UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

### FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (Date of earliest event reported): July 28, 2011

**Commission File Number 0-17071** 

# FIRST MERCHANTS CORPORATION

(Exact name of registrant as specified in its charter)

INDIANA (State or other jurisdiction of incorporation)

35-1544218 (IRS Employer Identification No.)

200 East Jackson Street P.O. Box 792

Muncie, IN 47305-2814

(Address of principal executive offices, including zip code)

(765) 747-1500

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On July 28, 2011 First Merchants Corporation issued a press release to report its financial results for the second quarter ended June 30, 2011. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information in this Current Report on Form 8-K, including Exhibit No. 99.1 hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to liability of that section. The information in this Current Report shall not be incorporated by reference into any filing or other document pursuant to the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing or document.

#### ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

- (a) Not applicable.
- (b) Not applicable.
- (c) Exhibits.

Exhibit 99.1 Press Release, dated July 28, 2011, issued by First Merchants Corporation

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

First Merchants Corporation (Registrant)

By: <u>/s/ Mark K. Hardwick</u> Mark K. Hardwick Executive Vice President and Chief Financial Officer (Principal Financial and Principal Accounting Officer)

Dated: July 28, 2011

## Exhibit No.

**Description** 

99.1 Press Release, dated July 28, 2011, issued by First Merchants Corporation

# N/E/W/S R/E/L/E/A/S/E

July 28, 2011

#### FOR IMMEDIATE RELEASE For more information, contact: David L. Ortega, First Vice President/Director of Investor Relations 765-378-8937 http://www.firstmerchants.com/

SOURCE: First Merchants Corporation, Muncie, Indiana

#### FIRST MERCHANTS CORPORATION ANNOUNCES 2<sup>nd</sup> QUARTER EARNINGS PER SHARE OF \$.18

First Merchants Corporation (NASDAQ – FRME) has reported June 30, 2011, year-to-date earnings per share totaling \$.35 per fully diluted common share, down from \$.36 in 2010. Year-to-date net income totaled \$8,971,000, an increase of \$569,000 over the same period in 2010. Second quarter 2011 earnings per share totaled \$.18 per fully diluted common share. In the second quarter of 2010, First Merchants recorded a \$10.1 million after-tax gain or \$.40 per fully diluted common shares resulting from favorable accounting treatment attributed to the exchange of designated preferred securities for trust preferred securities as reported on Form 8-K on July 2, 2010.

Michael C. Rechin, President and Chief Executive Officer, stated, "The Corporation's trends in loan balances, credit metrics and net interest margin continue to drive our consistently improving core earnings." Rechin also stated, "The combination of continued margin management and loan balance stabilization allowed for increased net interest income for the first time in seven guarters."

Total assets were \$4.1 billion as of quarter end and total loans were \$2.7 billion. The Corporation's liquidity is fully deployed in the bond portfolio as investment securities increased to \$938 million for the quarter. The Corporation's loan to deposit ratio is now 87 percent and the loan to asset ratio totals 67 percent.

As of June 30, 2011, the Corporation's total risk-based capital equaled 16.05 percent, Tier 1 risk-based capital totaled 13.42 percent, Tier 1 leverage ratio totaled 9.94 percent, and tangible common equity ratio totaled 6.36 percent. All regulatory capital ratios exceed the regulatory definitions of "well capitalized".

Non-performing assets (NPA) plus 90 days delinquent loans declined by \$37 million from the second quarter of 2010 totaling \$110 million, or 2.67 percent of total assets. The Corporation's allowance for loan losses totaled \$77 million or 2.83 percent of total loans, including loans held for sale, and the allowance coverage ratio to non-accrual loans totals 88 percent. Net charge-offs for the quarter totaled \$9.4 million and provision expense totaled \$5.6 million.

Net-interest margin remained strong during the quarter totaling 3.99 percent as net interest income totaled \$35.8 million. Yields on earning assets totaled 5.04 percent and the cost of supporting liabilities totaled 1.05 percent.

Non-interest income totaled \$11.1 million for the quarter up from the second quarter of 2010 total of 10.9 million. The impact from nonrecurring bond portfolio activity net of other than temporary impairment charges of \$968,000 was the primary reason for the increase. Total quarterly non-interest expense increased year over year by just \$56,000 despite higher OREO and credit-related expenses of \$1,340,000.

#### CONFERENCE CALL

First Merchants Corporation will conduct a second quarter earnings conference call and web cast at 2:30 p.m. (EDT) on Thursday, July 28, 2011.

To participate, dial (Toll Free) 877-317-6789 and reference First Merchants Corporation's second quarter earnings release. International callers please call +1 412-317-6789. A replay of the call will be available until July 28, 2012. To access a replay of the call, US/Canada participants should dial (Toll Free) 877-344-7529 or for International participants, dial +1 412-317-0088. The replay passcode is 451495.

In order to view the web cast and presentation slides, please go to <u>https://services.choruscall.com/links/frme110728.html</u> during the time of the call.

During the call, Forward-Looking Statements about the relative business outlook may be made. These Forward-Looking Statements and all other statements made during the call that do not concern historical facts, are subject to risks and uncertainties that may materially affect actual results.

Specific Forward-Looking Statements include, but are not limited to, any indications regarding the Financial Services industry, the economy and future growth of the balance sheet or income statement.

Detailed financial results are reported on the attached pages.

