

FORM 10-Q

SECURITIES AND EXCHANGE COMMISSION
 WASHINGTON, D.C. 20549
 QUARTERLY REPORT UNDER SECTION 13 or 15 (d) of THE
 SECURITIES EXCHANGE ACT OF 1934

For Quarter Ended March 31, 2000

Commission File Number 0-17071

First Merchants Corporation

(Exact name of registrant as specified in its charter)

Indiana

35-1544218

(State or other jurisdiction of
 incorporation of organization)

(I.R.S. Employer
 Identification No.)

200 East Jackson Street - Muncie, IN

47305-2814

(Address of principal executive office)

(Zip code)

(765) 747-1500

(Registrant's telephone number, including area code)

Not Applicable

(Former name former address and former
 fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports
 required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of
 1934 during the preceding 12 months (or for such shorter period that the
 registrant was required to file such reports), and (2) has been subject to such
 filing requirements for the past 90 days,

Yes X No

As of May 10, 2000 there were outstanding 10,786,575 common shares,
 without par value, of the registrant.

The exhibit index appears on page 2.

This report including the cover page contains a total of 22 pages.

FIRST MERCHANTS CORPORATION

FORM 10-Q

INDEX

Page No.

| | | |
|----------|---|----|
| PART I. | Financial information: | |
| Item 1. | Financial Statements: | |
| | Consolidated Condensed Balance Sheet..... | 3 |
| | Consolidated Condensed Statement of Income..... | 4 |
| | Consolidated Condensed Statement of Comprehensive Income..... | 5 |
| | Consolidated Condensed Statement of Stockholders' Equity | 6 |
| | Consolidated Condensed Statement of Cash Flows..... | 7 |
| | Notes to Consolidated Condensed Financial Statements..... | 8 |
| Item 2. | Management's Discussion and Analysis of Financial Condition and Results of Operations..... | 12 |
| Item 3. | Quantitative and Qualitative Disclosures About Market Risk..... | 18 |
| PART II. | Other Information: | |
| Item 4. | Submission of Matters to a Vote of Security Holders..... | 19 |
| Item 6. | Exhibits and Reports of Form 8-K..... | 19 |

FIRST MERCHANTS CORPORATION
FORM 10-Q
PART I. FINANCIAL INFORMATION
Item 1. FINANCIAL STATEMENTS
CONSOLIDATED CONDENSED BALANCE SHEET
(Dollars in thousands)
(Unaudited)

| | March 31, 2000 | December 31, 1999 |
|--|-------------------|----------------------|
| | ----- | ----- |
| ASSETS: | | |
| Cash and due from banks..... | \$ 37,418 | \$ 58,893 |
| Federal funds sold..... | 1,800 | 25,400 |
| | ----- | ----- |
| Cash and cash equivalents..... | 39,218 | 84,293 |
| Interest-bearing deposits..... | 482 | 1,730 |
| Investment securities available for sale..... | 305,929 | 329,668 |
| Investment securities held to maturity..... | 11,951 | 14,303 |
| Mortgage loans held for sale..... | 227 | 61 |
| Loans..... | 1,043,567 | 998,895 |
| Less: Allowance for loan losses..... | (10,468) | (10,128) |
| | ----- | ----- |
| Net loans..... | 1,033,326 | 988,767 |
| Premises and equipment..... | 20,552 | 20,073 |
| Federal Reserve and Federal Home Loan Bank Stock..... | 5,858 | 5,858 |
| Interest receivable..... | 10,843 | 11,279 |
| Core deposit intangibles and goodwill..... | 2,820 | 2,885 |
| Others assets..... | 15,199 | 15,131 |
| | ----- | ----- |
| Total assets..... | \$1,446,178 | \$1,474,048 |
| | ===== | ===== |
| LIABILITIES: | | |
| Deposits: | | |
| Noninterest-bearing..... | \$ 138,022 | \$ 140,547 |
| Interest-bearing..... | 1,005,741 | 1,006,656 |
| | ----- | ----- |
| Total deposits..... | 1,143,763 | 1,147,203 |
| Borrowings..... | 166,312 | 189,862 |
| Interest payable..... | 5,114 | 4,599 |
| Other liabilities..... | 6,201 | 6,088 |
| | ----- | ----- |
| Total liabilities..... | 1,321,390 | 1,347,752 |
| STOCKHOLDERS' EQUITY: | | |
| Preferred stock, no-par value: | | |
| Authorized and unissued-500,000 shares..... | | |
| Common Stock, \$.125 stated value: | | |
| Authorized --- 50,000,000 shares..... | | |
| Issued and outstanding - 10,809,430 and 10,936,617 shares..... | 1,351 | 1,367 |
| Additional paid-in capital..... | 22,419 | 25,481 |
| Retained earnings.. | 106,064 | 103,640 |
| Accumulated other comprehensive income (loss)..... | (5,046) | (4,192) |
| | ----- | ----- |
| Total stockholders' equity..... | 124,788 | 126,296 |
| | ----- | ----- |
| Total liabilities and stockholders' equity..... | \$1,446,178 | \$1,474,048 |
| | ===== | ===== |

See notes to consolidated condensed financial statements.

