#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

# FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

#### DATE OF REPORT (Date of earliest event reported): July 25, 2019

Commission File Number 0-17071

# FIRST MERCHANTS CORPORATION

(Exact name of registrant as specified in its charter)

INDIANA	35-1544218
(State or other jurisdiction of incorporation)	(IRS Employer Identification No.)

200 East Jackson Street

P.O. Box 792

Muncie, IN 47305-2814

(Address of principal executive offices, including zip code)

(765) 747-1500

(Registrant's telephone number, including area code)

#### Not Applicable

(Former name or former address, if changed since last report)

Title of Each Class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.125 state value per share	FRME	The NASDAQ Stock Market LLC

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

# ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On July 25, 2019, First Merchants Corporation issued a press release to report its financial results for the second quarter ended June 30, 2019. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information in this Current Report on Form 8-K, including Exhibit No. 99.1 hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to liability of that section. The information in this Current Report shall not be incorporated by reference into any filing or other document pursuant to the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing or document.

# ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

- (a) Not applicable.
- (b) Not applicable.
- (c) Not applicable.
- (d) Exhibits.

Exhibit 99.1 Press Release, dated July 25, 2019, issued by First Merchants Corporation

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

First Merchants Corporation (Registrant)

By: <u>/s/ Mark K. Hardwick</u> Mark K. Hardwick Executive Vice President, Chief Financial Officer and Chief Operating Officer

Dated: July 25, 2019

Exhibit No. Description

99.1 Press Release, dated July 25, 2019, issued by First Merchants Corporation

# N/E/W/SR/E/L/E/A/S/E

July 25, 2019

# FOR IMMEDIATE RELEASE

For more information, contact: Nicole M. Weaver, Vice President and Director of Corporate Administration 765-521-7619 http://www.firstmerchants.com

SOURCE: First Merchants Corporation, Muncie, Indiana

# FIRST MERCHANTS CORPORATION ANNOUNCES 3.8 PERCENT INCREASE IN SECOND QUARTER 2019 EARNINGS PER SHARE

First Merchants Corporation (NASDAQ - FRME) has reported second quarter 2019 net income of \$41.1 million, an increase of 3.6 percent, compared to \$39.6 million during the same period in 2018. Earnings per share for the period totaled \$.83 per share, an increase of 3.8 percent, compared to the second quarter of 2018 result of \$.80 per share.

Total assets equaled \$10.7 billion as of quarter-end and loans totaled \$7.5 billion. The Corporation's loan portfolio increased, by \$434 million, or 6.1 percent, during the past twelve months. Investments increased \$473 million, or 29.2 percent, during the same period and now total \$2.1 billion. Total deposits equaled \$8.3 billion as of quarter-end and increased by \$816 million, or 10.9 percent, while borrowings, totaling \$793 million, declined during the period by \$46 million, or 5.5 percent. As a result, the loan-to-deposit ratio now totals 90.4 percent and loan-to-asset ratio totals 70 percent. Additionally, the Corporation's total risk-based capital ratio equaled 14.56 percent, common equity tier 1 capital ratio equaled 12.05 percent, and the tangible common equity ratio totaled 10.07 percent.

Michael C. Rechin, President and Chief Executive Officer, stated, "Our second quarter of 2019 results continued to reflect effective market coverage by our bankers coupled with healthy levels of activity from our commercial and consumer clients throughout our franchise. We are pleased with our execution producing second quarter organic loan growth of 11.8% and deposit growth of 13.5% on an annualized basis. Net Income and earnings per share improved during the quarter despite margin pressure and legal and settlement expenses of \$1.3 million reflected in our marketing line item. We continue to anticipate closing our acquisition with Monroe Bank & Trust during the third quarter of 2019 and completing the integration in the fourth quarter of 2019."

Net interest income for the quarter totaled \$85.3 million, an increase of \$707,000, even as net interest margin totaling 3.71 percent declined from the same period in 2018 by 28 basis points. Yields on earning assets increased by 12 basis points totaling 4.86 percent and the cost of supporting liabilities increased by 40 basis points and totaled 1.15 percent. Fair value accretion negatively impacted yields as it declined from 18 basis points in second quarter of 2018 to 9 basis points in 2019. Additionally, strong growth in institutional deposits and deployment into the bond portfolio produced earnings per share of \$.01 for the quarter but negatively impacted net interest margin by 10 basis points.

