## Indiana

 35-1544218| (State or other jurisdiction of | (I.R.S. Employer |
| :--- | :--- |
| incorporation of organization) | Identification No.) |

(Address of principal executive office) (Zip code)
(317) 747-1500
(Registrant's telephone number, including area code)

Not Applicable
(Former name former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days,

Yes /X/ No / /

As of August 5, 1996, there were outstanding 6,023,829 common shares, without par value, of the registrant.

## FIRST MERCHANTS CORPORATION

## FORM 10-Q

INDEX
Page No.
PART I. Financial information:
Item 1. Financial Statements:
Consolidated Condensed Balance Sheet ..... 3
Consolidated Condensed Statement of Income ..... 4
Consolidated Condensed Statement of Changes in Stockholders' Equity ..... 5
Consolidated Condensed Statement of Cash Flows ..... 6
Notes to Consolidated Condensed Financial Statements ..... 7
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 11
PART II. Other Information:
Item 4. Submission of Matters to a Vote of Security Holders ..... 19
Item 6. Exhibits and Reports of Form 8-K ..... 19
Signatures ..... 20

## FIRST MERCHANTS CORPORATION

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                                    FORM 10-Q
            PART I. FINANCIAL INFORMATION
                        Item 1. FINANCIAL STATEMENTS
            CONSOLIDATED CONDENSED BALANCE SHEET
(Dollars in thousands, except per share amounts)
                    (Unaudited)
```

ASSETS:
Cash and due from banks
Federal funds sold
Cash and cash equivalents

Cash and due from banks

Cash and cash equivalents
Interest-bearing deposits with financial
institutions
Securities available for sale
Securities held to maturity
Mortgage Loans held for sale
Loans:
Loans
Less: Allowance for loan losses
Net loans
Premises and equipment
Federal Reserve and Federal Home Loan Bank stock
Interest receivable
Core deposit intangibles and goodwill
Others assets

Total assets

## LIABILITIES:

Deposits:
Noninterest-bearing
Interest-bearing
Total deposits
Short-term borrowings
Federal Home Loan Bank advance
Interest payable
Other liabilities

Total liabilities

| $\begin{gathered} \text { June 30, } \\ 1996 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 1995 \end{gathered}$ |
| :---: | :---: |
| \$ 31, 106 | \$ 31,432 |
| 15,100 | 37,500 |
| 46,206 | 68,932 |
|  | 155 |
| 145,992 | 143,120 |
| 51,015 | 58,214 |
|  | 736 |
| 439,926 | 418,994 |
| $(4,919)$ | $(4,957)$ |
| 435, 007 | 414, 037 |
| 10,467 | 10,476 |
| 2,029 | 1,892 |
| 6,244 | 6,187 |
| 1,780 | 1,845 |
| 5,469 | 2,265 |
| \$704, 209 | \$707, 859 |
|  |  |

$\$ 31,106$
15,100
------
46,206
\$ 31, 432 37,500
-------

| $\$ 82,777$ | $\$ 99,432$ |
| ---: | ---: |
| 491,448 | 488,724 |
| ---------- |  |
| 574,225 | 588,156 |
| 41,611 | 33,975 |
|  | 1,000 |
| 1,786 | 1,866 |
| 4,086 | 2,389 |
| ------ | ------ |
| 621,708 | 627,386 |

------ -

627, 386

STOCKHOLDERS' EQUITY:
Preferred stock, no-par value: Authorized and unissued -- 500,000 shares
Common stock, $\$ .125$ stated value: Authorized --- 20,000,000 shares
Issued and outstanding -- 5,065,470 and 5,053,901 shares 633
Additional paid-in capital 16
Retained earnings
16,132
65,971
Net unrealized gain (loss) on securities
available for sale

| (235) | 1,153 |
| :---: | :---: |
| 82,501 | 80,473 |
| \$704,209 | \$707, 859 |
|  |  |

See notes to consolidated condensed financial statements

FORM 10-Q
CONSOLIDATED CONDENSED BALANCE SHEET
(Dollar amounts in thousands, except per share amounts)
(Unaudited)

(1) Restated for 3-for-2 stock split distributed October, 1995.

