upon management's assessment, the borrower is experiencing financial difficulty and repayment is expected to be provided substantially through the operation or sale of the collateral. In such cases, expected credit losses are based on the fair value of the collateral at the measurement date, adjusted for estimated selling costs if satisfaction of the loan depends on the sale of the collateral. The fair value of collateral supporting collateral dependent loans is evaluated on a quarterly basis.

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The risk characteristics of the Corporation's portfolio segments are as follows:

Commercial

Commercial lending is primarily based on the identified cash flows of the borrower and secondarily on the underlying collateral provided by the borrower. The cash flows of borrowers, however, may not be as expected and the collateral securing these loans may fluctuate in value. Most commercial loans are secured by the tangible assets being financed such as equipment or real estate or other business assets such as accounts receivable or inventory and may incorporate a personal guarantee. Other loans may be unsecured, secured but under-collateralized or otherwise made on the basis of the enterprise value of an organization. In the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts due from its customers.

Commercial real estate

Commercial real estate loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. Commercial real estate lending typically involves higher loan principal amounts and the repayment of these loans is generally dependent on the successful operation of the property securing the loan or the business conducted on the property securing the loan. The Corporation monitors commercial real estate loans based on collateral and risk grade criteria, as well as the levels of owner-occupied versus non-owner occupied loans.

Construction

Construction loans are underwritten utilizing a combination of tools and techniques including feasibility and market studies, independent appraisals and appraisal reviews, absorption and interest rate sensitivity analysis as well as the financial analysis of the developer and all guarantors. Construction loans are monitored by either in house or third party inspectors limiting advances to a percentage of costs or stabilized project value. These loans frequently involve the disbursement of significant funds with the repayment dependent upon the successful completion and, where necessary, the future stabilization of the project. The predominant inherent risk of this portfolio is associated with the borrower's ability to successfully complete a project on time, within budget and stabilize the project as originally projected.

Consumer and Residential

With respect to residential loans that are secured by 1-4 family residences, which are typically owner occupied, the Corporation generally establishes a maximum loan-to-value ratio and requires private mortgage insurance if that ratio is exceeded. Home equity loans are secured by a subordinate interest in 1-4 family residences, and consumer loans are secured by consumer assets such as automobiles or recreational vehicles. Some consumer loans, such as small installment loans and certain lines of credit, are unsecured. Repayment of these loans is primarily dependent on the personal income and credit rating of the borrowers and can also be impacted by changes in property values. Risk is mitigated by the fact that the loans are of smaller individual amounts and spread over a large number of borrowers.

The allowance for credit losses decreased \$15.1 million and \$15.4 million during the three and six months ended June 30, 2024, respectively. Net charge-offs totaled \$39.6 million and \$41.9 million during the three and six months ended June 30, 2024, respectively. Provision expense of \$24.5 million and \$26.5 million was recorded during the three and six months ended June 30, 2024, respectively. The following tables summarize changes in the allowance for credit losses by loan segment for the three and six months ended June 30, 2024 and 2023:

	Three Months Ended June 30, 2024					Total
	Commercial	Commercial Real Estate	Construction	Consumer & Residential		
<b>Allowance for credit losses</b>						
Balances, March 31, 2024	\$ 99,213	\$ 45,278	\$ 20,369	\$ 39,821	\$	204,681
Provision for credit losses	31,648	75	(6,009)	(1,214)		24,500
Recoveries on loans	536	161	—	560		1,257
Loans charged off	(40,180)	—	—	(721)		(40,901)
Balances, June 30, 2024	<u>\$ 91,217</u>	<u>\$ 45,514</u>	<u>\$ 14,360</u>	<u>\$ 38,446</u>	<u>\$</u>	<u>189,537</u>

	Three Months Ended June 30, 2023					Total
	Commercial	Commercial Real Estate	Construction	Consumer & Residential		
<b>Allowance for credit losses</b>						
Balances, March 31, 2023	\$ 101,304	\$ 46,308	\$ 28,571	\$ 46,869	\$	223,052
Provision for credit losses	7,639	(7,151)	1,502	(1,990)		—
Recoveries on loans	66	—	—	379		445
Loans charged off	(636)	—	—	(1,714)		(2,350)
Balances, June 30, 2023	<u>\$ 108,373</u>	<u>\$ 39,157</u>	<u>\$ 30,073</u>	<u>\$ 43,544</u>	<u>\$</u>	<u>221,147</u>

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	Six Months Ended June 30, 2024					Total
	Commercial	Commercial Real Estate	Construction	Consumer & Residential		
<b>Allowance for credit losses</b>						
Balances, December 31, 2023	\$ 97,348	\$ 44,048	\$ 24,823	\$ 38,715	\$	204,934
Provision for credit losses	34,793	1,603	(10,463)	567		26,500
Recoveries on loans	1,087	214	—	856		2,157
Loans charged off	(42,011)	(351)	—	(1,692)		(44,054)
Balances, June 30, 2024	<u>\$ 91,217</u>	<u>\$ 45,514</u>	<u>\$ 14,360</u>	<u>\$ 38,446</u>	<u>\$</u>	<u>189,537</u>

	Six Months Ended June 30, 2023					Total
	Commercial	Commercial Real Estate	Construction	Consumer & Residential		
<b>Allowance for credit losses</b>						
Balances, December 31, 2022	\$ 102,216	\$ 46,839	\$ 28,955	\$ 45,267	\$	223,277
Provision for credit losses	6,440	(7,734)	1,118	176		—
Recoveries on loans	596	56	—	637		1,289
Loans charged off	(879)	(4)	—	(2,536)		(3,419)
Balances, June 30, 2023	<u>\$ 108,373</u>	<u>\$ 39,157</u>	<u>\$ 30,073</u>	<u>\$ 43,544</u>	<u>\$</u>	<u>221,147</u>

**Off-Balance Sheet Arrangements, Commitments And Contingencies**

In the normal course of business, the Corporation has entered into off-balance sheet financial instruments which include commitments to extend credit and standby letters of credit. Commitments to extend credit are usually the result of lines of credit granted to existing borrowers under agreements that the total outstanding indebtedness will not exceed a specific amount during the term of the indebtedness. Typical borrowers are commercial customers that use lines of credit to supplement their treasury management functions, and thus their total outstanding indebtedness may fluctuate during any time period based on the seasonality of their business and the resultant timing for their cash flows. Other typical lines of credit are related to home equity loans granted to customers. Commitments to extend credit generally have fixed expiration dates or other termination clauses that may require a fee.

Standby letters of credit are generally issued on behalf of an applicant (the Corporation's customer) to a specifically named beneficiary and are the result of a particular business arrangement that exists between the applicant and the beneficiary. Standby letters of credit have fixed expiration dates and are usually for terms of two years or less unless terminated beforehand due to criteria specified in the standby letter of credit. The standby letter of credit would permit the beneficiary to obtain payment from the Corporation under certain prescribed circumstances. Subsequently, the Corporation would seek reimbursement from the applicant pursuant to the terms of the standby letter of credit.

The Corporation typically follows the same credit policies and underwriting practices when making these commitments as it does for on-balance sheet instruments. Each customer's creditworthiness is typically evaluated on a case-by-case basis, and the amount of collateral obtained, if any, is based on management's credit evaluation of the customer. Collateral held varies but may include cash, real estate, marketable securities, accounts receivable, inventory, equipment and personal property. The contractual amounts of these commitments are not reflected in the consolidated financial statements and only amounts drawn upon would be reflected in the future. Since many of the commitments are expected to expire without being drawn upon, the contractual amounts do not necessarily represent future cash requirements. However, should the commitments be drawn upon and should the Corporation's customers default on their resulting obligation to the Corporation, the maximum exposure to credit loss, without consideration of collateral, is represented by the contractual amount of those commitments.

Financial instruments with off-balance sheet risk were as follows:

	June 30, 2024	December 31, 2023
<b>Amounts of commitments:</b>		
Loan commitments to extend credit	\$ 5,271,982	\$ 5,025,790
Standby letters of credit	\$ 69,618	\$ 65,580

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The Corporation maintains an accrual for credit losses on off-balance sheet commitments using the CECL methodology. Reserves for unfunded commitments declined by \$3.8 million during the year ended December 31, 2023, which decreased the reserve to \$19.5 million at December 31, 2023 and June 30, 2024. This reserve level remains appropriate and is reported in Other Liabilities as of June 30, 2024 in the Consolidated Condensed Balance Sheets.

The table below reflects the total allowance for credit losses for the off-balance sheet commitment for the three and six months ended June 30, 2024 and 2023:

	Three Months Ended		Six Months Ended	
	June 30, 2024	June 30, 2023	June 30, 2024	June 30, 2023
Balance at beginning of the period	\$ 19,500	\$ 23,300	\$ 19,500	\$ 23,300
Provision for credit losses - unfunded commitments	—	—	—	—
Ending balance	\$ 19,500	\$ 23,300	\$ 19,500	\$ 23,300

**NOTE 4**

**DERIVATIVE FINANCIAL INSTRUMENTS**

*Risk Management Objective of Using Derivatives*

The Corporation is exposed to certain risks arising from both its business operations and economic conditions. The Corporation principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. The Corporation manages economic risks, including interest rate, liquidity, and credit risk, primarily by managing the amount, sources, and duration of its assets and liabilities and through the use of derivative financial instruments. Specifically, the Corporation enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. The Corporation's derivative financial instruments are used to manage differences in the amount, timing, and duration of the Corporation's known or expected cash payments principally related to certain variable-rate liabilities. The Corporation also has derivatives that are a result of a service the Corporation provides to certain qualifying customers, and, therefore, are not used to manage interest rate risk in the Corporation's assets or liabilities. The Corporation manages a matched book with respect to its derivative instruments offered as a part of this service to its customers in order to minimize its net risk exposure resulting from such transactions.

*Derivatives Designated as Hedges*

The Corporation's objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish these objectives, the Corporation primarily uses interest rate swaps and interest rate caps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the payment of fixed amounts to a counterparty in exchange for the Corporation receiving variable payments over the life of the agreements without exchange of the underlying notional amount. Interest rate caps designated as cash flow hedges involve the receipt of variable amounts from a counterparty if interest rates rise above the strike rate on the contract in exchange for an up-front premium. As of June 30, 2024 and December 31, 2023 the Corporation had no interest rate swaps or caps designated as hedges.

The effective portion of changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in accumulated other comprehensive income (loss). The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings. During the three and six months ended June 30, 2024 and 2023, the Corporation did not recognize any ineffectiveness.

Amounts reported in accumulated other comprehensive income (loss) related to derivatives will be reclassified to interest expense as interest payments are made on the Corporation's variable-rate liabilities. During the next twelve months, the Corporation doesn't expect to reclassify income (loss) from accumulated other comprehensive income (loss) to interest income.

The amount of gain (loss) recognized in other comprehensive income (loss) is included in the table below for the periods indicated.

	Amount of Loss Recognized in Other Comprehensive Income (Loss) on Derivatives (Effective Portion)			
	Three Months Ended		Six Months Ended	
	June 30, 2024	June 30, 2023	June 30, 2024	June 30, 2023
<b>Derivatives in Cash Flow Hedging Relationships</b>				
Interest Rate Products	\$ —	\$ (62)	\$ —	\$ (113)

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The amount of gain (loss) reclassified from other comprehensive income (loss) into income related to cash flow hedging relationships is included in the tables below for the periods indicated.

Derivatives Designated as Hedging Instruments	Location of Gain (Loss) Recognized Income on Derivative	Amount of Gain Reclassified from Other Comprehensive Income (Loss) into Income (Effective Portion)	
		Three Months Ended June 30, 2024	Three Months Ended June 30, 2023
Interest rate contracts	Interest Expense	\$ —	\$ (16)

  

Derivatives Designated as Hedging Instruments	Location of Gain (Loss) Recognized Income on Derivative	Amount of Gain Reclassified from Other Comprehensive Income (Loss) into Income (Effective Portion)	
		Six Months Ended June 30, 2024	Six Months Ended June 30, 2023
Interest rate contracts	Interest Expense	\$ —	\$ (15)

*Non-designated Hedges*

The Corporation does not use derivatives for trading or speculative purposes. Derivatives not designated as hedges are not speculative and result from a service the Corporation provides to certain customers. The Corporation executes interest rate swaps with commercial banking customers to facilitate their respective risk management strategies. Those interest rate swaps are simultaneously hedged by offsetting interest rate swaps that the Corporation executes with a third party, such that the Corporation minimizes its net risk exposure resulting from such transactions. As the interest rate swaps associated with this program do not meet the strict hedge accounting requirements, changes in the fair value of both the customer swaps and the offsetting swaps are recognized directly in earnings.

Commitments to fund certain mortgage loans (interest rate locks) to be sold into the secondary market and forward commitments for the future delivery of mortgage loans to third party investors are considered derivatives. It is the Corporation's practice to enter into forward commitments for the future delivery of residential mortgage loans when interest rate lock commitments are entered into in order to economically hedge the effect of changes in interest rates resulting from its commitments to fund the loans. These mortgage banking derivatives are not designated in hedge relationships. Fair values were estimated based on changes in mortgage interest rates from the date of the commitments. Changes in the fair value of these mortgage banking derivatives are included in net gains and fees on sales of loans.

The table below presents the fair value of the Corporation's non-designated hedges, as well as their classification on the Consolidated Condensed Balance Sheet, as of June 30, 2024, and December 31, 2023.

	June 30, 2024		December 31, 2023	
	Notional Amount	Fair Value	Notional Amount	Fair Value
Included in other assets:				
Interest rate swaps	\$ 1,299,892	\$ 86,965	\$ 1,355,947	\$ 78,743
Forward contracts related to mortgage loans to be delivered for sale	46,801	605	15,160	469
Interest rate lock commitments	27,375	207	22,706	167
Included in other assets	<u>\$ 1,374,068</u>	<u>\$ 87,777</u>	<u>\$ 1,393,813</u>	<u>\$ 79,379</u>
Included in other liabilities:				
Interest rate swaps	\$ 1,299,892	\$ 87,015	\$ 1,355,947	\$ 78,811
Forward contracts related to mortgage loans to be delivered for sale	30,948	129	25,290	191
Interest rate lock commitments	22,283	92	1,025	6
Included in other liabilities	<u>\$ 1,353,123</u>	<u>\$ 87,236</u>	<u>\$ 1,382,262</u>	<u>\$ 79,008</u>

In the normal course of business, the Corporation may decide to settle a forward contract rather than fulfill the contract. Cash received or paid in this settlement manner is included in "Net gains and fees on sales of loans" in the Consolidated Condensed Statements of Income and is considered a cost of executing a forward contract. The amount of gain (loss) recognized into income related to non-designated hedging instruments is included in the tables below for the periods indicated.

Derivatives Not Designated as Hedging Instruments	Location of Gain (Loss) Recognized Income on Derivative	Amount of Gain (Loss) Recognized into Income on Derivatives	
		Three Months Ended June 30, 2024	Three Months Ended June 30, 2023
Forward contracts related to mortgage loans to be delivered for sale	Net gains and fees on sales of loans	\$ 395	\$ 604
Interest rate lock commitments	Net gains and fees on sales of loans	(33)	(220)
Total net gain (loss) recognized in income		<u>\$ 362</u>	<u>\$ 384</u>

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Derivatives Not Designated as Hedging Instruments	Location of Gain (Loss) Recognized Income on Derivative	Amount of Gain (Loss) Recognized into Income on Derivatives	
		Six Months Ended June 30, 2024	Six Months Ended June 30, 2023
Forward contracts related to mortgage loans to be delivered for sale	Net gains and fees on sales of loans	\$ 393	\$ 709
Interest rate lock commitments	Net gains and fees on sales of loans	(45)	(33)
<b>Total net gain/(loss) recognized in income</b>		<b>\$ 348</b>	<b>\$ 676</b>

The Corporation's exposure to credit risk occurs because of nonperformance by its counterparties. The counterparties approved by the Corporation are usually financial institutions, which are well capitalized and have credit ratings through Moody's and/or Standard & Poor's at or above investment grade. The Corporation's control of such risk is through quarterly financial reviews, comparing mark-to-market values with policy limitations, credit ratings and collateral pledging.

*Credit-risk-related Contingent Features*

The Corporation has agreements with certain of its derivative counterparties that contain a provision where if the Corporation fails to maintain its status as a well or adequately capitalized institution, then the Corporation could be required to terminate or fully collateralize all outstanding derivative contracts. Additionally, the Corporation has agreements with certain of its derivative counterparties that contain a provision where if the Corporation defaults on any of its indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, then the Corporation could also be declared in default on its derivative obligations. As of June 30, 2024, the termination value of derivatives in a net liability position related to these agreements was \$3.4 million, which resulted in no collateral pledged to counterparties as of June 30, 2024. While the Corporation did not breach any of these provisions as of June 30, 2024, if it had, the Corporation could have been required to settle its obligations under the agreements at their termination value.

**NOTE 5**

**FAIR VALUES OF FINANCIAL INSTRUMENTS**

The Corporation used fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. The accounting guidance defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. ASC 820 applies only when other guidance requires or permits assets or liabilities to be measured at fair value; it does not expand the use of fair value in any new circumstances.