Non-interest income totaled \$21.6 million for the quarter, a \$3.4 million, or 18.8 percent increase from the second quarter of 2018. Customerspecific line items accounted for \$2.4 million of the increase while being fueled by derivative hedge income growth of \$1.3 million. Non-interest expense totaled \$57.6 million up from the 2018 total of \$53.5 million. Of the \$4.1 million increase, \$1.3 million was related to the fair lending legal and settlement expenses, with the remaining in professional services - \$587,000, equipment - \$561,000, other real estate expense -\$541,000, and salary and benefits - \$517,000.

The Corporation's provision expense totaled \$500,000 and net charge-offs were just \$128,000. The allowance for loan losses reached \$81.3 million as of June 30, 2019, up from \$77.5 million as of June 30, 2018. Non-accrual loans declined to \$25.6 million as of quarter-end and the allowance was 1.08 percent of total loans and 1.19 percent of non-purchased loans.

#### CONFERENCE CALL

First Merchants Corporation will conduct a second quarter earnings conference call and web cast at 2:30 p.m. (ET) on Thursday, July 25, 2019.

To participate, dial (Toll Free) 877-507-0578 and reference First Merchants Corporation's second quarter earnings release. International callers please call +1 412-317-1073. A replay of the call will be available until August 25, 2019. To access a replay of the call, US participants should dial (Toll Free) 877-344-7529, Canada participants should dial 855-669-9658, or for International participants, dial +1 412-317-0088. The replay access code is 10132272.

In order to view the web cast and presentation slides, please go to http://services.choruscall.com/links/frme190725.html during the time of the call. A replay of the web cast will be available until July 25, 2020.

Detailed financial results are reported on the attached pages.

#### **About First Merchants Corporation**

First Merchants Corporation is a financial holding company headquartered in Muncie, Indiana. The Corporation has one full-service bank charter, First Merchants Bank. The Bank also operates as First Merchants Private Wealth Advisors (as a division of First Merchants Bank).

First Merchants Corporation's common stock is traded on the NASDAQ Global Select Market System under the symbol FRME. Quotations are carried in daily newspapers and can be found on the company's Internet web page (<u>http://www.firstmerchants.com</u>).

FIRST MERCHANTS and the Shield Logo are federally registered trademarks of First Merchants Corporation.

#### **Forward-Looking Statements**

This release contains forward-looking statements made pursuant to the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements can often, but not always, be identified by the use of words like "believe", "continue", "pattern", "estimate", "project", "intend", "anticipate", "expect" and similar expressions or future or conditional verbs such as "will", would", "should", "could", "might", "can", "may", or similar expressions. These statements include statements of First Merchants' goals, intentions and expectations; statements regarding the First Merchants' business plan and growth strategies; statements regarding the asset quality of First Merchants' loan and investment portfolios; and estimates of First Merchants' risks and future costs and benefits. These forward-looking statements are subject to significant risks, assumptions and uncertainties that may cause results to differ materially from those set forth in forward-looking statements, including, among other things; possible changes in monetary and fiscal policies, and laws and regulations; the effects of easing restrictions on participants in the financial services industry: the cost and other effects of legal and administrative cases: possible changes in the credit worthiness of customers and the possible impairment of collectability of loans; fluctuations in market rates of interest; competitive factors in the banking industry; changes in the banking legislation or regulatory reguirements of federal and state agencies applicable to bank holding companies and banks like First Merchants' affiliate bank; continued availability of earnings and excess capital sufficient for the lawful and prudent declaration of dividends; changes in market, economic, operational, liquidity, credit and interest rate risks associated with the First Merchants' business; and other risks and factors identified in each of First Merchants' filings with the Securities and Exchange Commission. First Merchants does not undertake any obligation to update any forward-looking statement, whether written or oral, relating to the matters discussed in this press release. In addition, First Merchants' past results of operations do not necessarily indicate its anticipated future results.

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#### CONSOLIDATED BALANCE SHEETS