See notes to consolidated financial statements.

## FIRST MERCHANTS CORPORATION

FORM 10-Q
CONSOLIDATED CONDENSED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY (Dollar amounts in thousands) (Unaudited)

|  | 1996 | 1995 |
| :---: | :---: | :---: |
| Balances, January 1 | \$80,473 | \$71, 018 |
| Net income | 5,159 | 4,920 |
| Cash dividends | (2, 024) | $(1,887)$ |
| Net change in unrealized gain (loss) on securities available for sale | $(1,388)$ | 2,579 |
| Stock issued under dividend reinvestment and stock purchase plan | 235 | 201 |
| Stock options exercised | 46 | 187 |
| Stock redeemed |  | (392) |
| Balances, June 30 | \$82,501 | \$76,626 |
|  | ---- | ----- |

See notes to consolidated condensed financial statements.

FORM 10-Q
CONSOLIDATED CONDENSED STATEMENT OF CASH FLOWS
(Dollar amounts in thousands)
(Unaudited)

|  | Six Mon Ju | $\begin{aligned} & \text { is Ended } \\ & \text { 30 } \end{aligned}$ |
| :---: | :---: | :---: |
|  | 1996 | 1995 |
| Cash Flows From Operating Activities: |  |  |
| Net income | \$ 5,159 | \$ 4,920 |
| Adjustments to reconcile net income to net |  |  |
| cash provided by operating activities: |  |  |
| Provision for loan losses | 320 | 320 |
| Depreciation and amortization | 619 | 592 |
| Securities amortization, net | 194 | 499 |
| Mortgage loans originated for sale | (464) | (600) |
| Proceeds from sale of mortgage loans | 1,212 | 604 |
| Change in interest receivable | 83 | (442) |
| Change in interest payable | (80) | 368 |
| Other adjustments | (505) | (233) |
| Net cash provided by operating activities | 6,538 | 6,028 |
| Cash Flows From Investing Activities: |  |  |
| Net change in interest-bearing deposits with financial institutions | 155 | (46) |
| Purchases of: |  |  |
| Securities available for sale | $(59,472)$ | $(34,036)$ |
| Securities held to maturity | $(18,186)$ | $(14,851)$ |
| Proceeds from maturities of: |  |  |
| Securities available for sale | 50,508 | 7,991 |
| Securities held to maturity | 25,288 | 18,419 |
| Proceeds from sales of securities available for sale | 3,551 | 11,196 |
| Net change in loans | $(21,601)$ | $(18,046)$ |
| Purchases of premises and equipment | (611) | (920) |
| Other investing activities | 142 | 118 |
| Net cash used by investing activities | $(20,226)$ | $(30,175)$ |
| Cash Flows From Financing Activities: <br> Net change in: |  |  |
| Noninterest-bearing, NOW, money market and savings deposits | $(14,451)$ | $(2,423)$ |
| Certificates of deposit and other time deposits | 520 | 34,821 |
| Short-term borrowings | 7,636 | 13,685 |
| Federal Home Loan Bank advance | $(1,000)$ |  |
| Cash dividends | (2, 024) | $(1,887)$ |
| Stock issued under dividend reinvestment and stock purchase plan | 235 | 201 |
| Stock options exercised | 46 | 187 |
| Stock redeemed |  | (392) |
| Net cash provided (used) by financing activities | $(9,038)$ | 44,192 |
| Net Increase (Decrease) in Cash and Cash Equivalents | $(22,726)$ | 20,045 |
| Cash and Cash Equivalents, January 1 | 68,932 | 46,359 |
| Cash and Cash Equivalents, June 30 | \$46,206 | \$66,404 |
|  | -------- | - - - |

See notes to consolidated condensed financial statements.

