UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (Date of earliest event reported): October 24, 2013

Commission File Number 0-17071

FIRST MERCHANTS CORPORATION

(Exact name of registrant as specified in its charter)

| INDIANA | 35-1544218 |
|--|-----------------------------------|
| (State or other jurisdiction of incorporation) | (IRS Employer Identification No.) |

200 East Jackson Street P.O. Box 792 Muncie, IN 47305-2814

(Address of principal executive offices, including zip code)

(765) 747-1500

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On October 24, 2013 First Merchants Corporation issued a press release to report its financial results for the third quarter ended September 30, 2013. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information in this Current Report on Form 8-K, including Exhibit No. 99.1 hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to liability of that section. The information in this Current Report shall not be incorporated by reference into any filing or other document pursuant to the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing or document.

ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

| (a) | Not 1 | ann | lica | hΙ | e. |
|-----|-------|-----|------|----|----|

- (b) Not applicable.
- (c) Exhibits.

Exhibit 99.1 Press Release, dated October 24, 2013, issued by First Merchants Corporation

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

First Merchants Corporation (Registrant)

By: <u>/s/ Mark K. Hardwick</u>
Mark K. Hardwick
Executive Vice President and Chief Financial Officer
(Principal Financial and Principal Accounting Officer)

Dated: October 24, 2013

EXHIBIT INDEX

Exhibit No. Description

99.1 Press Release, dated October 24, 2013, issued by First Merchants Corporation

N/E/W/SR/E/L/E/A/S/E

October 24, 2013

FOR IMMEDIATE RELEASE

For more information, contact:
David L. Ortega, First Vice President/Director of Investor Relations
765-378-8937
http://www.firstmerchants.com

SOURCE: First Merchants Corporation, Muncie, Indiana

FIRST MERCHANTS CORPORATION ANNOUNCES THIRD QUARTER 2013 EARNINGS

First Merchants Corporation (NASDAQ - FRME) has reported third quarter 2013 earnings per share of \$.35 equaling the same period in 2012 as net income available to common stockholders totaled \$10 million. Year-to-date earnings per share totaled \$1.07 compared to \$.88, a 21.6 percent increase, after excluding a one time gain from the FDIC purchase of SCB Bank of \$9.1 million, or \$.21 per share, in the first quarter of 2012

Michael C. Rechin, President and Chief Executive Officer, stated, "An improved net interest margin coupled with loan growth resulted in increased net interest income over the 2nd quarter of this year. Despite the continued difficulty of the interest rate environment and softening mortgage market we completed a very solid quarter. The balance we have achieved in revenue enhancement and expense control is providing shareholder value. Credit-related metrics continue to improve as we prepare to add the Citizens market to our franchise in November." Rechin also added, "Our plans to close on the accretive merger with Citizens in the near term are intact and we look forward to adding our new communities, customers and employees."

Total assets equaled \$4.3 billion as of quarter-end and total loans were \$2.9 billion, an increase of \$89.1 million, or 3.1 percent over the same period in 2012. Growth in the Corporation's commercial and industrial loans and commercial real estate portfolios increased by \$59.8 million and \$23.1 million, respectively. Construction loans increased by \$56.3 million while residential real estate loans declined by \$23 million during the same period.

Net-interest income totaled \$37 million for the quarter and net-interest margin totaled 3.97 percent as yields on earning assets totaled 4.35 percent and the cost of supporting liabilities totaled .38 percent. Third quarter net-interest income declined by \$2.9 million from the prior year; however, it improved over the second quarter of 2013 by \$372,000. Year-to-date net-interest income totaled \$113.1 million compared to \$114.1 million during the first three quarters of 2012.

Provision expense totaled \$1.5 million for the third quarter of 2013, compared to \$4.6 million in 2012. Net charge-offs totaled \$3.5 million for the third quarter, down from \$5.3 million in the third quarter of 2012. Year-to-date provision expense totaled \$5.6 million versus \$8.8 million of net charge-offs. The allowance for loan losses totaled \$66.2 million, or 2.26 percent of total loans and 189 percent of non-accrual loans. Additionally, non-performing assets declined by \$27.3 million, or 35 percent year-over-year.