lars In Thousands)	Jun	e 30,	930,		
	 2019		2018		
SETS					
Cash and cash equivalents	\$ 128,185	\$	133,8		
Interest-bearing time deposits	129,614		36,		
Investment securities	2,092,924		1,619,6		
Loans held for sale	5,854		2,0		
Loans	7,511,370		7,081,		
Less: Allowance for loan losses	 (81,274)		(77,5		
Net loans	7,430,096		7,003,		
Premises and equipment	91,767		94,3		
Federal Home Loan Bank stock	24,588		24,5		
Interest receivable	45,150		38,		
Goodwill and other intangibles	466,736		473,0		
Cash surrender value of life insurance	226,241		222,9		
Other real estate owned	1,131		9,		
Tax asset, deferred and receivable	12,340		24,0		
Other assets	 83,231		51,8		
TOTAL ASSETS	\$ 10,737,857	\$	9,734,		
BILITIES					
Deposits:					
Noninterest-bearing	\$ 1,353,165	\$	1,571,		
Interest-bearing	6,966,163		5,932,		
Total Deposits	8,319,328		7,503,8		
Borrowings:					
Federal funds purchased	75,000		109,0		
Securities sold under repurchase agreements	119,674		122,		
Federal Home Loan Bank advances	460,042		469,2		
Subordinated debentures and term loans	138,574		138,		
Total Borrowings	793,290		839,3		
Interest payable	6,740		4,		
Other liabilities	116,863		46,		
Total Liabilities	9,236,221		8,394,3		
OCKHOLDERS' EQUITY					
Cumulative Preferred Stock, \$1,000 par value, \$1,000 liquidation value:					
Authorized 600 shares					
Issued and outstanding - 125 shares	125				
Common Stock, \$.125 stated value:					
Authorized 100,000,000 shares					
Issued and outstanding - 49,456,594 and 49,280,188 shares	6,182		6,		
Additional paid-in capital	841,365		836,		
Retained earnings	639,362		522,		
Accumulated other comprehensive income (loss)	14,602		(24,		
Total Stockholders' Equity	 1,501,636		1,340,3		
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 10,737,857	\$	9,734,		

