# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

## FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (Date of earliest event reported): January 27, 2015

**Commission File Number 0-17071** 

## FIRST MERCHANTS CORPORATION

(Exact name of registrant as specified in its charter)

| INDIANA  | 35-1544218                        |
|--|-----------------------------------|
| (State or other jurisdiction of incorporation) | (IRS Employer Identification No.) |

## 200 East Jackson Street P.O. Box 792 Muncie, IN 47305-2814

(Address of principal executive offices, including zip code)

(765) 747-1500

(Registrant's telephone number, including area code)

## **Not Applicable**

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On January 27, 2015 First Merchants Corporation issued a press release to report its financial results for the fourth quarter ended December 31, 2014. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information in this Current Report on Form 8-K, including Exhibit No. 99.1 hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to liability of that section. The information in this Current Report shall not be incorporated by reference into any filing or other document pursuant to the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing or document.

## ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

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- (b) Not applicable.
- (c) Exhibits.

Exhibit 99.1 Press Release, dated January 27, 2015, issued by First Merchants Corporation

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

First Merchants Corporation (Registrant)

By: <u>/s/ Mark K. Hardwick</u>
Mark K. Hardwick
Executive Vice President and Chief Financial Officer
(Principal Financial and Principal Accounting Officer)

Dated: January 27, 2015

# **EXHIBIT INDEX**

Exhibit No. Description

99.1 Press Release, dated January 27, 2015, issued by First Merchants Corporation

## N/E/W/SR/E/L/E/A/S/E

January 27, 2015

## FOR IMMEDIATE RELEASE

For more information, contact:
David L. Ortega, First Vice President/Director of Investor Relations
765-378-8937
http://www.firstmerchants.com

SOURCE: First Merchants Corporation, Muncie, Indiana

#### FIRST MERCHANTS CORPORATION ANNOUNCES RECORD 2014 NET INCOME

First Merchants Corporation (NASDAQ - FRME) has recorded 2014 record net income of \$60.2 million, an increase of \$18 million over 2013 net income of \$42.2 million. Earnings per share totaled \$1.65, an increase of \$.24 and 17 percent over 2013 earnings per share of \$1.41.

Net income in the  $4^{th}$  quarter of 2014 totaled \$15.3 million compared to \$11.2 million in the  $4^{th}$  quarter of 2013. Earnings per share for the  $4^{th}$  quarter of 2014 increased by 21 percent totaling \$.41, compared to \$.34 per share in the  $4^{th}$  quarter of 2013.

Michael C. Rechin, President and Chief Executive Officer, stated, "Our 4<sup>th</sup> quarter results capped off a very productive and profitable 2014 for First Merchants. Our goal is to improve operating leverage independent of the interest rate environment. Our 2014 results evidence our commitment to execute on organic growth while adding franchise additive acquisitions. During 2014, we fully incorporated Citizens Financial Bank and its attractive marketplace into our company. In 2015, we expect similar strong results through the integration of Community Bank of Noblesville, having closed the transaction in November 2014. The recent announcing of the agreement to acquire Cooper State Bank in Columbus, Ohio, complements our prior acquisitions in fortifying our best growth markets. Our management is focused on achieving additional prudent growth and our overall 2015 plan."

Total assets equaled \$5.8 billion as of year-end and total loans were \$3.9 billion, an increase of \$292 million, or 8 percent over the same period in 2013. Of the increase, \$147 million was the result of organic growth and \$145 million resulted from the acquisition of Community Bank of Noblesville in November of 2014. Total deposits equaled \$4.6 billion as of year-end and increased by \$409 million or 9.7 percent as Community Bank of Noblesville accounted for \$228 million. Borrowings declined by \$111 million during the year and tangible equity increased by \$77 million or 17.6 percent. Tangible book value per share increased by \$1.48, or 12.2 percent, to \$13.65 per share as of year-end 2014 up from \$12.17 as of year-end 2013.

Net-interest income totaled \$187 million in 2014 and net-interest margin totaled 3.91 percent as yields on earning assets totaled 4.35 percent offset by the cost of supporting liabilities which totaled .44 percent. When normalized for fair value accretion income of \$8.9 million in 2014 and \$2.2 million in 2013, net interest margin totaled 3.73 percent in 2014 compared to 3.94 percent in 2013.

Non-interest income totaled \$65.7 million in 2014 compared to \$54.8 million in 2013. Non-interest expense totaled \$168.6 million in 2014 compared to \$143.2 million in 2013. The significant variances in both non-interest income and non-interest expenses are primarily due to the acquisition of Citizens Financial Bank in November of 2013.

Provision expense totaled \$2.6 million in 2014 and net charge-offs totaled \$6.5 million. In 2013, provision expense totaled \$6.6 million and net charge-offs totaled \$8.1 million. The December 31, 2014 allowance for loan losses totaled \$64 million and our remaining fair value mark totals \$43.2 million including \$8.8 million related to Community Bank of Noblesville loans. The December 31, 2013 allowance for loan losses totaled \$67.9 million and our remaining fair value mark totaled \$46.1 million. Non-performing assets declined from \$81.7 million in 2013 to \$70.1 million including the fourth quarter addition of \$12.4 million related to Community Bank of Noblesville.

As of December 31, 2014, the Corporation's total risk-based capital equaled 15.34 percent, Tier 1 common risk-based capital equaled 12.63 percent and tangible common equity ratio totaled 9.16 percent.

#### CONFERENCE CALL

First Merchants Corporation will conduct a fourth quarter earnings conference call and web cast at 2:30 p.m. (ET) on Tuesday, January 27, 2015.

To participate, dial (Toll Free) 877-507-0578 and reference First Merchants Corporation's fourth quarter earnings release. International callers please call +1 412-317-1073. A replay of the call will be available until January 27, 2016. To access a replay of the call, US participants should dial (Toll Free) 877-344-7529 or for International participants, dial +1 412-317-0088. The replay passcode is 10058411.

In order to view the web cast and presentation slides, please go to http://services.choruscall.com/links/frme150127.html during the time of the call.

During the call, Forward-Looking Statements about the relative business outlook may be made. These Forward-Looking Statements and all other statements made during the call that do not concern historical facts, are subject to risks and uncertainties that may materially affect actual results.

Specific Forward-Looking Statements include, but are not limited to, any indications regarding the Financial Services industry, the economy and future growth of the balance sheet or income statement.