#### About First Merchants Corporation

First Merchants Corporation is a financial holding company headquartered in Muncie, Indiana. The Corporation is comprised of First Merchants Bank, N.A., which also operates as Lafayette Bank & Trust, Commerce National Bank, and First Merchants Trust Company as divisions of First Merchants Bank, N.A. First Merchants Corporation also operates First Merchants Insurance Group, a full-service property casualty, personal lines, and healthcare insurance agency.

First Merchants Corporation's common stock is traded on the NASDAQ Global Select Market System under the symbol FRME. Quotations are carried in daily newspapers and can be found on the company's Internet web page (<u>http://www.firstmerchants.com</u>).

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# CONSOLIDATED BALANCE SHEETS

| (Dollars | in | thousands) |
|----------|----|------------|
|----------|----|------------|

| CONSOLIDATED BALANCE SHEETS<br>(Dollars in thousands)                     |          | ไมกค      | e 30. |           |
|---|----------|-----------|-------|-----------|
|   |          | 2011      | , 50, | 2010      |
| ASSETS  |          |           | _     |           |
| Cash and due from banks   | \$       | 50,874    | \$    | 60,223    |
| Federal funds sold  |          |           |       | 4,101     |
| Cash and cash equivalents   |          | 50,874    |       | 64,324    |
| Interest-bearing time deposits  |          | 15,865    |       | 40,823    |
| Investment securities   |          | 938,366   |       | 646,185   |
| Mortgage loans held for sale  |          | 4,846     |       | 7,600     |
| Loans   |          | 2,724,022 |       | 3,051,346 |
| Less: Allowance for loan losses   |          | (77,133)  |       | (86,970)  |
| Net loans   |          | 2,646,889 |       | 2,964,376 |
| Premises and equipment  |          | 51,851    |       | 53,437    |
| Federal Reserve and Federal Home Loan Bank stock                          |          | 31,384    |       | 36,218    |
| Interest receivable   |          | 17,001    |       | 18,894    |
| Core deposit intangibles and goodwill                                     |          | 151,817   |       | 156,340   |
| Cash surrender value of life insurance                                    |          | 102,880   |       | 95,666    |
| Other real estate owned   |          | 15,437    |       | 20,124    |
| Tax asset, deferred and receivable  |          | 36,790    |       | 52,839    |
| Other assets  |          | 30,218    |       | 26,422    |
| TOTAL ASSETS  | \$       | 4,094,218 | \$    | 4,183,248 |
| LIABILITIES   |          |           |       |           |
| Deposits:   |          |           |       |           |
| Noninterest-bearing   | \$       | 590,199   | \$    | 516,769   |
| Interest-bearing  |          | 2,552,334 |       | 2,744,194 |
| Total Deposits  |          | 3,142,533 | _     | 3,260,963 |
| Borrowings:   |          | -,,       |       | -,,       |
| Federal Funds purchased   |          | 22,978    |       |           |
| Securities sold under repurchase agreements                               |          | 124,236   |       | 107,505   |
| Federal Home Loan Bank advances   |          | 74,050    |       | 100,540   |
| Subordinated debentures, revolving credit lines and term loans            |          | 226,580   |       | 225,867   |
| Total Borrowings  |          | 447,844   | _     | 433,912   |
| Interest payable  |          | 3,601     |       | 4,911     |
| Other liabilities   |          | 31,762    |       | 25,933    |
| Total Liabilities   |          | 3,625,740 | _     | 3,725,719 |
| STOCKHOLDERS' EQUITY  |          | -,,       |       | -,        |
| Preferred Stock, no-par value:  |          |           |       |           |
| Authorized 500,000 shares   |          |           |       |           |
| Series A, Issued and outstanding - 69,600 shares                          |          | 68,118    |       | 67,649    |
| Cumulative Preferred Stock, \$1,000 par value, \$1,000 liquidation value: |          |           |       |           |
| Authorized 600 shares   |          |           |       |           |
| Issued and outstanding - 125 shares                                       |          | 125       |       | 125       |
| Common Stock, \$.125 stated value:  |          |           |       |           |
| Authorized 50,000,000 shares  |          |           |       |           |
| Issued and outstanding - 25,690,649 and 25,524,948 shares                 |          | 3,211     |       | 3,191     |
| Additional paid-in capital  |          | 233,544   |       | 231,372   |
| Retained earnings   |          | 169,313   |       | 158,118   |
| Accumulated other comprehensive loss                                      |          | (5,833)   |       | (2,926)   |
| Total Stockholders' Equity  |          | 468,478   |       | 457,529   |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY                                | \$       | 4,094,218 | \$    | 4,183,248 |
|   | <u> </u> | ,,==0     | É     | ,,        |