FIRST MERCHANTS CORPORATION

FORM 10-Q

CONSOLIDATED CONDENSED STATEMENT OF INCOME
(Dollars in thousands, except per share amounts)
(Unaudited)

Three Months Ended
March 31, 2000

| | 2000 | 1999 |
|--|----------|----------|
| | ----- | ----- |
| Interest Income: | | |
| Loans receivable | | |
| Taxable..... | \$21,430 | \$18,580 |
| Tax exempt..... | 72 | 53 |
| Investment securities: | | |
| Taxable..... | 3,744 | 3,495 |
| Tax exempt..... | 1,142 | 1,310 |
| Federal funds sold..... | 51 | 228 |
| Deposits with financial institutions..... | 14 | 4 |
| Federal Reserve and Federal Home Loan Bank stock..... | 121 | 100 |
| | ----- | ----- |
| Total interest income..... | 26,574 | 23,770 |
| | ----- | ----- |
| Interest expense: | | |
| Deposits..... | 10,903 | 9,341 |
| Borrowings..... | 2,398 | 1,590 |
| | ----- | ----- |
| Total interest expense..... | 13,301 | 10,931 |
| | ----- | ----- |
| Net Interest Income..... | 13,273 | 12,839 |
| Provision for loan losses..... | 479 | 505 |
| | ----- | ----- |
| Net Interest Income After Provision for Loan Losses..... | 12,794 | 12,334 |
| | ----- | ----- |
| Other Income: | | |
| Net realized gains (losses) on sales of available-for-sale securities..... | (198) | 15 |
| Other income..... | 3,903 | 3,413 |
| | ----- | ----- |
| Total other income..... | 3,705 | 3,428 |
| Total other expenses..... | 9,407 | 8,690 |
| | ----- | ----- |
| Income before income tax..... | 7,092 | 7,072 |
| Income tax expense..... | 2,272 | 2,429 |
| | ----- | ----- |
| Net Income..... | \$ 4,820 | \$ 4,643 |
| | ===== | ===== |
| Per share: | | |
| Net Income: | | |
| Basic..... | \$.44 | \$.39 |
| Diluted..... | .44 | .38 |
| Dividends..... | .22 | .20 |

See notes to consolidated condensed financial statements.

FIRST MERCHANTS CORPORATION
 FORM 10-Q
 CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
 (Dollar amounts in thousands)
 (Unaudited)

| | Three Months Ended March 31, 2000 | |
|--|--------------------------------------|----------|
| | 2000 | 1999 |
| Net Income..... | \$ 4,820 | \$ 4,643 |
| Other comprehensive income, net of tax: | | |
| Unrealized (losses) gains on securities available for sale: | | |
| Unrealized holding (losses) gains arising during the period, net of income tax (expense) benefit of \$648, and \$461..... | (972) | (692) |
| Less: Reclassification adjustment for gains (losses) included in net income, net of income tax (expense) benefit of \$80 and \$(6)..... | (118) | 9 |
| | (854) | (701) |
| Comprehensive income..... | \$ 3,966 | \$ 3,942 |

FIRST MERCHANTS CORPORATION
 FORM 10-Q
 CONSOLIDATED CONDENSED STATEMENT OF STOCKHOLDERS' EQUITY
 (Dollar Amounts in thousands)
 (Unaudited)

| | 2000 ----- | 1999 ----- |
|---|-----------------------------|-----------------------------|
| Balances, January 1..... | \$126,296 | \$153,891 |
| Net income..... | 4,820 | 4,643 |
| Cash dividends..... | (2,392) | (2,111) |
| Other comprehensive income (loss), net of tax..... | (854) | (701) |
| Stock issued under dividend reinvestment and stock purchase plan..... | 192 | 182 |
| Stock options exercised..... | 322 | 166 |
| Stock Redeemed..... | (3,596) | (339) |
| Balances, March 31..... | ----- \$124,788 ===== | ----- \$155,731 ===== |