Non-interest income totaled \$11.8 million for the quarter, a decrease from the third quarter 2012 total of \$14.3 million. Of the \$2.5 million decline, \$1.2 million resulted from fewer net gains and fees on sales of mortgage loans and \$843,000 was the result of fewer bond gains. 2013 year-to-date non-interest income totaled \$39.7 million compared to \$41 million in 2012, after excluding the \$9.1 million gain on the FDIC modified whole bank transaction in the first quarter of 2012. Non-interest expense totaled \$34.2 million for the quarter, down \$185,000 from the third quarter of 2012. Year-to-date non-interest expense totaled \$102.7 million, up modestly from the same period in 2012.

Included in the quarter's results are the operating losses from a low income housing tax credit investment totaling \$554,000. The loss is tax deductible and when coupled with the tax credit recognition of \$791,000, reduces income tax expense by \$985,000 for the quarter. When modified for the loss and the tax credits, our quarterly tax rate was 26.8 percent and in line with prior quarters.

As of September 30, 2013, the Corporation's total risk-based capital equaled 14.96 percent, Tier 1 common risk-based capital equaled 10.42 percent and tangible common equity ratio totaled 7.97 percent.

CONFERENCE CALL

First Merchants Corporation will conduct a third quarter earnings conference call and web cast at 2:30 p.m. (ET) on Thursday, October 24, 2013.

To participate, dial (Toll Free) 888-317-6016 and reference First Merchants Corporation's third quarter earnings release. International callers please call +1 412-317-6016. A replay of the call will be available until October 24, 2014. To access a replay of the call, US participants should dial (Toll Free) 877-344-7529 or for International participants, dial +1 412-317-0088. The replay passcode is 10034351.

In order to view the web cast and presentation slides, please go to http://services.choruscall.com/links/frme131024.html during the time of the call.

During the call, Forward-Looking Statements about the relative business outlook may be made. These Forward-Looking Statements and all other statements made during the call that do not concern historical facts, are subject to risks and uncertainties that may materially affect actual results.

Specific Forward-Looking Statements include, but are not limited to, any indications regarding the Financial Services industry, the economy and future growth of the balance sheet or income statement.

Detailed financial results are reported on the attached pages.

About First Merchants Corporation

First Merchants Corporation is a financial holding company headquartered in Muncie, Indiana. The Corporation is comprised of First Merchants Bank, N.A., which also operates as Lafayette Bank & Trust, Commerce National Bank, and First Merchants Trust Company as divisions of First Merchants Bank, N.A. First Merchants Corporation also operates First Merchants Insurance Group, a full-service property casualty, personal lines, and healthcare insurance agency.

First Merchants Corporation's common stock is traded on the NASDAQ Global Select Market System under the symbol FRME. Quotations are carried in daily newspapers and can be found on the company's Internet web page (http://www.firstmerchants.com).

* * * *

CONSOLIDATED BALANCE SHEETS

(Dollars In Thousands) September 30,

| 57,027 35,324 |
|------------------|
| |
| 35,324 |
| |
| 928,716 |
| 27,711 |
| 2,836,324 |
| (69,493) |
| 2,766,831 |
| 51,373 |
| 32,824 |
| 17,519 |
| 150,019 |
| 124,702 |
| 13,780 |
| 29,344 |
| 14,998 |
| 4,250,168 |
| |
| |
| 679,818 |
| 2,514,933 |
| 3,194,751 |
| |
| 57,024 |
| 153,454 |
| 145,467 |
| 112,169 |
| 468,114 |
| 1,591 |
| 38,857 |
| 3,703,313 |
| |
| |
| |
| |
| 90,783 |
| |
| |
| 125 |
| |
| |
| 3,584 |
| 256,290 |
| 198,094 |
| (2,021) |
| 546,855 |
| 4,250,168 |
| |