FORM 10-Q
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Table dollar amounts in thousands, except per share amounts) (Unaudited)

NOTE 1. General
The significant accounting policies followed by First Merchants Corporation ("Corporation") and its wholly owned subsidiaries for interim financial reporting are consistent with the accounting policies followed for annual financial reporting, except for the changes in methods of accounting discussed more fully in Note 2. All adjustments which are in the opinion of management necessary for a fair statement of the results for the periods reported have been included in the accompanying consolidated financial statements.

NOTE 2. Change in Methods of Accounting
Statement of Financial Accounting Standards ("SFAS") No. 123, Stock-Based Compensation, is effective for the Corporation for 1996. This statement establishes a fair value based method of accounting for stock-based compensation plans. The Corporation intends to account for stock-based compensation as prescribed in Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees.

## NOTE 3. Acquisitions

On January 17, 1996, the Corporation signed a definitive agreement to acquire all of the outstanding shares of Randolph County Bancorp, Winchester, Indiana. Under terms of the agreement which has been approved by Randolph County Bancorp shareholders, the Corporation will issue approximately 566,000 shares of its common stock. The transaction will be accounted for under the pooling of interests method of accounting and is subject to approval by appropriate regulatory agencies. Although the corporation anticipates that the merger will be consummated during the third quarter of 1996, there can be no assurance that the acquisition will be completed. At December 31, 1995, Randolph County Bancorp had total assets and stockholders' equity of $\$ 73,333,000$ and $\$ 8,867,000$, respectively.

On July 31, 1996, the Corporation issued 942,685 shares of its common stock in exchange for all of the outstanding shares of Union National Bancorp, Liberty, Indiana (Union National). At December 31, 1995, Union National had total assets and shareholders' equity of $\$ 161,078,000$ and $\$ 15,741,000$, respectively. The transaction will be accounted for under the pooling of interests method of accounting. The financial information contained herein does not reflect the merger. Pro forma unaudited results of operations assuming the merger had occurred on January 1, 1995, are as follows:


FORM 10-Q
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Table dollar amounts in thousands)
(Unaudited)
NOTE 4. Investment Securities

|  | Amortized Cost | Gross Unrealized Gains |  | GrossUnrealizedLosses |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Available for sale at June 30, 1996: |  |  |  |  |  |  |  |
| U.S. Treasury | \$ 12,227 | \$ | 11 | \$ | 83 | \$ | 12,155 |
| Federal agencies | 68,394 |  | 381 |  | 447 |  | 68,328 |
| State and municipal | 22,067 |  | 227 |  | 106 |  | 22,188 |
| Mortgage and other asset-backed securities | 20,278 |  | 63 |  | 259 |  | 20,082 |
| Corporate obligations | 23,165 |  | 71 |  | 247 |  | 22,989 |
| Marketable equity security | 250 |  |  |  |  |  | 250 |
| Total available for sale | 146,381 |  | 753 |  | 1,142 |  | 145,992 |
| Held to maturity at June 30, 1996: |  |  |  |  |  |  |  |
| U.S. Treasury | 850 |  | 1 |  | 10 |  | 841 |
| Federal agencies | 8,100 |  | 28 |  | 23 |  | 8,105 |
| State and municipal | 37,741 |  | 253 |  | 94 |  | 37,900 |
| Mortgage and other asset-backed securities | 4,324 |  | 18 |  |  |  | 4,342 |
| Total held to maturity | 51, 015 |  | 300 |  | 127 |  | 51,188 |
| Total investment securities | \$197, 396 | \$ | 1, 053 | \$ | 1,269 |  | 197,180 |
|  | -- |  | ----- |  | ----- |  | - - - - - |



FORM 10-Q
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Table dollar amounts in thousands)
(Unaudited)
NOTE 5. Loans and Allowance


Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

RESULTS OF OPERATIONS
The Corporation has recorded 20 consecutive years of growth in operating earnings per share, reaching $\$ 1.95$ in 1995, an increase of 8.3 per cent over 1994.