See notes to consolidated condensed financial statements

FIRST MERCHANTS CORPORATION
FORM 10-Q
CONSOLIDATED CONDENSED STATEMENT OF CASH FLOWS
(Dollar amounts in thousands)
(Unaudited)

| | Three Months Ended March 31, | |
|--|---------------------------------|-----------|
| | 2000 | 1999 |
| Cash Flows From Operating Activities: | | |
| Net income..... | \$ 4,820 | \$ 4,643 |
| Adjustments to reconcile net income to net cash provided by operating activities | | |
| Provision for loan losses..... | 479 | 505 |
| Depreciation and amortization..... | 758 | 649 |
| Securities amortization, net..... | 66 | 3 |
| Securities losses (gains), net..... | 198 | (15) |
| Gains on sale of premises and equipment..... | (105) | |
| Mortgage loans originated for sale..... | 240 | (3,376) |
| Proceeds from sales of mortgage loans..... | (406) | 4,152 |
| Change in interest receivable..... | 436 | 287 |
| Change in interest payable..... | (515) | 26 |
| Other adjustments..... | 1,886 | 4,111 |
| | ----- | ----- |
| Net cash provided by operating activities..... | \$ 7,857 | \$ 10,985 |
| | ----- | ----- |
| Cash Flows From Investing Activities: | | |
| Net change in interest-bearing deposits..... | 1,248 | (175) |
| Purchases of | | |
| Securities available for sale..... | | (86,845) |
| Proceeds from maturities of | | |
| Securities available for sale..... | 12,928 | 52,401 |
| Proceeds from sales of | | |
| Securities available for sale..... | 2,312 | 1,778 |
| Securities held to maturity..... | 9,151 | 1,955 |
| Net change in loans..... | (45,040) | (9,967) |
| Purchases of premises and equipment..... | (1,579) | (1,231) |
| Proceeds from sale of fixed assets..... | 512 | 17 |
| | ----- | ----- |
| Net cash provided (used) by investing activities..... | (20,468) | (42,067) |
| | ----- | ----- |

(continued)

FIRST MERCHANTS CORPORATION
FORM 10-Q
CONSOLIDATED CONDENSED STATEMENT OF CASH FLOWS
(Dollar amounts in thousands)
(Unaudited)

| | Three Months Ended March 31 | |
|---|--------------------------------|------------|
| | 2000 | 1999 |
| Cash Flows From Financing Activities: | | |
| Net change in | | |
| Demand and savings deposits..... | \$ (2,525) | \$(22,781) |
| Certificates of deposit and other time deposits..... | (915) | (22,865) |
| Borrowings..... | (23,550) | 44,975 |
| Cash dividends..... | (2,392) | (2,111) |
| Stock issued under dividend reinvestment and stock purchase plan..... | 192 | 182 |
| Stock options exercised..... | 322 | 166 |
| Stock repurchased..... | (3,596) | (339) |
| Net cash provided (used) by financing activities..... | (32,464) | (2,773) |
| Net Change in Cash and Cash Equivalents..... | (45,075) | (33,855) |
| Cash and Cash Equivalents, January 1..... | 84,293 | 77,769 |
| Cash and Cash Equivalents, March 31..... | \$ 39,218 | \$ 43,914 |

See notes to consolidated condensed financial statements.

NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

NOTE 1. General

The significant accounting policies followed by First Merchants Corporation ("Corporation") and its wholly owned subsidiaries for interim financial reporting are consistent with the accounting policies followed for annual financial reporting, except for the change in method of accounting or adoption of accounting pronouncements discussed more fully in Note 2. All adjustments which are of a normal recurring nature and are in the opinion of management necessary for a fair statement of the results for the periods reported have been included in the accompanying consolidated condensed financial statements.

NOTE 2. Accounting Matters

Accounting for derivative instruments and hedging activities - During 1998, the Financial Accounting Standards Board (FASB) issued Statement No. 133, Accounting for Derivative Instruments and Hedging Activities. This Statement requires companies to record derivatives on the balance sheet at their fair market value. Statement No. 133 also acknowledges that the method of recording a gain or loss depends on the use of the derivative.

The new Statement applies to all entities. If hedge accounting is elected by the entity, the method of assessing the effectiveness of the hedging derivative and the measurement approach of determining the hedge's ineffectiveness must be established at the inception of the hedge.

Statement No. 133 amends Statement No. 52 and supersedes Statements No. 80, 105 and 119. Statement No. 107 is amended to include the disclosure provisions about the concentrations of credit risk from Statement No. 105. Several Emerging Issues Task Force consensuses are also changed or nullified by the provisions of Statement No. 133.