CONSOLIDATED STATEMENTS OF INCOME

| CONSOLIDATED STATEMENTS OF INCOME | | nths Ended | Nine Mo | | |
|--|--------------|------------|---------------|---------|--------|
| Dollars In Thousands, Except Per Share Amounts) | Septer | nber 30, | Septe | mber 30 | , |
| | 2013 | 2012 | 2013 | | 2012 |
| NTEREST INCOME | | | | | |
| Loans receivable: | | | | | |
| Taxable | \$ 33,548 | \$ 38,160 | \$ 104,725 | \$ | 110,66 |
| Tax-exempt | 85 | 118 | 315 | | 35 |
| Investment securities: | | | | | |
| Taxable | 3,876 | 4,176 | 11,071 | | 13,21 |
| Tax-exempt | 2,840 | 2,532 | 7,809 | | 7,64 |
| Deposits with financial institutions | 18 | 16 | 99 | | 6 |
| Federal Reserve and Federal Home Loan Bank stock | 369 | 345 | 1,108 | | 1,03 |
| Total Interest Income | 40,736 | 45,347 | 125,127 | | 132,98 |
| ITEREST EXPENSE | | | | | |
| Deposits | 2,213 | 3,517 | 7,703 | | 11,56 |
| Federal funds purchased | 72 | 38 | 84 | | (|
| Securities sold under repurchase agreements | 192 | 211 | 594 | | 7(|
| Federal Home Loan Bank advances | 506 | 492 | 1,427 | | 2,1 |
| Subordinated debentures and term loans | 731 | 1,187 | 2,189 | | 4,4 |
| Total Interest Expense | 3,714 | 5,445 | 11,997 | | 18,9 |
| IET INTEREST INCOME | 37,022 | 39,902 | 113,130 | | 114,0 |
| Provision for loan losses | 1,533 | 4,609 | 5,632 | | 14,0 |
| IET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES | 35,489 | 35,293 | 107,498 | | 100,0 |
| THER INCOME | | | | | |
| Service charges on deposit accounts | 3,120 | 2,913 | 8,761 | | 8,6 |
| Fiduciary activities | 1,986 | 1,986 | 6,357 | | 5,9 |
| Other customer fees | 2,899 | 2,740 | 8,495 | | 8,4 |
| Commission income | 1,636 | 1,618 | 5,556 | | 4,7 |
| Earnings on cash surrender value of life insurance | 611 | 685 | 1,921 | | 2,7 |
| Net gains and fees on sales of loans | 1,673 | 2,849 | 6,508 | | 7,1 |
| Net realized gains on sales of available for sale securities | | 843 | 487 | | 2,1 |
| Gain on FDIC modified whole bank transaction | | | | | 9,1 |
| Other income | (125) | 639 | 1,651 | | 1,2 |
| Total Other Income | 11,800 | 14,273 | 39,736 | | 50,0 |
| THER EXPENSES | | | | | |
| Salaries and employee benefits | 20,616 | 20,083 | 61,943 | | 59,0 |
| Net occupancy | 2,430 | 2,568 | 7,299 | | 7,6 |
| Equipment | 1,852 | 1,798 | 5,368 | | 5,2 |
| Marketing | 559 | 536 | 1,561 | | 1,5 |
| Outside data processing fees | 1,515 | 1,413 | 4,386 | | 4,2 |
| Printing and office supplies | 320 | 287 | 962 | | 8 |
| Core deposit amortization | 383 | 489 | 1,153 | | 1,4 |
| FDIC assessments | 677 | 792 | 2,095 | | 2,7 |
| Other real estate owned and credit-related expenses | 1,648 | 2,104 | 4,993 | | 6,4 |
| Other expenses | 4,219 | 4,334 | 12,901 | | 13,2 |
| Total Other Expenses | 34,219 | 34,404 | 102,661 | | 102,6 |
| NCOME BEFORE INCOME TAX | 13,070 | 15,162 | 44,573 | | 47,5 |
| Income tax expense | 2,667 | 3,926 | 11,490 | | 12,7 |
| IET INCOME | 10,403 | 11,236 | 33,083 | | 34,8 |
| Preferred stock dividends | (430) | (1,134) | (2,139) | | (3,4 |
| ET INCOME AVAILABLE TO COMMON STOCKHOLDERS | \$ 9,973 | \$ 10,102 | \$ 30,944 | \$ | 31,4 |
| er Share Data: | | | | | |
| Basic Net Income Available to Common Stockholders | \$ 0.35 | \$ 0.35 | \$ 1.08 | \$ | 1. |
| Diluted Net Income Available to Common Stockholders | \$ 0.35 | \$ 0.35 | \$ 1.07 | \$ | 1. |
| Cash Dividends Paid | \$ 0.05 | \$ 0.03 | \$ 0.13 | \$ | 0. |
| Average Diluted Shares Outstanding (in thousands) | 29,081 | 28,888 | 29,026 | | 28,8 |