As defined in ASC 820, fair value is the price to sell an asset or transfer a liability in an orderly transaction between market participants. It represents an exit price at the measurement date. Market participants are buyers and sellers, who are independent, knowledgeable, and willing and able to transact in the principal (or most advantageous) market for the asset or liability being measured. Current market conditions, including imbalances between supply and demand, are considered in determining fair value. The Corporation values its assets and liabilities in the principal market where it sells the particular asset or transfers the liability with the greatest volume and level of activity. In the absence of a principal market, the valuation is based on the most advantageous market for the asset or liability (i.e., the market where the asset could be sold or the liability transferred at a price that maximizes the amount to be received for the asset or minimizes the amount to be paid to transfer the liability).

Valuation inputs refer to the assumptions market participants would use in pricing a given asset or liability. Inputs can be observable or unobservable. Observable inputs are those assumptions which market participants would use in pricing the particular asset or liability. These inputs are based on market data and are obtained from a source independent of the Corporation. Unobservable inputs are assumptions based on the Corporation's own information or estimate of assumptions used by market participants in pricing the asset or liability. Unobservable inputs are based on the best and most current information available on the measurement date. All inputs, whether observable or unobservable, are ranked in accordance with a prescribed fair value hierarchy which gives the highest ranking to quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1) and the lowest ranking to unobservable inputs for which there is little or no market activity (Level 3). Fair values for assets or liabilities classified as Level 2 are based on one or a combination of the following factors: (i) quoted prices for similar assets; (ii) observable inputs for the asset or liability, such as interest rates or yield curves; or (iii) inputs derived principally from or corroborated by observable market data. The level in the fair value hierarchy within which the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the fair value measurement in its entirety. The Corporation considers an input to be significant if it drives 10 percent or more of the total fair value of a particular asset or liability.

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**RECURRING MEASUREMENTS**

Assets and liabilities are considered to be measured at fair value on a recurring basis if fair value is measured regularly (i.e., daily, weekly, monthly or quarterly). Recurring valuation occurs at a minimum on the measurement date. Assets and liabilities are considered to be measured at fair value on a nonrecurring basis if the fair value measurement of the instrument does not necessarily result in a change in the amount recorded on the balance sheet. Generally, nonrecurring valuation is the result of the application of other accounting pronouncements which require assets or liabilities to be assessed for impairment and recorded at the lower of cost or fair value. The fair value of assets or liabilities transferred in or out of Level 3 is measured on the transfer date, with any additional changes in fair value subsequent to the transfer considered to be realized or unrealized gains or losses.

Following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis and recognized in the accompanying balance sheets, as well as the general classification of such instruments pursuant to the valuation hierarchy.

*Investment Securities*

Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include U.S. Treasury securities. Where significant observable inputs, other than Level 1 quoted prices, are available, securities are classified within Level 2 of the valuation hierarchy. Level 2 securities include U.S. Government-sponsored agency and mortgage-backed securities, state and municipal securities and corporate obligations securities. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy and include state and municipal securities, U.S. Government-sponsored mortgage-backed securities and corporate obligations securities. Level 3 fair value for securities was determined using a discounted cash flow model that incorporated market estimates of interest rates and volatility in markets that have not been active.

Third party vendors compile prices from various sources and may apply such techniques as matrix pricing to determine the value of identical or similar investment securities (Level 2). Matrix pricing is a mathematical technique widely used in the banking industry to value investment securities without relying exclusively on quoted prices for specific investment securities but rather relying on the investment securities' relationship to other benchmark quoted investment securities. Any investment security not valued based upon the methods above are considered Level 3.

*Derivative Financial Agreements*

See information regarding the Corporation's derivative financial agreements in NOTE 4. DERIVATIVE FINANCIAL INSTRUMENTS of these Notes to Consolidated Condensed Financial Statements.

The following table presents the fair value measurements of assets and liabilities recognized in the accompanying balance sheets measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at June 30, 2024, and December 31, 2023.

June 30, 2024	Fair Value	Fair Value Measurements Using:		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Available for sale securities:				
U.S. Government-sponsored agency securities	\$ 91,277	\$ —	\$ 91,277	\$ —
State and municipal	1,024,907	—	1,021,718	3,189
U.S. Government-sponsored mortgage-backed securities	490,654	—	490,650	4
Corporate obligations	12,055	—	12,024	31
Derivative assets	87,777	—	87,777	—
Derivative liabilities	87,236	—	87,236	—

December 31, 2023	Fair Value	Fair Value Measurements Using:		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Available for sale securities:				
U.S. Government-sponsored agency securities	\$ 95,307	\$ —	\$ 95,307	\$ —
State and municipal	1,065,171	—	1,061,896	3,275
U.S. Government-sponsored mortgage-backed securities	454,815	—	454,811	4
Corporate obligations	11,819	—	11,788	31
Derivative assets	79,379	—	79,379	—
Derivative liabilities	79,008	—	79,008	—

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**Level 3 Reconciliation**

The following is a reconciliation of the beginning and ending balances of recurring fair value measurements recognized in the accompanying balance sheets using significant unobservable Level 3 inputs for the three and six months ended June 30, 2024 and 2023.

	Available for Sale Securities			
	Three Months Ended		Six Months Ended	
	June 30, 2024	June 30, 2023	June 30, 2024	June 30, 2023
Balance at beginning of the period	\$ 3,247	\$ 3,462	\$ 3,310	\$ 3,439
Included in other comprehensive income	(21)	(111)	11	3
Principal payments	(2)	(3)	(97)	(94)
Ending balance	<u>\$ 3,224</u>	<u>\$ 3,348</u>	<u>\$ 3,224</u>	<u>\$ 3,348</u>

There were no gains or losses included in earnings that were attributable to the changes in unrealized gains or losses related to assets or liabilities held at June 30, 2024 or December 31, 2023.

**Transfers Between Levels**

There were no transfers in or out of Level 3 during the three and six months ended June 30, 2024 and 2023.

**Nonrecurring Measurements**

Following is a description of valuation methodologies used for instruments measured at fair value on a nonrecurring basis and recognized in the accompanying balance sheets, as well as the general classification of such instruments pursuant to the valuation hierarchy at June 30, 2024, and December 31, 2023.

June 30, 2024	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Fair Value Measurements Using	
			Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Collateral dependent loans	\$ 30,988	\$ —	\$ —	\$ 30,988

December 31, 2023	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Fair Value Measurements Using	
			Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Collateral dependent loans	\$ 55,020	\$ —	\$ —	\$ 55,020

*Collateral Dependent Loans*

Determining fair value for collateral dependent loans requires obtaining a current independent appraisal of the collateral and applying a discount factor, which includes selling costs if applicable, to the value. The fair value of real estate is generally based on appraisals by qualified licensed appraisers. The appraisers typically determine the value of the real estate by utilizing an income or market valuation approach. If an appraisal is not available, the fair value may be determined by using a cash flow analysis. Fair value on other collateral such as business assets is typically ascertained by assessing, either singularly or some combination of, asset appraisals, accounts receivable aging reports, inventory listings and or customer financial statements. Both appraised values and values based on borrower's financial information are discounted as considered appropriate based on age and quality of the information and current market conditions.



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**Unobservable (Level 3) Inputs**

The following tables present quantitative information about unobservable inputs used in recurring and nonrecurring Level 3 fair value measurements, other than goodwill, at June 30, 2024 and December 31, 2023.

June 30, 2024	Fair Value	Valuation Technique	Unobservable Inputs	Range (Weighted-Average)
State and municipal securities	\$ 3,189	Discounted cash flow	Maturity/Call date US Muni BQ curve Discount rate Weighted-average coupon	1 month to 6 years BBB 3.7% - 4.6% 3.3%
Corporate obligations and U.S. Government-sponsored mortgage-backed securities	\$ 35	Discounted cash flow	Risk free rate plus premium for illiquidity (basis points) Weighted-average coupon	3 month CME Term SOFR plus 28bps plus 200bps 0%
Collateral dependent loans	\$ 30,988	Collateral based measurements	Discount to reflect current market conditions and ultimate collectability Weighted-average discount by loan balance	0% - 25% 21.8%
December 31, 2023	Fair Value	Valuation Technique	Unobservable Inputs	Range (Weighted-Average)
State and municipal securities	\$ 3,275	Discounted cash flow	Maturity/Call date US Muni BQ curve Discount rate Weighted-average coupon	1 month to 15 years A- to BBB 3.6% - 4.7% 3.3%
Corporate obligations and U.S. Government-sponsored mortgage-backed securities	\$ 35	Discounted cash flow	Risk free rate plus premium for illiquidity (basis points) Weighted-average coupon	3 month CME Term SOFR plus 28bps plus 200bps 0%
Collateral dependent loans	\$ 55,020	Collateral based measurements	Discount to reflect current market conditions and ultimate collectability Weighted-average discount by loan balance	0% - 10% 4.1%

The following is a discussion of the sensitivity of significant unobservable inputs, the interrelationships between those inputs and other unobservable inputs used in recurring fair value measurement and how those inputs might magnify or mitigate the effect of changes in the unobservable inputs on the fair value measurement.

*State and Municipal Securities, Corporate Obligations and U.S. Government-sponsored Mortgage-Backed Securities*

The significant unobservable inputs used in the fair value measurement of the Corporation's state and municipal securities, corporate obligations and U.S. Government-sponsored mortgage-backed securities are premiums for unrated securities and marketability discounts. Significant increases or decreases in either of those inputs in isolation would result in a significantly lower or higher fair value measurement. Generally, changes in either of those inputs will not affect the other input.

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**Fair Value of Financial Instruments**

The following tables present estimated fair values of the Corporation's financial instruments and the level within the fair value hierarchy in which the fair value measurements fall at June 30, 2024 and December 31, 2023.

	June 30, 2024				
	Carrying Amount	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Fair Value
<b>Assets:</b>					
Cash and due from banks	\$ 105,372	\$ 105,372	\$ —	\$ —	\$ 105,372
Interest-bearing deposits	168,528	168,528	—	—	168,528
Investment securities available for sale	1,618,893	—	1,615,669	3,224	1,618,893
Investment securities held to maturity, net	2,134,195	—	1,771,567	7,649	1,779,216
Loans held for sale	32,292	—	32,292	—	32,292
Loans, net	12,450,113	—	—	12,121,987	12,121,987
Federal Home Loan Bank stock	41,738	—	41,738	—	41,738
Derivative assets	87,777	—	87,777	—	87,777
Interest receivable	97,546	—	97,546	—	97,546
<b>Liabilities:</b>					
Deposits	\$ 14,569,070	\$ 12,096,840	\$ 2,460,291	\$ —	\$ 14,557,131
<b>Borrowings:</b>					
Federal funds purchased	147,229	—	147,229	—	147,229
Securities sold under repurchase agreements	100,451	—	100,451	—	100,451
Federal Home Loan Bank advances	832,703	—	822,958	—	822,958
Subordinated debentures and other borrowings	93,589	—	84,091	—	84,091
Derivative liabilities	87,236	—	87,236	—	87,236
Interest payable	18,554	—	18,554	—	18,554

	December 31, 2023				
	Carrying Amount	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Fair Value
<b>Assets:</b>					
Cash and due from banks	\$ 112,649	\$ 112,649	\$ —	\$ —	\$ 112,649
Interest-bearing deposits	436,080	436,080	—	—	436,080
Investment securities available for sale	1,627,112	—	1,623,802	3,310	1,627,112
Investment securities held to maturity, net	2,184,252	—	1,859,974	10,400	1,870,374
Loans held for sale	18,934	—	18,934	—	18,934
Loans, net	12,281,093	—	—	11,958,301	11,958,301
Federal Home Loan Bank stock	41,769	—	41,769	—	41,769
Derivative assets	79,379	—	79,379	—	79,379
Interest receivable	97,664	—	97,664	—	97,664
<b>Liabilities:</b>					
Deposits	\$ 14,821,453	\$ 12,482,295	\$ 2,329,662	\$ —	\$ 14,811,957
<b>Borrowings:</b>					
Securities sold under repurchase agreements	157,280	—	157,265	—	157,265
Federal Home Loan Bank advances	712,852	—	707,377	—	707,377
Subordinated debentures and other borrowings	158,644	—	149,995	—	149,995
Derivative liabilities	79,008	—	79,008	—	79,008
Interest payable	18,912	—	18,912	—	18,912

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**NOTE 6**

**QUALIFIED AFFORDABLE HOUSING INVESTMENTS**

The Corporation has investments in various limited partnerships that sponsor affordable housing projects. The purpose of these investments is to earn an adequate return of capital through the receipt of low income housing tax credits and to assist the Corporation in achieving goals associated with the CRA. These investments are included in other assets on the Consolidated Balance Sheet, with any unfunded commitments included in other liabilities. The investments are amortized as a component of income tax expense.

The following table summarizes the Corporation's affordable housing investments as of June 30, 2024 and December 31, 2023:

Investment Type	June 30, 2024				December 31, 2023			
	Investment		Unfunded Commitment		Investment		Unfunded Commitment	
LIHTC	\$	151,029	\$	120,562	\$	114,514	\$	96,408

The following table summarizes the amortization expense and tax credits recognized for the Corporation's affordable housing investments for the three and six months ended June 30, 2024 and 2023, respectively:

	Three Months Ended June 30,				Six Months Ended June 30,			
	2024		2023		2024		2023	
Amortization expense	\$	1,626	\$	1,594	\$	3,323	\$	1,837
Tax credits recognized		1,644		1,332		3,289		1,616

**NOTE 7**

**BORROWINGS**

The following table summarizes the Corporation's borrowings as of June 30, 2024 and December 31, 2023:

	June 30, 2024	December 31, 2023
Federal funds purchased	\$ 147,229	\$ —
Securities sold under repurchase agreements	100,451	157,280
Federal Home Loan Bank advances	832,703	712,852
Subordinated debentures and other borrowings	93,589	158,644
Total Borrowings	\$ 1,173,972	\$ 1,028,776

Securities sold under repurchase agreements consist of obligations of the Bank to other parties and are secured by U.S. Government-sponsored enterprise obligations. The maximum amount of outstanding agreements at any month-end during the first six months of 2024 and 2023 totaled \$194.2 million and \$241.9 million, respectively, and the average of such agreements totaled \$144.3 million and \$194.3 million during the same period of 2024 and 2023, respectively.

The collateral pledged for all repurchase agreements that are accounted for as secured borrowings as of June 30, 2024 and December 31, 2023 were:

	June 30, 2024					Total
	Overnight and Continuous	Remaining Contractual Maturity of the Agreements				
		Up to 30 Days	30-90 Days	Greater Than 90 Days		
U.S. Government-sponsored mortgage-backed securities	\$ 100,451	\$ —	\$ —	\$ —	\$	100,451

  

	December 31, 2023					Total
	Overnight and Continuous	Remaining Contractual Maturity of the Agreements				
		Up to 30 Days	30-90 Days	Greater Than 90 Days		
U.S. Government-sponsored mortgage-backed securities	\$ 157,280	\$ —	\$ —	\$ —	\$	157,280

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Contractual maturities of borrowings as of June 30, 2024, are as follows:

Maturities in Years Ending December 31:	Federal Funds Purchased	Securities Sold Under Repurchase Agreements	Federal Home Loan Bank Advances	Subordinated Debentures and Term Loans
2024	\$ 147,229	\$ 100,451	\$ 110,000	\$ 1,166
2025	—	—	95,000	—
2026	—	—	75,000	—
2027	—	—	250,000	—
2028	—	—	190,000	5,000
2029 and after	—	—	112,703	90,938
ASC 805 fair value adjustments at acquisition	—	—	—	(3,515)
	<u>\$ 147,229</u>	<u>\$ 100,451</u>	<u>\$ 832,703</u>	<u>\$ 93,589</u>

The terms of a security agreement with the Federal Home Loan Bank ("FHLB") require the Corporation to pledge, as collateral for advances, qualifying first mortgage loans, investment securities and multi-family loans in an amount equal to at least 145 percent of these advances depending on the type of collateral pledged. At June 30, 2024, the outstanding FHLB advances had interest rates from 0.35 to 5.48 percent and are subject to restrictions or penalties in the event of prepayment. The total available remaining borrowing capacity from the FHLB at June 30, 2024, was \$780.7 million. As of June 30, 2024, the Corporation had \$205.0 million of putable advances with the FHLB.

*Subordinated Debentures and Term Loans.* As of June 30, 2024 and December 31, 2023, subordinated debentures and term loans totaled \$93.6 million and \$158.6 million, respectively.