## CONSOLIDATED STATEMENTS OF OPERATIONS

| CONSOLIDATED STATEMENTS OF OPERATIONS<br>(Dollars in thousands, except per share amounts) |          |        |       |         |          |         | ths Ended<br>le 30, |        |  |
|---|----------|--------|-------|---------|----------|---------|---------------------|--------|--|
|   |          | 2011   | , 00, | 2010    |          | 2011    | , 00,               | 2010   |  |
| INTEREST INCOME   |          |        |       |         |          |         |                     |        |  |
| Loans receivable:   |          |        |       |         |          |         |                     |        |  |
| Taxable   | \$       | 37,457 | \$    | 43,977  | \$       | 76,195  | \$                  | 89,42  |  |
| Tax-exempt  |          | 247    |       | 252     |          | 349     |                     | 529    |  |
| Investment securities:  |          |        |       |         |          |         |                     |        |  |
| Taxable   |          | 5,040  |       | 3,286   |          | 9,587   |                     | 6,17   |  |
| Tax-exempt  |          | 2,535  |       | 2,548   |          | 5,088   |                     | 5,19   |  |
| Federal funds sold  |          | 1      |       | 3       |          | 3       |                     | 2      |  |
| Deposits with financial institutions  |          | 100    |       | 95      |          | 183     |                     | 15     |  |
| Federal Reserve and Federal Home Loan Bank stock  |          | 341    |       | 330     |          | 682     |                     | 69     |  |
| Total Interest Income   |          | 45,721 |       | 50,491  |          | 92,087  |                     | 102,19 |  |
| NTEREST EXPENSE   |          |        |       |         |          |         |                     |        |  |
| Deposits  |          | 5,864  |       | 10,520  |          | 12,730  |                     | 22,01  |  |
| Federal funds purchased   |          | 3      |       | 4       |          | 6       |                     |        |  |
| Securities sold under repurchase agreements   |          | 386    |       | 429     |          | 764     |                     | 92     |  |
| Federal Home Loan Bank advances   |          | 977    |       | 1,440   |          | 1,978   |                     | 3,00   |  |
| Subordinated debentures, revolving credit lines and term loans                            |          | 2,644  |       | 1,919   |          | 5,285   |                     | 3,84   |  |
| Total Interest Expense  |          | 9,874  |       | 14,312  | -        | 20,763  |                     | 29,79  |  |
| IET INTEREST INCOME   |          | 35,847 |       | 36,179  |          | 71,324  |                     | 72,39  |  |
| Provision for loan losses   |          | 5,625  |       | 15,015  |          | 11,219  |                     | 28,88  |  |
| IET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES                                       |          | 30,222 |       | 21,164  |          | 60,105  |                     | 43,51  |  |
| OTHER INCOME  |          |        |       |         |          |         |                     | - 1 -  |  |
| Service charges on deposit accounts   |          | 2,997  |       | 3,506   |          | 5.776   |                     | 6,76   |  |
| Fiduciary activities  |          | 1,929  |       | 1,978   |          | 3,965   |                     | 4,03   |  |
| Other customer fees   |          | 2,634  |       | 2,195   |          | 4,869   |                     | 4,69   |  |
| Commission income   |          | 1,024  |       | 1,487   |          | 2,912   |                     | 3,47   |  |
| Earnings on cash surrender value of life insurance  |          | 571    |       | 526     |          | 1,149   |                     | 1,03   |  |
| Net gains and fees on sales of loans  |          | 1,030  |       | 1,185   |          | 2,903   |                     | 2,33   |  |
| Net realized gains on sales of available for sale securities                              |          | 825    |       | 257     |          | 1,288   |                     | 2,09   |  |
| Other-than-temporary impairment on available for sale securities                          |          |        |       | (400)   |          | (400)   |                     | (88)   |  |
| Other income  |          | 51     |       | 208     |          | 457     |                     | 35     |  |
| Total Other Income  |          | 11,061 |       | 10,942  |          | 22,919  |                     | 23,90  |  |
| THER EXPENSES   | _        |        |       |         |          |         |                     |        |  |
| Salaries and employee benefits  |          | 18,560 |       | 17,942  |          | 35,736  |                     | 35,50  |  |
| Net occupancy   |          | 2,415  |       | 2,058   |          | 5,160   |                     | 4,90   |  |
| Equipment   |          | 1,677  |       | 1,861   |          | 3,460   |                     | 3,71   |  |
| Marketing   |          | 436    |       | 495     |          | 818     |                     | 92     |  |
| Outside data processing fees  |          | 1,458  |       | 1,311   |          | 2,903   |                     | 2,59   |  |
| Printing and office supplies  |          | 313    |       | 321     |          | 601     |                     | 63     |  |
| Core deposit amortization   |          | 1,101  |       | 1,192   |          | 2,202   |                     | 2,39   |  |
| FDIC assessments  |          | 1,451  |       | 2,243   |          | 3,555   |                     | 3,96   |  |
| Other real estate owned and credit-related expenses                                       |          | 2,843  |       | 1,503   |          | 6,038   |                     | 4,18   |  |
| Other expenses  |          | 4,145  |       | 5,417   |          | 7,807   |                     | 10,15  |  |
| Total Other Expenses  |          | 34,399 |       | 34,343  |          | 68,280  |                     | 68,98  |  |
| NCOME (LOSS) BEFORE INCOME TAX  |          | 6,884  |       | (2,237) |          | 14,744  |                     | (1,56  |  |
| Income tax expense (benefit)  |          | 1,396  |       | (1,894) |          | 3,795   |                     | (2,81  |  |
| IET INCOME (LOSS)   | _        | 5,488  |       | (343)   |          | 10,949  |                     | 1,24   |  |
| Gain on exchange of preferred stock for trust preferred debt                              |          | 0,400  |       | 10,052  |          | 10,040  |                     | 10,05  |  |
| Preferred stock dividends and discount accretion  |          | (990)  |       | (1,443) |          | (1,978) |                     | (2,89  |  |
| IET INCOME AVAILABLE TO COMMON STOCKHOLDERS   | \$       | 4,498  | \$    | 8,266   | \$       | 8,971   | \$                  | 8,40   |  |
|   | <u> </u> | -,+50  | Ψ     | 0,200   | <u>*</u> | 0,011   | Ψ                   | 0,40   |  |
| Per Share Data:   | ¢        | 0.10   | ¢     | 0.25    | ¢        | 0.05    | ¢                   | 0.0    |  |
| Basic Net Income Available to Common Stockholders   | \$       | 0.18   | \$    | 0.35    | \$       | 0.35    | \$                  | 0.3    |  |
| Diluted Net Income Available to Common Stockholders                                       | \$       | 0.18   | \$    | 0.35    | \$<br>¢  | 0.35    | \$<br>¢             | 0.3    |  |
| Cash Dividends Paid   | \$       | 0.01   | \$    | 0.01    | \$       | 0.02    | \$                  | 0.0    |  |
| Average Diluted Shares Outstanding (in thousands)   |          | 25,783 |       | 25,633  |          | 25,773  |                     | 23,55  |  |