Statement No. 133 was originally effective for all fiscal years beginning after June 15, 2000 and is not expected to have a material impact on the operations of the Corporation. The Statement may not be applied retroactively to financial statements of prior periods.

FIRST MERCHANTS CORPORATION

FORM 10-Q
 NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
 (Table dollar amounts in thousands)
 (Unaudited)

NOTE 3. Subsequent Event--Acquisition

On January 21, 2000, the Corporation signed a definitive agreement to acquire Decatur Financial Inc., Decatur, Indiana. The acquisition will be accounted for under the purchase method of accounting. Under the terms of the agreement, the Corporation will issue 1,346,000 shares of its common stock in exchange for all of the common stock of Decatur Financial, Inc. The transaction is subject to approval by stockholders of Decatur Financial, Inc., and appropriate regulatory agencies. The Corporation anticipates amortizing core deposit intangibles over eight years and goodwill over twenty years. As of December 31, 1999, Decatur Financial, Inc., had total assets and shareholders' equity of \$128,140,000 and \$14,253,000 respectively.

NOTE 4. Investment Securities

| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|--------------------------------------|-------------------|------------------------------|-------------------------------|---------------|
| | ----- | ----- | ----- | ----- |
| Available for sale at March 31, 2000 | | | | |
| U.S. Treasury..... | \$ 2,993 | | \$ 28 | \$ 2,965 |
| Federal agencies..... | 57,877 | | 1,290 | 56,587 |
| State and municipal..... | 82,001 | \$ 394 | 977 | 81,418 |
| Mortgage-backed securities..... | 140,928 | 42 | 5,320 | 135,650 |
| Other asset-backed securities..... | 21,327 | | 846 | 20,481 |
| Corporate obligations..... | 8,253 | | 179 | 8,074 |
| Marketable equity securities..... | 915 | | 161 | 754 |
| | ----- | ----- | ----- | ----- |
| Total available for sale..... | 314,294 | 436 | 8,801 | 305,929 |
| | ----- | ----- | ----- | ----- |
| Held to maturity at March 31, 2000 | | | | |
| U.S. Treasury..... | 250 | | 2 | 248 |
| State and municipal..... | 11,124 | 49 | 19 | 11,154 |
| Mortgage-backed securities..... | 311 | 1 | 15 | 297 |
| Other asset-backed securities..... | 266 | | 1 | 265 |
| | ----- | ----- | ----- | ----- |
| Total held to maturity..... | 11,951 | 50 | 37 | 11,964 |
| | ----- | ----- | ----- | ----- |
| Total investment securities..... | \$ 326,245 | \$ 486 | \$ 8,838 | \$ 317,893 |
| | ===== | ===== | ===== | ===== |

FIRST MERCHANTS CORPORATION

FORM 10-Q
 NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
 (Table dollar amounts in thousands)
 (Unaudited)

| | Amortized Cost ----- | Gross Unrealized Gains ----- | Gross Unrealized Losses ----- | Fair Value ----- |
|--|----------------------------|---------------------------------------|--|------------------------|
| Available for sale at December 31, 1999: | | | | |
| U.S. Treasury..... | \$ 7,337 | \$ 3 | \$ 72 | \$ 7,268 |
| Federal agencies..... | 61,215 | 50 | 1,199 | 60,066 |
| State and municipal..... | 94,598 | 568 | 945 | 94,221 |
| Mortgage-backed securities..... | 141,673 | 58 | 4,332 | 137,399 |
| Other asset-backed securities..... | 21,773 | | 758 | 21,015 |
| Corporate obligations..... | 9,082 | 4 | 140 | 8,946 |
| Marketable equity securities..... | 915 | | 162 | 753 |
| | ----- | ----- | ----- | ----- |
| Total available for sale..... | 336,593 | 683 | 7,608 | 329,668 |
| | ----- | ----- | ----- | ----- |
| Held to maturity at December 31, 1999: | | | | |
| U.S. Treasury..... | 250 | | 2 | 248 |
| State and municipal..... | 13,243 | 77 | 13 | 13,307 |
| Mortgage-backed securities..... | 311 | 1 | 1 | 311 |
| Other asset-backed securities..... | 499 | 0 | 81 | 418 |
| | ----- | ----- | ----- | ----- |
| Total held to maturity..... | 14,303 | 78 | 97 | 14,284 |
| | ----- | ----- | ----- | ----- |
| Total investment securities..... | \$ 350,896 | \$ 761 | \$ 7,705 | \$343,952 |
| | ===== | ===== | ===== | ===== |

FIRST MERCHANTS CORPORATION

FORM 10-Q

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The Corporation's financial data for periods prior to mergers accounted for as pooling of interests has been restated.