Detailed financial results are reported on the attached pages.

#### **About First Merchants Corporation**

First Merchants Corporation is a financial holding company headquartered in Muncie, Indiana. The Corporation is comprised of First Merchants Bank, N.A., which also operates as Lafayette Bank & Trust, Commerce National Bank, and First Merchants Trust Company as divisions of First Merchants Bank, N.A. First Merchants Corporation also operates First Merchants Insurance Group, a full-service property casualty, personal lines, and healthcare insurance agency.

First Merchants Corporation's common stock is traded on the NASDAQ Global Select Market System under the symbol FRME. Quotations are carried in daily newspapers and can be found on the company's Internet web page (<a href="http://www.firstmerchants.com">http://www.firstmerchants.com</a>).

FIRST MERCHANTS and the Shield Logo are federally registered trademarks of First Merchants Corporation.

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## CONSOLIDATED BALANCE SHEETS

(Dollars In Thousands)

|   |    | 2014      | 2013            |
|---|----|-----------|-----------------|
| ASSETS  |    |           |                 |
| Cash and cash equivalents   | \$ | 118,616   | \$<br>109,434   |
| Interest-bearing time deposits  |    | 47,520    | 55,069          |
| Investment securities   |    | 1,180,631 | 1,095,579       |
| Loans held for sale   |    | 7,235     | 5,331           |
| Loans   |    | 3,924,865 | 3,632,409       |
| Less: Allowance for loan losses   |    | (63,964)  | <br>(67,870)    |
| Net loans   |    | 3,860,901 | 3,564,539       |
| Premises and equipment  |    | 77,691    | 74,454          |
| Federal Reserve and Federal Home Loan Bank stock                          |    | 41,353    | 38,990          |
| Interest receivable   |    | 19,984    | 18,672          |
| Core deposit intangibles and goodwill                                     |    | 218,755   | 202,766         |
| Cash surrender value of life insurance                                    |    | 169,424   | 164,571         |
| Other real estate owned   |    | 19,293    | 22,246          |
| Tax asset, deferred and receivable  |    | 41,960    | 56,614          |
| Other assets  |    | 20,764    | <br>28,997      |
| TOTAL ASSETS  | \$ | 5,824,127 | \$<br>5,437,262 |
| LIABILITIES   | ·  |           |                 |
| Deposits:   |    |           |                 |
| Noninterest-bearing   | \$ | 1,070,859 | \$<br>930,772   |
| Interest-bearing  |    | 3,569,835 | <br>3,300,696   |
| Total Deposits  |    | 4,640,694 | 4,231,468       |
| Borrowings:   |    |           |                 |
| Federal funds purchased   |    | 15,381    | 125,645         |
| Securities sold under repurchase agreements                               |    | 124,539   | 148,672         |
| Federal Home Loan Bank advances   |    | 145,264   | 122,140         |
| Subordinated debentures and term loans                                    |    | 126,810   | 126,807         |
| Total Borrowings  |    | 411,994   | 523,264         |
| Interest payable  |    | 3,201     | 1,771           |
| Other liabilities   |    | 41,411    | 45,836          |
| Total Liabilities   |    | 5,097,300 | 4,802,339       |
| STOCKHOLDERS' EQUITY  |    |           |                 |
| Cumulative Preferred Stock, \$1,000 par value, \$1,000 liquidation value: |    |           |                 |
| Authorized 600 shares   |    |           |                 |
| Issued and outstanding - 125 shares                                       |    | 125       | 125             |
| Common Stock, \$.125 stated value:  |    |           |                 |
| Authorized 50,000,000 shares  |    |           |                 |
| Issued and outstanding - 37,669,948 and 35,921,761 shares                 |    | 4,709     | 4,490           |
| Additional paid-in capital  |    | 431,220   | 393,783         |
| Retained earnings   |    | 292,403   | 242,935         |
| Accumulated other comprehensive loss                                      |    | (1,630)   | (6,410)         |
| Total Stockholders' Equity  |    | 726,827   | 634,923         |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY                                | \$ | 5,824,127 | \$<br>5,437,262 |

#### CONSOLIDATED STATEMENTS OF INCOME

(Dollars In Thousands, Except Per Share Amounts)

Three Months Ended

December 31,

Twelve Months Ended

December 31,

2014 2013 2014 2013 INTEREST INCOME Loans receivable: \$ 43.710 38.027 172.039 142,752 Taxable \$ 147 78 327 393 Tax-exempt Investment securities 4,980 4,143 19,882 15,214 Taxable Tax-exempt 3,692 3,020 14,383 10,829 Deposits with financial institutions 48 59 124 158 Federal Reserve and Federal Home Loan Bank stock 476 380 2.124 1.488 **Total Interest Income** 53,053 45,707 208,879 170,834 INTEREST EXPENSE Deposits 3,402 2,350 11,678 10,053 Federal funds purchased 3 18 177 102 Securities sold under repurchase agreements 72 193 529 787 Federal Home Loan Bank advances 750 669 2.842 2.096 1,342 6,616 Subordinated debentures and term loans 1,666 3,531 **Total Interest Expense** 5,893 4,572 21,842 16,569 **NET INTEREST INCOME** 47,160 41,135 187,037 154,265 Provision for loan losses 960 1,016 2,560 6,648 NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES 46,200 40,119 184,477 147,617 OTHER INCOME 3,979 3,639 15,747 12.400 Service charges on deposit accounts Fiduciary activities 2,242 2,237 8,966 8,594 Other customer fees 3,926 3,371 15,699 11,866 Commission income 1,534 1,585 7,411 7,141 Earnings on cash surrender value of life insurance 734 692 3.659 2,613 Net gains and fees on sales of loans 1.559 1.003 4.899 7,511 Net realized gains on sales of available for sale securities 3,581 1,246 487 Other income 1,034 2,546 5,705 4,197 **Total Other Income** 16,254 15,073 65,667 54,809 OTHER EXPENSES Salaries and employee benefits 23,595 23,470 96,499 85,413 2,992 13,831 Net occupancy 3,288 10,291 2.315 2.369 9.337 Equipment 7.737 836 675 3,464 2,236 Marketing Outside data processing fees 1,592 1,205 7,315 5,591 Printing and office supplies 364 378 1,565 1,340 Core deposit amortization 669 496 2.445 1,649 FDIC assessments 895 767 3.738 2.862 Other real estate owned and foreclosure expenses 1,055 1,668 8,043 6,661 3,633 8,297 Professional and other outside services 3,361 8,116 3,435 3,177 14,239 11,142 Other expenses **Total Other Expenses** 41,677 40,558 168,592 143,219 INCOME BEFORE INCOME TAX 20.777 14.634 81.552 59.207 5,517 3,187 21,390 14,677 Income tax expense NET INCOME 15,260 60,162 11,447 44,530 Preferred stock dividends (241)(2,380)NET INCOME AVAILABLE TO COMMON STOCKHOLDERS \$ 15.260 \$ 11,206 \$ 60.162 \$ 42,150 Per Share Data: Basic Net Income Available to Common Stockholders 0.41 \$ 0.34 1.66 \$ 1.42 Diluted Net Income Available to Common Stockholders \$ 0.41 \$ 0.34 \$ 1.65 \$ 1.41 Cash Dividends Paid \$ 0.08 \$ 0.05 0.29 0.18 \$ Average Diluted Shares Outstanding (in thousands) 37,323 32,913 36,555 30,008