- *First Merchants Capital Trust II ("FMC Trust II").* At June 30, 2024 and December 31, 2023, the Corporation had \$41.7 million of subordinated debentures issued to FMC Trust II, a wholly-owned statutory business trust. FMC Trust II was formed in July 2007 for purposes of issuing trust preferred securities to investors. At that time, it simultaneously issued and sold its common securities to the Corporation, which constituted all of the issued and outstanding common securities of FMC Trust II. The subordinated debentures, which were purchased with the proceeds of the sale of the trust's capital securities, are the sole assets of FMC Trust II and are fully and unconditionally guaranteed by the Corporation. As of June 30, 2024, the subordinated debentures and trust preferred securities bear interest at a variable rate equal to the three-month CME Term Secured Overnight Financing Rate ("SOFR"), plus the 0.26161 percent spread adjustment. The interest rate at June 30, 2024 was 7.16 percent. As of December 31, 2023, the subordinated debentures and the trust preferred securities bear interest at a variable rate equal to CME Term SOFR, plus the 0.26161 percent spread adjustment. The interest rate at December 31, 2023 was 7.21 percent. The trust preferred securities are currently redeemable at par and without penalty, subject to the Corporation having first redeemed the related subordinated debentures, with the prior approval of the Federal Reserve if then required under applicable capital guidelines or policies. The trust preferred securities and the subordinated debentures of FMC Trust II will mature on September 15, 2037. The Corporation continues to hold all outstanding common securities of FMC Trust II.
- *Ameriana Capital Trust I.* At June 30, 2024 and December 31, 2023, the Corporation had \$10.3 million of subordinated debentures issued to Ameriana Capital Trust I. On December 31, 2015, the Corporation acquired Ameriana Capital Trust I in conjunction with its acquisition of Ameriana Bancorp, Inc. With a trust preferred structure substantially similar to that described above for FMC Trust II, the subordinated debentures held by Ameriana Capital Trust I were purchased with the proceeds of the sale of the trust's capital securities. As of June 30, 2024, the subordinated debentures and trust preferred securities bear interest at a variable rate equal to the three-month CME Term SOFR, plus the 0.26161 percent spread adjustment. The interest rate at June 30, 2024 was 7.10 percent. As of December 31, 2023, the subordinated debentures and the trust preferred securities bear interest at a variable rate equal to three-month CME Term SOFR, plus the 0.26161 percent spread adjustment. The interest rate at December 31, 2023 was 7.15 percent. The trust preferred securities of Ameriana Capital Trust I are currently redeemable at par and without penalty, subject to the Corporation having first redeemed the related subordinated debentures, with the prior approval of the Federal Reserve if then required under applicable capital guidelines or policies. The trust preferred securities and the subordinated debentures of Ameriana Capital Trust I will mature in March 2036. The Corporation continues to hold all of the outstanding common securities of Ameriana Capital Trust I.

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- First Merchants Senior Notes and Subordinated Notes.** On November 1, 2013, the Corporation completed the private issuance and sale to four institutional investors of an aggregate of \$70 million of debt comprised of (a) 5.00 percent Fixed-to-Floating Rate Senior Notes due 2028 in the aggregate principal amount of \$5 million (the "Senior Debt") and (b) 6.75 percent Fixed-to-Floating Rate Subordinated Notes due 2028 in the aggregate principal amount of \$65 million (the "Subordinated Debt"). The interest rate on the Senior Debt and Subordinated Debt remained fixed for the first ten (10) years and became floating thereafter. The rates converted to floating on October 30, 2023. The Corporation had an option to redeem the Subordinated Debt in whole or in part at a redemption price equal to 100 percent of the principal amount of the redeemed Subordinated Notes, plus accrued and unpaid interest to the date of the redemption. The option of redemption was subject to the approval of the Federal Reserve Board. The Corporation has an option to redeem the Senior Debt in whole or in part at a redemption price equal to 100 percent of the principal amount of the redeemed Senior Notes, plus accrued and unpaid interest to the date of the redemption; provided, however, that no Subordinated Notes (as defined in the Issuing and Paying Agency Agreement) may remain outstanding subsequent to any early redemption of Senior Notes. The Subordinated Debt and the Senior Debt options to redeem began with the interest payment date on October 30, 2023, or on any scheduled interest payment date thereafter. As of June 30, 2024, the Subordinated Debt was fully paid. During the first quarter of 2024, the Corporation exercised its rights to redeem \$40.0 million in principal and paid the debt on the scheduled interest payment date. Additionally, in the second quarter of 2024, the Corporation exercised its rights to redeem the remaining \$25.0 million in principal and paid the debt on the scheduled interest payment date. Both redemptions were permitted under the optional redemptions provisions of the Subordinated Note Certificate representing the Subordinated Debt. The Senior Debt agreement contains certain customary representations and warranties and financial and negative covenants. As of June 30, 2024 and December 31, 2023 the Corporation was in compliance with these covenants.
- Level One Subordinated Notes.** On April 1, 2022, the Corporation assumed certain subordinated notes in conjunction with its acquisition of Level One. The \$30.0 million of subordinated notes issued on December 18, 2019 bear a fixed interest rate of 4.75 percent per annum, payable semiannually through December 18, 2024. The notes will bear a floating interest rate equal to the three-month CME Term SOFR plus 3.11 percent, payable quarterly, after December 18, 2024 through maturity. The notes mature on December 18, 2029, and the Corporation has the option to redeem any or all of the subordinated notes without premium or penalty any time after December 18, 2024 or upon the occurrence of a tier 2 capital event or tax event.
- Other Borrowings.** During the third quarter of 2023, the Corporation acquired a secured borrowing in conjunction with the purchase of the Indianapolis regional headquarters building. The secured borrowing bears a fixed interest rate of 3.41 percent, has a maturity date of March 2035, and had a balance of \$7.2 million as of June 30, 2024 and December 31, 2023. On April 1, 2022, the Corporation acquired a secured borrowing in conjunction with its acquisition of Level One. The secured borrowing related to a certain loan participation sold by Level One that did not qualify for sales treatment. The secured borrowing bears a fixed rate of 1.00 percent and had a balance of \$1.2 million as of June 30, 2024 and December 31, 2023.

**NOTE 8**  
**ACCUMULATED OTHER COMPREHENSIVE LOSS**

The following table summarizes the changes in the balances of each component of accumulated other comprehensive income (loss), net of tax, as of June 30, 2024 and 2023:

	Accumulated Other Comprehensive Income (Loss)			
	Unrealized Gains (Losses) on Securities Available for Sale	Unrealized Gains (Losses) on Cash Flow Hedges	Unrealized Gains (Losses) on Defined Benefit Plans	Total
Balance at December 31, 2023	\$ (173,654)	\$ —	\$ (2,316)	\$ (175,970)
Other comprehensive income (loss) before reclassifications	(36,049)	—	—	(36,049)
Amounts reclassified from accumulated other comprehensive income (loss)	40	—	—	40
Period change	(36,009)	—	—	(36,009)
Balance at June 30, 2024	\$ (209,663)	\$ —	\$ (2,316)	\$ (211,979)
Balance at December 31, 2022	\$ (234,495)	\$ 130	\$ (4,786)	\$ (239,151)
Other comprehensive income (loss) before reclassifications	18,924	(90)	—	18,834
Amounts reclassified from accumulated other comprehensive income (loss)	2,341	12	—	2,353
Period change	21,265	(78)	—	21,187
Balance at June 30, 2023	\$ (213,230)	\$ 52	\$ (4,786)	\$ (217,964)

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The following tables present the reclassification adjustments out of accumulated other comprehensive income (loss) that were included in net income in the Consolidated Condensed Statements of Income for the three and six months ended June 30, 2024 and 2023.

Details about Accumulated Other Comprehensive Income (Loss) Components	Amount Reclassified from Accumulated Other Comprehensive Income (Loss) For the Three Months Ended June 30,		Affected Line Item in the Statements of Income
	2024	2023	
Unrealized gains (losses) on available for sale securities <sup>(1)</sup>			
Realized securities gains (losses) reclassified into income	\$ (49)	\$ (1,392)	Other income - net realized gains (losses) on sales of available for sale securities
Related income tax benefit (expense)	10	292	Income tax expense
	<u>\$ (39)</u>	<u>\$ (1,100)</u>	
Unrealized gains (losses) on cash flow hedges <sup>(2)</sup>			
Interest rate contracts	\$ —	\$ (16)	Interest expense - subordinated debentures and term loans
Related income tax benefit (expense)	—	3	Income tax expense
	<u>\$ —</u>	<u>\$ (13)</u>	
<b>Total reclassifications for the period, net of tax</b>	<u><b>\$ (39)</b></u>	<u><b>\$ (1,113)</b></u>	

Details about Accumulated Other Comprehensive Income (Loss) Components	Amount Reclassified from Accumulated Other Comprehensive Income (Loss) For the Six Months Ended June 30,		Affected Line Item in the Statements of Income
	2024	2023	
Unrealized gains (losses) on available for sale securities <sup>(1)</sup>			
Realized securities gains reclassified into income	\$ (51)	\$ (2,963)	Other income - net realized gains on sales of available for sale securities
Related income tax benefit (expense)	11	622	Income tax expense
	<u>\$ (40)</u>	<u>\$ (2,341)</u>	
Unrealized gains (losses) on cash flow hedges <sup>(2)</sup>			
Interest rate contracts	\$ —	\$ (15)	Interest expense - subordinated debentures and term loans
Related income tax benefit (expense)	—	3	Income tax expense
	<u>\$ —</u>	<u>\$ (12)</u>	
<b>Total reclassifications for the period, net of tax</b>	<u><b>\$ (40)</b></u>	<u><b>\$ (2,353)</b></u>	

<sup>(1)</sup> For additional detail related to unrealized gains (losses) on available for sale securities and related amounts reclassified from accumulated other comprehensive loss see NOTE 2. INVESTMENT SECURITIES of these Notes to Consolidated Condensed Financial Statements.

<sup>(2)</sup> For additional detail related to unrealized gains (losses) on cash flow hedges and related amounts reclassified from accumulated other comprehensive loss see NOTE 4. DERIVATIVE FINANCIAL INSTRUMENTS of these Notes to Consolidated Condensed Financial Statements.

## NOTE 9

### SHARE-BASED COMPENSATION

Stock options and Restricted Stock Awards ("RSA") have been issued to directors, officers and other management employees under the Corporation's 2019 Long-term Equity Incentive Plan, the 2024 Long-term Equity Incentive Plan, the Level One Bancorp, Inc. 2007 Stock Option Plan and the Equity Compensation Plan for Non-Employee Directors. The stock options, which have a ten year life, become 100 percent vested based on time ranging from one year to two years and are fully exercisable when vested. Option exercise prices equal the Corporation's common stock closing price on NASDAQ on the date of grant. The RSAs issued to employees and non-employee directors provide for the issuance of shares of the Corporation's common stock at no cost to the holder and generally vest after three years. The RSAs vest only if the employee is actively employed by the Corporation on the vesting date and, therefore, any unvested shares are forfeited. For non-employee directors, the RSAs vest only if the non-employee director remains as an active board member on the vesting date and, therefore, any unvested shares are forfeited. The RSAs for employees and non-employee directors are either immediately vested at retirement, disability or death, or, continue to vest after retirement, disability or death, depending on the plan under which the shares were granted.

The Corporation's 2019 Employee Stock Purchase Plan and 2024 Employee Stock Purchase Plan ("ESPP") provide eligible employees of the Corporation and its subsidiaries an opportunity to purchase shares of common stock of the Corporation through quarterly offerings financed by payroll deductions. The price of the stock to be paid by the employees shall be equal to 85 percent of the average of the closing price of the Corporation's common stock on each trading day during the offering period. However, in no event shall such purchase price be less than the lesser of an amount equal to 85 percent of the market price of the Corporation's stock on the offering date or an amount equal to 85 percent of the market value on the date of purchase. Common stock purchases are made quarterly and are paid through advance payroll deductions up to a calendar year maximum of \$25,000. The 2019 Employee Stock Purchase Plan expired on June 30, 2024.

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Compensation expense related to unvested share-based awards is recorded by recognizing the unamortized grant date fair value of these awards over the remaining service periods of those awards, with no change in historical reported fair values and earnings. Awards are valued at fair value in accordance with provisions of share-based compensation guidance and are recognized on a straight-line basis over the service periods of each award. To complete the exercise of vested stock options, RSA's and ESPP options, the Corporation generally issues new shares from its authorized but unissued share pool. Share-based compensation has been recognized as a component of salaries and benefits expense in the accompanying Consolidated Condensed Statements of Income.

Share-based compensation expense recognized in the Consolidated Condensed Statements of Income is based on awards ultimately expected to vest and is reduced for estimated forfeitures. Share-based compensation guidance requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods, if actual forfeitures differ from those estimates. Pre-vesting forfeitures were estimated to be approximately 0.05 percent for the six months ended June 30, 2024, based on historical experience.

The following table summarizes the components of the Corporation's share-based compensation awards recorded as an expense and the income tax benefit of such awards.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
<b>Stock and ESPP Options</b>				
Pre-tax compensation expense	\$ 35	\$ 15	\$ 102	\$ 44
Income tax expense (benefit)	(40)	(6)	(40)	(62)
Stock and ESPP option expense, net of income taxes	<u>\$ (5)</u>	<u>\$ 9</u>	<u>\$ 62</u>	<u>\$ (18)</u>
<b>Restricted Stock Awards</b>				
Pre-tax compensation expense	\$ 1,316	\$ 1,220	\$ 2,652	\$ 2,388
Income tax expense (benefit)	(258)	(257)	(523)	(513)
Restricted stock awards expense, net of income taxes	<u>\$ 1,058</u>	<u>\$ 963</u>	<u>\$ 2,129</u>	<u>\$ 1,875</u>
<b>Total Share-Based Compensation</b>				
Pre-tax compensation expense	\$ 1,351	\$ 1,235	\$ 2,754	\$ 2,432
Income tax expense (benefit)	(298)	(263)	(563)	(575)
Total share-based compensation expense, net of income taxes	<u>\$ 1,053</u>	<u>\$ 972</u>	<u>\$ 2,191</u>	<u>\$ 1,857</u>

The grant date fair value of ESPP options was estimated to be approximately \$35,000 at the beginning of the April 1, 2024 quarterly offering period. The ESPP options vested during the three months ending June 30, 2024, leaving no unrecognized compensation expense related to unvested ESPP options at June 30, 2024.

Stock option activity under the Corporation's stock option plans as of June 30, 2024 and changes during the six months ended June 30, 2024, were as follows:

	Number of Shares	Weighted-Average Exercise Price	Weighted Average Remaining Contractual Term (in Years)	Aggregate Intrinsic Value
Outstanding at January 1, 2024	90,075	\$ 20.21		
Exercised	(42,893)	\$ 18.94		
Outstanding June 30, 2024	<u>47,182</u>	<u>\$ 21.36</u>	1.91	\$ 562,979
Vested and Expected to Vest at June 30, 2024	47,182	\$ 21.36	1.91	\$ 562,979
Exercisable at June 30, 2024	47,182	\$ 21.36	1.91	\$ 562,979

The aggregate intrinsic value in the table above represents the total pre-tax intrinsic value (the difference between the Corporation's closing stock price on the last trading day of the first six months of 2024 and the exercise price, multiplied by the number of in-the-money options) that would have been received by the option holders had all option holders exercised their stock options on June 30, 2024. The amount of aggregate intrinsic value will change based on the fair value of the Corporation's common stock.

The aggregate intrinsic value of stock options exercised during the six months ended June 30, 2024 and 2023 was \$591,000 and \$1.4 million, respectively. Cash receipts of stock options exercised during the same periods were \$812,000 and \$1.1 million, respectively.

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The following table summarizes information on unvested RSAs outstanding as of June 30, 2024:

	Number of Shares	Weighted-Average Grant Date Fair Value
Unvested RSAs at January 1, 2024	452,426	\$ 37.94
Granted	24,052	\$ 34.00
Vested	(16,216)	\$ 44.21
Forfeited	(2,250)	\$ 38.23
Unvested RSAs at June 30, 2024	<u>458,012</u>	<u>\$ 37.51</u>

As of June 30, 2024, unrecognized compensation expense related to RSAs was \$7.4 million and is expected to be recognized over a weighted-average period of 1.5 years. The Corporation did not have any unrecognized compensation expense related to stock options as of June 30, 2024.

**NOTE 10**

**INCOME TAX**

The following table summarizes the major components creating differences between income taxes at the federal statutory and the effective tax rate recorded in the consolidated statements of income for the three and six months ended June 30, 2024 and 2023:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
Reconciliation of Federal Statutory to Actual Tax Expense:				
Federal statutory income tax at 21%	\$ 9,238	\$ 15,028	\$ 20,739	\$ 30,861
Tax-exempt interest income	(4,396)	(4,456)	(8,748)	(9,323)
Non-deductible FDIC premiums	143	113	282	173
Share-based compensation	(15)	(3)	15	(64)
Tax-exempt earnings and gains on life insurance	(405)	(441)	(739)	(711)
Tax credits	(360)	(73)	(664)	(165)
State Income Tax	(225)	520	(191)	1,220
Other	87	11	198	25
Actual Tax Expense	<u>\$ 4,067</u>	<u>\$ 10,699</u>	<u>\$ 10,892</u>	<u>\$ 22,016</u>
Effective Tax Rate	9.2 %	15.0 %	11.0 %	15.0 %

**NOTE 11**

**NET INCOME PER COMMON SHARE**

Basic net income per common share is computed by dividing net income available to common stockholders by the weighted-average common shares outstanding during the reporting period. Diluted net income per common share is computed by dividing net income available to common stockholders by the combination of the weighted-average common shares outstanding during the reporting period and all potentially dilutive common shares. Potentially dilutive common shares include stock options and RSAs issued under the Corporation's share-based compensation plans. Potentially dilutive common shares are excluded from the computation of diluted earnings per common share in the periods where the effect would be antidilutive.

The following tables reconcile basic and diluted net income per common share for the three and six months ended June 30, 2024 and 2023.