Forward-Looking Statements

Congress passed the Private Securities Litigation Report Act of 1995 to encourage corporations to provide investors with information about the company's anticipated future financial performance, goals, and strategies. The act provides a safe harbor for such disclosure, or in other words, protection from unwarranted litigation if actual results are not the same as management's expectations.

First Merchants Corporation desires to provide its shareholders with sound information about past performance and future trends. Consequently, this Quarterly Report, including Management's Discussion and Analysis of financial Condition and Results of Operations, contains forward-looking statements that are subject to numerous assumptions, risks, and uncertainties. Actual results could differ materially from those contained in or implied by First Merchants Corporation's statements due to a variety of factors including: changes in economic conditions; movements in interest rates; competitive pressures on product pricing and services; success and timing of business strategies; the successful integration of acquired businesses; the nature and extent of governmental actions and reform; and extended disruption of vital infrastructure. The management of First Merchants Corporation encourages readers of this report to understand forward-looking statements to be strategic objectives rather than absolute targets of future performance.

Results of Operations

Net income for the three months ended March 31, 2000, was \$4,820,000, compared to \$4,643,000 earned in the same period of 1999. Diluted earnings per share were \$.44 a 15.8% increase over \$.38 reported for the first quarter 1999.

The increase in earnings was primarily due to growth in earning assets and non-interest income. Net interest income increased \$434,000 or 3.4 percent over the first three months of 1999 due to growth in average assets of 8.4 percent. Non-interest income increased \$277,000 or 8.1 percent over the first three months of 1999 due primarily to increased revenues from fiduciary activities and commission income.

Annualized returns on average assets and average shareholder's equity for quarter ended March 31, 2000 were 1.34 percent and 15.36 percent, respectively, compared with 1.40 percent and 11.97 percent for the same period of 1999.

FIRST MERCHANTS CORPORATION

FORM 10-Q

Capital

The Corporation's capital strength continues to exceed regulatory minimums and peer group averages. Management believes that strong capital is a distinct advantage in the competitive environment in which the Corporation operates and will provide a solid foundation for continued growth.

The Corporation's Tier I capital to average assets ratio was 9.2 percent at year-end 1999 and 8.8 percent at March 31, 2000. At March 31, 2000, the Corporation had a Tier I risk-based capital ratio of 12.3 percent, total risk-based capital ratio of 13.3 percent, and a leverage ratio of 8.8 percent. Regulatory capital guidelines require a Tier I risk-based capital ratio of 4.0 percent and a total risk-based capital ratio of 8.0 percent. Banks with Tier I risk-based capital ratios of 6.0 percent and total risk-based capital ratios of 10.0 percent are considered "well capitalized."

Asset Quality/Provision for Loan Losses

The Corporation's asset quality and loan loss experience have consistently been superior to that of its peer group, as summarized on the following page. Asset quality has been a major factor in the Corporation's ability to generate consistent profit improvement.

The allowance for loan losses is maintained through the provision for loan losses, which is a charge against earnings.

The amount provided for loan losses and the determination of the adequacy of the allowance are based on a continuous review of the loan portfolio, including an internally administered loan "watch" list and an independent loan review provided by an outside accounting firm. The evaluation takes into consideration identified credit problems, as well as the possibility of losses inherent in the loan portfolio that cannot be specifically identified.

The following table summarizes the risk elements for the Corporation.

| (Dollars in Thousands) | March 31, 2000 | December 31, 1999 | December 31, 1998 |
|---|-------------------|----------------------|----------------------|
| Non-accrual loans..... | \$1,115 | \$1,280 | \$1,073 |
| Loans contractually past due 90 days Or more other than nonaccruing..... | 2,466 | 2,327 | 2,334 |
| Restructured loans..... | 2,802 | 908 | 1,110 |
| Total..... | \$6,383 ===== | \$4,515 ===== | \$4,517 ===== |

At March 31, 2000, non-performing loans totaled \$6,383,000, an increase of \$1,868,000 from December 31, 1999. Impaired loans at December 31, 1999 included in the table above totaled \$1,380,000.