## FINANCIAL HIGHLIGHTS

| ollars in thousands)                                |    | Three Mo  | nths End | led       | Twelve Months Ended |           |          |           |  |  |  |
|---|----|-----------|----------|-----------|---------------------|-----------|----------|-----------|--|--|--|
|   |    | Decen     | nber 31, |           |                     | Decen     | nber 31, | ı         |  |  |  |
|   |    | 2014      |          | 2013      |                     | 2014      |          | 2013      |  |  |  |
| IET CHARGE OFF'S                                    | \$ | 2,592     | \$       | (630)     | \$                  | 6,466     | \$       | 8,144     |  |  |  |
|   |    |           |          |           |                     |           |          |           |  |  |  |
| VERAGE BALANCES:                                    |    |           |          |           |                     |           |          |           |  |  |  |
| Total Assets  | \$ | 5,782,257 | \$       | 4,950,274 | \$                  | 5,571,354 | \$       | 4,455,411 |  |  |  |
| Total Loans   |    | 3,867,009 |          | 3,292,993 |                     | 3,730,080 |          | 3,008,555 |  |  |  |
| Total Earning Assets                                |    | 5,175,943 |          | 4,409,496 |                     | 4,985,338 |          | 4,017,247 |  |  |  |
| Total Deposits                                      |    | 4,582,944 |          | 3,860,452 |                     | 4,363,955 |          | 3,465,640 |  |  |  |
| Total Stockholders' Equity                          |    | 713,533   |          | 576,157   |                     | 675,295   |          | 540,255   |  |  |  |
|   |    |           |          |           |                     |           |          |           |  |  |  |
| INANCIAL RATIOS:                                    |    |           |          |           |                     |           |          |           |  |  |  |
| Return on Average Assets                            |    | 1.06%     |          | 0.91%     |                     | 1.08%     |          | 0.95%     |  |  |  |
| Return on Average Stockholders' Equity              |    | 8.55      |          | 7.78      |                     | 8.91      |          | 7.80      |  |  |  |
| Return on Average Common Stockholders' Equity       |    | 8.56      |          | 8.05      |                     | 8.91      |          | 8.55      |  |  |  |
| Average Earning Assets to Average Assets            |    | 89.51     |          | 89.08     |                     | 89.48     |          | 90.17     |  |  |  |
| Allowance for Loan Losses as % of Total Loans       |    | 1.63      |          | 1.87      |                     | 1.63      |          | 1.87      |  |  |  |
| Net Charge Off's as % of Average Loans (Annualized) |    | 0.27      |          | (0.08)    |                     | 0.17      |          | 0.27      |  |  |  |
| Average Stockholders' Equity to Average Assets      |    | 12.34     |          | 11.64     |                     | 12.12     |          | 12.13     |  |  |  |
| Tax Equivalent Yield on Earning Assets              |    | 4.26      |          | 4.30      |                     | 4.35      |          | 4.40      |  |  |  |
| Cost of Supporting Liabilities                      |    | 0.46      |          | 0.41      |                     | 0.44      |          | 0.41      |  |  |  |
| Net Interest Margin (FTE) on Earning Assets         |    | 3.80      |          | 3.89      |                     | 3.91      |          | 3.99      |  |  |  |
|   |    |           |          |           |                     |           |          |           |  |  |  |

## NON-PERFORMING ASSETS

Tangible Book Value Per Share

| (Dollars In Thousands)                              | ı  | December 31, | Se | eptember 30, | June 30, |        | March 31, |         | [  | December 31, |
|---|----|--------------|----|--------------|----------|--------|-----------|---------|----|--------------|
|   |    | 2014         |    | 2014         | 2014     |        | 2014      |         |    | 2013         |
| Non-Accrual Loans                                   | \$ | 48,789       | \$ | 49,104       | \$       | 51,289 | \$        | 55,686  | \$ | 56,402       |
| Renegotiated Loans                                  |    | 1,992        |    | 1,171        |          | 1,359  |           | 378     |    | 3,048        |
| Non-Performing Loans (NPL)                          |    | 50,781       |    | 50,275       |          | 52,648 |           | 56,064  |    | 59,450       |
| Other Real Estate Owned                             |    | 19,293       |    | 14,540       |          | 18,621 |           | 21,077  |    | 22,246       |
| Non-Performing Assets (NPA)                         |    | 70,074       |    | 64,815       |          | 71,269 |           | 77,141  |    | 81,696       |
| 90+ Days Delinquent                                 |    | 4,663        |    | 831          |          | 1,135  |           | 1,709   |    | 1,350        |
| NPAs & 90 Day Delinquent                            | \$ | 74,737       | \$ | 65,646       | \$       | 72,404 | \$        | 78,850  | \$ | 83,046       |
|   |    |              |    |              |          |        |           |         |    |              |
| Loan Loss Reserve                                   | \$ | 63,964       | \$ | 65,596       | \$       | 68,367 | \$        | 69,583  | \$ | 67,870       |
| Quarterly Net Charge-offs                           |    | 2,592        |    | 4,371        |          | 1,216  |           | (1,713) |    | (630)        |
| NPAs / Actual Assets %                              |    | 1.20%        |    | 1.16%        |          | 1.27%  |           | 1.41 %  |    | 1.50 %       |
| NPAs & 90 Day / Actual Assets %                     |    | 1.28%        |    | 1.17%        |          | 1.29%  |           | 1.45 %  |    | 1.53 %       |
| NPAs / Actual Loans and OREO %                      |    | 1.77%        |    | 1.71%        |          | 1.90%  |           | 2.12 %  |    | 2.23 %       |
| Loan Loss Reserves / Actual Loans (%)               |    | 1.63%        |    | 1.74%        |          | 1.83%  |           | 1.92 %  |    | 1.87 %       |
| Net Charge Off's as % of Average Loans (Annualized) |    | 0.27%        |    | 0.47%        |          | 0.13%  |           | (0.19)% |    | (0.08)%      |