92,824 4,244 6,998 7,454 7,84 335 112,639 23,087 117 342 2,123 27,361 85,278 5,000 84,778 5,437 3,931 4,829 1,736 1,487 4,829	e 30, \$	2018 84,663 (3,632) (5,434 (6,246) (3,633) (2,63) (100,871 (1,633) (1,643) (1,643) (1,663) (1,	\$	183,305 8,397 13,093 14,325 1,659 673 221,452 42,681 221,452 42,681 210 672 3,506 4,239 51,308 170,144 1,700 168,444 1,700 168,444	\$	2018 162,930 7,228 10,530 12,372 764 667 194,491 21,167 441 345 4,004 4,047 30,004 164,487 4,163 160,324 9,815 7,391 9,056 3,421
92,824 4,244 6,998 7,454 335 112,639 23,087 117 342 2,123 2,123 2,123 2,123 2,123 85,278 500 84,778 5,437 3,931 4,829 1,736 1,487	\$	84,663 3,632 5,434 6,246 633 263 100,871 12,165 61 172 1,845 2,057 16,300 84,571 1,663 82,908 5,038 3,595 4,462 1,600		183,305 8,397 13,093 14,325 1,659 673 221,452 42,681 210 672 3,506 4,239 51,308 170,144 1,700 168,444 10,532 7,749 9,655	\$	162,930 7,228 10,530 12,372 764 667 194,491 21,167 441 345 4,004 4,047 30,004 164,487 4,163 160,324 9,815 7,391 9,056
4,244 6,998 7,454 335 112,639 23,087 4,177 342 1,692 2,123 2,123 2,123 2,123 85,278 5,000 84,778 5,000 84,778 5,437 3,931 4,829 1,736	\$	3,632 5,434 6,246 333 263 263 100,871 12,165 61 172 61 172 1,845 2,057 16,300 84,571 1,663 82,908 84,571 1,663 82,908	\$	8,397 13,093 14,325 1,659 673 221,452 42,681 210 672 3,506 4,239 51,308 170,144 1,700 168,444 10,532 7,749 9,655	\$	7,228 10,530 12,372 764 667 194,491 21,167 441 345 4,004 4,047 30,004 164,487 4,163 160,324 9,815 7,391 9,056
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6,998 7,454 784 335 112,639 23,087 117 342 1,692 2,123 27,361 85,278 500 84,778 84,778 5,437 3,931 4,829 1,736 1,487		5,434 6,246 633 263 100,871 12,165 61 172 1,845 2,057 16,300 84,571 1,663 82,908 5,038 3,595 4,462		13,093 14,325 1,659 673 221,452 42,681 210 672 3,506 4,239 51,308 170,144 1,700 168,444 10,532 7,749 9,655		10,530 12,372 764 667 194,491 21,167 441 345 4,004 4,047 30,004 164,487 4,163 160,324 9,815 7,391 9,056
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7,454 784 335 112,639 23,087 117 342 1,692 2,123 2,123 2,123 85,278 500 84,778 5,437 3,931 4,829 1,736 1,487		6,246 633 263 100,871 12,165 61 172 1,845 2,057 16,300 84,571 1,663 82,908 5,038 3,595 4,462 1,600		14,325 1,659 673 221,452 42,681 210 672 3,506 4,239 51,308 170,144 1,700 168,444 10,532 7,749 9,655		12,372 764 667 194,491 21,167 441 345 4,004 4,047 30,004 164,487 4,163 160,324 9,815 7,391 9,056
784 335 112,639 23,087 117 342 1,692 2,123 27,361 85,278 500 84,778 84,778 5,437 3,931 4,829 1,736		633 263 100,871 12,165 61 172 1,845 2,057 16,300 84,571 1,663 82,908 5,038 3,595 4,462		1,659 673 221,452 42,681 210 672 3,506 4,239 51,308 170,144 1,700 168,444 10,532 7,749 9,655		764 667 194,491 21,167 441 345 4,004 4,047 30,004 164,487 4,163 160,324 9,815 7,391 9,056
335 112,639 23,087 117 342 1,692 2,123 27,361 85,278 500 84,778 5,437 3,931 4,829 1,736 1,487		263 100,871 12,165 61 172 1,845 2,057 16,300 84,571 1,663 82,908 5,038 3,595 4,462 1,600		673 221,452 42,681 210 672 3,506 4,239 51,308 170,144 1,700 168,444 10,532 7,749 9,655		667 194,491 21,167 441 345 4,004 4,047 30,004 164,487 4,163 160,324 9,815 7,391 9,056
112,639 23,087 117 342 1,692 2,123 27,361 85,278 500 84,778 5,437 3,931 4,829 1,736 1,487		100,871 12,165 61 172 1,845 2,057 16,300 84,571 1,663 82,908 5,038 3,595 4,462 1,600		221,452 42,681 210 672 3,506 4,239 51,308 170,144 1,700 168,444 10,532 7,749 9,655		194,491 21,167 441 345 4,004 4,047 30,004 164,487 4,163 160,324 9,815 7,391 9,056
23,087 117 342 1,692 2,123 27,361 85,278 500 84,778 84,778 5,437 3,931 4,829 1,736 1,487		12,165 61 172 1,845 2,057 16,300 84,571 1,663 82,908 5,038 3,595 4,462 1,600		42,681 210 672 3,506 4,239 51,308 170,144 1,700 168,444 10,532 7,749 9,655		21,167 441 345 4,004 4,047 30,004 164,487 4,163 160,324 9,815 7,391 9,056
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1117 342 1,692 2,123 85,278 500 84,778 5,437 3,931 4,829 1,736 1,487		61 172 1,845 2,057 16,300 84,571 1,663 82,908 5,038 3,595 4,462 1,600		210 672 3,506 4,239 51,308 170,144 1,700 168,444 10,532 7,749 9,655		441 345 4,004 4,047 30,004 164,487 4,163 160,324 9,815 7,391 9,056
342 1,692 2,123 85,278 500 84,778 5,437 3,931 4,829 1,736 1,487		172 1,845 2,057 16,300 84,571 1,663 82,908 5,038 3,595 4,462 1,600		672 3,506 4,239 51,308 170,144 1,700 168,444 10,532 7,749 9,655		345 4,004 4,047 30,004 164,487 4,163 160,324 9,815 7,391 9,056
1,692 2,123 27,361 85,278 84,778 7,437 3,931 4,829 1,736 1,487		1,845 2,057 16,300 84,571 1,663 82,908 5,038 3,595 4,462 1,600		3,506 4,239 51,308 170,144 1,700 168,444 10,532 7,749 9,655		4,004 4,047 30,004 164,487 4,163 160,324 9,815 7,391 9,056
2,123 27,361 85,278 84,778 5,437 3,931 4,829 1,736 1,487		2,057 16,300 84,571 1,663 82,908 5,038 3,595 4,462 1,600		4,239 51,308 170,144 1,700 168,444 10,532 7,749 9,655		4,047 30,004 164,487 4,163 160,324 9,815 7,391 9,056
27,361 85,278 500 84,778 5,437 3,931 4,829 1,736 1,487		16,300 84,571 1,663 82,908 5,038 3,595 4,462 1,600		51,308 170,144 1,700 168,444 10,532 7,749 9,655		30,004 164,487 4,163 160,324 9,815 7,391 9,056
85,278 500 84,778 5,437 3,931 4,829 1,736 1,487		84,571 1,663 82,908 5,038 3,595 4,462 1,600		170,144 1,700 168,444 10,532 7,749 9,655		164,487 4,163 160,324 9,815 7,391 9,056
500 84,778 5,437 3,931 4,829 1,736 1,487		1,663 82,908 5,038 3,595 4,462 1,600		1,700 168,444 10,532 7,749 9,655	·	4,163 160,324 9,819 7,391 9,056
84,778 5,437 3,931 4,829 1,736 1,487		82,908 5,038 3,595 4,462 1,600		168,444 10,532 7,749 9,655	·	160,324 9,815 7,391 9,056
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3,931 4,829 1,736 1,487		3,595 4,462 1,600		7,749 9,655		7,391 9,056
3,931 4,829 1,736 1,487		3,595 4,462 1,600		7,749 9,655		7,391 9,056
4,829 1,736 1,487		4,462 1,600		9,655		9,056
1,736 1,487		1,600				
1,487				3,031		3,422
		231				
341				2,268		1,073
		455		780		897
946		1,007		1,935		2,183
1,843		1,122		2,983		2,731
1,064		681		1,394		1,185
21,614		18,191		40,327		37,752
32,709		32,192		65,737		64,418
4,469		4,348		9,496		9,018
4,117		3,556		7,759		7,224
2,752		1,474		3,826		2,358
3,929		3,462		7,613		6,426
334		324		649		658
1,520		1,718		3,048		3,444
678		711		1,385		1,430
903		362		2,068		764
2,376		1,789		4,260		3,330
3,800		3,568		8,367		8,121
57,587		53,504		114,208		107,191
48,805		47,595		94,563		90,88
7,749		7,961		14,690		14,572
41,056	\$	39,634	\$	79,873	\$	76,313
0.83	\$	0.80	\$	1.62	\$	1.55
	\$	0.80	\$	1.61	\$	1.54
0.83					\$	0.40
	1,520 678 903 2,376 3,800 57,587 48,805 7,749 41,056	1,520 678 903 2,376 3,800 57,587 48,805 7,749 41,056 \$ 0.83 \$	1,520     1,718       678     711       903     362       2,376     1,789       3,800     3,568       57,587     53,504       48,805     47,595       7,749     7,961       41,056     \$ 39,634       0.83     \$ 0.80       0.83     \$ 0.80	1,520     1,718       678     711       903     362       2,376     1,789       3,800     3,568       57,587     53,504       48,805     47,595       7,749     7,961       41,056     \$ 39,634       0.83     \$ 0.80       \$     0.80	1,520       1,718       3,048         678       711       1,385         903       362       2,068         2,376       1,789       4,260         3,800       3,568       8,367         57,587       53,504       114,208         48,805       47,595       94,563         7,749       7,961       14,690         41,056       \$ 39,634       \$ 79,873         0.83       \$ 0.80       \$ 1,62	1,520       1,718       3,048         678       711       1,385         903       362       2,068         2,376       1,789       4,260         3,800       3,568       8,367         3,800       3,568       8,367         57,587       53,504       114,208         48,805       47,595       94,563         7,749       7,961       14,690         41,056       \$       39,634       \$       79,873       \$         0.83       \$       0.80       \$       1.62       \$