The Corporation adopted Statement of Financial Accounting Standards ("SFAS") No. 113 and No. 118, Accounting by Creditors for Impairment of a Loan and Accounting by Creditors for Impairment of a Loan - Income recognition and Disclosures, on January 1, 1995. At December 31, 1999, impaired loans totaled \$7,140,000, a decrease of \$1,947,000 from December 31, 1998. On December 31, 1999 an allowance for losses was not deemed necessary for impaired loans totaling \$4,398,000, but an allowance of \$1,061,000 was recorded for the remaining balance of impaired loans of \$2,742,000. The average balance of impaired loans for 1999 was \$8,770,000.

At March 31, 2000, the allowance for loan losses increased by \$340,000, to \$10,468,000, up slightly from year end 1999. As a percent of loans, the allowance was 1.00 percent, down from 1.01 percent at year end 1999.

FIRST MERCHANTS CORPORATION

FORM 10-Q

The first quarter 2000 provision of \$479,000 was down \$26,000 from \$505,000 for the same quarter in 1999. Net charge offs amounted to \$139,000 during the quarter.

This table below presents loan loss experience for the periods indicated and compares the Corporation's loss experience to that of its peer group, consisting of bank holding companies with assets between \$1 billion and \$3 billion.

| | Three Months Ended March 31, | | Year Ended December 31, | |
|--|---------------------------------|----------|----------------------------|---------|
| | 2000 | 1999 | 1999 | 1998 |
| | (Dollars in Thousands) | | | |
| Allowance for loan losses: | | | | |
| Balance at beginning of period..... | \$10,128 | \$ 9,209 | \$8,429 | \$8,010 |
| Chargeoffs..... | 288 | 1,769 | 2,231 | 1,949 |
| Recoveries..... | 149 | 447 | 639 | 633 |
| Net chargeoffs..... | 139 | 1,322 | 1,592 | 1,316 |
| Provision for loan losses..... | 479 | 2,241 | 2,372 | 1,735 |
| Balance at end of period..... | \$10,468 | \$10,128 | \$9,209 | \$8,429 |
| Ratio of net chargeoffs during the period to average loans outstanding during the period..... | .06%(1) | .14% | .18% | .16% |
| Peer Group | N/A | N/A | .26% | .29% |

(1) First three months annualized

Liquidity, Interest Sensitivity, and Disclosures About Market Risk

Asset/Liability management has been an important factor in the Corporation's ability to record consistent earnings growth through periods of interest rate volatility and product deregulation. Management and the Board of Directors monitor the Corporation's liquidity and interest sensitivity positions at regular meetings to ensure that changes in interest rates will not adversely affect earnings. Decisions regarding investment and the pricing of loan and deposit products are made after analysis of reports designed to measure liquidity, rate sensitivity, the Corporation's exposure to changes in net interest income given various rate scenarios, and the economic and competitive environments.

It is the objective of the Corporation to monitor and manage risk exposure to net interest income caused by changes in interest rates. It is the goal of the Corporation's Asset Liability function to provide optimum and stable net interest income. To accomplish this, management uses two asset liability tools. GAP/Interest Rate Sensitivity Reports and Net Interest Income Simulation Modeling are both constructed, presented, and monitored quarterly.

The Corporation's liquidity and interest sensitivity position at March 31, 2000, remained adequate to meet the Corporation's primary goal of achieving optimum interest margins while avoiding undue interest rate risk.

The Corporation had a cumulative negative gap of \$95,837,000 in the three month horizon at March 31, 2000, or just over 6.6 percent of total assets. Net interest income at a financial institution with a negative gap tends to decrease when rates rise and generally increase as interest rates decline.

The GAP/Interest Rate Sensitive Report is a tool which displays repricing timing differences between interest sensitive assets and liabilities. The 0-180 day Sensitivity Gap Ratio depicts the institution is liability sensitive with a rate sensitive asset to rate sensitive liability ratio of 76.5 percent.

FIRST MERCHANTS CORPORATION

FORM 10-Q

The Corporation places its greatest credence in net interest income simulation modeling. The GAP/Interest Rate Sensitivity Report is known to have two major shortfalls. The GAP/Interest Rate Sensitivity Report fails to precisely gauge how often an interest rate sensitive product reprices nor is it able to measure the magnitude of potential future rate movements.

The Corporation's asset liability process monitors simulated net interest income under three separate interest rate scenarios; rising (rate shock), falling (rate shock) and base case (flat rates). Net Interest Income is simulated over a 12-month horizon. By policy, the variance between rising rates and base case nor falling rates and base case can be more than a negative 5 percent.