| FINANCIAL HIGHLIGHTS<br>(Dollars in thousands)      | Three Mor<br>June<br>2011    |    | Ended<br>2010          |    | Six Montl<br>June<br>2011 |    | nded<br>2010           |
|---|------------------------------|----|------------------------|----|---------------------------|----|------------------------|
| NET CHARGE OFF'S                                    | \$<br>9,428                  | \$ | 16,613                 | \$ | 17,063                    | \$ | 34,045                 |
| AVERAGE BALANCES:                                   |                              |    |                        |    |                           |    |                        |
| Total Assets<br>Total Loans                         | \$<br>4,138,484<br>2,747,021 | \$ | 4,282,299<br>3,100,249 | \$ | 4,130,481<br>2,775,504    | \$ | 4,322,808<br>3,151,751 |
| Total Earning Assets                                | 3,751,241                    |    | 3,868,749              |    | 3,747,738                 |    | 3,912,442              |
| Total Deposits                                      | 3,218,979                    |    | 3,332,958              |    | 3,218,743                 |    | 3,382,122              |
| Total Stockholders' Equity                          | 464,739                      |    | 491,162                |    | 460,488                   |    | 479,145                |
| FINANCIAL RATIOS:                                   |                              |    |                        |    |                           |    |                        |
| Return on Average Assets                            | 0.43%                        | 5  | 0.77%                  | )  | 0.43%                     | )  | 0.39%                  |
| Return on Average Stockholders' Equity              | 3.87                         |    | 6.73                   |    | 3.90                      |    | 3.51                   |
| Average Earning Assets to Average Assets            | 90.64                        |    | 90.34                  |    | 90.73                     |    | 90.51                  |
| Allowance for Loan Losses as % of Total Loans       | 2.83                         |    | 2.84                   |    | 2.83                      |    | 2.84                   |
| Net Charge Off's as % of Average Loans (Annualized) | 1.37                         |    | 2.14                   |    | 1.23                      |    | 2.16                   |
| Average Stockholders' Equity to Average Assets      | 11.23                        |    | 11.47                  |    | 11.15                     |    | 11.08                  |
| Tax Equivalent Yield on Earning Assets              | 5.04                         |    | 5.38                   |    | 5.07                      |    | 5.38                   |
| Cost of Supporting Liabilities                      | 1.05                         |    | 1.48                   |    | 1.11                      |    | 1.52                   |
| Net Interest Margin (FTE) on Earning Assets         | 3.99                         |    | 3.90                   |    | 3.96                      |    | 3.86                   |

## NON-PERFORMING ASSETS

| NON-FERFORMING ASSETS                    |               |           |         |              |         | ç    | September |    |          |
|--|---------------|-----------|---------|--------------|---------|------|-----------|----|----------|
| (Dollars in thousands)                   | June 30,      | March 31, |         | December 31, |         |      | 30,       |    | June 30, |
|  | 2011          |           | 2011    | 2010         |         | 2010 |           |    | 2010     |
| Non-Accrual Loans                        | \$<br>87,583  | \$        | 87,712  | \$           | 90,591  | \$   | 98,597    | \$ | 120,205  |
| Renegotiated Loans                       | 6,269         |           | 2,125   |              | 7,139   |      | 5,320     |    | 1,657    |
| Non-Performing Loans (NPL)               | <br>93,852    |           | 89,837  |              | 97,730  |      | 103,917   |    | 121,862  |
| Real Estate Owned and Repossessed Assets | 15,437        |           | 17,056  |              | 20,927  |      | 21,546    |    | 20,124   |
| Non-Performing Assets (NPA)              | <br>109,289   |           | 106,893 |              | 118,657 |      | 125,463   |    | 141,986  |
| 90+ Days Delinquent                      | <br>227       |           | 752     |              | 1,330   |      | 5,320     |    | 4,537    |
| NPAS & 90 Day Delinquent                 | \$<br>109,516 | \$        | 107,645 | \$           | 119,987 | \$   | 130,783   | \$ | 146,523  |
|  |               |           |         |              |         |      |           |    |          |
|  |               |           |         |              |         |      |           |    |          |
| Loan Loss Reserve                        | \$<br>77,133  | \$        | 80,936  | \$           | 82,977  | \$   | 83,660    | \$ | 86,970   |
| YTD Charge-offs                          | 17,063        |           | 7,635   |              | 55,637  |      | 47,876    |    | 34,045   |
| NPAs / Actual Assets %                   | 2.67%         | ó         | 2.60%   | Ď            | 2.84%   | )    | 3.00%     | )  | 3.39%    |
| NPAs & 90 Day / Actual Assets %          | 2.67%         | Ď         | 2.61%   | Ď            | 2.88%   | Ď    | 3.13%     | )  | 3.50%    |
| NPAs / Actual Loans and REO %            | 3.98%         | Ď         | 3.84%   | Ď            | 4.12%   | b    | 4.25%     | )  | 4.61%    |
| Loan Loss Reserves / Actual Loans (%)    | 2.83%         | Ď         | 2.93%   | Ď            | 2.90%   | )    | 2.86%     | )  | 2.84%    |
| NCOs / YTD Average Loans (%)             | 0.61%         | Ď         | 0.27%   | Ď            | 1.82%   | þ    | 1.54%     | )  | 1.08%    |