FINANCIAL HIGHLIGHTS

| Dollars in thousands) | | Three Mo | onths E | inded | Nine Months Ended | | | |
|---|----|-----------|---------|---------------|-------------------|----|-----------|--|
| | | Septe | 30, | September 30, | | | | |
| | | 2013 | | 2012 | 2013 | | 2012 | |
| NET CHARGE OFF'S | \$ | 3,511 | \$ | 5,259 | \$ 8,774 | \$ | 15,434 | |
| | | | | | | | | |
| AVERAGE BALANCES: | | | | | | | | |
| Total Assets | \$ | 4,286,982 | \$ | 4,237,590 | \$ 4,288,645 | \$ | 4,230,186 | |
| Total Loans | | 2,918,207 | | 2,845,398 | 2,912,700 | | 2,803,706 | |
| Total Earning Assets | | 3,888,646 | | 3,829,127 | 3,885,061 | | 3,818,805 | |
| Total Deposits | | 3,295,369 | | 3,248,100 | 3,332,589 | | 3,243,217 | |
| Total Stockholders' Equity | | 508,034 | | 540,988 | 528,156 | | 530,153 | |
| | | | | | | | | |
| FINANCIAL RATIOS: | | | | | | | | |
| Return on Average Assets | | 0.93% | | 0.95% | 0.96% | | 0.99% | |
| Return on Average Stockholders' Equity | | 7.85 | | 7.47 | 7.81 | | 7.90 | |
| Return on Average Common Stockholders' Equity | | 8.42 | | 8.98 | 8.76 | | 9.53 | |
| Average Earning Assets to Average Assets | | 90.71 | | 90.36 | 90.59 | | 90.28 | |
| Allowance for Loan Losses as % of Total Loans | | 2.26 | | 2.43 | 2.26 | | 2.43 | |
| Net Charge Off's as % of Average Loans (Annualized) | | 0.48 | | 0.74 | 0.40 | | 0.73 | |
| Average Stockholders' Equity to Average Assets | | 11.85 | | 12.77 | 12.32 | | 12.53 | |
| Tax Equivalent Yield on Earning Assets | | 4.35 | | 4.89 | 4.44 | | 4.79 | |
| Cost of Supporting Liabilities | | 0.38 | | 0.57 | 0.41 | | 0.66 | |
| Net Interest Margin (FTE) on Earning Assets | | 3.97 | | 4.32 | 4.03 | | 4.13 | |
| | | | | | | | | |