Assumed interest rate changes are simulated to move immediate and parallel. The rate movement to noteworthy interest rate indexes appear below:

| | Rising | Falling |
|--------------------|------------------|--------------------|
| Prime | 200 Basis Points | (200) Basis Points |
| Federal Funds | 200 | (200) |
| 90 Day T-Bill | 200 | (200) |
| One Year T-Bill | 200 | (200) |
| Three Year T-Note | 200 | (200) |
| Five Year T-Note | 200 | (200) |
| Ten Year T-Note | 200 | (200) |
| Interest Checking | 67 | (67) |
| MMIA Savings | 200 | (200) |
| Money Market Index | 200 | (200) |
| Regular Savings | 67 | (67) |

Results for the flat, rising (rate shock), and falling (rate shock) interest scenarios are listed below. The net interest income shown represents cumulative net interest income over an 12-month time horizon. Balance sheet assumptions are the same under all scenarios:

| | Base Case Flat Rates | Rising | Falling |
|--|-------------------------|------------|----------|
| Net Interest Income (Dollars in Thousands) | \$54,782 | \$52,312 | \$56,504 |
| Change vs. Base Case | | (\$ 2,470) | \$ 1,722 |
| Percent Change | | (4.51%) | 3.14% |
| Policy Limitation | | (5.00%) | (5.00%) |

FIRST MERCHANTS CORPORATION

FORM 10-Q

Earning Assets

The following table presents the earning asset mix as of March 31, 2000, and December 31, 1999, and December 31, 1998.

Loans grew by \$44.7 million from December 31, 1999, to March 31, 2000, while investment securities declined by \$26.1 million during the same period. Commercial and industrial loans increased by more than \$28.9 million, while individuals' loans for household and personal expenditures grew by nearly \$12.1 million.

EARNING ASSETS

| (Dollars in Millions) | March 31, 2000 | December 31, 1999 | December 31, 1998 |
|---|-------------------|----------------------|----------------------|
| Federal funds sold and interest-bearing deposits..... | \$ 1.8 | \$ 27.1 | \$ 46.3 |
| Investment securities available for sale..... | 305.9 | 329.7 | 329.5 |
| Investment securities held to maturity..... | 12.0 | 14.3 | 21.7 |
| Mortgage loans held for sale..... | 0.2 | | 0.8 |
| Loans..... | 1,043.6 | 998.9 | 890.4 |
| Federal Reserve and Federal Home Loan Bank stock..... | 5.8 | 5.8 | 4.5 |
| Total..... | <u>\$ 1,369.3</u> | <u>\$ 1,375.8</u> | <u>\$ 1,293.2</u> |

Deposits, Securities Sold Under Repurchase Agreements, Federal Funds Sold and Other Short-term Borrowing

The following table presents the level of deposits and borrowed funds (Federal funds purchased, repurchase agreements with customers, U.S. Treasury demand notes and Federal Home Loan Bank advances) for the years ended 1999 and 1998 and at March 31, 2000.

| (Dollars in Millions) | March 31, 2000 | December 31, 1999 | December 31, 1998 |
|--|-------------------|----------------------|----------------------|
| Deposits..... | \$1,143.8 | \$1,147.2 | \$1,086.0 |
| Securities sold under repurchase agreements..... | 63.7 | 78.0 | 48.8 |
| Other short-term borrowings..... | 26.6 | 38.4 | 17.8 |
| Federal Home Loan Bank advances..... | 76.0 | 73.5 | 47.1 |

The Corporation has continued to leverage its large capital position with Federal Home Loan Bank advances, as well as, repurchase agreements which are pledged against acquired investment securities as collateral for the borrowings. The interest rate risk is included as part of the Corporation's interest simulation discussed in Management's Discussion and Analysis under the heading Liquidity, Interest Sensitivity, and Disclosures about Market Risk. The effect on the Corporation's capital ratios is minimal as the Corporation remains adequately capitalized.

FIRST MERCHANTS CORPORATION

FORM 10-Q

Net Interest Income

Net Interest Income is the primary source of the Corporation's earnings. It is a function of net interest margin and the level of average earning assets.

The table below presents the Corporation's asset yields, interest expense, and net interest income as a percent of average earning assets for the three months ended March 31, 2000 and 1999.

Net interest income (FTE) for the three months ended March 31, 2000 increased by \$\$354,000, or 2.6 percent over the same period in 1999, due to an increase in average earning assets of over \$\$107 million. For the same period interest income and interest expense, as a percent of average earning assets, increased 19 basis points, 43 basis points respectively, due to lower interest rates and increased non-deposit funding.