## FINANCIAL HIGHLIGHTS

Dollars in thousands)	Three Me	Six Months Ended							
	Ju	ne 30,		June 30,					
	 2019		2018		2019		2018		
NET CHARGE-OFFS	\$ 128	\$	540	\$	978	\$	1,652		
AVERAGE BALANCES:									
Total Assets	\$ 10,499,948	\$	9,697,020	\$	10,291,205	\$	9,535,774		
Total Loans	7,385,315		6,975,737		7,308,146		6,893,867		
Total Earning Assets	9,518,892		8,741,173		9,326,579		8,579,076		
Total Deposits	8,321,459		7,636,821		8,130,120		7,396,328		
Total Stockholders' Equity	1,479,254		1,327,341		1,454,633		1,318,124		
FINANCIAL RATIOS:									
Return on Average Assets	1.56%		1.63%		1.55%		1.60%		
Return on Average Stockholders' Equity	11.10		11.94		10.98		11.58		
Return on Average Common Stockholders' Equity	11.10		11.95		10.98		11.58		
Average Earning Assets to Average Assets	90.66		90.14		90.63		89.97		
Allowance for Loan Losses as % of Total Loans	1.08		1.09		1.08		1.09		
Net Charge-offs as % of Average Loans (Annualized)	0.01		0.03		0.03		0.05		
Average Stockholders' Equity to Average Assets	14.09		13.69		14.13		13.82		
Tax Equivalent Yield on Average Earning Assets	4.86		4.74		4.88		4.66		
Interest Expense/Average Earning Assets	1.15		0.75		1.10		0.70		
Net Interest Margin (FTE) on Average Earning Assets	3.71		3.99		3.78		3.96		
Efficiency Ratio	51.00		49.32		51.09		50.30		
Tangible Common Book Value Per Share	\$ 21.01	\$	17.71	\$	21.01	\$	17.71		