Return on assets, which exceeded 1 per cent for the first time in 1988, rose to 1.48 per cent in 1995, from 1.44 per cent in 1994 , and 1.39 per cent in 1993.

Return on equity, which exceeded 12 per cent for the first time in 1989, was 13.01 per cent in 1993, 13.06 per cent in 1994 , and 12.97 in 1995.

Following are the levels achieved in each of these ratios during the first half of 1996, as compared to the same period in 1995.

- Earnings per share were $\$ 1.02$, up 5.2 per cent from $\$ .97$
- Return on assets was 1.51 per cent decreasing from 1.53 per cent
- Return on equity totaled 12.67 per cent compared to 13.34 per cent for the first half of 1995

CAPITAL
First Merchants Corporation's capital strength continues to exceed regulatory minimums and peer group averages. Management believes that strong capital is a distinct advantage in the competitive environment in which the Corporation operates, and will provide a solid foundation for continued growth, and instilling customer confidence. First Merchants Corporation and its subsidiaries have received honors from various financial rating services recognizing the Banks for safety and soundness. Earnings asset quality and capital strength were considered in the ratings.

The Corporation's capital to assets ratio was 11.02 per cent at December 31, 1994, 11.37 per cent at December 31, 1995, and 11.93 per cent at March 31, 1996. At June 30, 1996, the Corporation had a Tier I risk-based capital ratio of 17.34 per cent, total risk-based capital ratio of 18.39 per cent and a leverage ratio of 11.88 per cent. Regulatory capital guidelines require a Tier I risk-based capital ratio of 4.0 per cent and a total risk-based capital ratio of 8.0 per cent.

The Corporation has an employee stock purchase plan and an employee stock option plan. Activity under this program is detailed in the Consolidated Condensed Statement of Changes in Stockholders' Equity. The transactions under these plans have not had a material effect in the Corporation's capital position.

Page 11 of 20

## ASSET QUALITY/PROVISION FOR LOAN LOSSES

First Merchants Corporation's asset quality and loan loss experience has consistently been superior to that of its peer group, as summarized below. Asset quality has been a major factor in the Corporation's ability to generate consistent profit improvement. The increase in non-performing loans from December 1, 1995 to June 30, 1996 is primarily attributable to two loans placed in non-accrual status during the first half. Management is in the process of resolving these loan situations and anticipates that no material losses will occur.

The allowance for loan losses is maintained through the provision for loan losses, which is a charge against earnings. The amount provided for loan losses, and the determination of the adequacy of the allowance are based on a continuous review of the loan portfolio, including an internally administered loan "watch" list and an independent loan review provided by an outside accounting firm. The evaluation takes into consideration identified credit problems as well as the possibility of losses inherent in the loan portfolio that cannot be specifically identified.

The following table summarizes the risk elements for First Merchants Corporation and its peer group, consisting of bank holding companies with average assets between $\$ 500$ million and $\$ 1$ billion. The statistics were provided by the Federal Reserve System.

|  | Non-Performing Loans at December 31 as a Per Cent of Loans |  |
| :---: | :---: | :---: |
|  | First Merchants Corporation | Peer Group |
| 1996 (June 30) | . $94 \%$ | N/A |
| 1995 | . 16 | . $91 \%$ |
| 1994 | . 26 | 1.01 |
| 1993 | . 30 | 1.55 |
| 1992 | . 41 | 1.85 |
| 1991 | . 86 | 2.54 |

(1) Accruing loans past due 90 days or more, and non-accruing loans, but excluding restructured loans.

On June 30, 1996, the loan loss reserve stood at $\$ 4,919,000$. As a per cent of loans, the reserve stood at 1.12 per cent compared to 1.18 per cent at year end 1995, and 1.24 per cent at year end 1994. The provision for loan losses for the first half of 1996 remained at $\$ 320,000$ equal to the same period of 1995. The Corporation adopted SFAS No. 114 and No. 118, Accounting by Creditors for Impairment of a Loan and Accounting by Creditors for Impairment of a Loan - Income Recognition and Disclosures on January 1, 1995. Impaired loans totaled \$3,122,000 at December 31, 1995. An allowance for losses at December 31, 1995, was not deemed necessary for impaired loans totaling $\$ 1,900,000$, but an allowance of $\$ 559,000$ was recorded for the remaining balance of impaired loans of $\$ 1,222,000$. The balance of impaired loans has not changed significantly since December 31, 1995.