	Three Months Ended June 30,					
	2024			2023		
	Net Income Available to Common Stockholders	Weighted-Average Common Shares	Per Share Amount	Net Income Available to Common Stockholders	Weighted-Average Common Shares	Per Share Amount
Net income available to common stockholders	\$ 39,456	58,104,021	\$ 0.68	\$ 60,393	59,263,813	\$ 1.02
Effect of potentially dilutive stock options and restricted stock awards		224,244			184,566	
Diluted net income per common share	<u>\$ 39,456</u>	<u>58,328,265</u>	<u>\$ 0.68</u>	<u>\$ 60,393</u>	<u>59,448,379</u>	<u>\$ 1.02</u>
RSAs excluded from the diluted average common share calculation <sup>(1)</sup>		<u>90,734</u>			<u>67,731</u>	



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	Six Months Ended June 30,					
	2024			2023		
	Net Income Available to Common Stockholders	Weighted-Average Common Shares	Per Share Amount	Net Income Available to Common Stockholders	Weighted-Average Common Shares	Per Share Amount
Net income available to common stockholders	\$ 86,928	58,585,405	\$ 1.48	\$ 124,003	59,240,137	\$ 2.09
Effect of potentially dilutive stock options and restricted stock awards		215,058			205,920	
Diluted net income per common share	\$ 86,928	58,800,463	\$ 1.48	\$ 124,003	59,446,057	\$ 2.09
RSAs excluded from the diluted average common share calculation <sup>(1)</sup>		89,011			59,913	

<sup>(1)</sup> Anti-dilution occurs when the unrecognized compensation cost per share of an RSA exceeds the market price of the Corporation's stock.

**NOTE 12**  
**GENERAL LITIGATION AND REGULATORY EXAMINATIONS**

The Corporation is subject to claims and lawsuits that arise primarily in the ordinary course of business. Additionally, the Corporation is also subject to periodic examinations by various regulatory agencies. It is the general opinion of management that the disposition or ultimate resolution of any such routine litigation or regulatory examinations will not have a material adverse effect on the consolidated financial position, results of operations and cash flow of the Corporation.

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**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**FORWARD-LOOKING STATEMENTS**

From time to time, we include forward-looking statements in our oral and written communication. We may include forward-looking statements in filings with the Securities and Exchange Commission, such as this Quarterly Report on Form 10-Q, in other written materials and in oral statements made by senior management to analysts, investors, representatives of the media and others. We intend these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and we are including this statement for purposes of these safe harbor provisions. Forward-looking statements can often be identified by the use of words like "believe", "continue", "pattern", "estimate", "project", "intend", "anticipate", "expect" and similar expressions or future or conditional verbs such as "will", "would", "should", "could", "might", "can", "may", or similar expressions. These forward-looking statements include:

- statements of the Corporation's goals, intentions and expectations;
- statements regarding the Corporation's business plan and growth strategies;
- statements regarding the asset quality of the Corporation's loan and investment portfolios; and
- estimates of the Corporation's risks and future costs and benefits.

These forward-looking statements are subject to significant risks, assumptions and uncertainties, including, among other things, the following important factors which could affect the actual outcome of future events:

- fluctuations in market rates of interest and loan and deposit pricing, which could negatively affect our net interest margin, asset valuations and expense expectations;
- adverse changes in the economy, which might affect our business prospects and could cause credit-related losses and expenses;
- the impacts of epidemics, pandemics or other infectious disease outbreaks;
- the impacts related to or resulting from recent bank failures or adverse developments at other banks on general investor sentiment regarding the stability and liquidity of banks;
- adverse developments in our loan and investment portfolios;
- competitive factors in the banking industry, such as the trend towards consolidation in our market;
- changes in the banking legislation or the regulatory requirements of federal and state agencies applicable to bank holding companies and banks like our affiliate bank;
- acquisitions of other businesses by us and integration of such acquired businesses;
- changes in market, economic, operational, liquidity, credit and interest rate risks associated with our business; and
- the continued availability of earnings and excess capital sufficient for the lawful and prudent declaration and payment of cash dividends.

Because of these and other uncertainties, our actual future results may be materially different from the results indicated by these forward-looking statements. In addition, our past results of operations do not necessarily indicate our anticipated future results.

**BUSINESS SUMMARY**

First Merchants Corporation (the "Corporation") is a financial holding company headquartered in Muncie, Indiana and was organized in September 1982. The Corporation's common stock is traded on the Nasdaq's Global Select Market System under the symbol FRME. The Corporation conducts its banking operations through First Merchants Bank (the "Bank"), a wholly-owned subsidiary that opened for business in Muncie, Indiana, in March 1893. The Bank also operates First Merchants Private Wealth Advisors (a division of First Merchants Bank). The Bank includes 116 banking locations in Indiana, Ohio, Michigan and Illinois. In addition to its branch network, the Corporation offers comprehensive electronic and mobile delivery channels to its customers. The Corporation's business activities are currently limited to one significant business segment, which is community banking.

Through the Bank, the Corporation offers a broad range of financial services, including accepting time, savings and demand deposits; making consumer, commercial, agri-business, public finance and real estate mortgage loans; providing personal and corporate trust services; offering full-service brokerage and private wealth management; and providing letters of credit, repurchase agreements and other corporate services.

**CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

Generally accepted accounting principles are complex and require us to apply significant judgments to various accounting, reporting and disclosure matters. Management must use assumptions and estimates to apply those principles where actual measurement is not possible or practical. The judgments and assumptions made are based upon historical experience or other factors that management believes to be reasonable under the circumstances. Because of the nature of the judgments and assumptions, actual results could differ from estimates, which could have a material effect on our financial condition and results of operations. There have been no significant changes during the six months ended June 30, 2024 to the items disclosed as our critical accounting policies and estimates in Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2023. For a complete discussion of our significant accounting policies, see "Notes to the Consolidated Financial Statements" in our Annual Report on Form 10-K for the year ended December 31, 2023.

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**HIGHLIGHTS FOR THE SECOND QUARTER OF 2024**

- Net income available to common stockholders for the three months ended June 30, 2024 was \$39.5 million compared to \$60.4 million for the three months ended June 30, 2023 and \$47.5 million for the three months ended March 31, 2024.
- Earnings per fully diluted common share for the second quarter of 2024 totaled \$0.68 compared to \$1.02 in the second quarter of 2023 and \$0.80 in the first quarter of 2024.
- Strong liquidity and capital with Common Equity Tier 1 Capital Ratio of 11.02 percent.
- Net interest margin totaled 3.16 percent compared to 3.10 percent on a linked quarter basis and 3.39 percent in the second quarter of 2023.
- Total loans grew \$191.2 million, or 6.1 percent annualized, on a linked quarter basis, and \$374.4 million, or 3.0 percent, during the last twelve months.
- Total deposits declined \$315.5 million, or 8.5 percent annualized, on a linked quarter basis, and declined \$252.4 million, or 3.4 percent, during the last twelve months.
- Nonperforming assets to total assets were 36 basis points compared to 37 basis points on a linked quarter basis and 43 basis points as of June 30, 2023.

**RESULTS OF OPERATIONS**

The Corporation reported second quarter 2024 net income available to common stockholders and diluted earnings per common share of \$39.5 million and \$0.68 per diluted share, respectively, compared to \$60.4 million and \$1.02 per diluted share, respectively, during the second quarter of 2023.

Earnings per fully diluted common share for the second quarter of 2024, excluding income on PPP loans and non-core expenses, totaled \$0.68, compared to \$1.02 in the second quarter of 2023 and \$0.85 in the first quarter of 2024. For reconciliations of GAAP earnings per share measures to the corresponding non-GAAP measures provided above, refer to the "NON-GAAP FINANCIAL MEASURES" section of this Management's Discussion and Analysis of Financial Condition and Results of Operations.

As of June 30, 2024, total assets equaled \$18.3 billion, a decrease from the December 31, 2023 total of \$18.4 billion.

Cash and due from banks and interest-bearing deposits decreased \$274.8 million from December 31, 2023 as funds were used to fund loan growth and repurchase shares of the Corporation's stock. Total investment securities decreased \$58.3 million from December 31, 2023, primarily due to scheduled pay downs and maturities of investment securities of \$69.7 million and an increase of \$45.6 million in unrealized losses in the available for sale portfolio during the first six months of 2024. Partially offsetting these decreases were securities purchases of \$62.3 million during the first six months of 2024. Additionally, while not reflected in the balance sheet, the unrealized loss in the held to maturity portfolio also increased during the six months ended June 30, 2024 by \$41.1 million. Currently, the Corporation is reinvesting cashflows into the investment securities portfolio on a limited basis with a primary focus of using liquidity to pay down borrowings and fund current and future loan growth. The investment portfolio as a percentage of total assets was 20.5 percent at June 30, 2024 and 20.7 percent at December 31, 2023 which reflects progress towards a more normalized earning asset mix. Additional details of the changes in the Corporation's investment securities portfolio are discussed within NOTE 2. INVESTMENT SECURITIES of the Notes to Consolidated Condensed Financial Statements of this Quarterly Report on Form 10-Q.

The Corporation's total loan portfolio increased \$167.0 million, or 2.7 percent on an annualized basis, since December 31, 2023. The composition of the loan portfolio is 74.8 percent commercial oriented with the largest loan classes of commercial and industrial and commercial real estate, non-owner occupied, representing 31.1 percent and 18.3 percent of the total loan portfolio, respectively. The increase was primarily driven by an increase in commercial and industrial, residential real estate, home equity and commercial real estate, owner occupied. Partially offsetting those increases was a decrease in construction, commercial real estate, non-owner occupied and agricultural land. Additional details of the changes in the Corporation's loans are discussed within NOTE 3. LOANS AND ALLOWANCE of the Notes to Consolidated Condensed Financial Statements of this Quarterly Report on Form 10-Q, and the "LOAN QUALITY AND PROVISION FOR CREDIT LOSSES ON LOANS" section of this Management's Discussion and Analysis of Financial Condition and Results of Operations.

The Corporation's ACL - loans totaled \$189.5 million as of June 30, 2024 and equaled 1.50 percent of total loans, compared to \$204.9 million and 1.64 percent of total loans at December 31, 2023. The ACL - loans decreased \$15.4 million since December 31, 2023, as net charge-offs during the six months ended June 30, 2024 were \$41.9 million and provision for credit losses - loans of \$26.5 million was recorded. Nonaccrual loans at June 30, 2024 were \$61.9 million and increased \$8.3 million from December 31, 2023 primarily due to a \$10.8 million and a \$4.3 million increase in non-accrual balances in commercial real estate, non-owner occupied and commercial and industrial, respectively. The increases were partially offset by a decline in non-accrual balances within residential of \$6.3 million. The Corporation's reserve for unfunded commitments was \$19.5 million at June 30, 2024 and December 31, 2023, and is recorded in Other Liabilities. Additional details of the Corporation's allowance methodology and asset quality are discussed within NOTE 3. LOANS AND ALLOWANCE of the Notes to Consolidated Condensed Financial Statements of this Quarterly Report on Form 10-Q and within the "LOAN QUALITY AND PROVISION FOR CREDIT LOSSES ON LOANS" section of this Management's Discussion and Analysis of Financial Condition and Results of Operations.

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The Corporation's other assets increased \$45.5 million from December 31, 2023. The Corporation's continued investment in qualified affordable housing projects resulted in an increase of \$36.7 million in CRA investments (recorded in other assets) and an increase of \$24.2 million in unfunded commitments associated with these CRA investments (recorded in other liabilities) from December 31, 2023. Additionally, the Corporation's derivative assets (recorded in other assets) and derivative liabilities (recorded in other liabilities) increased \$8.4 million and \$8.2 million, respectively, from December 31, 2023. The increase in valuations are due to additional notional amounts originated in the second quarter of 2024 and an increase in rates.

As of June 30, 2024, total deposits equaled \$14.6 billion, a decrease of \$252.4 million from December 31, 2023, or 3.4 percent on an annualized basis. Total deposits less time deposits greater than \$100,000, or core deposits, represented 89.5 percent of the deposit portfolio at June 30, 2024. Noninterest bearing deposits represents 15.8 percent of the deposit portfolio at June 30, 2024, compared to 16.9 percent at December 31, 2023. The decline is the result of a mix shift occurring across the industry as clients move into higher yielding deposit products. The Corporation experienced decreases from December 31, 2023 in demand deposits of \$196.7 million, savings accounts of \$107.9 million and money market of \$69.4 million. Offsetting these decreases was an increase in brokered certificates of deposit of \$86.9 million from December 31, 2023.

The average account within the deposit portfolio totals only \$33,000. Insured deposits totaled 70.2 percent of total deposits, with the State of Indiana's Public Deposit Insurance Fund, which insures certain public deposits, providing insurance to 14.7 percent of deposits and the Federal Deposit Insurance Corporation ("FDIC") providing insurance to the remaining 55.5 percent. Only 29.8 percent of deposits are uninsured and our available liquidity is ample to cover those when considering both on balance sheet sources of liquidity and unused capacity from the Federal Reserve Discount Window, FHLB and unsecured borrowing sources.

Total borrowings increased \$145.2 million as of June 30, 2024, compared to December 31, 2023. This increase was primarily driven by an increase of \$147.2 million in federal funds purchased and an increase of \$119.9 million in FHLB advances from December 31, 2023. Subordinated debentures and other borrowings decreased \$65.1 million compared to December 31, 2023 as the Corporation utilized excess liquidity to pay down \$40 million of subordinated debentures in the January of 2024 and \$25 million of subordinated debentures in April of 2024. Securities sold under repurchase decreased \$56.8 million from December 31, 2023 as clients moved into higher yielding deposit products.

The Corporation continued to maintain all regulatory capital ratios in excess of the regulatory definition of "well-capitalized." Details of the Stock Repurchase Program and regulatory capital ratios are discussed within the "CAPITAL" section of this Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### **NON-GAAP FINANCIAL MEASURES**

The Corporation's accounting and reporting policies conform to GAAP and general practices within the banking industry. As a supplement to GAAP, the Corporation provides non-GAAP performance measures, which management believes are useful because they assist investors in assessing the Corporation's performance. Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied, and are not audited. Although these non-GAAP financial measures are frequently used by investors to evaluate a company, they have limitations as analytical tools, and should not be considered in isolation, or as a substitute for analyses of results as reported under GAAP. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure can be found in the following tables.

Adjusted earnings per share, excluding PPP loans and non-core expenses, are meaningful non-GAAP financial measures for management, as they provide a meaningful foundation for period-to-period and company-to-company comparisons, which management believes will aid both investors and analysts in analyzing our financial measures and predicting future performance. These non-GAAP financial measures are also used by management to assess the performance of the Corporation's business, because management does not consider these items to be relevant to ongoing financial performance on a per share basis.

Net interest income and net interest margin presented on a fully taxable equivalent ("FTE") basis, reflecting the income tax savings when comparing tax-exempt and taxable assets using the federal statutory rate of 21 percent, are non-GAAP financial measures used by management to assess what our tax-exempt assets would need to yield in order to achieve the same after-tax yield as a taxable asset. Management believes that it is standard practice in the banking industry to present net interest income and net interest margin on an FTE basis and that it provides useful information for management and investors for peer comparison purposes.

Non-GAAP financial measures such as tangible common equity to tangible assets, tangible earnings per share, return on average tangible assets and return on average tangible equity are important measures of the strength of the Corporation's capital and ability to generate earnings on tangible common equity invested by our shareholders. These non-GAAP measures provide useful supplemental information and may assist investors in analyzing the Corporation's financial position without regard to the effects of intangible assets and preferred stock, but do retain the effect of accumulated other comprehensive gains (losses) in stockholders' equity. Disclosure of these measures also allows analysts and banking regulators to assess our capital adequacy on these same bases.

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**ADJUSTED NET INCOME AND DILUTED EARNINGS PER COMMON SHARE - non-GAAP**

(Dollars in thousands, except per share amounts)

	Three Months Ended			Six Months Ended	
	June 30, 2024	March 31, 2024	June 30, 2023	June 30, 2024	June 30, 2023
<b>Net Income Available to Common Stockholders - GAAP</b>	\$ 39,456	\$ 47,472	\$ 60,393	\$ 86,928	\$ 124,003
Adjustments:					
PPP loan income	—	—	(9)	—	(34)
Non-core expenses <sup>1</sup>	—	3,481	—	3,481	—
Tax on adjustment	—	(848)	2	(848)	8
<b>Adjusted Net Income Available to Common Stockholders - non-GAAP</b>	<u>\$ 39,456</u>	<u>\$ 50,105</u>	<u>\$ 60,386</u>	<u>\$ 89,561</u>	<u>\$ 123,977</u>
Average Diluted Common Shares Outstanding (in thousands)	58,328	59,273	59,448	58,800	59,446
<b>Diluted Earnings Per Common Share - GAAP</b>	\$ 0.68	\$ 0.80	\$ 1.02	\$ 1.48	\$ 2.09
Adjustments:					
Non-core expenses <sup>1</sup>	—	0.06	—	0.06	—
Tax on adjustment	—	(0.01)	—	(0.01)	—
<b>Adjusted Diluted Earnings Per Common Share - non-GAAP</b>	<u>\$ 0.68</u>	<u>\$ 0.85</u>	<u>\$ 1.02</u>	<u>\$ 1.53</u>	<u>\$ 2.09</u>

<sup>1</sup> - Non-core expenses in the three months ended March 31, 2024 and the six months ended June 30, 2024 included \$2.4 million from duplicative online banking conversion costs and \$1.1 million from the FDIC special assessment.