13.65 \$

12.17

13.65 \$

12.17

## CONSOLIDATED BALANCE SHEETS

| ollars In Thousands)  | D  | ecember 31, | S  | eptember 30, | June 30,        | March 31,       | D  | ecember 31, |
|---|----|-------------|----|--------------|-----------------|-----------------|----|-------------|
|   |    | 2014        |    | 2014         | 2014            | 2014            |    | 2013        |
| SSETS   |    |             |    |              |                 |                 |    |             |
| Cash and cash equivalents   | \$ | 118,616     | \$ | 74,237       | \$<br>115,891   | \$<br>112,920   | \$ | 109,434     |
| Interest-bearing time deposits  |    | 47,520      |    | 24,171       | 27,856          | 37,078          |    | 55,069      |
| Investment securities   |    | 1,180,631   |    | 1,189,814    | 1,214,087       | 1,149,977       |    | 1,095,579   |
| Loans held for sale   |    | 7,235       |    | 6,423        | 7,370           | 6,586           |    | 5,331       |
| Loans   |    | 3,924,865   |    | 3,772,467    | 3,722,733       | 3,616,627       |    | 3,632,409   |
| Less: Allowance for loan losses   |    | (63,964)    |    | (65,596)     | <br>(68,367)    | <br>(69,583)    |    | (67,870)    |
| Net loans   |    | 3,860,901   |    | 3,706,871    | 3,654,366       | 3,547,044       |    | 3,564,539   |
| Premises and equipment  |    | 77,691      |    | 74,105       | 74,856          | 74,847          |    | 74,454      |
| Federal Reserve and Federal Home Loan Bank stock                          |    | 41,353      |    | 43,127       | 43,127          | 38,990          |    | 38,990      |
| Interest receivable   |    | 19,984      |    | 19,455       | 18,341          | 18,001          |    | 18,672      |
| Core deposit intangibles and goodwill                                     |    | 218,755     |    | 200,991      | 201,583         | 202,175         |    | 202,766     |
| Cash surrender value of life insurance                                    |    | 169,424     |    | 165,423      | 165,974         | 165,320         |    | 164,571     |
| Other real estate owned   |    | 19,293      |    | 14,540       | 18,621          | 21,077          |    | 22,246      |
| Tax asset, deferred and receivable  |    | 41,960      |    | 41,131       | 44,622          | 50,684          |    | 56,614      |
| Other assets  |    | 20,764      |    | 31,095       | 28,426          | 28,237          |    | 28,997      |
| TOTAL ASSETS  | \$ | 5,824,127   | \$ | 5,591,383    | \$<br>5,615,120 | \$<br>5,452,936 | \$ | 5,437,262   |
| ABILITIES   |    |             |    |              |                 |                 |    |             |
| Deposits:   |    |             |    |              |                 |                 |    |             |
| Noninterest-bearing   |    | 1,070,859   |    | 939,540      | 917,825         | 936,741         |    | 930,772     |
| Interest-bearing  |    | 3,569,835   |    | 3,370,583    | 3,411,785       | 3,346,438       |    | 3,300,696   |
| Total Deposits  |    | 4,640,694   |    | 4,310,123    | 4,329,610       | 4,283,179       |    | 4,231,468   |
| Borrowings:   |    |             |    |              |                 |                 |    |             |
| Federal funds purchased   |    | 15,381      |    | 61,428       | 100,000         | 48,357          |    | 125,645     |
| Securities sold under repurchase agreements                               |    | 124,539     |    | 117,892      | 133,137         | 137,381         |    | 148,672     |
| Federal Home Loan Bank advances   |    | 145,264     |    | 255,423      | 220,765         | 170,887         |    | 122,140     |
| Subordinated debentures and term loans                                    |    | 126,810     |    | 126,874      | 126,874         | 127,172         |    | 126,807     |
| Total Borrowings  |    | 411,994     |    | 561,617      | 580,776         | 483,797         |    | 523,264     |
| Interest payable  |    | 3,201       |    | 3,819        | 2,489           | 3,192           |    | 1,771       |
| Other liabilities   |    | 41,411      |    | 31,271       | 31,649          | 30,657          |    | 45,836      |
| Total Liabilities   |    | 5,097,300   |    | 4,906,830    | 4,944,524       | 4,800,825       |    | 4,802,339   |
| OCKHOLDERS' EQUITY  |    |             |    |              |                 |                 |    |             |
| Cumulative Preferred Stock, \$1,000 par value, \$1,000 liquidation value: |    |             |    |              |                 |                 |    |             |
| Authorized 600 shares   |    |             |    |              |                 |                 |    |             |
| Issued and outstanding  |    | 125         |    | 125          | 125             | 125             |    | 125         |
| Common Stock, \$.125 stated value:  |    |             |    |              |                 |                 |    |             |
| Authorized 50,000,000 shares  |    |             |    |              |                 |                 |    |             |
| Issued and outstanding  |    | 4,709       |    | 4,509        | 4,507           | 4,502           |    | 4,490       |
| Additional paid-in capital  |    | 431,220     |    | 395,582      | 394,774         | 393,765         |    | 393,783     |
| Retained earnings   |    | 292,403     |    | 280,187      | 266,980         | 254,735         |    | 242,935     |
| Accumulated other comprehensive income (loss)                             |    | (1,630)     |    | 4,150        | 4,210           | (1,016)         |    | (6,410      |
| Total Stockholders' Equity  |    | 726,827     |    | 684,553      | 670,596         | 652,111         |    | 634,923     |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY                                | \$ | 5,824,127   | \$ | 5,591,383    | \$<br>5,615,120 | \$<br>5,452,936 | \$ | 5,437,262   |