# NON-PERFORMING ASSETS

(Dollars In Thousands)	June 30,		March 31,		December 31,		September 30,		June 30,
		2019		2019		2018		2018	 2018
Non-Accrual Loans	\$	25,635	\$	27,949	\$	26,148	\$	20,421	\$ 20,143
Renegotiated Loans		640		709		1,103		968	 544
Non-Performing Loans (NPL)		26,275		28,658		27,251		21,389	20,687
Other Real Estate Owned		1,131		1,877		2,179		8,859	 9,071
Non-Performing Assets (NPA)		27,406		30,535		29,430		30,248	29,758
90+ Days Delinquent		209		134		1,855		50	184
NPAs & 90 Day Delinquent	\$	27,615	\$	30,669	\$	31,285	\$	30,298	\$ 29,942

Allowance for Loan Losses	\$ 81,274	\$ 80,902	\$ 80,552	\$ 78,406	\$ 77,543
Quarterly Net Charge-offs	128	850	(482)	537	540
NPAs / Actual Assets %	0.26%	0.30%	0.30 %	0.31%	0.31%
NPAs & 90 Day / Actual Assets %	0.26%	0.30%	0.32 %	0.31%	0.31%
NPAs / Actual Loans and OREO %	0.36%	0.42%	0.41 %	0.43%	0.42%
Allowance for Loan Losses / Actual Loans (%)	1.08%	1.11%	1.11 %	1.11%	1.09%
Net Charge-offs as % of Average Loans (Annualized)	0.01%	0.05%	(0.03)%	0.03%	0.03%

# CONSOLIDATED BALANCE SHEETS

(Dollars In Thousands)	June 30,	March 31,	D	ecember 31,	S	eptember 30,	June 30,
	 2019	 2019		2018		2018	 2018
ASSETS							
Cash and cash equivalents	\$ 128,185	\$ 115,878	\$	139,247	\$	142,501	\$ 133,893
Interest-bearing time deposits	129,614	70,672		36,963		66,763	36,599
Investment securities	2,092,924	1,862,659		1,632,582		1,625,251	1,619,683
Loans held for sale	5,854	3,330		4,778		3,022	2,046
Loans	7,511,370	7,299,320		7,224,467		7,088,071	7,081,059
Less: Allowance for loan losses	 (81,274)	 (80,902)		(80,552)		(78,406)	 (77,543)
Net loans	7,430,096	7,218,418		7,143,915		7,009,665	7,003,516
Premises and equipment	91,767	91,863		93,420		93,728	94,397
Federal Home Loan Bank stock	24,588	24,588		24,588		24,588	24,588
Interest receivable	45,150	40,931		40,881		38,531	38,530
Goodwill and other intangibles	466,736	468,256		469,784		471,409	473,059
Cash surrender value of life insurance	226,241	225,928		224,939		223,865	222,905
Other real estate owned	1,131	1,877		2,179		8,859	9,071
Tax asset, deferred and receivable	12,340	16,094		23,668		25,933	24,619
Other assets	 83,231	 70,431		47,772		53,167	 51,809
TOTAL ASSETS	\$ 10,737,857	\$ 10,210,925	\$	9,884,716	\$	9,787,282	\$ 9,734,715
LIABILITIES							
Deposits:							
Noninterest-bearing	\$ 1,353,165	\$ 1,381,183	\$	1,447,907	\$	1,464,190	\$ 1,571,194
Interest-bearing	6,966,163	6,666,615		6,306,686		6,168,962	5,932,621
Total Deposits	 8,319,328	 8,047,798		7,754,593		7,633,152	 7,503,815
Borrowings:							
Federal funds purchased	75,000	20,000		104,000		90,000	109,000
Securities sold under repurchase agreements	119,674	111,783		113,512		118,824	122,513
Federal Home Loan Bank advances	460,042	345,013		314,986		385,458	469,261
Subordinated debentures and term loans	138,574	138,519		138,463		138,408	138,352
Total Borrowings	 793,290	615,315		670,961		732,690	 839,126
Interest payable	6,740	7,313		5,607		5,920	4,807
Other liabilities	116,863	84,651		45,295		54,094	46,639
Total Liabilities	9,236,221	8,755,077		8,476,456		8,425,856	8,394,387
STOCKHOLDERS' EQUITY							
Cumulative Preferred Stock, \$1,000 par value, \$1,000 liquidation value:							
Authorized 600 shares							
Issued and outstanding	125	125		125		125	125
Common Stock, \$.125 stated value:							
Authorized 100,000,000 shares							
Issued and outstanding	6,182	6,179		6,169		6,163	6,160
Additional paid-in capital	841,365	839,919		840,052		837,996	836,549
Retained earnings	639,362	611,220		583,336		552,551	522,362
Accumulated other comprehensive income (loss)	14,602	(1,595)		(21,422)		(35,409)	(24,868)
Total Stockholders' Equity	 1,501,636	 1,455,848		1,408,260		1,361,426	 1,340,328
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 10,737,857	\$ 10,210,925	\$	9,884,716	\$	9,787,282	\$ 9,734,715