NON-PERFORMING ASSETS

| (Dollars In Thousands) | Sep | otember 30, | nber 30, June 30, | | | March 31, | 0 | December 31, | S | eptember 30, | |
|---|-----|-------------|-------------------|--------|-------|-----------|-------|--------------|-------|--------------|--|
| | | 2013 | | 2013 | | 2013 | | 2012 | | 2012 | |
| Non-Accrual Loans | \$ | 34,992 | \$ 38,971 | | \$ | 46,761 | \$ | 53,399 | \$ | 56,999 | |
| Renegotiated Loans | | 3,269 | | 4,407 | | 5,445 | | 12,681 | | 6,871 | |
| Non-Performing Loans (NPL) | | 38,261 | | 43,378 | | 52,206 | | 66,080 | | 63,870 | |
| Other Real Estate Owned | | 12,052 | | 11,765 | | 13,130 | | 13,263 | | 13,780 | |
| Non-Performing Assets (NPA) | | 50,313 | | 55,143 | | 65,336 | | 79,343 | | 77,650 | |
| 90+ Days Delinquent | | 837 | | 1,072 | | 959 | | 2,037 | | 1,974 | |
| NPAS & 90 Day Delinquent | \$ | 51,150 | \$ | 56,215 | \$ | 66,295 | \$ | 81,380 | \$ | 79,624 | |
| | | | | | | | | | | | |
| Loan Loss Reserve | \$ | 66,224 | \$ | 68,202 | \$ | 68,537 | \$ | 69,366 | \$ | 69,493 | |
| Quarterly Net Charge-offs | | 3,511 | | 2,332 | | 2,931 | | 4,632 | | 5,259 | |
| NPAs / Actual Assets % | | 1.16% | | 1.27% | | 1.54% | | 1.84% | | 1.83% | |
| NPAs & 90 Day / Actual Assets % | | 1.18% | | 1.30% | | 1.56% | | 1.89% | | 1.87% | |
| NPAs / Actual Loans and REO % | | 1.71% | | 1.87% | | 2.24% | | 2.70% | 2.70% | | |
| Loan Loss Reserves / Actual Loans (%) | | 2.26% | | 2.32% | 2.36% | | | 2.37% | 2.43% | | |
| Net Charge Off's as % of Average Loans (Annualized) | | 0.48% | | 0.32% | | 0.40% | 0.65% | | | 0.74% | |

CONSOLIDATED BALANCE SHEETS

| (Dollars In Thousands) | September 30, | June 30, | March 31, | December 31, | September 30, |
|---|---------------|--------------|--------------|--------------|---------------|
| | 2013 | 2013 | 2013 | 2012 | 2012 |
| ASSETS | · | | | | |
| Cash and cash equivalents | \$ 92,341 | \$ 69,404 | \$ 51,592 | \$ 101,460 | \$ 57,027 |
| Interest-bearing time deposits | 18,875 | 59,898 | 60,407 | 38,443 | 35,324 |
| Investment securities | 914,135 | 908,992 | 869,563 | 874,363 | 928,716 |
| Mortgage loans held for sale | 5,312 | 14,531 | 26,555 | 22,300 | 27,711 |
| Loans | 2,925,457 | 2,920,080 | 2,879,542 | 2,902,209 | 2,836,324 |
| Less: Allowance for loan losses | (66,224) | (68,202) | (68,537) | (69,366) | (69,493) |
| Net loans | 2,859,233 | 2,851,878 | 2,811,005 | 2,832,843 | 2,766,831 |
| Premises and equipment | 54,386 | 54,165 | 53,762 | 52,749 | 51,373 |
| Federal Reserve and Federal Home Loan Bank stock | 32,790 | 32,790 | 32,777 | 32,785 | 32,824 |