## CONSOLIDATED STATEMENTS OF INCOME

| (Dollars In Thousands, Except Per Share Amounts)             | Dec      | ember 31,<br>2014 | Sep      | tember 30,<br>2014 | June 30,<br>2014 |          | March 31,<br>2014 |          | De       | ecember 31,<br>2013 |
|--|----------|-------------------|----------|--------------------|------------------|----------|-------------------|----------|----------|---------------------|
| INTEREST INCOME  |          |                   |          | -                  |                  | <u>-</u> |                   | <u> </u> |          |                     |
| Loans receivable:  |          |                   |          |                    |                  |          |                   |          |          |                     |
| Taxable  | \$       | 43,710            | \$       | 43,981             | \$               | 42,323   | \$                | 42,025   | \$       | 38,027              |
| Tax-exempt   |          | 147               |          | 61                 |                  | 58       |                   | 61       |          | 78                  |
| Investment securities:                                       |          |                   |          |                    |                  |          |                   |          |          |                     |
| Taxable  |          | 4,980             |          | 5,046              |                  | 5,046    |                   | 4,810    |          | 4,143               |
| Tax-exempt   |          | 3,692             |          | 3,683              |                  | 3,570    |                   | 3,438    |          | 3,020               |
| Deposits with financial institutions                         |          | 48                |          | 18                 |                  | 35       |                   | 23       |          | 59                  |
| Federal Reserve and Federal Home Loan Bank stock             |          | 476               |          | 501                |                  | 495      |                   | 652      |          | 380                 |
| Total Interest Income  |          | 53,053            |          | 53,290             |                  | 51,527   |                   | 51,009   |          | 45,707              |
| INTEREST EXPENSE   |          |                   |          |                    |                  |          |                   |          |          |                     |
| Deposits   |          | 3,402             |          | 2,853              |                  | 2,874    |                   | 2,549    |          | 2,350               |
| Federal funds purchased                                      |          | 3                 |          | 102                |                  | 23       |                   | 49       |          | 18                  |
| Securities sold under repurchase agreements                  |          | 72                |          | 74                 |                  | 187      |                   | 196      |          | 193                 |
| Federal Home Loan Bank advances                              |          | 750               |          | 734                |                  | 676      |                   | 682      |          | 669                 |
| Subordinated debentures and term loans                       |          | 1,666             |          | 1,661              |                  | 1,648    |                   | 1,641    |          | 1,342               |
| Total Interest Expense                                       |          | 5,893             |          | 5,424              | _                | 5,408    | _                 | 5,117    |          | 4,572               |
| NET INTEREST INCOME  |          | 47,160            |          | 47,866             |                  | 46,119   |                   | 45,892   |          | 41,135              |
| Provision for loan losses                                    |          | 960               |          | 1,600              |                  |          |                   |          |          | 1,016               |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES          |          | 46,200            |          | 46,266             |                  | 46,119   |                   | 45,892   |          | 40,119              |
| OTHER INCOME   |          |                   |          |                    |                  |          |                   |          |          |                     |
| Service charges on deposit accounts                          |          | 3,979             |          | 4,119              |                  | 4,098    |                   | 3,551    |          | 3,639               |
| Fiduciary activities   |          | 2,242             |          | 2,152              |                  | 2,360    |                   | 2,212    |          | 2,237               |
| Other customer fees  |          | 3,926             |          | 3,991              |                  | 4,049    |                   | 3,733    |          | 3,371               |
| Commission income  |          | 1,534             |          | 1,723              |                  | 1,886    |                   | 2,268    |          | 1,585               |
| Earnings on cash surrender value of life insurance           |          | 734               |          | 1,524              |                  | 653      |                   | 748      |          | 692                 |
| Net gains and fees on sales of loans                         |          | 1,559             |          | 1,458              |                  | 1,159    |                   | 723      |          | 1,003               |
| Net realized gains on sales of available for sale securities |          | 1,246             |          | 910                |                  | 844      |                   | 581      |          |                     |
| Other income   |          | 1,034             |          | 2,417              |                  | 884      | _                 | 1,370    |          | 2,546               |
| Total Other Income   |          | 16,254            |          | 18,294             |                  | 15,933   |                   | 15,186   |          | 15,073              |
| OTHER EXPENSES   |          |                   |          |                    |                  |          |                   |          |          |                     |
| Salaries and employee benefits                               |          | 23,595            |          | 24,173             |                  | 23,430   |                   | 25,301   |          | 23,470              |
| Net occupancy  |          | 3,288             |          | 3,401              |                  | 3,204    |                   | 3,938    |          | 2,992               |
| Equipment  |          | 2,315             |          | 2,187              |                  | 2,096    |                   | 2,739    |          | 2,369               |
| Marketing  |          | 836               |          | 1,070              |                  | 789      |                   | 769      |          | 675                 |
| Outside data processing fees                                 |          | 1,592             |          | 1,853              |                  | 2,039    |                   | 1,831    |          | 1,205               |
| Printing and office supplies                                 |          | 364               |          | 350                |                  | 393      |                   | 458      |          | 378                 |
| Core deposit amortization                                    |          | 669               |          | 592                |                  | 592      |                   | 592      |          | 496                 |
| FDIC assessments   |          | 895               |          | 920                |                  | 863      |                   | 1,060    |          | 767                 |
| Other real estate owned and foreclosure expenses             |          | 1,055             |          | 2,618              |                  | 2,613    |                   | 1,757    |          | 1,668               |
| Professional and other outside services                      |          | 3,633             |          | 1,573              |                  | 1,531    |                   | 1,379    |          | 3,361               |
| Other expenses   |          | 3,435             | -        | 3,839              |                  | 3,700    |                   | 3,265    |          | 3,177               |
| Total Other Expenses   |          | 41,677            |          | 42,576             |                  | 41,250   |                   | 43,089   |          | 40,558              |
| INCOME BEFORE INCOME TAX                                     |          | 20,777            |          | 21,984             |                  | 20,802   |                   | 17,989   |          | 14,634              |
| Income tax expense   | ·        | 5,517             |          | 5,862              |                  | 5,642    |                   | 4,369    |          | 3,187               |
| NET INCOME   |          | 15,260            |          | 16,122             |                  | 15,160   |                   | 13,620   |          | 11,447              |
| Preferred stock dividends                                    | <u>*</u> | 15 200            | ф.       | 16 100             | \$               | 1F 100   | ф.                | 10.000   | \$       | (241                |
| NET INCOME AVAILABLE TO COMMON STOCKHOLDERS                  | \$       | 15,260            | \$       | 16,122             | <b>5</b>         | 15,160   | \$                | 13,620   | <b>*</b> | 11,206              |
| Day Chays Data   |          |                   |          |                    |                  |          |                   |          |          |                     |
| Per Share Data:  |          | 0                 | <b>.</b> | 2 :-               |                  | 0.10     | •                 | 0.00     | •        |                     |
| Basic Net Income Available to Common Stockholders            | \$       | 0.41              | \$       | 0.45               | \$               | 0.42     | \$                | 0.38     | \$       | 0.34                |
| Diluted Net Income Available to Common Stockholders          | \$       | 0.41              | \$       | 0.45               | \$               | 0.41     | \$                | 0.38     | \$       | 0.34                |
| Cash Dividends Paid  | \$       | 0.08              | \$       | 0.08               | \$               | 0.08     | \$                | 0.05     | \$       | 0.05                |
| Average Diluted Shares Outstanding (in thousands)            |          | 37,323            |          | 36,329             |                  | 36,294   |                   | 36,261   |          | 32,913              |
| FINANCIAL RATIOS:  |          |                   |          |                    |                  |          |                   |          |          |                     |