# CONSOLIDATED BALANCE SHEETS

|  |          |            |    |           |    |            | ç   | eptember  |    |           |
|--|----------|------------|----|-----------|----|------------|-----|-----------|----|-----------|
| (Dollars in thousands)                           |          | June 30,   | 1  | March 31, | De | cember 31, | 30, |           |    | June 30,  |
| , ,  |          | 2011       |    | 2011      |    | 2010       |     | 2010      |    | 2010      |
| ASSETS   |          |            |    |           |    |            |     |           |    |           |
| Cash and due from banks                          | \$       | 50,874     | \$ | 44,283    | \$ | 50,844     | \$  | 54,736    | \$ | 60,223    |
| Federal funds sold                               |          |            |    | 6,092     |    | 7,463      |     | 6,392     |    | 4,101     |
| Cash and cash equivalents                        |          | 50,874     |    | 50,375    |    | 58,307     |     | 61,128    |    | 64,324    |
| Interest-bearing time deposits                   |          | 15,865     |    | 61,843    |    | 65,216     |     | 114,401   |    | 40,823    |
| Investment securities                            |          | 938,366    |    | 886,029   |    | 826,797    |     | 701,852   |    | 646,185   |
| Mortgage loans held for sale                     |          | 4,846      |    | 2,111     |    | 21,469     |     | 15,390    |    | 7,600     |
| Loans  |          | 2,724,022  |    | 2,764,128 |    | 2,835,683  |     | 2,913,364 |    | 3,051,346 |
| Less: Allowance for loan losses                  |          | (77,133)   |    | (80,936)  |    | (82,977)   |     | (83,660)  |    | (86,970)  |
| Net loans  |          | 2,646,889  |    | 2,683,192 |    | 2,752,706  |     | 2,829,704 |    | 2,964,376 |
| Premises and equipment                           |          | 51,851     |    | 51,818    |    | 52,450     |     | 52,774    |    | 53,437    |
| Federal Reserve and Federal Home Loan Bank stock |          | 31,384     |    | 33,801    |    | 33,884     |     | 36,271    |    | 36,218    |
| Interest receivable                              |          | 17,001     |    | 17,583    |    | 18,674     |     | 20,310    |    | 18,894    |
| Core deposit intangibles and goodwill            |          | 151,817    |    | 152,918   |    | 154,019    |     | 155,180   |    | 156,340   |
| Cash surrender value of life insurance           |          | 102,880    |    | 102,309   |    | 96,731     |     | 96,206    |    | 95,666    |
| Other real estate owned                          |          | 15,437     |    | 17,056    |    | 20,927     |     | 21,546    |    | 20,124    |
| Tax asset, deferred and receivable               |          | 36,790     |    | 38,224    |    | 45,623     |     | 50,972    |    | 52,839    |
| Other assets                                     |          | 30,218     |    | 19,916    |    | 24,045     |     | 24,586    |    | 26,422    |
| TOTAL ASSETS                                     | \$       | 4,094,218  | \$ | 4,117,175 | \$ | 4,170,848  | \$  | 4,180,320 | \$ | 4,183,248 |
|  | Ψ        | 4,034,210  | Ψ  | 4,117,175 | Ψ  | 4,170,040  | Ψ   | 4,100,520 | Ψ  | 4,103,240 |
|  |          |            |    |           |    |            |     |           |    |           |
| Deposits:  | <b></b>  | F00 100    | φ. | 500 072   | ¢  | F02 C0C    | φ.  | FOF 400   | ¢  | F1C 7C0   |
| Noninterest-bearing                              | \$       | 590,199    | \$ | 586,973   | \$ | 583,696    | \$  | 525,463   | \$ | 516,769   |
| Interest-bearing                                 |          | 2,552,334  |    | 2,565,363 |    | 2,685,184  |     | 2,728,888 |    | 2,744,194 |
| Total Deposits                                   |          | 3,142,533  |    | 3,152,336 |    | 3,268,880  |     | 3,254,351 |    | 3,260,963 |
| Borrowings:                                      |          |            |    |           |    |            |     |           |    |           |
| Federal Funds purchased                          |          | 22,978     |    |           |    |            |     |           |    |           |
| Securities sold under repurchase agreements      |          | 124,236    |    | 115,684   |    | 109,871    |     | 109,647   |    | 107,505   |
| Federal Home Loan Bank advances                  |          | 74,050     |    | 104,697   |    | 82,684     |     | 92,628    |    | 100,540   |
| Subordinated debentures, revolving credit lines  |          |            |    |           |    |            |     |           |    |           |
| and term loans                                   |          | 226,580    |    | 226,400   |    | 226,440    |     | 227,514   |    | 225,867   |
| Total Borrowings                                 |          | 447,844    |    | 446,781   |    | 418,995    |     | 429,789   |    | 433,912   |
| Interest payable                                 |          | 3,601      |    | 3,117     |    | 4,262      |     | 4,011     |    | 4,911     |
| Other liabilities                                |          | 31,762     |    | 52,419    |    | 24,303     |     | 29,704    |    | 25,933    |
| Total Liabilities                                |          | 3,625,740  |    | 3,654,653 |    | 3,716,440  |     | 3,717,855 |    | 3,725,719 |
| STOCKHOLDERS' EQUITY                             |          |            |    |           |    |            |     |           |    |           |
| Preferred Stock, no-par value:                   |          |            |    |           |    |            |     |           |    |           |
| Authorized 500,000 shares                        |          |            |    |           |    |            |     |           |    |           |
| Series A, Issued and outstanding - 69,600        |          |            |    |           |    |            |     |           |    |           |
| shares   |          | 68,118     |    | 67,998    |    | 67,880     |     | 67,764    |    | 67,649    |
| Cumulative Preferred Stock, \$1,000 par value,   |          |            |    |           |    |            |     |           |    |           |
| \$1,000 liquidation value:                       |          |            |    |           |    |            |     |           |    |           |
| Authorized 600 shares                            |          |            |    |           |    |            |     |           |    |           |
| Issued and outstanding - 125 shares              |          | 125        |    | 125       |    | 125        |     | 125       |    | 125       |
| Common Stock, \$.125 stated value:               |          |            |    |           |    |            |     |           |    |           |
| Authorized 50,000,000 shares                     |          |            |    |           |    |            |     |           |    |           |
| Issued and outstanding - 25,690,649 and          |          |            |    |           |    |            |     |           |    |           |
| 25,524,948 shares                                |          | 3,211      |    | 3,206     |    | 3,197      |     | 3,194     |    | 3,191     |
| Additional paid-in capital                       |          | 233,544    |    | 233,032   |    | 232,503    |     | 231,979   |    | 231,372   |
| Retained earnings                                |          | 169,313    |    | 165,075   |    | 160,860    |     | 158,074   |    | 158,118   |
| Accumulated other comprehensive income (loss)    |          | (5,833)    |    | (6,914)   |    | (10,157)   |     | 1,329     |    | (2,926)   |
| Total Stockholders' Equity                       |          | 468,478    |    | 462,522   |    | 454,408    |     | 462,465   |    | 457,529   |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY       | \$       | 4,094,218  | \$ | 4,117,175 | \$ | 4,170,848  | \$  | 4,180,320 | \$ | 4,183,248 |
|  | <u> </u> | 1,00 1,210 | Ψ  | .,,       | -  | 1,210,040  | *   | 1,200,020 | *  | .,100,240 |
|  |          |            |    |           |    |            |     |           |    |           |