#### CONSOLIDATED STATEMENTS OF INCOME

Dollars In Thousands, Except Per Share Amounts)	June 30,	March 31,		December 31,		Sep	tember 30,		June 30,
	 2019		2019		2018		2018		2018
NTEREST INCOME									
Loans receivable:									
Taxable	\$ 92,824	\$	90,481	\$	91,092	\$	88,479	\$	84,663
Tax-exempt	4,244		4,153		3,873		3,761		3,632
Investment securities:									
Taxable	6,998		6,095		5,553		5,514		5,434
Tax-exempt	7,454		6,871		6,644		6,493		6,246
Deposits with financial institutions	784		875		1,207		270		633
Federal Home Loan Bank stock	 335		338		284	_	283		263
Total Interest Income	 112,639		108,813		108,653		104,800		100,87
NTEREST EXPENSE									
Deposits	23,087		19,594		16,690		13,685		12,16
Federal funds purchased	117		93		48		229		6
Securities sold under repurchase agreements	342		330		243		174		17
Federal Home Loan Bank advances	1,692		1,814		1,691		2,137		1,84
Subordinated debentures and term loans	2,123		2,116		2,097		2,089		2,05
Total Interest Expense	 27,361		23,947		20,769		18,314		16,30
IET INTEREST INCOME	85,278		84,866		87,884		86,486		84,57
Provision for loan losses	500		1,200		1,664		1,400		1,66
IET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	 84,778		83,666		86,220		85,086		82,90
THER INCOME									
Service charges on deposit accounts	5,437		5,095		5,516		5,619		5,03
Fiduciary and wealth management fees	3,931		3,818		3,842		3,673		3,59
Card payment fees	4,829		4,826		4,393		4,586		4,46
Net gains and fees on sales of loans	1,736		1,295		1,767		1,841		1,60
Derivative hedge fees	1,487		781		645		775		23
Other customer fees	341		439		511		452		45
Earnings on cash surrender value of life insurance	946		989		1,074		961		1,00
Net realized gains on sales of available for sale securities	1,843		1,140		253		1,285		1,12
Other income	1,043		330		1,179		335		68
Total Other Income	 21,614		18,713		19,180		19,527		18,19
OTHER EXPENSES									
Salaries and employee benefits	32,709		33,028		34,350		32,936		32,19
Net occupancy	4,469		5,027		4,737		4,586		4,34
Equipment	4,117		3,642		3,627		3,483		3,55
Marketing	2,752		1,074		1,107		1,216		1,47
Outside data processing fees	3,929		3,684		3,367		3,422		3,46
Printing and office supplies	334		315		433		334		32
Intangible asset amortization	1,520		1,528		1,625		1,650		1,71
FDIC assessments	678		707		634		856		71
Other real estate owned and foreclosure expenses	903		1,165		251		455		36
Professional and other outside services	2,376		1,884		3,002		1,844		1,78
Other expenses	 3,800		4,567	· · ·	4,605		4,240		3,56
Total Other Expenses	 57,587		56,621		57,738		55,022		53,50
NCOME BEFORE INCOME TAX	48,805		45,758		47,662		49,591		47,59
Income tax expense	 7,749		6,941		5,949		8,478		7,96
IET INCOME AVAILABLE TO COMMON STOCKHOLDERS	\$ 41,056	\$	38,817	\$	41,713	\$	41,113	\$	39,63
er Share Data:									
Basic Net Income Available to Common Stockholders	\$ 0.83	\$	0.79	\$	0.85	\$	0.83	\$	0.8
Diluted Net Income Available to Common Stockholders	\$ 0.83	э \$	0.79	Գ \$	0.85	ֆ \$	0.83	э \$	0.6
Cash Dividends Paid	\$					\$ \$		ծ \$	0.2
	\$ 0.26	\$	0.22	\$	0.22	Φ	0.22	Φ	
Average Diluted Shares Outstanding (in thousands)	49,550		49,541		49,511		49,492		49,45
NANCIAL RATIOS:									
Return on Average Assets	1.56%		1.54%		1.68%		1.69%		1.6
Return on Average Stockholders' Equity	11.10		10.86		12.10		12.10		11.9