## FORM 10-Q

The following table presents loan loss experience for the years indicated and compares the Corporation's loss experience to its peer group (table dollar amounts in thousands).

| Allowance for loan losses: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at January 1 | \$4,957 | \$4,998 | \$4,800 | \$4,351 | \$3,867 |
| Chargeoffs: |  |  |  |  |  |
| Commercial | 101 | 586 | 526 | 391 | 588 |
| Real estate mortgage |  |  | 41 | 129 | 100 |
| Installment | 362 | 296 | 346 | 388 | 552 |
| Total chargeoffs | 463 | 882 | 913 | 908 | 1,240 |
| Recoveries: |  |  |  |  |  |
| Commercial | 41 | 89 | 216 | 240 | 215 |
| Real estate mortgage | 5 | 4 | 30 | 5 | 38 |
| Installment | 59 | 108 | 83 | 98 | 114 |
| Total recoveries | 105 | 201 | 329 | 343 | 367 |
| Net chargeoffs | 358 | 681 | 584 | 565 | 873 |
| Provision for loan losses | 320 | 640 | 782 | 1,014 | 1,357 |
| Balance at December 31 | \$4,919 | \$4,957 | \$4,998 | \$4,800 | \$4,351 |
| Ratio of net chargeoffs during |  |  |  |  |  |
| the period to average loans outstanding during the period | .17\%(2) | . 16\% | . $15 \%$ | . 16\% | . 26\% |
| Peer Group | N/A | . $26 \%$ | . $25 \%$ | . $49 \%$ | . 65\% |

(1) Through June 30, 1996
(2) Annualized

FORM 10-Q

## LIQUIDITY AND INTEREST SENSITIVITY

Asset/Liability Management has been an important factor in the Corporation's ability to record consistent earnings growth through periods of interest rate volatility and product deregulation. Management and the Board of Directors monitor the Corporation's liquidity and interest sensitivity positions at regular meetings to ensure that changes in interest rates will not adversely affect earnings. Decisions regarding investment and the pricing of loan and deposit products are made after analysis of reports designed to measure liquidity, rate sensitivity, the Corporation's exposure to changes in net interest income given various rate scenarios, and the economic and competitive environments.

First Merchants Corporation's liquidity and interest sensitivity position at June 30, 1996, remained adequate to meet the Corporation's primary goal of achieving optimum interest margins while avoiding undue interest rate risk. The table below represents the Corporation's interest rate sensitivity analysis as of June 30, 1996 (table dollar amounts in thousands).


## EARNING ASSETS

Earning assets increased $\$ 76.4$ million during 1995 but declined $\$ 6.6$ million during the first half of 1996.

The following table presents the earning asset mix for the years ended 1994, 1995 and at June 30, 1996 (table dollar amounts in millions).

|  | Earning Assets |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 30, } \\ 1996 \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 1995 \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 1994 \end{gathered}$ |
| Federal funds sold and interest-bearing deposits with financial institutions | \$ 15.1 | \$ 37.7 | \$ 3.7 |
| Securities available for sale | 146.0 | 143.1 | 99.3 |
| Securities held to maturity | 51.0 | 58.2 | 77.7 |
| Mortgage loans held for sale |  | . 7 |  |
| Federal Reserve and Federal Home |  |  |  |
| Loan Bank stock | 2.0 | 1.9 | 1.9 |
| Loans | 439.9 | 419.0 | 401.6 |
| Total | \$654. 0 | \$660.6 | \$584.2 |

## DEPOSITS AND BORROWINGS

The following tables present the level of deposits and borrowed funds (Federal funds purchased, repurchase agreements with customers, U.S. Treasury demand notes, and Federal Home Loan Bank advance) based on period end levels and average daily balances for the past two years and the six month period ended June 30, 1996 (table dollar amounts in thousands).