## CONSOLIDATED STATEMENTS OF OPERATIONS

| CONSOLIDATED STATEMENTS OF OPERATIONS   |    |                 |    |                    |     |                   | c   | September   |    |                 |
|---|----|-----------------|----|--------------------|-----|-------------------|-----|-------------|----|-----------------|
| (Dollars in thousands, except per share amounts)                                    | J  | une 30,<br>2011 | N  | /larch 31,<br>2011 | Dec | ember 31,<br>2010 | _   | 30,<br>2010 | J  | une 30,<br>2010 |
| INTEREST INCOME   |    |                 |    |                    |     |                   |     |             |    |                 |
| Loans receivable:   |    | 07.457          |    |                    |     |                   |     | 10 1 10     |    | 10.077          |
| Taxable   | \$ | 37,457          | \$ | 38,738             | \$  | 41,497            | \$  | 43,148      | \$ | 43,977          |
| Tax exempt  |    | 247             |    | 102                |     | (250)             |     | 236         |    | 252             |
| Investment securities:  |    | F 040           |    | 4 5 4 7            |     | 2 000             |     | 2 1 0 0     |    | 2 200           |
| Taxable   |    | 5,040           |    | 4,547              |     | 3,680             |     | 3,100       |    | 3,286           |
| Tax exempt  |    | 2,535           |    | 2,553              |     | 2,573             |     | 2,610       |    | 2,548           |
| Federal funds sold  |    | 1               |    | 2                  |     | 3                 |     | 3           |    | 3               |
| Deposits with financial institutions  |    | 100             |    | 83                 |     | 142               |     | 84          |    | 95              |
| Federal Reserve and Federal Home Loan Bank stock                                    |    | 341             |    | 341                |     | 312               |     | 250         |    | 330             |
| Total Interest Income   |    | 45,721          |    | 46,366             |     | 47,957            |     | 49,431      |    | 50,491          |
| INTEREST EXPENSE  |    |                 |    |                    |     |                   |     |             |    |                 |
| Deposits  |    | 5,864           |    | 6,866              |     | 8,427             |     | 9,434       |    | 10,520          |
| Federal funds purchased   |    | 3               |    | 3                  |     |                   |     | 1           |    | 4               |
| Securities sold under repurchase agreements   |    | 386             |    | 378                |     | 383               |     | 401         |    | 429             |
| Federal Home Loan Bank advances   |    | 977             |    | 1,001              |     | 1,146             |     | 1,218       |    | 1,440           |
| Subordinated debentures, revolving credit lines and                                 |    |                 |    |                    |     |                   |     |             |    |                 |
| term loans  |    | 2,644           |    | 2,641              |     | 2,508             |     | 2,695       |    | 1,919           |
| Total Interest Expense  |    | 9,874           |    | 10,889             |     | 12,464            |     | 13,749      |    | 14,312          |
| NET INTEREST INCOME   |    | 35,847          |    | 35,477             |     | 35,493            |     | 35,682      |    | 36,179          |
| Provision for loan losses   |    | 5,625           |    | 5,594              |     | 7,078             |     | 10,521      |    | 15,015          |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN  |    | 5,620           |    | 0,004              |     | .,010             |     | 10,021      |    | _0,010          |
| LOSSES  |    | 30,222          |    | 29,883             |     | 28,415            |     | 25,161      |    | 21,164          |
| OTHER INCOME  | -  | 00,222          |    | 20,000             |     | 20,410            | _   | 20,101      | _  |                 |
| Service charges on deposit accounts   |    | 2,997           |    | 2,779              |     | 3,111             |     | 3,404       |    | 3,506           |
|   |    | 1,929           |    | 2,036              |     | 1,881             |     | 1,773       |    | 1,978           |
| Fiduciary activities  |    |                 |    |                    |     |                   |     |             |    |                 |
| Other customer fees   |    | 2,634           |    | 2,235              |     | 2,217             |     | 2,080       |    | 2,195           |
| Commission income   |    | 1,024           |    | 1,888              |     | 1,267             |     | 1,482       |    | 1,487           |
| Earnings on cash surrender value of life insurance                                  |    | 571             |    | 578                |     | 524               |     | 540         |    | 526             |
| Net gains and fees on sales of loans  |    | 1,030           |    | 1,873              |     | 2,384             |     | 2,088       |    | 1,185           |
| Net realized and unrealized gains on sales of available for sale securities         |    | 825             |    | 463                |     | 1,305             |     | 2           |    | 257             |
| Other-than-temporary impairment on available for sale securities                    |    |                 |    | (400)              |     |                   |     | (656)       |    | (400)           |
| Other income  |    | 51              |    | 406                |     | 904               |     | 332         |    | 208             |