**NET INTEREST MARGIN ("NIM"), ADJUSTED**

(Dollars in Thousands, Except Per Share Amounts)

	Three Months Ended		Six Months Ended	
	June 30, 2024	June 30, 2023	June 30, 2024	June 30, 2023
Net Interest Income (GAAP)	\$ 128,571	\$ 137,835	\$ 255,634	\$ 281,954
FTE Adjustment	5,859	5,858	11,655	12,179
<b>Net Interest Income (FTE) (non-GAAP)</b>	<u>134,430</u>	<u>143,693</u>	<u>267,289</u>	<u>294,133</u>
Average Earning Assets (GAAP)	\$ 17,013,984	\$ 16,968,465	\$ 17,068,917	\$ 16,896,834
Net Interest Margin (GAAP)	3.02 %	3.25 %	3.00 %	3.34 %
<b>Net Interest Margin (FTE) (non-GAAP)</b>	3.16 %	3.39 %	3.13 %	3.48 %

**TANGIBLE COMMON EQUITY TO TANGIBLE ASSETS - non-GAAP**

(Dollars in thousands, except per share amounts)

	June 30, 2024	December 31, 2023
Total Stockholders' Equity (GAAP)	\$ 2,212,525	\$ 2,247,713
Less: Preferred stock (GAAP)	(25,125)	(25,125)
Less: Intangible assets (GAAP)	(735,373)	(739,101)
<b>Tangible common equity (non-GAAP)</b>	<u>\$ 1,452,027</u>	<u>\$ 1,483,487</u>
Total assets (GAAP)	\$ 18,303,423	\$ 18,405,887
Less: Intangible assets (GAAP)	(735,373)	(739,101)
<b>Tangible assets (non-GAAP)</b>	<u>\$ 17,568,050</u>	<u>\$ 17,666,786</u>
Stockholders' Equity to Assets (GAAP)	12.09 %	12.21 %
<b>Tangible common equity to tangible assets (non-GAAP)</b>	8.27 %	8.40 %
<b>Tangible common equity (non-GAAP)</b>	\$ 1,452,027	\$ 1,483,487
Plus: Tax benefit of intangibles (non-GAAP)	5,020	5,819
<b>Tangible common equity, net of tax (non-GAAP)</b>	<u>\$ 1,457,047</u>	<u>\$ 1,489,306</u>
Common Stock outstanding	58,046	59,424
Book Value (GAAP)	\$ 37.68	\$ 37.40
<b>Tangible book value - common (non-GAAP)</b>	\$ 25.10	\$ 25.06

**PART I: FINANCIAL INFORMATION**  
**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**TANGIBLE EARNINGS PER SHARE, RETURN ON TANGIBLE ASSETS AND RETURN ON TANGIBLE EQUITY - non-GAAP**

(Dollars in thousands, except per share amounts)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
Average goodwill (GAAP)	\$ 712,002	\$ 712,002	\$ 712,002	\$ 712,002
Average other intangibles (GAAP)	24,169	32,463	25,093	33,540
Average deferred tax on other intangibles (GAAP)	(5,191)	(6,976)	(5,389)	(7,208)
Intangible adjustment (non-GAAP)	\$ 730,980	\$ 737,489	\$ 731,706	\$ 738,334
Average stockholders' equity (GAAP)	\$ 2,203,361	\$ 2,139,877	\$ 2,222,750	\$ 2,111,657
Average preferred stock (GAAP)	(25,125)	(25,125)	(25,125)	(25,125)
Intangible adjustment (non-GAAP)	(730,980)	(737,489)	(731,706)	(738,334)
Average tangible capital (non-GAAP)	\$ 1,447,256	\$ 1,377,263	\$ 1,465,919	\$ 1,348,198
Average assets (GAAP)	\$ 18,332,159	\$ 18,170,650	\$ 18,381,340	\$ 18,096,832
Intangible adjustment (non-GAAP)	(730,980)	(737,489)	(731,706)	(738,334)
Average tangible assets (non-GAAP)	\$ 17,601,179	\$ 17,433,161	\$ 17,649,634	\$ 17,358,498
Net income available to common stockholders (GAAP)	\$ 39,456	\$ 60,394	\$ 86,928	\$ 124,003
Other intangible amortization, net of tax (GAAP)	1,399	1,724	2,945	3,459
Preferred stock dividend	469	469	938	938
Tangible net income available to common stockholders (non-GAAP)	\$ 41,324	\$ 62,587	\$ 90,811	\$ 128,400
<b>Per Share Data:</b>				
Diluted net income available to common stockholders (GAAP)	\$ 0.68	\$ 1.02	\$ 1.48	\$ 2.09
Diluted tangible net income available to common stockholders (non-GAAP)	\$ 0.70	\$ 1.05	\$ 1.53	\$ 2.16
<b>Ratios:</b>				
Return on average GAAP capital (ROE)	7.16 %	11.29 %	7.82 %	11.74 %
Return on average tangible capital	11.29 %	18.04 %	12.26 %	18.91 %
Return on average assets (ROA)	0.87 %	1.34 %	0.96 %	1.38 %
Return on average tangible assets	0.94 %	1.44 %	1.03 %	1.48 %

Return on average tangible capital is tangible net income available to common stockholders (annualized) expressed as a percentage of average tangible capital. Return on average tangible assets is tangible net income available to common stockholders (annualized) expressed as a percentage of average tangible assets.

**NET INTEREST INCOME**

Net interest income is the most significant component of our earnings, comprising 81.5 percent of revenues for the six months ended June 30, 2024. Net interest income and margin are influenced by many factors, primarily the volume and mix of earning assets, funding sources, and interest rate fluctuations. Other factors include the level of accretion income on purchased loans, prepayment risk on loan and investment-related assets, and the composition and maturity of earning assets and interest-bearing liabilities. Loans typically generate more interest income than investment securities with similar maturities. Funding from customer deposits generally costs less than wholesale funding sources. Factors such as general economic activity, Federal Reserve Board monetary policy, and price volatility of competing alternative investments, can also exert significant influence on our ability to optimize the mix of assets and funding and the net interest income and margin.

Net interest income is the excess of interest received from earning assets over interest paid on interest-bearing liabilities. For analytical purposes, net interest income is also presented on an FTE basis in the table that follows to reflect what our tax-exempt assets would need to yield in order to achieve the same after-tax yield as a taxable asset. The federal statutory rate of 21 percent was used for 2024 and 2023. The FTE analysis portrays the income tax benefits associated with tax-exempt assets and helps to facilitate a comparison between taxable and tax-exempt assets. Management believes that it is a standard practice in the banking industry to present net interest margin and net interest income on a fully taxable equivalent basis. Therefore, management believes these measures provide useful information for both management and investors by allowing them to make peer comparisons. For reconciliations of GAAP net interest margin to the corresponding non-GAAP measures provided below, refer to the "NON-GAAP FINANCIAL MEASURES" section of this Management's Discussion and Analysis of Financial Condition and Results of Operations.

Net interest margin, on an FTE basis, decreased 23 basis points to 3.16 percent for the three months ended June 30, 2024 compared to 3.39 percent for the same period in 2023.

Net interest margin, on an FTE basis, decreased 35 basis points to 3.13 percent for the six months ended June 30, 2024 compared to 3.48 percent for the same period in 2023.

**Average Balance Sheet**

Average earning assets for the three months ended June 30, 2024 increased \$45.5 million compared to the same period in 2023. The increase for the three months ended June 30, 2024 was primarily driven by organic loan growth within the real estate mortgage and commercial portfolios of \$119.5 million and \$86.4 million, respectively. The organic loan growth was offset by a decrease in the average investment securities portfolio of \$184.6 million, as the Corporation utilized cash flows from investment securities to fund current and future loan growth.

**PART I: FINANCIAL INFORMATION**  
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Average earning assets for the six months ended June 30, 2024 increased \$172.1 million compared to the same period in 2023. The increase for the six months ended June 30, 2024 was driven by an increase in interest bearing deposits of \$190.7 million as well as organic loan growth within the real estate mortgage and commercial portfolios of \$168.1 million and \$100.0 million, respectively. Offsetting the increases in interest-bearing deposits and loans was a decrease in the average investment securities portfolio of \$315.1 million for the six months ended June 30, 2024 when compared to the same period in 2023. The Corporation is reinvesting cashflows into the investment securities portfolio on a limited basis with a primary focus of using liquidity to fund current and future loan growth. The investment portfolio as a percentage of total assets was 20.5 percent at June 30, 2024, which is down from the peak at December 31, 2021 of 29.3 percent, and reflects progress towards a more normalized earning asset mix.

Total average deposits for the three months ended June 30, 2024 increased \$176.0 million, when compared to the same period in 2023. Average interest-bearing deposits for the three months ended June 30, 2024 increased \$624.7 million compared to the same period in 2023, with the largest increases in the certificates and other time deposits, money market and interest-bearing demand deposits. Average noninterest bearing deposits declined \$570.0 million, in the six months ended June 30, 2024 when compared to the same period in 2023. Average noninterest bearing deposits declined \$448.8 million in the three months ended June 30, 2024 when compared to the same period in 2023. The decline is the result of a mix shift occurring across the industry as clients move into higher yielding deposit products. Average noninterest bearing deposits represented 15.8 percent of the deposit portfolio for the three months ended June 30, 2024, and 19.0 percent of the deposit portfolio for the three months ended June 30, 2023, which is a decline from the peak in the second quarter of 2022 of 23.6 percent.

Total average deposits for the six months ended June 30, 2024 increased \$316.1 million, when compared to the same period in 2023. Average interest-bearing deposits for the six months ended June 30, 2024 increased \$886.1 million, compared to the same period in 2023, with the largest increases in the certificates and other time deposits, money market and interest-bearing demand deposits. Average noninterest bearing deposits declined \$570.0 million, in the six months ended June 30, 2024 when compared to the same period in 2023. Average noninterest bearing deposits, for the six months ended June 30, 2024 and 2023, represented 16.0 percent and 20.3 percent of the deposit portfolio, respectively.

Average borrowings decreased \$224.6 million for the three months ended June 30, 2024, compared to the same period in 2023. Average securities sold under repurchase agreements and average FHLB advances decreased \$64.7 million and \$111.9 million, respectively, for the three months ended June 30, 2024 compared to the same period in 2023. Additionally, for the three months ended June 30, 2024, average subordinated debt decreased \$57.2 million when compared to the same period in 2023, due to the Corporation's redemption of \$25.0 million of subordinated debt in April of 2024.

Average borrowings decreased \$252.5 million for the six months ended June 30, 2024 compared to the same period in 2023. Average securities sold under repurchase, Federal Funds purchased and FHLB advances decreased \$49.9 million, \$48.0 million, and \$119.3 million, respectively, for the six months ended June 30, 2024 compared to the same period of 2023. Additionally, for the six months ended June 30, 2024, average subordinated debt decreased \$42.4 million due to the Corporation's redemption of \$40.0 million and \$25.0 million of subordinated debt in January of 2024 and April of 2024, respectively.

**Interest Income/Expense and Average Yields**

In the second quarter of 2024, FTE asset yields increased 33 basis points compared to the same period in 2023 and was primarily due to Federal Open Market Committee ("FOMC") increasing interest rates a total of 100 basis points in 2023, which resulted in an increase in interest income, on an FTE basis, of \$15.0 million during the three months ended June 30, 2024 compared to the same period in 2023. Additionally, the Corporation's loan portfolio is 67.1 percent variable and repricing occurred when the Federal Open Market Committee's ("FOMC") increased interest rates a total of 100 basis points in 2023. The FOMC interest rate increases in 2023 and 2022 also resulted in increased yields on new and renewed loans, which were 8.13 percent for the three months ended June 30, 2024 compared to 7.30 percent for the same period in 2023. The Corporation also recognized fair value accretion income on purchased loans, which is included in interest income, of \$1.5 million, which accounted for 3 basis points of net interest margin in the three months ended June 30, 2024. Comparatively, the Corporation recognized \$2.0 million of accretion income for the three months ended June 30, 2023, or 5 basis points of net interest margin.

As customers have migrated to higher yielding interest-bearing deposit products, interest expense on deposits increased 26.0 million for the three months ended June 30, 2024, or 70 basis points when compared to the same period in 2023. Total cost of funds was 3.21 percent for the three months ended June 30, 2024 compared to 2.56 percent during the same period in 2023. Interest costs increased 65 basis points, which mitigated the 33 basis point increase in asset yields and resulted in a 32 basis point FTE decrease in net interest spread when compared to the same period in 2023.

In the six months ended June 30, 2024, FTE asset yields increased 46 basis points compared to the same period in 2023. The increase in interest income, on an FTE basis, of \$44.0 million during the six months ended June 30, 2024 compared to the same period in 2023 was primarily due to FOMC's increase in interest rates in 2023. The Corporation also recognized fair value accretion income on purchased loans, which is included in interest income, of \$2.9 million, which accounted for 3 basis points of net interest margin in the six months ended June 30, 2024. Comparatively, the Corporation recognized \$4.4 million of accretion income for the six months ended June 30, 2023, or 5 basis points of net interest margin.

Interest expense on deposits increased \$73.6 million for the six months ended June 30, 2024, or 103 basis points when compared to the same period in 2023. Total cost of funds was 3.22 percent for the six months ended June 30, 2024 compared to 2.28 percent during the same period in 2023. Interest costs increased 94 basis points, which mitigated the 46 basis point increase in asset yields and resulted in a 48 basis point FTE decrease in net interest spread when compared to the same period in 2023.

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The following tables present the Corporation's average balance sheet, interest income/interest expense, and the average rate as a percent of average earning assets/liabilities for the three and six months ended June 30, 2024 and 2023.

	June 30, 2024			Three Months Ended			June 30, 2023		
	Average Balance	Interest Income / Expense	Average Rate	Average Balance	Interest Income / Expense	Average Rate	Average Balance	Interest Income / Expense	Average Rate
<b>Assets:</b>									
Interest-bearing deposits	\$ 322,647	\$ 2,995	3.71 %	\$ 343,253	\$ 3,164	3.69 %			
Federal Home Loan Bank stock	41,749	879	8.42	41,873	1,020	9.74			
Investment Securities: <sup>(1)</sup>									
Taxable	1,788,749	9,051	2.02	1,876,676	8,886	1.89			
Tax-Exempt <sup>(2)</sup>	2,240,309	17,232	3.08	2,336,990	18,075	3.09			
Total Investment Securities	<u>4,029,058</u>	<u>26,283</u>	2.61	<u>4,213,666</u>	<u>26,961</u>	2.56			
Loans held for sale	28,585	431	6.03	19,328	300	6.21			
Loans: <sup>(3)</sup>									
Commercial	8,691,746	160,848	7.40	8,605,339	150,766	7.01			
Real estate mortgage	2,150,591	23,799	4.43	2,031,136	20,345	4.01			
Installment	823,417	16,335	7.94	831,775	14,844	7.14			
Tax-Exempt <sup>(2)</sup>	926,191	10,670	4.61	882,095	9,823	4.45			
Total Loans	<u>12,620,530</u>	<u>212,083</u>	6.72	<u>12,369,673</u>	<u>196,078</u>	6.34			
Total Earning Assets	<u>17,013,984</u>	<u>242,240</u>	5.69 %	<u>16,968,465</u>	<u>227,223</u>	5.36 %			
Total Non-Earning Assets	<u>1,318,175</u>			<u>1,202,184</u>					
Total Assets	<u>\$ 18,332,159</u>			<u>\$ 18,170,649</u>					
<b>Liabilities:</b>									
Interest-Bearing Deposits:									
Interest-bearing deposits	\$ 5,586,549	\$ 40,994	2.94 %	\$ 5,546,232	\$ 34,574	2.49 %			
Money market deposits	3,036,398	27,230	3.59	2,766,876	18,684	2.70			
Savings deposits	1,508,734	3,476	0.92	1,724,816	3,884	0.90			
Certificates and other time deposits	2,414,967	27,451	4.55	1,883,998	16,059	3.41			
Total Interest-Bearing Deposits	<u>12,546,648</u>	<u>99,151</u>	3.16	<u>11,921,922</u>	<u>73,201</u>	2.46			
Borrowings	885,919	8,659	3.91	1,110,486	10,329	3.72			
Total Interest-Bearing Liabilities	<u>13,432,567</u>	<u>107,810</u>	3.21	<u>13,032,408</u>	<u>83,530</u>	2.56			
Noninterest-bearing deposits	2,349,219			2,797,991					
Other liabilities	347,012			200,373					
Total Liabilities	<u>16,128,798</u>			<u>16,030,772</u>					
Stockholders' Equity	2,203,361			2,139,877					
Total Liabilities and Stockholders' Equity	<u>\$ 18,332,159</u>	<u>107,810</u>		<u>\$ 18,170,649</u>	<u>83,530</u>				
Net Interest Income (FTE)		<u>\$ 134,430</u>			<u>\$ 143,693</u>				
Net Interest Spread (FTE) <sup>(4)</sup>			2.48 %			2.80 %			
<b>Net Interest Margin (FTE):</b>									
Interest Income (FTE) / Average Earning Assets			5.69 %			5.36 %			
Interest Expense / Average Earning Assets			2.53 %			1.97 %			
Net Interest Margin (FTE) <sup>(5)</sup>			<u>3.16 %</u>			<u>3.39 %</u>			

<sup>(1)</sup> Average balance of securities is computed based on the average of the historical amortized cost balances without the effects of the fair value adjustments. Annualized amounts are computed utilizing a 30/360 day basis.

<sup>(2)</sup> Tax-exempt securities and loans are presented on a fully taxable equivalent basis, using a marginal tax rate of 21 percent for 2024 and 2023. These totals equal \$5,859 and \$5,858 for the three months ended June 30, 2024 and 2023, respectively.

<sup>(3)</sup> Nonaccruing loans have been included in the average balances.

<sup>(4)</sup> Net Interest Spread (FTE) is interest income expressed as a percentage of average earning assets minus interest expense expressed as a percentage of average interest-bearing liabilities.

<sup>(5)</sup> Net Interest Margin (FTE) is interest income expressed as a percentage of average earning assets minus interest expense expressed as a percentage of average earning assets.