| Return on Average Stockholders' Equity              | 8.55        | 9.49        | 9.15        | 8.     | 45  | 7.78        |
|---|-------------|-------------|-------------|--------|-----|-------------|
| Return on Average Common Stockholders' Equity       | 8.56        | 9.50        | 9.15        | 8.     | 45  | 8.05        |
| Average Earning Assets to Average Assets            | 89.51       | 89.82       | 89.57       | 89.    | 00  | 89.08       |
| Allowance for Loan Losses as % of Total Loans       | 1.63        | 1.74        | 1.83        | 1.     | 92  | 1.87        |
| Net Charge Off's as % of Average Loans (Annualized) | 0.27        | 0.47        | 0.13        | (0.    | 19) | (0.08)      |
| Average Stockholders' Equity to Average Assets      | 12.34       | 12.18       | 12.00       | 11.    | 94  | 11.64       |
| Tax Equivalent Yield on Earning Assets              | 4.26        | 4.41        | 4.33        | 4.     | 40  | 4.30        |
| Cost of Supporting Liabilities                      | 0.46        | 0.43        | 0.44        | 0.     | 43  | 0.41        |
| Net Interest Margin (FTE) on Earning Assets         | 3.80        | 3.98        | 3.89        | 3.     | 97  | 3.89        |
| Tangible Book Value Per Share                       | \$<br>13.65 | \$<br>13.53 | \$<br>13.14 | \$ 12. | 63  | \$<br>12.17 |

## LOANS

| (Dollars In Thousands)   | De | ecember 31, | S  | eptember 30, | June 30,        | March 31,       | D  | ecember 31, |
|--|----|-------------|----|--------------|-----------------|-----------------|----|-------------|
|  |    | 2014        |    | 2014         | 2014            | 2014            |    | 2013        |
| Commercial and industrial loans                                  | \$ | 896,688     | \$ | 900,970      | \$<br>857,844   | \$<br>787,390   | \$ | 761,705     |
| Agricultural production financing and other loans to farmers     |    | 104,927     |    | 99,649       | 102,270         | 99,226          |    | 114,348     |
| Real estate loans:   |    |             |    |              |                 |                 |    |             |
| Construction   |    | 207,221     |    | 178,213      | 165,388         | 155,117         |    | 177,082     |
| Commercial and farmland  |    | 1,672,661   |    | 1,603,698    | 1,621,436       | 1,606,735       |    | 1,611,809   |
| Residential  |    | 647,315     |    | 625,609      | 629,162         | 626,202         |    | 616,385     |
| Home Equity  |    | 286,529     |    | 269,952      | 261,811         | 256,790         |    | 255,223     |
| Individuals' loans for household and other personal expenditures |    | 73,400      |    | 66,832       | 61,533          | 61,742          |    | 69,783      |
| Lease financing receivables, net of unearned income              |    | 1,106       |    | 1,208        | 1,231           | 1,378           |    | 1,545       |
| Other loans  |    | 35,018      |    | 26,336       | 22,058          | 22,047          |    | 24,529      |
| Loans  |    | 3,924,865   |    | 3,772,467    | 3,722,733       | 3,616,627       |    | 3,632,409   |
| Allowance for loan losses  |    | (63,964)    |    | (65,596)     | (68,367)        | (69,583)        |    | (67,870)    |
| NET LOANS  | \$ | 3,860,901   | \$ | 3,706,871    | \$<br>3,654,366 | \$<br>3,547,044 | \$ | 3,564,539   |

## DEPOSITS

| (Dollars In Thousands)                                    | De | ecember 31, | S  | eptember 30, | June 30,        | March 31,       | D  | ecember 31, |
|---|----|-------------|----|--------------|-----------------|-----------------|----|-------------|
|   |    | 2014        |    | 2014         | 2014            | 2014            |    | 2013        |
| Demand deposits   | \$ | 2,146,492   | \$ | 1,947,040    | \$<br>2,041,183 | \$<br>1,966,895 | \$ | 2,018,650   |
| Savings deposits  |    | 1,376,707   |    | 1,281,994    | 1,251,277       | 1,282,702       |    | 1,257,994   |
| Certificates and other time deposits of \$100,000 or more |    | 260,685     |    | 241,163      | 251,585         | 265,683         |    | 272,660     |
| Other certificates and time deposits                      |    | 523,010     |    | 502,965      | 534,344         | 568,160         |    | 595,110     |
| Brokered deposits   |    | 333,800     |    | 336,961      | 251,221         | 199,739         |    | 87,054      |
| TOTAL DEPOSITS  | \$ | 4,640,694   | \$ | 4,310,123    | \$<br>4,329,610 | \$<br>4,283,179 | \$ | 4,231,468   |