| Total Other Income  |    | 11,061          |    | 11,858             |     | 13,593            |     | 11,045      |    | 10,942          |
| OTHER EXPENSES  |    |                 |    |                    |     |                   |     |             |    |                 |
| Salaries and employee benefits  |    | 18,560          |    | 17,176             |     | 19,655            |     | 18,094      |    | 17,942          |
| Net occupancy   |    | 2,415           |    | 2,745              |     | 2,452             |     | 2,574       |    | 2,058           |
| Equipment   |    | 1,677           |    | 1,783              |     | 1,812             |     | 1,797       |    | 1,861           |
| Marketing   |    | 436             |    | 382                |     | 527               |     | 519         |    | 495             |
| Outside data processing fees  |    | 1,458           |    | 1,445              |     | 1,154             |     | 1,348       |    | 1,311           |
| Printing and office supplies  |    | 313             |    | 288                |     | 317               |     | 303         |    | 321             |
| Core deposit amortization   |    | 1,101           |    | 1,101              |     | 1,161             |     | 1,161       |    | 1,192           |
| FDIC assessments  |    | 1,451           |    | 2,104              |     | 2,044             |     | 2,112       |    | 2,243           |
| Other real estate owned and credit-related expenses                                 |    | 2,843           |    | 3,195              |     | 5,257             |     | 2,991       |    | 1,503           |
| Other expenses  |    | 4,145           |    | 3,662              |     | 3,814             |     | 4,236       |    | 5,417           |
| Total Other Expenses  |    | 34,399          |    | 33,881             |     | 38,193            |     | 35,135      |    | 34,343          |
| INCOME (LOSS) BEFORE INCOME TAX   | _  | 6,884           |    | 7,860              |     | 3,815             | _   | 1,071       |    | (2,237)         |
|   |    | 1,396           |    | 2,399              |     |                   |     | (564)       |    |                 |
| Income tax expense (benefit)  | _  | 5,488           |    |                    |     | (216)             | _   |             |    | (1,894)         |
| <b>NET INCOME (LOSS)</b><br>Gain on exchange of preferred stock for trust preferred |    | 5,488           |    | 5,461              |     | 4,031             |     | 1,635       |    | (343)           |
| debt  |    | (000)           |    | (000)              |     | (1 470)           |     | (070)       |    | 10,052          |
| Preferred stock dividends and discount accretion                                    |    | (990)           |    | (988)              |     | (1,476)           |     | (870)       |    | (1,443)         |
| NET INCOME AVAILABLE TO COMMON<br>STOCKHOLDERS                                      | \$ | 4,498           | \$ | 4,473              | \$  | 2,555             | \$  | 765         | \$ | 8,266           |
| PER SHARE:  |    |                 |    |                    |     |                   |     |             |    |                 |
| Basic Net Income Available to Common Stockholders                                   | \$ | 0.18            | \$ | 0.17               | \$  | 0.10              | \$  | 0.02        | \$ | 0.35            |
| Diluted Net Income Available to Common Stockholders                                 | \$ | 0.18            | \$ | 0.17               | \$  | 0.10              | \$  | 0.02        | \$ | 0.35            |
| Cash Dividends Paid   | \$ | 0.01            | \$ | 0.01               | \$  | 0.01              | \$  | 0.01        | \$ | 0.01            |
| Average Diluted Shares Outstanding (in thousands)                                   |    | 25,783          | -  | 25,763             |     | 25,737            | , i | 25,686      | Ţ  | 25,633          |
| FINANCIAL RATIOS:   |    | -,              |    |                    |     | ,. <b>.</b> .     |     | ,,,,,,,,,   |    | 2,200           |
| Return on Average Assets  |    | 0.43%           | )  | 0.43%              |     | 0.24%             |     | 0.07%       | )  | 0.77%           |
| Return on Average Stockholders' Equity  |    | 3.87            |    | 3.92               |     | 2.20              |     | 0.67        |    | 6.73            |
| Average Earning Assets to Average Assets  |    | 90.64           |    | 90.83              |     | 90.27             |     | 90.39       |    | 90.34           |
| Allowance for Loan Losses as % of Total Loans                                       |    | 2.83            |    | 2.93               |     | 2.90              |     | 2.86        |    | 2.84            |
| Net Charge Off's as % of Average Loans (Annualized)                                 |    | 1.37            |    | 1.09               |     | 1.07              |     | 1.84        |    | 2.04            |
| Average Stockholders' Equity to Average Assets                                      |    | 11.23           |    | 11.09              |     | 10.93             |     | 1.84        |    | 11.47           |
| Tax Equivalent Yield on Earning Assets  |    | 5.04            |    | 5.11               |     | 5.13              |     | 5.38        |    | 5.38            |
|   |    |                 |    |                    |     |                   |     |             |    |                 |
| Cost of Supporting Liabilities  |    | 1.05            |    | 1.16               |     | 1.30              |     | 1.45        |    | 1.48            |
| Net Interest Margin (FTE) on Earning Assets   |    | 3.99            |    | 3.95               |     | 3.83              |     | 3.93        |    | 3.90            |