|  | Period End Balance |  |  |
| :---: | :---: | :---: | :---: |
|  | Deposits | Short-term Borrowing | Federal Home Loan Bank Advance |
| June 30, 1996 | \$574, 225 | \$41, 611 |  |
| December 31, 1995 | 588,156 | 33,975 | \$1, 000 |
| December 31, 1994 | 529,830 | 39,189 |  |


|  |  | Average Balances |
| :---: | :---: | :---: | :---: | :---: | :---: |

## NET INTEREST INCOME

Net interest income is the primary source of the Corporation's earnings. It is a function of net interest margin and the level of average earning assets.

The table below presents the Corporation's interest income, interest expense, and net interest income as a per cent of average earning assets for the four-year period ending in 1995 and the first half of 1996. (Table dollar amounts in thousands.)

Asset yields improved . 71 per cent in 1995, while interest expense increased . 81 per cent. The resulting "spread" decrease of .10 per cent (4.64\% vs 4.74\%) was offset by a $\$ 32.7$ million increase in average earning assets, enabling fully taxable equivalent net interest income to increase by \$963, 000 .

During the first six months of 1996, interest income (FTE) grew \$572,000 on an annualized basis due to growth in average earning assets of \$12.5 million. Net interest income (FTE) as a per cent of earning assets remained level with the prior year as yields (FTE) and expenses both declined by . 03 per cent of average earning assets.

The Corporation does consider the effect of changing rates in its loan and deposit pricing and structure decisions, and in its investment strategy; and expects no significant change in net interest income as a result of interest rate changes.

|  | Interest Income (FTE) as a Per Cent of Average Earning Assets | Interest Expense as a Per Cent of Average Earning Assets | Net Interest Income (FTE) as a Per Cent of Earning Assets | Average Earning Assets | Net Interest Income on a Fully Taxable Equivalent Basis |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1996(1) | 8.12\% | 3.48\% | 4.64\% | \$642, 301 | \$29, 817 |
| 1995 | 8.15 | 3.51 | 4.64 | 629,784 | 29,245 |
| 1994 | 7.44 | 2.70 | 4.74 | 597,102 | 28,282 |
| 1993 | 7.38 | 2.81 | 4.57 | 587, 009 | 26,806 |
| 1992 | 8.31 | 3.65 | 4.66 | 566,467 | 26,400 |

(1) First six months annualized.

## OTHER INCOME

The Corporation has placed emphasis on the growth of non-interest income in recent years by offering a wide range of fee-based services. Fee schedules are regularly reviewed by a pricing committee to ensure that the products and services offered by the Corporation are priced to be competitive and profitable.

Other income reached $\$ 6,907,000$ in 1995, exceeding the prior year by \$609,000 or 9.7 per cent. Major factors include:

1. A $\$ 205,000$ (8.0 per cent) increase in trust revenues.
2. A gain of $\$ 205,000$ on the sale of approximately $\$ 8,000,000$ of the Corporation's student loans.

Other income in the first six months of 1996 amounted to $\$ 3,610,000$ or 12.4 per cent higher than the first six months of 1995. \$369,000 of the increase of $\$ 399,000$ is attributable to four factors:

1. Trust revenues increased $\$ 104,000$ (8.1 per cent).
2. Deposit service charges increased $\$ 99,000$ ( 8.1 per cent).
3. Interchange fees for the Corporation's credit and debit card programs grew by $\$ 80,000$ (55.9 per cent) due to increased product offerings.
4. The Corporation recorded securities gains of $\$ 20,000$ compared to losses of $\$ 66,000$ last year, an increase of $\$ 86,000$.

## OTHER EXPENSE

Total "other expenses" represent non-interest operating expenses of the Corporation. Those expenses amounted to $\$ 18,842,000$ in 1995, an increase of 2.2 per cent from the prior year.