For the Three Months Ended

|  |     | De            | ecemb | er 31, 2014                     |                 |     | D             | er 31, 2013 |                                 |                 |  |
|--|-----|---------------|-------|---------------------------------|-----------------|-----|---------------|-------------|---------------------------------|-----------------|--|
|  | Ave | erage Balance |       | Interest<br>Income /<br>Expense | Average<br>Rate | Ave | erage Balance | - 1         | Interest<br>Income /<br>Expense | Average<br>Rate |  |
| Assets:  |     |               |       |                                 |                 |     |               |             |                                 |                 |  |
| Interest-bearing time deposits                       | \$  | 80,901        | \$    | 48                              | 0.2%            | \$  | 116,838       | \$          | 59                              | 0.2%            |  |
| Federal Reserve and Federal Home Loan Bank stock     |     | 43,580        |       | 476                             | 4.4             |     | 36,095        |             | 380                             | 4.2             |  |
| Investment Securities: (1)                           |     |               |       |                                 |                 |     |               |             |                                 |                 |  |
| Taxable  |     | 767,980       |       | 4,980                           | 2.6             |     | 644,767       |             | 4,143                           | 2.6             |  |
| Tax-Exempt (2)                                       |     | 416,473       |       | 5,680                           | 5.5             |     | 318,803       |             | 4,647                           | 5.8             |  |
| Total Investment Securities                          |     | 1,184,453     |       | 10,660                          | 3.6             |     | 963,570       |             | 8,790                           | 3.6             |  |
| Loans held for sale                                  |     | 6,208         |       | 129                             | 8.3             |     | 5,069         |             | 80                              | 6.3             |  |
| Loans: (3)   |     |               |       |                                 |                 |     |               |             |                                 |                 |  |
| Commercial   |     | 2,993,498     |       | 33,882                          | 4.5             |     | 2,688,803     |             | 30,921                          | 4.6             |  |
| Real Estate Mortgage                                 |     | 463,465       |       | 5,162                           | 4.5             |     | 277,085       |             | 3,117                           | 4.5             |  |
| Installment  |     | 386,818       |       | 4,537                           | 4.7             |     | 308,212       |             | 3,909                           | 5.1             |  |
| Tax-Exempt (2)                                       |     | 17,020        |       | 227                             | 5.3             |     | 13,824        |             | 120                             | 3.5             |  |
| Total Loans  |     | 3,867,009     |       | 43,937                          | 4.5             |     | 3,292,993     |             | 38,147                          | 4.6             |  |
| Total Earning Assets                                 |     | 5,175,943     |       | 55,121                          | 4.3%            |     | 4,409,496     |             | 47,376                          | 4.3%            |  |
| Net unrealized gain on securities available for sale |     | 11,864        |       |                                 |                 |     | (92)          |             |                                 |                 |  |
| Allowance for loan losses                            |     | (65,790)      |       |                                 |                 |     | (66,949)      |             |                                 |                 |  |
| Cash and cash equivalents                            |     | 98,373        |       |                                 |                 |     | 91,122        |             |                                 |                 |  |
| Premises and equipment                               |     | 76,594        |       |                                 |                 |     | 66,383        |             |                                 |                 |  |
| Other assets   |     | 485,273       |       |                                 |                 |     | 450,314       |             |                                 |                 |  |
| Total Assets   | \$  | 5,782,257     |       |                                 |                 | \$  | 4,950,274     |             |                                 |                 |  |
| Liabilities:   |     |               |       |                                 |                 |     |               |             |                                 |                 |  |
| Interest-bearing deposits:                           |     |               |       |                                 |                 |     |               |             |                                 |                 |  |
| Interest-bearing NOW deposits                        | \$  | 1,080,171     | \$    | 282                             | 0.1%            | \$  | 969,929       | \$          | 257                             | 0.1%            |  |
| Money market deposits                                |     | 840,852       |       | 436                             | 0.2             |     | 719,180       |             | 376                             | 0.2             |  |
| Savings deposits                                     |     | 550,687       |       | 159                             | 0.1             |     | 442,879       |             | 130                             | 0.1             |  |
| Certificates and other time deposits                 |     | 1,106,324     |       | 2,525                           | 0.9             |     | 845,420       |             | 1,587                           | 0.8             |  |
| Total Interest-bearing Deposits                      | '   | 3,578,034     |       | 3,402                           | 0.4             |     | 2,977,408     |             | 2,350                           | 0.3             |  |
| Borrowings   |     | 442,088       |       | 2,491                           | 2.3             |     | 428,136       |             | 2,222                           | 2.1             |  |
| Total Interest-bearing Liabilities                   |     | 4,020,122     |       | 5,893                           | 0.6             |     | 3,405,544     |             | 4,572                           | 0.5             |  |
| Noninterest-bearing deposits                         |     | 1,004,910     |       |                                 |                 |     | 883,044       |             |                                 |                 |  |
| Other liabilities                                    |     | 43,692        |       |                                 |                 |     | 85,529        |             |                                 |                 |  |
| Total Liabilities                                    |     | 5,068,724     |       |                                 |                 |     | 4,374,117     |             |                                 |                 |  |
| Stockholders' Equity                                 |     | 713,533       |       |                                 |                 |     | 576,157       |             |                                 |                 |  |
| Total Liabilities and Stockholders' Equity           | \$  | 5,782,257     |       | 5,893                           | 0.5             | \$  | 4,950,274     |             | 4,572                           | 0.4             |  |
|  |     |               |       |                                 |                 |     |               |             |                                 |                 |  |

<sup>(1)</sup> Average balance of securities is computed based on the average of the historical amortized cost balances without the effects of the fair value adjustments.

3.8%

3.9%

Net Interest Margin

Tax-exempt securities and loans are presented on a fully taxable equivalent basis, using a marginal tax rate of 35 percent for 2014 and 2013. These totals equal \$2,068 and \$1,669 for three months ended December 31, 2014 and 2013, respectively.

<sup>(3)</sup> Non accruing loans have been included in the average balances.