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(Dollars in Thousands)

	June 30, 2024			Six Months Ended			June 30, 2023		
	Average Balance	Interest Income / Expense	Average Rate	Average Balance	Interest Income / Expense	Average Rate	Average Balance	Interest Income / Expense	Average Rate
<b>Assets:</b>									
Federal Funds Sold									
Interest-bearing deposits	\$ 449,173	\$ 9,488	4.22 %	\$ 258,504	\$ 3,801	2.94 %			
Federal Home Loan Bank stock	41,757	1,714	8.21	40,821	1,562	7.65			
Investment Securities: <sup>(1)</sup>									
Taxable	1,785,903	17,799	1.99	1,900,247	17,973	1.89			
Tax-Exempt <sup>(2)</sup>	2,243,286	34,461	3.07	2,444,086	38,416	3.14			
Total Investment Securities	4,029,189	52,260	2.59	4,344,333	56,389	2.60			
Loans held for sale	25,184	759	6.03	21,952	660	6.01			
Loans: <sup>(3)</sup>									
Commercial	8,644,927	320,057	7.40	8,544,945	290,428	6.80			
Real estate mortgage	2,140,769	46,156	4.31	1,972,680	38,736	3.93			
Installment	822,616	32,464	7.89	836,088	28,785	6.89			
Tax-Exempt <sup>(2)</sup>	915,302	21,038	4.60	877,511	19,581	4.46			
Total Loans	12,548,798	420,474	6.70	12,253,176	378,190	6.17			
Total Earning Assets	17,068,917	483,936	5.67 %	16,896,834	439,942	5.21 %			
Total Non-Earning Assets	1,312,423			1,199,998					
Total Assets	\$ 18,381,340			\$ 18,096,832					
<b>Liabilities:</b>									
Interest-Bearing Deposits:									
Interest-bearing deposits	\$ 5,503,185	\$ 80,484	2.92 %	\$ 5,405,696	\$ 59,237	2.19 %			
Money market deposits	3,040,938	54,613	3.59	2,756,519	32,261	2.34			
Savings deposits	1,534,305	7,277	0.95	1,775,233	6,849	0.77			
Certificates and other time deposits	2,421,413	55,062	4.55	1,676,291	25,539	3.05			
Total Interest-Bearing Deposits	12,499,841	197,436	3.16	11,613,739	123,886	2.13			
Borrowings	948,866	19,211	4.05	1,201,392	21,923	3.65			
Total Interest-Bearing Liabilities	13,448,707	216,647	3.22	12,815,131	145,809	2.28			
Noninterest-bearing deposits	2,388,695			2,958,741					
Other liabilities	321,188			211,302					
Total Liabilities	16,158,590			15,985,174					
Stockholders' Equity	2,222,750			2,111,658					
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$ 18,381,340</b>	<b>216,647</b>		<b>\$ 18,096,832</b>	<b>145,809</b>				
<b>Net Interest Income (FTE)</b>		<b>\$ 267,289</b>			<b>\$ 294,133</b>				
<b>Net Interest Spread (FTE) <sup>(4)</sup></b>			<b>2.45 %</b>			<b>2.93 %</b>			
<b>Net Interest Margin (FTE):</b>									
Interest Income (FTE) / Average Earning Assets			5.67 %			5.21 %			
Interest Expense / Average Earning Assets			2.54 %			1.73 %			
<b>Net Interest Margin (FTE) <sup>(5)</sup></b>			<b>3.13 %</b>			<b>3.48 %</b>			

<sup>(1)</sup> Average balance of securities is computed based on the average of the historical amortized cost balances without the effects of the fair value adjustments. Annualized amounts are computed utilizing a 30/360 day basis.

<sup>(2)</sup> Tax-exempt securities and loans are presented on a fully taxable equivalent basis, using a marginal tax rate of 21 percent for 2024 and 2023. These totals equal \$11,655 and \$12,179 for the six months ended June 30, 2024 and 2023, respectively.

<sup>(3)</sup> Nonaccruing loans have been included in the average balances.

<sup>(4)</sup> Net Interest Spread (FTE) is interest income expressed as a percentage of average earning assets minus interest expense expressed as a percentage of average interest-bearing liabilities.

<sup>(5)</sup> Net Interest Margin (FTE) is interest income expressed as a percentage of average earning assets minus interest expense expressed as a percentage of average earning assets.

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**NONINTEREST INCOME**

Noninterest income totaled \$31.3 million for the three months ended June 30, 2024, a \$5.0 million, or 19.1 percent, increase compared to the three months ended June 30, 2023. The increase was primarily driven by a \$3.1 million increase in customer-related line items, which was driven primarily by higher gains on sales of loans and private wealth fees of \$1.5 million and \$1.4 million, respectively. The Corporation also recorded \$1.4 million increase in the valuation of CRA investments recorded in other income. Additionally, losses on sales of available for sale securities in the second quarter of 2024 were \$49,000 compared to \$1.4 million in the same period of 2023.

During the first six months of 2024, noninterest income totaled \$58.0 million, a \$6.7 million, or 13.0 percent, increase when compared to the same period in 2023. The increase is primarily driven by a \$2.4 million increase in net gains and fees on sales of loans, a \$1.8 million increase in private wealth fees and a \$0.9 million increase in service charge income, when compared to the same period in 2023. Additionally, the first six months of 2024 included \$51,000 in net losses realized on sales of available for sale securities compared to \$3.0 million in the first six months of 2023. These increases were offset by lower derivative hedge fees of \$1.1 million in the first six months of 2024 compared to the same period in 2023.

**NONINTEREST EXPENSE**

Noninterest expense totaled \$91.4 million for the three months ended June 30, 2024, a \$1.2 million, or 1.3 percent, decrease from the second quarter of 2023. The decrease was primarily due to a decrease of \$2.5 million in salaries and employee benefits primarily related to savings generated from the voluntary early retirement program and incentive expenses. Partially offsetting this decrease was an increase of \$1.1 million in other expenses during the three months ended June 30, 2024 compared to the same period in 2023 as the Corporation's customer-related contingent losses increased \$0.7 million compared to the same quarter in 2023. Additionally, in the three months ended June 30, 2024, the Corporation recorded gains on the sales of former banking center facilities of \$0.1 million compared to gains of \$0.7 million in the same period of 2023.

During the first six months of 2024, noninterest expense totaled \$188.3 million, a \$2.0 million, or 1.1 percent, increase when compared to the same period in 2023. FDIC expense increased \$3.4 million, primarily due to a one-time FDIC assessment credit of \$2.0 million recorded in the first quarter of 2023, which was offset by increases from growth in the balance sheet over the last twelve months. Additionally, outside data processing expenses increased \$1.2 million in the six months ended June 30, 2024 compared to the same period in 2023 due to the Corporation's continued investment in customer-facing digital solutions.

Partially offsetting the above noted increases in noninterest expenses was a \$1.7 million decrease in salaries and employee benefits. The decline in salaries and employee benefits was primarily related to a decrease in incentives. The Corporation also recorded an increase of \$0.3 million on gains from the sales of former banking center facilities in the first six months of 2024 compared to 2023.

**INCOME TAXES**

Income tax expense for the three months ended June 30, 2024 was \$4.1 million on pre-tax net income of \$44.0 million. For the same period in 2023, income tax expense was \$10.7 million on pre-tax income of \$71.6 million. The effective income tax rates for the second quarter of 2024 and 2023 were 9.2 percent and 15.0 percent, respectively.

Income tax expense for the six months ended June 30, 2024 was \$10.9 million on pre-tax net income of \$98.8 million. For the same period in 2023, income tax expense was \$22.0 million on pre-tax net income of \$147.0 million. The effective income tax rates for the six months ended June 30, 2024 and 2023 were 11.0 percent and 15.0 percent, respectively.

The lower effective income tax rate for the three and six months ended June 30, 2024 when compared to the same periods in 2023 was primarily a result of tax-exempt interest income being a larger portion of pre-tax income in 2024.

The detailed reconciliation of federal statutory to actual tax expense is shown in NOTE 10. INCOME TAX of the Notes to Consolidated Condensed Financial Statements of this Quarterly Report on Form 10-Q.

**CAPITAL**

Preferred Stock

As part of the Level One acquisition, the Corporation issued 10,000 shares of newly created 7.5 percent non-cumulative perpetual preferred stock, with a liquidation preference of \$2,500 per share, in exchange for the outstanding Level One Series B preferred stock, and as part of that exchange, each outstanding Level One depository share representing a 1/100th interest in a share of the Level One preferred stock was converted into a depository share of the Corporation representing a 1/100th interest in a share of its newly issued preferred stock. The Corporation had \$25.0 million of outstanding preferred stock at June 30, 2024 and December 31, 2023. During the three and six months ended June 30, 2024 and 2023, the Corporation declared and paid dividends of \$46.88 per share (equivalent to \$0.4688 per depository share) and \$93.76 per share, respectively, equal to \$469,000 and \$938,000, respectively. The Series A preferred stock qualifies as Tier 1 capital for purposes of the regulatory capital calculations.

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Stock Repurchase Program

On January 27, 2021, the Board of Directors of the Corporation approved a stock repurchase program of up to 3,333,000 shares of the Corporation's outstanding common stock; provided, however, that the total aggregate investment in shares repurchased under the program may not exceed \$100,000,000. On a share basis, the amount of common stock subject to the repurchase program represented approximately 6 percent of the Corporation's outstanding shares at the time the program became effective. The Corporation repurchased 0.6 million and 1.5 million shares of its common stock pursuant to the repurchase program during the three and six months ended June 30, 2024, respectively. As of June 30, 2024, the Corporation had approximately 1.2 million shares at an aggregate value of \$24.6 million available to repurchase under the program.

In August 2022, the Inflation Reduction Act of 2022 (the "IRA") was enacted. Among other things, the IRA imposes a new 1 percent excise tax on the fair market value of stock repurchased after December 31, 2022 by publicly traded U.S. corporations (like the Corporation). With certain exceptions, the value of stock repurchased is determined net of stock issued in the year, including shares issued pursuant to compensatory arrangements. For the three and six months ended June 30, 2024, the Corporation recorded excise tax of \$185,000 and \$482,000, respectively, related to its share repurchases during the first half of 2024, which is reflected in the Statement of Stockholders' Equity as a component of additional paid-in capital.

Regulatory Capital

Capital adequacy is an important indicator of financial stability and performance. The Corporation and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies and are assigned to a capital category. The assigned capital category is largely determined by four ratios that are calculated according to the regulations: total risk-based capital, tier 1 risk-based capital, common equity tier 1 ("CET1"), and tier 1 leverage ratios. The ratios are intended to measure capital relative to assets and credit risk associated with those assets and off-balance sheet exposures of the entity. The capital category assigned to an entity can also be affected by qualitative judgments made by regulatory agencies about the risk inherent in the entity's activities that are not part of the calculated ratios.

There are five capital categories defined in the regulations, ranging from well capitalized to critically undercapitalized. Classification of a bank in any of the undercapitalized categories can result in actions by regulators that could have a material effect on a bank's operations. Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios of total risk-based capital, tier 1 capital, and common equity tier 1 capital, in each case, to risk-weighted assets, and of tier 1 capital to average assets, or leverage ratio, all of which are calculated as defined in the regulations. Banks with lower capital levels are deemed to be undercapitalized, significantly undercapitalized or critically undercapitalized, depending on their actual levels. The appropriate federal regulatory agency may also downgrade a bank to the next lower capital category upon a determination that the bank is in an unsafe or unsound practice. Banks are required to monitor closely their capital levels and to notify their appropriate regulatory agency of any basis for a change in capital category.

Basel III requires the Corporation and the Bank to maintain the minimum capital and leverage ratios as defined in the regulation and as illustrated in the table below, which capital to risk-weighted asset ratios include a 2.5 percent capital conservation buffer. Under Basel III, in order to avoid limitations on capital distributions, including dividends, the Corporation must hold a 2.5 percent capital conservation buffer above the adequately capitalized CET1 to risk-weighted assets ratio (which buffer is reflected in the required ratios below). Under Basel III, the Corporation and Bank elected to opt-out of including accumulated other comprehensive income in regulatory capital. As of June 30, 2024, the Bank met all capital adequacy requirements to be considered well capitalized under the fully phased-in Basel III capital rules. There is no threshold for well capitalized status for bank holding companies.

As part of a March 27, 2020 joint statement of federal banking regulators, an interim final rule that allowed banking organizations to mitigate the effects of the CECL accounting standard on their regulatory capital was announced. Banking organizations could elect to mitigate the estimated cumulative regulatory capital effects of CECL for up to two years. This two-year delay was to be in addition to the three-year transition period that federal banking regulators had already made available. While the Consolidated Appropriations Act of 2021 provided for a further extension of the mandatory adoption of CECL until January 1, 2022, the federal banking regulators elected to not provide a similar extension to the two year mitigation period applicable to regulatory capital effects. Instead, the federal banking regulators require that, in order to utilize the additional two-year delay, banking organizations must have adopted the CECL standard no later than December 31, 2020, as required by the Coronavirus Aid, Relief and Economic Security Act, or CARES Act. As a result, because implementation of the CECL standard was delayed by the Corporation until January 1, 2021, it began phasing in the cumulative effect of the adoption on its regulatory capital, at a rate of 25 percent per year, over a three-year transition period that began on January 1, 2021. Under that phase-in schedule, the cumulative effect of the adoption is fully reflected in regulatory capital on January 1, 2024.

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The Corporation's and Bank's actual and required capital ratios as of June 30, 2024 and December 31, 2023 were as follows:

June 30, 2024	Actual		Prompt Corrective Action Thresholds			
			Basel III Minimum Capital Required		Well Capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>Total risk-based capital to risk-weighted assets</b>						
First Merchants Corporation	\$ 1,963,709	12.95 %	\$ 1,591,916	10.50 %	N/A	N/A
First Merchants Bank	1,908,231	12.57	1,593,367	10.50	\$ 1,517,492	10.00 %
<b>Tier 1 capital to risk-weighted assets</b>						
First Merchants Corporation	\$ 1,695,776	11.19 %	\$ 1,288,694	8.50 %	N/A	N/A
First Merchants Bank	1,718,364	11.32	1,289,869	8.50	\$ 1,213,994	8.00 %
<b>CET1 capital to risk-weighted assets</b>						
First Merchants Corporation	\$ 1,670,776	11.02 %	\$ 1,061,277	7.00 %	N/A	N/A
First Merchants Bank	1,718,364	11.32	1,062,245	7.00	\$ 986,370	6.50 %
<b>Tier 1 capital to average assets</b>						
First Merchants Corporation	\$ 1,695,776	9.63 %	\$ 704,142	4.00 %	N/A	N/A
First Merchants Bank	1,718,364	9.64	712,681	4.00	\$ 890,851	5.00 %

December 31, 2023	Actual		Prompt Corrective Action Thresholds			
			Basel III Minimum Capital Required		Well Capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>Total risk-based capital to risk-weighted assets</b>						
First Merchants Corporation	\$ 2,021,124	13.67 %	\$ 1,552,685	10.50 %	N/A	N/A
First Merchants Bank	1,931,810	13.06	1,553,600	10.50	\$ 1,479,619	10.00 %
<b>Tier 1 capital to risk-weighted assets</b>						
First Merchants Corporation	\$ 1,703,626	11.52 %	\$ 1,256,935	8.50 %	N/A	N/A
First Merchants Bank	1,746,299	11.80	1,257,676	8.50	\$ 1,183,695	8.00 %
<b>Common equity tier 1 capital to risk-weighted assets</b>						
First Merchants Corporation	\$ 1,678,626	11.35 %	\$ 1,035,123	7.00 %	N/A	N/A
First Merchants Bank	1,746,299	11.80	1,035,733	7.00	\$ 961,752	6.50 %
<b>Tier 1 capital to average assets</b>						
First Merchants Corporation	\$ 1,703,626	9.64 %	\$ 707,091	4.00 %	N/A	N/A
First Merchants Bank	1,746,299	9.89	706,331	4.00	\$ 882,913	5.00 %

On November 1, 2013, the Corporation completed the private issuance and sale to four institutional investors of an aggregate of \$70.0 million of debt comprised of (a) 5.00 percent Fixed-to-Floating Rate Senior Notes due 2028 in the aggregate principal amount of \$5 million and (b) 6.75 percent Fixed-to-Floating Rate Subordinated Notes due October 30, 2028 in the aggregate principal amount of \$65.0 million. As of December 31, 2023 the Corporation began the five year phase-out (at a rate of 20 percent per year) as defined in the Basel III capital rules, which resulted in a reduction of \$13.0 million in tier 2 capital. Subordinated debt decreased due to the pay down of \$40.0 million in principal on the scheduled interest payment date during the first quarter of 2024, which resulted in an additional reduction of \$32.0 million in tier 2 capital. Additionally, the remaining \$25.0 million of subordinated debt was paid in full during the second quarter of 2024. As of June 30, 2024, the Corporation's remaining subordinated debt of \$31.0 million was classified as tier 2 capital and was not subject to the five year phase-out.

Management believes the disclosed capital ratios are meaningful measurements for evaluating the safety and soundness of the Corporation. Traditionally, the banking regulators have assessed bank and bank holding company capital adequacy based on both the amount and the composition of capital, the calculation of which is prescribed in federal banking regulations. The Federal Reserve focuses its assessment of capital adequacy on a component of tier 1 capital known as CET1. Because the Federal Reserve has long indicated that voting common stockholders equity (essentially tier 1 risk-based capital less preferred stock and non-controlling interest in subsidiaries) generally should be the dominant element in tier 1 risk-based capital, this focus on CET1 is consistent with existing capital adequacy categories. Tier I regulatory capital consists primarily of total common stockholders' equity and subordinated debentures issued to business trusts categorized as qualifying borrowings, less non-qualifying intangible assets and unrealized net securities gains or losses.