Salary and benefit expenses, which account for over one-half of the Corporation's non-interest operating expenses, increased by $\$ 510,000$ (5.1 per cent). Increases in occupancy, equipment, printing and office supplies and advertising expenses totaling $\$ 449,000$ were offset by a $\$ 530,000$ reduction in the cost of deposit insurance and by a refund of $\$ 238,000$ from the State of Indiana for intangibles taxes paid in 1988 and 1989.

First half 1996 expenses of $\$ 9,546,000$ were $\$ 243,000$ or 2.6 per cent above the same period of 1995. The following table details the change in "Other Expense".

1996 "Other Expense" Compared to 1995 (through June 30)

1. Salary and benefit expense increased 4.2 per cent \$228, 000
2. Various other operating expenses increased
3. FDIC deposit insurance premiums declined (574, 000)
4. 1995 "other expense" included a refund from the State of Indiana for taxes paid in 1988 and 1989. This served to reduce 1995 "Other Expense".

Net Change
$\qquad$

## INCOME TAXES

The increase in 1995 tax expense was attributable to a \$1,241,000
increase in pre-tax net income.
During the first half of 1996, income tax expense grew $\$ 190,000$ from the same period one year earlier, primarily due to a $\$ 429,000$ increase in pre-tax net income.

FORM 10-Q

The following is a breakdown, by year, of federal and state income taxes (table dollar amounts in thousands).


## INFLATION

Changing prices of goods, services and capital affect the financial position of every business enterprise. The level of market interest rates and the price of funds loaned or borrowed fluctuate due to changes in the rate of inflation and various other factors, including government monetary policy.

Fluctuating interest rates affect First Merchants' net interest income, loan volume, and other operating expenses, such as employees' salaries and benefits, reflecting the effects of escalating prices, as well as increased levels of operations and other factors. As the inflation rate increases, the purchasing power of the dollar decreases. Those holding fixed rate monetary assets incur a loss while those holding fixed rate monetary liabilities enjoy a gain. The nature of a bank holding company's operations is such that there will be an excess of monetary assets over monetary liabilities and, thus, a bank holding company will tend to suffer from an increase the rate of inflation and benefit from a decrease.

# FIRST MERCHANTS CORPORATION 

FORM 10-Q

## PART II. OTHER INFORMATION

Item 4. Submission of Matters to a Vote of Security Holders
The 1996 Annual Meeting of Stockholders was held on April 4, 1996
Shareholders voted upon the election of directors and the ratification of the independent auditor. No other matters were voted upon at the Annual Meeting.

Item 6. Exhibits and Reports on Form 8-K
(a) No exhibits are required to be filed.
(b) No reports were filed on Form $8-\mathrm{K}$ during the quarter ended June 30, 1996.

FORM 10-Q

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

First Merchants Corporation
--------------------------
(Registrant)
Date August 12, 1996 by
/s/ Stefan S. Anderson

Stefan S. Anderson President and Director
/s/ James L. Thrash
---------------------------James L. Thrash
Chief Financial \& Principal Accounting Officer

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE CONSOLIDATED CONDENSED BALANCE SHEET (PAGE 3), CONSOLIDATED CONDENSED STATEMENT OF INCOME (PAGE 4), AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

1,000

```
    6-MOS
            DEC-31-1996
                JAN-01-1996
                JUN-30-1996
                                    31,106
                    \(\odot\)
                        15,100
    145,992
        51, 015
            51, 188
                                    439, 926
                        4,919
                704,209
                        574, 225
                        41, 611
                5,872
                    0
                                    0
                                    633
                                    81, 868
704,209
                            19, 224
                            5,752
                                    400
                                    25,736
                10,118
                11,176
            14, 200
                            320
                                    20
                                    9,546
                                    7,944
5,159
0
5,159
1.02
1.02
0
0
0
0
0
0
0
0
0
0
0
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