| Interest receivable | 16,171 | 15,186 | 15,346 | 16,367 | 17,519 |
| Core deposit intangibles and goodwill | 148,376 | 148,759 | 149,142 | 149,529 | 150,019 |
| Cash surrender value of life insurance | 127,322 | 126,710 | 126,098 | 125,397 | 124,702 |
| Other real estate owned | 12,052 | 11,765 | 13,130 | 13,263 | 13,780 |
| Tax asset, deferred and receivable | 31,385 | 30,959 | 27,597 | 30,867 | 29,344 |
| Other assets | 13,533 | 13,227 | 15,856 | 14,455 | 14,998 |
| TOTAL ASSETS | \$ 4,325,911 | \$ 4,338,264 | \$ 4,252,830 | \$ 4,304,821 | \$ 4,250,168 |
| LIABILITIES | | | | | |
| Deposits: | | | | | |
| Noninterest-bearing | 790,174 | 741,095 | \$ 763,965 | \$ 801,597 | \$ 679,818 |
| Interest-bearing | 2,465,672 | 2,591,698 | 2,546,843 | 2,544,786 | 2,514,933 |
| Total Deposits | 3,255,846 | 3,332,793 | 3,310,808 | 3,346,383 | 3,194,751 |
| Borrowings: | | | | | |
| Federal funds purchased | 115,938 | 57,085 | | 18,862 | 57,024 |
| Securities sold under repurchase agreements | 123,935 | 161,779 | 161,813 | 141,828 | 153,454 |
| Federal Home Loan Bank advances | 172,292 | 92,743 | 93,169 | 94,238 | 145,467 |
| Subordinated debentures and term loans | 111,849 | 111,778 | 111,778 | 112,161 | 112,169 |
| Total Borrowings | 524,014 | 423,385 | 366,760 | 367,089 | 468,114 |
| Interest payable | 1,155 | 1,150 | 1,348 | 1,841 | 1,591 |
| Other liabilities | 31,427 | 41,643 | 35,356 | 37,272 | 38,857 |
| Total Liabilities | 3,812,442 | 3,798,971 | 3,714,272 | 3,752,585 | 3,703,313 |
| STOCKHOLDERS' EQUITY | | | | | |
| Preferred Stock, no-par value, \$1,000 liquidation value: | | | | | |
| Authorized 500,000 shares | | | | | |
| Senior Non-Cumulative Perpetual Preferred Stock, Series B | | | | | |
| Issued and outstanding | 34,043 | 68,087 | 68,087 | 90,783 | 90,783 |
| Cumulative Preferred Stock, \$1,000 par value, \$1,000 liquidation value: | | | | | |
| Authorized 600 shares | | | | | |
| Issued and outstanding | 125 | 125 | 125 | 125 | 125 |
| Common Stock, \$.125 stated value: | | | | | |
| Authorized 50,000,000 shares | | | | | |
| Issued and outstanding | 3,603 | 3,600 | 3,598 | 3,587 | 3,584 |
| Additional paid-in capital | 258,350 | 257,626 | 256,966 | 256,843 | 256,290 |
| Retained earnings | 233,546 | 225,034 | 216,530 | 206,397 | 198,094 |
| Accumulated other comprehensive loss | (16,198) | (15,179) | (6,748) | (5,499) | (2,021) |
| Total Stockholders' Equity | 513,469 | 539,293 | 538,558 | 552,236 | 546,855 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ 4,325,911 | \$ 4,338,264 | \$ 4,252,830 | \$ 4,304,821 | \$ 4,250,168 |