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A reconciliation of regulatory measures are detailed in the following table as of the dates indicated.

(Dollars in thousands)	June 30, 2024		December 31, 2023	
	First Merchants Corporation	First Merchants Bank	First Merchants Corporation	First Merchants Bank
<b>Total Risk-Based Capital</b>				
Total Stockholders' Equity (GAAP)	\$ 2,212,525	\$ 2,236,535	\$ 2,247,713	\$ 2,291,788
Adjust for Accumulated Other Comprehensive (Income) Loss <sup>(1)</sup>	211,979	210,112	175,970	174,103
Less: Preferred Stock	(25,125)	(125)	(25,125)	(125)
Add: Qualifying Capital Securities	25,000	—	25,000	—
Less: Disallowed Goodwill and Intangible Assets	(728,321)	(727,873)	(731,315)	(730,867)
Add: Modified CECL Transition Amount	—	—	11,514	11,514
Less: Disallowed Deferred Tax Assets	(282)	(285)	(131)	(114)
<b>Total Tier 1 Capital (Regulatory)</b>	<b>1,695,776</b>	<b>1,718,364</b>	<b>1,703,626</b>	<b>1,746,299</b>
Qualifying Subordinated Debentures	78,236	—	132,174	—
Allowance for Loan Losses Includible in Tier 2 Capital	189,697	189,867	185,324	185,511
<b>Total Risk-Based Capital (Regulatory)</b>	<b>\$ 1,963,709</b>	<b>\$ 1,908,231</b>	<b>\$ 2,021,124</b>	<b>\$ 1,931,810</b>
<b>Net Risk-Weighted Assets (Regulatory)</b>	<b>\$ 15,161,104</b>	<b>\$ 15,174,294</b>	<b>\$ 14,787,474</b>	<b>\$ 14,796,189</b>
<b>Average Assets (Regulatory)</b>	<b>\$ 17,603,556</b>	<b>\$ 17,817,020</b>	<b>\$ 17,677,268</b>	<b>\$ 17,658,269</b>
<b>Total Risk-Based Capital Ratio (Regulatory)</b>	<b>12.95 %</b>	<b>12.57 %</b>	<b>13.67 %</b>	<b>13.06 %</b>
<b>Tier 1 Capital to Risk-Weighted Assets</b>	<b>11.19 %</b>	<b>11.32 %</b>	<b>11.52 %</b>	<b>11.80 %</b>
<b>Tier 1 Capital to Average Assets</b>	<b>9.63 %</b>	<b>9.64 %</b>	<b>9.64 %</b>	<b>9.89 %</b>
<b>CET1 Capital Ratio</b>				
Total Tier 1 Capital (Regulatory)	\$ 1,695,776	\$ 1,718,364	\$ 1,703,626	\$ 1,746,299
Less: Qualified Capital Securities	(25,000)	—	(25,000)	—
<b>CET1 Capital (Regulatory)</b>	<b>\$ 1,670,776</b>	<b>\$ 1,718,364</b>	<b>\$ 1,678,626</b>	<b>\$ 1,746,299</b>
<b>Net Risk-Weighted Assets (Regulatory)</b>	<b>\$ 15,161,104</b>	<b>\$ 15,174,294</b>	<b>\$ 14,787,474</b>	<b>\$ 14,796,189</b>
<b>CET1 Capital Ratio (Regulatory)</b>	<b>11.02 %</b>	<b>11.32 %</b>	<b>11.35 %</b>	<b>11.80 %</b>

<sup>(1)</sup> Includes net unrealized gains or losses on available for sale securities, net gains or losses on cash flow hedges, and amounts resulting from the application of the applicable accounting guidance for defined benefit and other postretirement plans.

In management's view, certain non-GAAP financial measures, when taken together with the corresponding GAAP financial measures and ratios, provide meaningful supplemental information regarding our performance. We believe investors benefit from referring to these non-GAAP financial measures and ratios in assessing our operating results, related trends and when forecasting future periods. However, these non-GAAP financial measures should be considered in addition to, and not a substitute for or preferable to, financial measures and ratios presented in accordance with GAAP.

The Corporation's tangible common equity measures are capital adequacy metrics that are meaningful to the Corporation, as well as analysts and investors, in assessing the Corporation's use of equity and in facilitating period-to-period and company-to-company comparisons. Tangible common equity to tangible assets ratio was 8.27 percent at June 30, 2024, and 8.40 percent at December 31, 2023. At June 30, 2024 and December 31, 2023, the Corporation had net unrealized losses associated with its investment securities available for sale of \$265.3 million and \$219.7 million, respectively. This decrease in value is due to interest rate changes and not due to credit quality.

Non-GAAP financial measures such as tangible common equity to tangible assets, tangible earnings per share, return on average tangible assets and return on average tangible equity are important measures of the strength of the Corporation's capital and ability to generate earnings on tangible common equity invested by our shareholders. These non-GAAP measures provide useful supplemental information and may assist investors in analyzing the Corporation's financial position without regard to the effects of intangible assets and preferred stock, but retain the effect of accumulated other comprehensive gains (losses) in shareholder's equity. Disclosure of these measures also allows analysts and banking regulators to assess our capital adequacy on these same bases.

The tables within the "NON-GAAP FINANCIAL MEASURES" section of this Management's Discussion and Analysis of Financial Condition and Results of Operations reconcile traditional GAAP measures to these non-GAAP financial measures at June 30, 2024 and December 31, 2023.

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**LOAN QUALITY AND PROVISION FOR CREDIT LOSSES ON LOANS**

The Corporation's primary lending focus is small business and middle market commercial, commercial real estate, public finance and residential real estate, which results in portfolio diversification. Commercial loans are individually underwritten and judgmentally risk rated. They are periodically monitored and prompt corrective actions are taken on deteriorating loans. Consumer loans are typically underwritten with statistical decision-making tools and are managed throughout their life cycle on a portfolio basis.

**Loan Maturities**

The following tables present the maturity distribution of our loan portfolio, excluding loans held for sale, by collateral classification at June 30, 2024 according to contractual maturities of (1) one year or less, (2) after one year but within five years and (3) after five years. The tables also present the portion of loans by loan classification that have fixed interest rates or variable interest rates that fluctuate over the life of the loans in accordance with changes in an interest rate index.

(Dollars in Thousands)	Maturing Within 1 Year	Maturing 1-5 Years	Maturing Over 5 Years	Total
Commercial and industrial loans	\$ 714,807	\$ 2,862,457	\$ 372,553	\$ 3,949,817
Agricultural land, production and other loans to farmers	69,384	37,489	133,053	239,926
Real estate loans:				
Construction	317,775	359,463	146,029	823,267
Commercial real estate, non-owner occupied	410,503	1,020,805	892,225	2,323,533
Commercial real estate, owner occupied	115,020	603,714	455,461	1,174,195
Residential	21,144	156,751	2,193,010	2,370,905
Home Equity	30,059	27,373	573,672	631,104
Individuals' loans for household and other personal expenditures	16,322	97,190	48,577	162,089
Public finance and other commercial loans	2,589	58,022	904,203	964,814
Total	<u>\$ 1,697,603</u>	<u>\$ 5,223,264</u>	<u>\$ 5,718,783</u>	<u>\$ 12,639,650</u>

(Dollars in Thousands)	Maturing Within 1 Year	Maturing 1-5 Years	Maturing Over 5 Years	Total
Commercial and industrial loans	\$ 36,365	\$ 417,891	\$ 162,662	\$ 616,918
Agricultural land, production and other loans to farmers	1,938	27,344	9,759	39,041
Real estate loans:				
Construction	13,446	14,195	122,291	149,932
Commercial real estate, non-owner occupied	127,342	442,268	126,158	695,768
Commercial real estate, owner occupied	66,049	377,395	120,435	563,879
Residential	14,624	117,783	921,229	1,053,636
Home Equity	9,449	10,244	10,860	30,553
Individuals' loans for household and other personal expenditures	3,169	71,740	18,886	93,795
Public finance and other commercial loans	2,049	34,076	874,864	910,989
Total loans with fixed interest rates	<u>\$ 274,431</u>	<u>\$ 1,512,936</u>	<u>\$ 2,367,144</u>	<u>\$ 4,154,511</u>

(Dollars in Thousands)	Maturing Within 1 Year	Maturing 1-5 Years	Maturing Over 5 Years	Total
Commercial and industrial loans	\$ 678,442	\$ 2,444,566	\$ 209,891	\$ 3,332,899
Agricultural land, production and other loans to farmers	67,446	10,145	123,294	200,885
Real estate loans:				
Construction	304,329	345,268	23,738	673,335
Commercial real estate, non-owner occupied	283,161	578,537	766,067	1,627,765
Commercial real estate, owner occupied	48,971	226,319	335,026	610,316
Residential	6,520	38,968	1,271,781	1,317,269
Home Equity	20,610	17,129	562,812	600,551
Individuals' loans for household and other personal expenditures	13,153	25,450	29,691	68,294
Public finance and other commercial loans	540	23,946	29,339	53,825
Total loans with variable interest rates	<u>\$ 1,423,172</u>	<u>\$ 3,710,328</u>	<u>\$ 3,351,639</u>	<u>\$ 8,485,139</u>

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**Loan Quality**

The quality of the loan portfolio and the amount of nonperforming loans may increase or decrease as a result of acquisitions, organic portfolio growth, problem loan recognition and resolution through collections, sales or charge-offs. The performance of any loan can be affected by external factors such as economic conditions, or internal factors specific to a particular borrower, such as the actions of a customer's internal management.

At June 30, 2024, non-accrual loans totaled \$61.9 million, an increase of \$8.3 million from December 31, 2023, primarily due to a \$10.8 million and a \$4.3 million increase in non-accrual balances in commercial real estate, non-owner occupied and commercial and industrial, respectively. The increase was partially offset by a decline in non-accrual balances within residential of \$6.3 million.

Other real estate owned and repossessions, totaling \$4.8 million at June 30, 2024, remained consistent from December 31, 2023. For other real estate owned, current appraisals are obtained to determine fair value as management continues to aggressively market these real estate assets.

According to applicable accounting guidance, loans that no longer exhibit similar risk characteristics are evaluated individually to determine if there is a need for a specific reserve. Commercial loans under \$500,000 and consumer loans are not individually evaluated. The determination for individual evaluation is made based on current information or events that may suggest it is probable that not all amounts due of principal and interest, according to the contractual terms of the loan agreement, will be substantially collected.

The Corporation's nonperforming assets plus accruing loans 90-days or more delinquent and individually evaluated loans are presented in the table below.

(Dollars in Thousands)	June 30, 2024	December 31, 2023
<b>Nonperforming Assets:</b>		
Non-accrual loans	\$ 61,906	\$ 53,580
OREO and Repossessions	4,824	4,831
Nonperforming assets (NPA)	66,730	58,411
Loans 90-days or more delinquent and still accruing	1,686	172
NPAs and loans 90-days or more delinquent	<u>\$ 68,416</u>	<u>\$ 58,583</u>

The composition of nonperforming assets plus accruing loans 90-days or more delinquent is reflected in the following table by loan class.

(Dollars in Thousands)	June 30, 2024	December 31, 2023
<b>Nonperforming assets and loans 90-days or more delinquent:</b>		
Commercial and industrial loans	\$ 13,758	\$ 9,136
Agricultural land, production and other loans to farmers	53	58
Real estate loans:		
Construction	—	520
Commercial real estate, non-owner occupied	27,424	16,652
Commercial real estate, owner occupied	2,452	3,041
Residential	20,105	25,178
Home equity	4,590	3,945
Individuals' loans for household and other personal expenditures	34	19
Public finance and other commercial loans	—	34
Nonperforming assets and loans 90-days or more delinquent:	<u>\$ 68,416</u>	<u>\$ 58,583</u>

**Provision and Allowance for Credit Losses on Loans**

The Corporation adopted FASB Accounting Standards Update (ASU) No. 2016-13, *Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments* on January 1, 2021. CECL replaced the previous "incurred loss" model with an "expected loss" model of measuring credit losses, which encompasses allowances for losses expected to be incurred over the life of the portfolio. The CECL model requires the measurement of all expected credit losses for financial assets measured at amortized cost based on historical experiences, current conditions and reasonable and supportable forecasts. CECL also requires enhanced disclosures related to the significant estimates and judgments used in estimating credit losses, as well as credit quality and underwriting standards of an organization's portfolio. Additional details of the Corporation's CECL methodology and allowance calculation are discussed within NOTE 3. LOANS AND ALLOWANCE of the Notes to Consolidated Condensed Financial Statements of this Quarterly Report on Form 10-Q.

The CECL allowance is maintained through the provision for credit losses, which is a charge against earnings. Based on management's judgment as to the appropriate level of the allowance for credit losses, the amount provided in any period may be greater or less than net loan losses for the same period. The determination of the provision amount and the adequacy of the allowance in any period is based on management's continuing review and evaluation of the loan portfolio.

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The Corporation's loan balances, excluding loans held for sale, increased \$153.6 million from December 31, 2023 to \$12.6 billion at June 30, 2024. At June 30, 2024, the allowance for credit losses totaled \$189.5 million, which represents a decrease of \$15.4 million from December 31, 2023. As a percentage of loans, the allowance for credit losses was 1.50 percent at June 30, 2024 and December 31, 2023.

Net charge-offs totaling \$39.6 million and \$41.9 million were recognized for the three and six months ended June 30, 2024, respectively, and provision for credit losses of \$24.5 million and \$26.5 million, respectively, were recorded for the same periods in 2024. Net charge-offs totaling \$1.9 million and \$2.1 million were recognized for the three and six months ended June 30, 2023, respectively, with no provision for credit losses recorded in the same periods in 2023. The increase in net charge-offs is primarily related to two commercial and industrial relationships that accounted for \$36.1 million of charge-offs during the three and six months ended June 30, 2024. One borrower experienced a sudden change in revenue from the cancellation and inability to renegotiate their contracts with the U.S. Government. This negatively impacted the value of the borrower's business and resulted in their inability to repay principal and interest. The second borrower provided notification of its plans to cease operations. These charge-offs are not indicative of the portfolio as a whole.

The distribution of the net charge-offs (recoveries) for the three and six months ended June 30, 2024 and 2023 are reflected in the following table.

(Dollars in Thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
<b>Net charge-offs (recoveries):</b>				
Commercial and industrial loans	\$ 39,644	\$ 570	\$ 40,924	\$ 283
Real estate loans:				
Commercial real estate, non-owner occupied	(150)	—	192	(44)
Commercial real estate, owner occupied	(11)	—	(55)	(8)
Residential	129	51	495	81
Home equity	(174)	1,129	(124)	1,312
Individuals' loans for household and other personal expenditures	206	155	465	506
<b>Total net charge-offs (recoveries)</b>	<b>\$ 39,644</b>	<b>\$ 1,905</b>	<b>\$ 41,897</b>	<b>\$ 2,130</b>

Management continually evaluates the commercial loan portfolio by including consideration of specific borrower cash flow analysis and estimated collateral values, types and amounts on nonperforming loans, past and anticipated credit loss experience, changes in the composition of the loan portfolio, and the current condition and amount of loans outstanding. The determination of the provision for credit losses in any period is based on management's continuing review and evaluation of the loan portfolio, and its judgment as to the impact of current economic conditions on the portfolio. The allowance for credit losses remains adequate, along with \$20.3 million of fair value accretion remaining on the acquired portfolio. The Corporation continues to monitor economic forecast changes, loan growth and credit quality to determine provision needs in the future.

**LIQUIDITY**

Liquidity management is the process by which the Corporation ensures that adequate liquid funds are available for the holding company and its subsidiaries. These funds are necessary in order to meet financial commitments on a timely basis. These commitments include withdrawals by depositors, funding credit obligations to borrowers, paying dividends to stockholders, paying operating expenses, funding capital expenditures, and maintaining deposit reserve requirements. Liquidity is monitored and closely managed by the asset/liability committee.

The Corporation's liquidity is dependent upon the receipt of dividends from the Bank, which is subject to certain regulatory limitations and access to other funding sources. Liquidity of the Bank is derived primarily from core deposit growth, principal payments received on loans, the sale and maturity of investment securities, net cash provided by operating activities, and access to other funding sources.

The principal source of asset-funded liquidity is investment securities classified as available for sale, the market values of which totaled \$1.6 billion at June 30, 2024, a decrease of \$8.2 million, or 0.5 percent, from December 31, 2023. Securities classified as held to maturity that are maturing within a short period of time can also be a source of liquidity. Securities classified as held to maturity and that are maturing in one year or less totaled \$13.4 million at June 30, 2024. In addition, other types of assets such as cash and interest-bearing deposits with other banks, federal funds sold and loans maturing within one year are sources of liquidity.

The most stable source of liability-funded liquidity for both the long-term and short-term is deposit growth and retention in the core deposit base. Federal funds purchased and securities sold under agreements to repurchase are also considered a source of liquidity. In addition, FHLB advances and Federal Reserve Discount Window borrowings utilized as a funding source. At June 30, 2024, total borrowings from the FHLB were \$832.7 million and there were no outstanding borrowings from the Federal Reserve Discount Window. The Bank has pledged certain mortgage loans and investments to the FHLB and Federal Reserve. The total available remaining borrowing capacity from the FHLB and Federal Reserve at June 30, 2024 was \$780.7 million and \$1.1 billion, respectively.