# LOANS

|  | September |                  |    |                   |    |                      |    |             |    |           |
|--|-----------|------------------|----|-------------------|----|----------------------|----|-------------|----|-----------|
| (Dollars in thousands)                               |           | June 30,<br>2011 |    | March 31,<br>2011 |    | December 31,<br>2010 |    | 30,<br>2010 |    | June 30,  |
|  |           |                  |    |                   |    |                      |    |             |    | 2010      |
| Commercial and industrial loans                      | \$        | 529,742          | \$ | 529,110           | \$ | 530,322              | \$ | 550,310     | \$ | 589,157   |
| Agricultural production financing and other loans to |           |                  |    |                   |    |                      |    |             |    |           |
| farmers  |           | 99,360           |    | 89,032            |    | 95,516               |    | 99,087      |    | 108,439   |
| Real estate loans:                                   |           |                  |    |                   |    |                      |    |             |    |           |
| Construction   |           | 96,308           |    | 103,956           |    | 106,615              |    | 91,705      |    | 111,070   |
| Commercial and farm land                             |           | 1,171,901        |    | 1,199,078         |    | 1,229,037            |    | 1,229,836   |    | 1,269,455 |
| Residential  |           | 687,095          |    | 699,773           |    | 724,020              |    | 779,483     |    | 816,823   |
| Individuals' loans for household and other personal  |           |                  |    |                   |    |                      |    |             |    |           |
| expenditures   |           | 94,123           |    | 104,701           |    | 115,295              |    | 128,400     |    | 129,724   |
| Lease financing receivables, net of unearned income  |           | 4,399            |    | 4,706             |    | 5,157                |    | 5,763       |    | 6,143     |
| Other loans  |           | 41,094           |    | 33,772            |    | 29,721               |    | 28,780      |    | 20,535    |
| Loans  |           | 2,724,022        |    | 2,764,128         |    | 2,835,683            |    | 2,913,364   |    | 3,051,346 |
| Allowance for loan losses                            |           | (77,133)         |    | (80,936)          |    | (82,977)             |    | (83,660)    |    | (86,970)  |
| NET LOANS  | \$        | 2,646,889        | \$ | 2,683,192         | \$ | 2,752,706            | \$ | 2,829,704   | \$ | 2,964,376 |

## DEPOSITS

|   |                      |                   |           |                      |           | 5           | September |                  |
|---|----------------------|-------------------|-----------|----------------------|-----------|-------------|-----------|------------------|
| (Dollars in thousands)                                    | <br>June 30,<br>2011 | March 31,<br>2011 |           | December 31,<br>2010 |           | 30,<br>2010 |           | June 30,<br>2010 |
| Demand deposits   | \$<br>1,363,621      | \$                | 1,318,188 | \$                   | 1,362,927 | \$          | 1,288,975 | \$<br>1,246,006  |
| Savings deposits  | 750,337              |                   | 765,138   |                      | 763,949   |             | 761,181   | 730,105          |
| Certificates and other time deposits of \$100,000 or more | 292,613              |                   | 318,663   |                      | 334,748   |             | 350,623   | 374,016          |
| Other certificates and time deposits                      | 597,330              |                   | 624,032   |                      | 661,569   |             | 685,917   | 715,941          |
| Brokered deposits   | 138,632              |                   | 126,315   |                      | 145,687   |             | 167,655   | 194,895          |
| TOTAL DEPOSITS  | \$<br>3,142,533      | \$                | 3,152,336 | \$                   | 3,268,880 | \$          | 3,254,351 | \$<br>3,260,963  |