CONSOLIDATED STATEMENTS OF INCOME

| (Dollars In Thousands, Except Per Share Amounts) | · | ember 30, 2013 | June 30, 2013 | | March 31, 2013 | | December 31, 2012 | | September 30, 2012 | |
|--|----|-------------------|------------------|----|-------------------|----|-------------------|----|-----------------------|--|
| INTEREST INCOME | | | | | | | | | | |
| Loans receivable: | | | | | | | | | | |
| Taxable | \$ | 33,548 | \$ 34,018 | \$ | 37,159 | \$ | 36,085 | \$ | 38,160 | |
| Tax-exempt | | 85 | 113 | | 117 | | 122 | | 118 | |
| Investment securities: | | | | | | | | | | |
| Taxable | | 3,876 | 3,577 | | 3,618 | | 3,809 | | 4,176 | |
| Tax-exempt | | 2,840 | 2,515 | | 2,454 | | 2,544 | | 2,532 | |
| Deposits with financial institutions | | 18 | 62 | | 19 | | 31 | | 16 | |
| Federal Reserve and Federal Home Loan Bank stock | | 369 | 368 | | 371 | | 373 | | 345 | |
| Total Interest Income | | 40,736 | 40,653 | | 43,738 | | 42,964 | | 45,347 | |
| NTEREST EXPENSE | | | | | | | | | | |
| Deposits | | 2,213 | 2,599 | | 2,891 | | 3,234 | | 3,517 | |
| Federal funds purchased | | 72 | 1 | | 11 | | 7 | | 38 | |
| Securities sold under repurchase agreements | | 192 | 208 | | 194 | | 204 | | 211 | |
| Federal Home Loan Bank advances | | 506 | 462 | | 459 | | 501 | | 492 | |
| Subordinated debentures and term loans | | 731 | 733 | | 725 | | 753 | | 1,187 | |
| Total Interest Expense | | 3,714 | 4,003 | | 4,280 | | 4,699 | | 5,44 | |
| IET INTEREST INCOME | | 37,022 | 36,650 | | 39,458 | | 38,265 | | 39,902 | |
| Provision for loan losses | | 1,533 | 1,997 | | 2,102 | | 4,505 | | 4,609 | |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES | | 35,489 | 34,653 | | 37,356 | | 33,760 | | 35,293 | |
| OTHER INCOME | | | | | | | | | | |
| Service charges on deposit accounts | | 3,120 | 2,912 | | 2,729 | | 2,962 | | 2,913 | |
| Fiduciary activities | | 1,986 | 2,264 | | 2,107 | | 1,984 | | 1,986 | |
| Other customer fees | | 2,899 | 2,816 | | 2,780 | | 2,757 | | 2,74 | |
| Commission income | | 1,636 | 1,748 | | 2,172 | | 1,454 | | 1,61 | |
| Earnings on cash surrender value of life insurance | | 611 | 610 | | 700 | | 693 | | 68 | |
| Net gains and fees on sales of loans | | 1,673 | 2,457 | | 2,378 | | 3,513 | | 2,84 | |
| Net realized gains on sales of available for sale securities | | | 239 | | 248 | | 255 | | 84 | |
| Other income | | (125) | 1,013 | | 763 | | 588 | | 63 | |
| Total Other Income | | 11,800 | 14,059 | | 13,877 | | 14,206 | | 14,27 | |
| OTHER EXPENSES | | | | | | | | | | |
| Salaries and employee benefits | | 20,616 | 20,536 | | 20,791 | | 20,320 | | 20,08 | |
| Net occupancy | | 2,430 | 2,267 | | 2,602 | | 2,494 | | 2,56 | |
| Equipment | | 1,852 | 1,742 | | 1,774 | | 1,942 | | 1,79 | |
| Marketing | | 559 | 535 | | 467 | | 616 | | 53 | |
| Outside data processing fees | | 1,515 | 1,391 | | 1,480 | | 1,361 | | 1,41 | |
| Printing and office supplies | | 320 | 311 | | 331 | | 321 | | 28 | |
| Core deposit amortization | | 383 | 383 | | 387 | | 489 | | 48 | |
| FDIC assessments | | 677 | 674 | | 744 | | 738 | | 79 | |
| Other real estate owned and credit-related expenses | | 1,648 | 1,479 | | 1,866 | | 1,766 | | 2,10 | |
| Other expenses | | 4,219 | 4,424 | | 4,258 | | 4,456 | | 4,33 | |
| Total Other Expenses | | 34,219 | 33,742 | | 34,700 | | 34,503 | | 34,40 | |
| NCOME BEFORE INCOME TAX | | 13,070 | 14,970 | | 16,533 | | 13,463 | | 15,16 | |
| Income tax expense | | 2,667 | 4,155 | | 4,668 | | 3,153 | | 3,92 | |
| IET INCOME | | 10,403 | 10,815 | | 11,865 | | 10,310 | | 11,23 | |
| Preferred stock dividends | | (430) | (852) | | (857) | | (1,135) | | (1,13 | |
| NET INCOME AVAILABLE TO COMMON STOCKHOLDERS | \$ | 9,973 | \$ 9,963 | \$ | 11,008 | \$ | 9,175 | \$ | 10,102 | |
| Per Share Data: | | | | | | | | | | |
| Basic Net Income Available to Common Stockholders | \$ | 0.35 | \$ 0.35 | \$ | 0.38 | \$ | 0.32 | \$ | 0.3 | |
| Diluted Net Income Available to Common Stockholders | \$ | 0.35 | \$ 0.34 | \$ | 0.38 | \$ | 0.32 | \$ | 0.3 | |
| Cash Dividends Paid | \$ | 0.05 | \$ 0.05 | \$ | 0.03 | \$ | 0.03 | \$ | 0.0 | |
| Average Diluted Shares Outstanding (in thousands) | | 29,081 | 29,024 | | 28,971 | | 28,930 | | 28,88 | |
| INANCIAL RATIOS: | | | | | | | | | | |
| Return on Average Assets | | 0.93% | 0.92% | | 1.04% | | 0.85% | | 0.9 | |
| Return on Average Stockholders' Equity | | 7.85 | 7.34 | | 8.25 | | 6.66 | | 7.4 | |