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**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

In March 2023, the Federal Reserve created the Bank Term Funding Program ("BTFP"). The BTFP was a new facility established in response to recent liquidity concerns within the banking industry in part due to recent deposit runs that resulted in a few large bank failures. The BTFP was designed to provide available additional funding to eligible depository institutions in order to help assure that banks have the ability to meet the needs of all their depositors. Under the program, eligible depository institutions could obtain loans of up to one year in length by pledging U.S. Treasuries, agency debt and mortgage-backed securities, and other qualifying assets as collateral. These assets were valued at par. The BTFP was intended to eliminate the need for depository institutions to quickly sell their securities if they were experiencing stress on their liquidity. As of March 11, 2024, the program was discontinued and the Bank had no outstanding balance as of June 30, 2024.

The Corporation and the Bank receive outside credit ratings from Moody's. Both the Corporation and the Bank currently have Issuer Ratings of Baa1. Additionally, the Bank has a Baseline Credit Assessment Rating of a3. Management considers these ratings to be indications of a sound capital base and strong liquidity and believes that these ratings would help ensure the ready marketability of its commercial paper. Because of the Corporation's and Bank's current levels of long-term debt, management believes it could generate additional liquidity from various sources should the need arise.

The following table presents the Corporation's material cash requirements from known contractual and other obligations at June 30, 2024:

(Dollars in Thousands)	Payments Due In		
	One Year or Less	Over One Year	Total
Deposits without stated maturity	\$ 12,096,840	\$ —	\$ 12,096,840
Certificates and other time deposits	2,306,415	165,815	2,472,230
Securities sold under repurchase agreements	100,451	—	100,451
Federal Home Loan Bank advances	180,000	652,703	832,703
Federal Funds Purchased	147,229	—	147,229
Subordinated debentures and other borrowings	1,331	92,258	93,589
<b>Total</b>	<b>\$ 14,832,266</b>	<b>\$ 910,776</b>	<b>\$ 15,743,042</b>

Also, in the normal course of business, the Bank is a party to a number of other off-balance sheet activities that contain credit, market and operational risk that are not reflected in whole or in part in our consolidated financial statements. These activities primarily consist of traditional off-balance sheet credit-related financial instruments such as loan commitments and standby letters of credit.

Summarized credit-related financial instruments at June 30, 2024 are as follows:

(Dollars in Thousands)	June 30, 2024
<b>Amounts of commitments:</b>	
Loan commitments to extend credit	\$ 5,271,982
Standby and commercial letters of credit	69,618
	<b>\$ 5,341,600</b>

Since many of the commitments are expected to expire unused or be only partially used, the total amount of unused commitments in the preceding table does not necessarily represent future cash requirements.

**INTEREST SENSITIVITY AND DISCLOSURE ABOUT MARKET RISK**

Asset/Liability management has been an important factor in the Corporation's ability to record consistent earnings growth through periods of interest rate volatility and product deregulation. Management and the Board of Directors monitor the Corporation's liquidity and interest sensitivity positions at regular meetings to review how changes in interest rates may affect earnings. Decisions regarding investment and the pricing of loan and deposit products are made after analysis of reports designed to measure liquidity, rate sensitivity, the Corporation's exposure to changes in net interest income given various rate scenarios and the economic and competitive environments.

It is the objective of the Corporation to monitor and manage risk exposure to net interest income caused by changes in interest rates. It is the goal of the Corporation's Asset/Liability management function to provide optimum and stable net interest income. To accomplish this, management uses two asset liability tools. GAP/Interest Rate Sensitivity Reports and Net Interest Income Simulation Modeling are constructed, presented and monitored quarterly. Management believes that the Corporation's liquidity and interest sensitivity position at June 30, 2024, remained adequate to meet the Corporation's primary goal of achieving optimum interest margins while avoiding undue interest rate risk.

Net interest income simulation modeling, or earnings-at-risk, measures the sensitivity of net interest income to various interest rate movements. The Corporation's asset liability process monitors simulated net interest income under three separate interest rate scenarios; base, rising and falling. Estimated net interest income for each scenario is calculated over a twelve-month horizon. The immediate and parallel changes to the base case scenario used in the model are presented below. The interest rate scenarios are used for analytical purposes and do not necessarily represent management's view of future market movements. Rather, these are intended to provide a measure of the degree of volatility interest rate movements may introduce into the earnings of the Corporation.

**PART I: FINANCIAL INFORMATION**  
**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The base scenario is highly dependent on numerous assumptions embedded in the model, including assumptions related to future interest rates. While the base sensitivity analysis incorporates management's best estimate of interest rate and balance sheet dynamics under various market rate movements, the actual behavior and resulting earnings impact will likely differ from that projected. For certain assets, the base simulation model captures the expected prepayment behavior under changing interest rate environments. Assumptions and methodologies regarding the interest rate or balance behavior of indeterminate maturity products, such as savings, money market, interest-bearing and demand deposits, reflect management's best estimate of expected future behavior. Historical retention rate assumptions are applied to non-maturity deposits for modeling purposes.

The comparative rising 200 basis points and falling 100 basis points scenarios below, as of June 30, 2024 and December 31, 2023, assume further interest rate changes in addition to the base simulation discussed above. These changes are immediate and parallel changes to the base case scenario.

Results for the rising 200 basis points and falling 100 basis points interest rate scenarios are listed below based upon the Corporation's rate sensitive assets and liabilities at June 30, 2024 and December 31, 2023. The change from the base scenario represents cumulative net interest income over a twelve-month time horizon. Balance sheet assumptions used for the base scenario are the same for the rising and falling simulations.

	June 30, 2024	December 31, 2023
Rising 200 basis points from base case	1.4 %	4.0 %
Falling 100 basis points from base case	(3.3)%	(5.0)%

**OTHER**

The Securities and Exchange Commission maintains a web site that contains reports, proxy and information statements and other information regarding registrants that file electronically with the Commission, including the Corporation, and that address is (<http://www.sec.gov>).

***PART I: FINANCIAL INFORMATION***  
***ITEM 3. QUANTITATIVE AND QUALITATIVE***  
***DISCLOSURES ABOUT MARKET RISK***

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The information required under this item is included as part of Management's Discussion and Analysis of Financial Condition and Results of Operations, under the headings "LIQUIDITY" and "INTEREST SENSITIVITY AND DISCLOSURE ABOUT MARKET RISK".

***PART I: FINANCIAL INFORMATION***  
***ITEM 4. CONTROLS AND PROCEDURES***

**ITEM 4. CONTROLS AND PROCEDURES**

At the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective. Disclosure controls and procedures are controls and procedures that are designed to ensure that information required to be disclosed in our reports filed or submitted under the Securities Exchange Act of 1934 are recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

There have been no changes in the Corporation's internal control over financial reporting identified in connection with the evaluation discussed above that occurred during the Corporation's last fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

**PART II: OTHER INFORMATION**  
**ITEM 1., ITEM 1A., ITEM 2., ITEM 3., ITEM 4. AND ITEM 5.**  
*(table dollar amounts in thousands, except share data)*

**ITEM 1. LEGAL PROCEEDINGS**

There are no pending legal proceedings, other than litigation incidental to the ordinary business of the Corporation or its subsidiaries, of a material nature to which the Corporation or its subsidiaries is a party or of which any of their properties is subject. Further, there are no material legal proceedings in which any director, officer, principal shareholder, or affiliate of the Corporation, or any associate of any such director, officer or principal shareholder, is a party, or has a material interest, adverse to the Corporation or any of its subsidiaries.

None of the routine legal proceedings, individually or in the aggregate, in which the Corporation or its affiliates are involved are expected to have a material adverse impact on the financial position or the results of operations of the Corporation.

**ITEM 1A. RISK FACTORS**

There have been no material changes to the risk factors previously disclosed in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2023.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

- a. None
- b. None
- c. Issuer Purchases of Equity Securities

The following table presents information relating to our purchases of equity securities during the three months ended June 30, 2024.

Period	Total Number of Shares Purchased <sup>(1)</sup>	Average Price Paid per Share	Total Number of Shares Purchased as part of Publicly announced Plans or Programs <sup>(2)</sup>	Maximum Number of Shares that may yet be Purchased Under the Plans or Programs <sup>(2)</sup>
April, 2024	570,620	\$ 33.67	570,137	1,228,319
May, 2024	23,427	\$ 34.30	22,986	1,205,333
June, 2024	—	\$ —	—	1,205,333
Total	594,047		593,123	

<sup>(1)</sup> During the three months ended June 30, 2024, there were 593,123 shares repurchased pursuant to the Corporation's share repurchase program described in note (2) below. The amounts in April 2024 and May 2024 also include 483 and 441 shares, respectively, repurchased pursuant to net settlement by employees in satisfaction of income tax withholding obligations incurred through the vesting of the Corporation's restricted stock awards and are not a part of the Corporation's share repurchase program described in note (2) below.

<sup>(2)</sup> On January 27, 2021, the Board of Directors of the Corporation approved a stock repurchase program of up to 3,333,000 shares of the Corporation's outstanding common stock; provided, however, that the total aggregate investment in shares repurchased under the program may not exceed \$100,000,000. The program does not have an expiration date. However, it may be discontinued by the Board at any time. Since commencing the program, the Corporation has repurchased a total of 2,127,667 shares of common stock for a total aggregate investment of \$75.4 million.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None

**ITEM 4. MINE SAFETY DISCLOSURES**

Not Applicable

**ITEM 5. OTHER INFORMATION**

- a. None
- b. None
- c. During the three months ended June 30, 2024, no director or officer of the Corporation adopted or terminated a "Rule 10b5-1 trading arrangement" or "non-Rule 10b5-1 trading arrangement," as each term is defined in Item 408(a) of Regulation S-K.

**PART II: OTHER INFORMATION**  
**ITEM 6. EXHIBITS**

**ITEM 6. EXHIBITS**

Exhibit No:	Description of Exhibits:
3.1	<a href="#">First Merchants Corporation Articles of Incorporation, as amended (Incorporated by reference to Exhibit 3.1 of registrant's Form 8-K filed on May 22, 2024) (SEC No. 000-17071)</a>
3.2	<a href="#">Bylaws of First Merchants Corporation effective as of May 20, 2024 (Incorporated by reference to Exhibit 3.2 of registrant's Form 8-K filed on May 22, 2024) (SEC No. 001-41342)</a>
4.1	<a href="#">First Merchants Corporation Amended and Restated Declaration of Trust of First Merchants Capital Trust II dated as of July 2, 2007 (Incorporated by reference to Exhibit 4.1 of registrant's Form 8-K filed on July 3, 2007) (SEC No. 000-17071)</a>
4.2	<a href="#">Indenture dated as of July 2, 2007 (Incorporated by reference to Exhibit 4.2 of registrant's Form 8-K filed on July 3, 2007) (SEC No. 000-17071)</a>
4.3	<a href="#">Guarantee Agreement dated as of July 2, 2007 (Incorporated by reference to Exhibit 4.3 of registrant's Form 8-K filed on July 3, 2007) (SEC No. 000-17071)</a>
4.4	<a href="#">Form of Capital Securities Certification of First Merchants Capital Trust II (Incorporated by reference to Exhibit 4.4 of registrant's Form 8-K filed on July 3, 2007) (SEC No. 000-17071)</a>
4.5	<a href="#">First Merchants Corporation Dividend Reinvestment and Stock Purchase Plan (Incorporated by reference to registrant's Prospectus filed pursuant to Rule 424(b)(3) on July 17, 2020) (SEC No. 333-229527)</a>
4.6	<a href="#">Upon request, the registrant agrees to furnish supplementally to the Commission a copy of the instruments defining the rights of holders of its (a) 5.00% Fixed-to-Floating Rate Senior Notes due 2028 in the aggregate principal amount of \$5 million and (b) 6.75% Fixed-to-Floating Rate Subordinated Notes due 2028 in aggregate principal amount of \$65 million.</a>
4.7	<a href="#">Deposit Agreement by and among First Merchants Corporation, Broadridge Corporate Issuer Solutions, Inc., as depository, and holders from time to time of the depository receipts described therein, as amended on March 30, 2022 (Incorporated by reference to Exhibit 4.1 of registrant's Form 8-A filed on March 30, 2022) (SEC No. 001-41342)</a>
4.8	<a href="#">Form of Depository Receipt (Incorporated by reference to Exhibit 4.2 of registrant's Form 8-A filed on March 30, 2022) (SEC No. 001-41342)</a>
4.9	<a href="#">Indenture, dated as of December 18, 2019, between First Merchants Corporation (as successor to Level One Bancorp, Inc.) and Wilmington Trust, National Association, as trustee (Incorporated by reference to Exhibit 4.1 of Level One Bancorp, Inc.'s Form 8-K filed on December 19, 2019) (SEC No. 001-38458)</a>
4.10	<a href="#">First Supplemental Indenture, dated as of March 31, 2022, among First Merchants Corporation, Level One Bancorp, Inc. and Wilmington Trust, National Association, as trustee (Incorporated by reference to Exhibit 4.11 of registrant's Form 10-K filed on March 1, 2023) (SEC No. 001-41342)</a>
4.11	<a href="#">Form of 4.75% Fixed-to-Floating Rate Subordinated Notes due 2029 (Incorporated by reference to Exhibit 4.2 of Level One Bancorp, Inc.'s Form 8-K filed on December 19, 2019) (SEC No. 001-38458)</a>
10.1*	<a href="#">First Merchants Corporation 2024 Long-Term Equity Incentive Plan (incorporated by reference to Exhibit 10.1 of registrant's Form 8-K filed on May 10, 2024) (SEC No. 000-17071)</a>
10.2*	<a href="#">First Merchants Corporation 2024 Employee Stock Purchase Plan (incorporated by reference to Exhibit 10.2 of registrant's Form 8-K filed on May 10, 2024) (SEC No. 000-17071)</a>
10.3*	<a href="#">First Merchants Corporation Equity Compensation Plan for Non-Employee Directors (incorporated by reference to registrants Form S-8 filed on June 4, 2024) (SEC No. 333-232362)</a>
31.1	<a href="#">Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes - Oxley Act of 2002 (1)</a>
31.2	<a href="#">Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes - Oxley Act of 2002 (1)</a>
32	<a href="#">Certifications Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (2)</a>
101.INS	Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document (1)
101.SCH	Inline XBRL Taxonomy Extension Schema Document (1)
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document (1)
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document (1)
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document (1)
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document (1)
104	Cover Page Interactive Data File (formatted as Inline XBRL and included in Exhibit 101)

\* Management contract or compensatory plan or arrangement

(1) Filed herewith.

(2) Furnished herewith.

## ***SIGNATURES***

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

First Merchants Corporation  
(Registrant)

August 1, 2024

by /s/ Mark K. Hardwick  
Mark K. Hardwick  
Chief Executive Officer  
(Principal Executive Officer)

August 1, 2024

by /s/ Michele M. Kawiecki  
Michele M. Kawiecki  
Executive Vice President, Chief Financial Officer  
(Principal Financial and Accounting Officer)

**PART II: OTHER INFORMATION**  
**ITEM 6. EXHIBITS**

**EXHIBIT-31.1**

**CERTIFICATIONS PURSUANT TO  
SECTION 302 OF  
THE SARBANES-OXLEY ACT OF 2002**

CERTIFICATION

I, Mark K. Hardwick, Chief Executive Officer of First Merchants Corporation, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of First Merchants Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in the Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report, based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

August 1, 2024

By: /s/ Mark K. Hardwick  
Mark K. Hardwick  
Chief Executive Officer  
(Principal Executive Officer)



**PART II: OTHER INFORMATION**  
**ITEM 6. EXHIBITS**

**EXHIBIT-31.2**

**CERTIFICATIONS PURSUANT TO  
SECTION 302 OF  
THE SARBANES-OXLEY ACT OF 2002**

CERTIFICATION

I, Michele M. Kawiecki, Executive Vice President and Chief Financial Officer of First Merchants Corporation, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of First Merchants Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in the Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report, based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

August 1, 2024

By: /s/ Michele M. Kawiecki  
Michele M. Kawiecki  
Executive Vice President,  
Chief Financial Officer  
(Principal Financial and Accounting  
Officer)

**PART II: OTHER INFORMATION**  
**ITEM 6. EXHIBITS**

**EXHIBIT-32**

**CERTIFICATIONS PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of First Merchants Corporation (the "Corporation") on Form 10-Q for the period ending June 30, 2024, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Mark K. Hardwick, Chief Executive Officer of the Corporation, do hereby certify, in accordance with 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o (d)); and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Corporation.

August 1, 2024

By: /s/ Mark K. Hardwick  
Mark K. Hardwick  
Chief Executive Officer  
(Principal Executive Officer)

A signed copy of this written statement required by Section 906 has been provided to First Merchants Corporation and will be retained by First Merchants Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

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In connection with the Quarterly Report of First Merchants Corporation (the "Corporation") on Form 10-Q for the period ending June 30, 2024, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Michele M. Kawiecki, Executive Vice President, and Chief Financial Officer of the Corporation, do hereby certify, in accordance with 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o (d)); and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Corporation.

August 1, 2024

By: /s/ Michele M. Kawiecki  
Michele M. Kawiecki  
Executive Vice President,  
Chief Financial Officer  
(Principal Financial and Accounting  
Officer)

A signed copy of this written statement required by Section 906 has been provided to First Merchants Corporation and will be retained by First Merchants Corporation and furnished to the Securities and Exchange Commission or its staff upon request.