(Dollars in Thousands)

| | Interest Income (FTE) as a Percent of Average Earning Assets | Interest Expense as a Percent of Average Earning Assets | Net Interest Income (FTE) as a Percent of Average Earning Assets | Average Earning Assets | Net Interest Income On a Fully Taxable Equivalent Basis |
|---|--|--|--|------------------------------|--|
| For the three months Ended March 31, | | | | | |
| 2000 | 7.95% | 3.89% | 4.07% | \$1,369,343 | \$55,740 |
| 1999 | 7.76% | 3.46% | 4.30% | \$1,262,664 | \$54,288 |

Average earning assets include the average balance of securities classified as available for sale, computed based on the average of the historical amortized cost balances without the effects of the fair value adjustment.

FIRST MERCHANTS CORPORATION

FORM 10-Q

Other Income

The Corporation has placed emphasis on the growth of non-interest income in recent years by offering a wide range of fee-based services. Fee schedules are regularly reviewed by a pricing committee to ensure that the products and services offered by the Corporation are priced to be competitive and profitable.

Other income in the first quarter of 2000 exceeded the same quarter in the prior year by \$490,000, or 14.4 percent.

Two major areas account for most of the increase:

1. Serves charges on deposit accounts increased \$136,000 or 14.2 percent due to increased number of accounts and price adjustments.
2. Commission income increased \$127,000 or 38.4 percent due primarily to increased sales efforts of First Merchants Insurance Services, Inc.

Other Expense

Total other expenses represent non-interest operating expenses of the Corporation. First quarter other expense in 2000 exceeded the same quarter of the prior year by \$717,000, or 8.3 percent.

Two major areas account for most of the increase:

1. Salaries and benefit expense grew \$318,000 or 6.5 percent, due to normal salary increases and staff additions.
2. Equipment expense increased by \$138,000, or 16.6 percent, reflecting the Corporation's efforts to improve efficiency and provide electronic service delivery to its customers.

Income Taxes

Income tax expense, for the three months ended March 31, 2000, decreased by \$157,000 over the same period in 1999, due to reduced state income tax liability.

Other

The Securities and Exchange Commission maintains a Web site that contains reports, proxy and information statements and other information regarding registrants that file electronically with the Commission, including the Corporation, and that address is (<http://www.sec.gov>).

Item 3. Quantitative and Qualitative Disclosures About Market Risk

The information required under this item is included as part of Management's Discussion and Analysis under the heading Liquidity, Interest Sensitivity, and Disclosures About Market Risk.

FIRST MERCHANTS CORPORATION

FORM 10-Q

PART II. OTHER INFORMATION

Item 4. Submission of Matters to a Vote of Security Holders

None

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits:

| Exhibit No.: | Description of Exhibit: | Form 10-Q Page Number |
|--------------|---|-----------------------------|
| ----- | ----- | ----- |
| 2 | Plans of acquisition/reorganization are incorporated by reference to forms S-4 filed on March 24, 2000. | |
| 27 | Financial Data Schedule, Period Ending March 31, 2000 | 21 |

FIRST MERCHANTS CORPORATION
FORM 10-Q
SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

First Merchants Corporation
(Registrant)

Date 05/11/00 by /s/Michael L. Cox

Michael L. Cox
President and Chief Executive Officer

Date 05/11/00 by /s/James L. Thrash

James L. Thrash
Chief Financial & Principal
Accounting Officer

1,000

3-MOS

| | | |
|-----------|-------------|-----------|
| | DEC-31-2000 | |
| | JAN-01-2000 | |
| | MAR-31-2000 | 37,418 |
| | 482 | |
| | 1,800 | |
| | 0 | |
| 305,929 | | |
| | 11,951 | |
| | 11,964 | |
| | | 1,043,567 |
| | | 10,468 |
| | 1,446,178 | |
| | | 1,143,763 |
| | | 0 |
| | 200,549 | |
| | | 0 |
| | | 0 |
| | | 1,351 |
| | | 123,437 |
| 1,446,178 | | |
| | 21,502 | |
| | 4,886 | |
| | 186 | |
| | 26,574 | |
| | 10,903 | |
| | 13,301 | |
| | 13,273 | |
| | | 479 |
| | (198) | |
| | 9,407 | |
| | 7,092 | |
| 4,820 | | |
| | | 0 |
| | | 0 |
| | | 4,820 |
| | | 0.44 |
| | | 0.44 |
| | | 4.07 |
| | | 1,115 |
| | | 2,466 |
| | | 0 |
| | | 0 |
| | 10,128 | |
| | | 288 |
| | | 149 |
| | 10,468 | |
| 10,468 | | |
| | | 0 |
| | | 0 |