| Return on Average Common Stockholders' Equity | 8.42 | 8.40 | 9.47 | 7.97 | 8.98 |
|---|-------|-------|-------|-------|-------|
| Average Earning Assets to Average Assets | 90.71 | 90.59 | 90.46 | 90.28 | 90.36 |
| Allowance for Loan Losses as % of Total Loans | 2.26 | 2.32 | 2.36 | 2.37 | 2.43 |
| Net Charge Off's as % of Average Loans (Annualized) | 0.48 | 0.32 | 0.40 | 0.65 | 0.74 |
| Average Stockholders' Equity to Average Assets | 11.85 | 12.54 | 12.56 | 12.84 | 12.77 |
| Tax Equivalent Yield on Earning Assets | 4.35 | 4.29 | 4.70 | 4.58 | 4.89 |
| Cost of Supporting Liabilities | 0.38 | 0.41 | 0.45 | 0.48 | 0.57 |
| Net Interest Margin (FTE) on Earning Assets | 3.97 | 3.88 | 4.25 | 4.10 | 4.32 |

LOANS

| (Dollars In Thousands) | S | September 30, June 30, | | March 31, | larch 31, De | | September 30, | | |
|--|----|------------------------|----|-----------|-----------------|----|---------------|----|-----------|
| | | 2013 | | 2013 | 2013 | | 2012 | | 2012 |
| Commercial and industrial loans | \$ | 652,356 | \$ | 657,764 | \$ 637,952 | \$ | 622,579 | \$ | 592,517 |
| Agricultural production financing and other loans to farmers | | 98,489 | | 105,175 | 104,284 | | 112,527 | | 107,166 |
| Real estate loans: | | | | | | | | | |
| Construction | | 149,875 | | 101,909 | 75,877 | | 98,639 | | 93,610 |
| Commercial and farmland | | 1,264,180 | | 1,272,761 | 1,280,611 | | 1,266,682 | | 1,241,054 |
| Residential | | 452,277 | | 460,108 | 467,629 | | 473,537 | | 475,272 |
| Home Equity | | 206,816 | | 203,788 | 201,767 | | 203,406 | | 204,888 |
| Individuals' loans for household and other personal expenditures | | 70,380 | | 79,258 | 73,314 | | 75,748 | | 77,171 |
| Lease financing receivables, net of unearned income | | 1,815 | | 1,828 | 2,013 | | 2,590 | | 2,970 |
| Other loans | | 29,269 | | 37,489 | 36,095 | | 46,501 | | 41,676 |
| Loans | | 2,925,457 | | 2,920,080 | 2,879,542 | | 2,902,209 | | 2,836,324 |
| Allowance for loan losses | | (66,224) | | (68,202) | (68,537) | | (69,366) | | (69,493) |
| NET LOANS | \$ | 2,859,233 | \$ | 2,851,878 | \$ 2,811,005 | \$ | 2,832,843 | \$ | 2,766,831 |

DEPOSITS

| (Dollars In Thousands) | Se | September 30, June 30, | | | March 31, | December 31, | | Se | eptember 30, | |
|---|----|------------------------|----|-----------|-----------|--------------|----|-----------|--------------|-----------|
| | | 2013 | | 2013 2013 | | 2012 | | | 2012 | |
| Demand deposits | \$ | 1,610,662 | \$ | 1,648,712 | \$ | 1,590,709 | \$ | 1,646,756 | \$ | 1,455,568 |
| Savings deposits | | 937,521 | | 916,481 | | 891,061 | | 831,952 | | 837,409 |
| Certificates and other time deposits of \$100,000 or more | | 190,866 | | 205,467 | | 224,505 | | 236,470 | | 256,077 |
| Other certificates and time deposits | | 422,151 | | 448,885 | | 481,446 | | 502,927 | | 527,304 |
| Brokered deposits | | 94,646 | | 113,248 | | 123,087 | | 128,278 | | 118,393 |
| TOTAL DEPOSITS | \$ | 3,255,846 | \$ | 3,332,793 | \$ | 3,310,808 | \$ | 3,346,383 | \$ | 3,194,751 |