For the Years Ended

| (Dollars in Thousands)                               | December 31, 2014 December 31, 2013 |               |                     |                 |          |               |          |                   |                 |  |  |  |  |
|--|-------------------------------------|---------------|---------------------|-----------------|----------|---------------|----------|-------------------|-----------------|--|--|--|--|
|  |                                     |               | Interest            |                 |          |               | Interest |                   |                 |  |  |  |  |
|  | Av                                  | erage Balance | Income /<br>Expense | Average<br>Rate | Av       | erage Balance |          | ncome /<br>xpense | Average<br>Rate |  |  |  |  |
| Assets:  |                                     |               |                     |                 |          |               |          |                   |                 |  |  |  |  |
| Interest-bearing time deposits                       | \$                                  | 53,231        | \$ 12               | 0.2%            | \$       | 74,964        | \$       | 158               | 0.2%            |  |  |  |  |
| Federal Reserve and Federal Home Loan Bank stock     |                                     | 42,142        | 2,12                | 24 5.0          |          | 33,620        |          | 1,488             | 4.4             |  |  |  |  |
| Investment Securities: (1)                           |                                     |               |                     |                 |          |               |          |                   |                 |  |  |  |  |
| Taxable  |                                     | 763,450       | 19,88               | 2.6             |          | 617,524       |          | 15,214            | 2.5             |  |  |  |  |
| Tax-Exempt (2)                                       |                                     | 396,435       | 22,12               | 5.6             |          | 282,584       |          | 16,660            | 5.9             |  |  |  |  |
| Total Investment Securities                          |                                     | 1,159,885     | 42,00               | 9 3.6           |          | 900,108       |          | 31,874            | 3.5             |  |  |  |  |
| Loans held for sale                                  |                                     | 6,681         | 48                  | 5 7.3           |          | 16,137        |          | 770               | 4.8             |  |  |  |  |
| Loans: (3)   |                                     |               |                     |                 |          |               |          |                   |                 |  |  |  |  |
| Commercial   |                                     | 2,919,020     | 133,56              | 67 4.6          |          | 2,391,221     |          | 113,613           | 4.8             |  |  |  |  |
| Real Estate Mortgage                                 |                                     | 429,384       | 19,81               | .2 4.6          |          | 277,520       |          | 12,375            | 4.5             |  |  |  |  |
| Installment  |                                     | 361,484       | 18,17               | 5 5.0           |          | 308,233       |          | 15,994            | 5.2             |  |  |  |  |
| Tax-Exempt (2)                                       |                                     | 13,511        | 50                  | 3.7             |          | 15,444        |          | 605               | 3.9             |  |  |  |  |
| Total Loans  |                                     | 3,730,080     | 172,54              | 3 4.6           |          | 3,008,555     |          | 143,357           | 4.8             |  |  |  |  |
| Total Earning Assets                                 |                                     | 4,985,338     | 216,80              | 00 4.3%         |          | 4,017,247     |          | 176,877           | 4.4%            |  |  |  |  |
| Net unrealized gain on securities available for sale |                                     | 8,921         |                     |                 |          | 4,521         |          |                   |                 |  |  |  |  |
| Allowance for loan losses                            |                                     | (67,969)      |                     |                 |          | (68,806)      |          |                   |                 |  |  |  |  |
| Cash and cash equivalents                            |                                     | 87,068        |                     |                 |          | 73,161        |          |                   |                 |  |  |  |  |
| Premises and equipment                               |                                     | 75,202        |                     |                 |          | 57,228        |          |                   |                 |  |  |  |  |
| Other assets   |                                     | 482,794       |                     |                 |          | 372,060       |          |                   |                 |  |  |  |  |
| Total Assets   | \$                                  | 5,571,354     |                     |                 | \$       | 4,455,411     |          |                   |                 |  |  |  |  |
| Liabilities:   |                                     |               |                     |                 | <u> </u> |               | _        |                   |                 |  |  |  |  |
| Interest-bearing deposits:                           |                                     |               |                     |                 |          |               |          |                   |                 |  |  |  |  |
| Interest-bearing NOW deposits                        | \$                                  | 1,066,402     | \$ 1,11             | .0 0.1%         | \$       | 880,323       | \$       | 941               | 0.1%            |  |  |  |  |
| Money market deposits                                |                                     | 776,712       | 1,57                | 2 0.2           |          | 603,012       |          | 1,287             | 0.2             |  |  |  |  |
| Savings deposits                                     |                                     | 533,080       | 61                  | .9 0.1          |          | 377,106       |          | 421               | 0.1             |  |  |  |  |
| Certificates and other time deposits                 |                                     | 1,042,539     | 8,37                | 7 0.8           |          | 807,764       |          | 7,404             | 0.9             |  |  |  |  |
| Total Interest-bearing Deposits                      |                                     | 3,418,733     | 11,67               | '8 0.3          |          | 2,668,205     |          | 10,053            | 0.4             |  |  |  |  |
| Borrowings   |                                     | 492,128       | 10,16               | 64 2.1          |          | 400,580       |          | 6,516             | 1.6             |  |  |  |  |
| Total Interest-bearing Liabilities                   |                                     | 3,910,861     | 21,84               | 2 0.6           |          | 3,068,785     |          | 16,569            | 0.5             |  |  |  |  |
| Noninterest-bearing deposits                         |                                     | 945,222       |                     |                 |          | 797,435       |          |                   |                 |  |  |  |  |
| Other liabilities                                    |                                     | 39,976        |                     |                 |          | 48,936        |          |                   |                 |  |  |  |  |
| Total Liabilities                                    |                                     | 4,896,059     |                     |                 |          | 3,915,156     |          |                   |                 |  |  |  |  |
| Stockholders' Equity                                 |                                     | 675,295       |                     |                 |          | 540,255       |          |                   |                 |  |  |  |  |
| Total Liabilities and Stockholders' Equity           | \$                                  | 5,571,354     | 21,84               | 2 0.4           | \$       | 4,455,411     |          | 16,569            | 0.4             |  |  |  |  |
| Net Interest Income                                  | _                                   |               | \$ 194,95           |                 | _        |               | \$       | 160,308           |                 |  |  |  |  |

<sup>(1)</sup> Average balance of securities is computed based on the average of the historical amortized cost balances without the effects of the fair value adjustments.

3.9%

4.0%

Net Interest Margin

Tax-representation securities and loans are presented on a fully taxable equivalent basis, using a marginal tax rate of 35 percent for 2014 and 2013. These totals equal \$7,921 and \$6,043 for the years ended December 31, 2014 and 2013, respectively.

 $<sup>^{\</sup>scriptsize{(3)}}$  Non accruing loans have been included in the average balances.