Return on Average Common Stockholders' Equity	11.10	10.86	12.10	12.10	11.95
Average Earning Assets to Average Assets	90.66	90.60	90.41	90.30	90.14
Allowance for Loan Losses as % of Total Loans	1.08	1.11	1.11	1.11	1.09
Net Charge-offs as % of Average Loans (Annualized)	0.01	0.05	(0.03)	0.03	0.03
Average Stockholders' Equity to Average Assets	14.09	14.18	13.90	13.93	13.69
Tax Equivalent Yield on Average Earning Assets	4.86	4.89	4.97	4.88	4.74
Interest Expense/Average Earning Assets	1.15	1.05	0.93	0.83	0.75
Net Interest Margin (FTE) on Average Earning Assets	3.71	3.84	4.04	4.05	3.99
Efficiency Ratio	51.00	51.18	50.97	49.25	49.32
Tangible Common Book Value Per Share	\$ 21.01	\$ 20.07	\$ 19.12	\$ 18.16	\$ 17.71

#### LOANS

(Dollars In Thousands)	June 30, March 31,		March 31,	December 31,		S	eptember 30,	June 30,
	 2019		2019		2018		2018	2018
Commercial and industrial loans	\$ 1,877,042	\$	1,788,628	\$	1,726,664	\$	1,655,569	\$ 1,657,591
Agricultural production financing and other loans to farmers	83,452		80,357		92,404		88,504	89,093
Real estate loans:								
Construction	624,548		542,501		545,729		668,608	714,866
Commercial and farmland	2,821,689		2,838,798		2,832,102		2,699,629	2,652,782
Residential	993,802		976,668		966,421		965,893	965,720
Home equity	548,006		536,208		528,157		517,303	518,699
Individuals' loans for household and other personal expenditures	98,384		108,216		99,788		98,709	92,809
Public finance and other commercial loans	 464,447		427,944		433,202		393,856	 389,499
Loans	7,511,370		7,299,320		7,224,467		7,088,071	7,081,059
Allowance for loan losses	 (81,274)		(80,902)		(80,552)		(78,406)	 (77,543)
NET LOANS	\$ 7,430,096	\$	7,218,418	\$	7,143,915	\$	7,009,665	\$ 7,003,516

# DEPOSITS

2018
3,933,233
2,099,771
555,910
602,239
312,662
7,503,815

#### CONSOLIDATED AVERAGE BALANCE SHEET AND NET INTEREST MARGIN ANALYSIS

(Dollars in Thousands)

(Dollars in Thousands)	For the Three Months Ended									
	June 30, 2019 June 30, 2018									
	Ave	erage Balance	1	Interest Income / Expense	Average Rate	Ave	erage Balance		Interest Income / Expense	Average Rate
Assets:										
Interest-bearing time deposits	\$	144,626	\$	784	2.17%	\$	142,385	\$	633	1.78%
Federal Home Loan Bank stock		24,588		335	5.45		24,588		263	4.28
Investment Securities: (1)										
Taxable		1,054,068		6,998	2.66		852,865		5,434	2.55
Tax-Exempt <sup>(2)</sup>		910,295		9,435	4.15		745,598		7,906	4.24
Total Investment Securities		1,964,363		16,433	3.35		1,598,463		13,340	3.34
Loans held for sale		11,430		127	4.44		6,408		83	5.18
Loans: (3)										
Commercial		5,419,169		74,638	5.51		5,142,093		67,510	5.25
Real Estate Mortgage		766,528		8,686	4.53		729,681		8,792	4.82
Installment		677,133		9,373	5.54		631,897		8,278	5.24
Tax-Exempt <sup>(2)</sup>		511,055		5,372	4.20		465,658		4,597	3.95
Total Loans		7,385,315		98,196	5.32		6,975,737		89,260	5.12
Total Earning Assets		9,518,892		115,748	4.86%		8,741,173		103,496	4.74%
Net unrealized gain (loss) on securities available for sale		12,841					(13,068)			
Allowance for loan losses		(81,691)					(77,197)			
Cash and cash equivalents		130,987					132,481			
Premises and equipment		91,563					94,757			
Other assets		827,356					818,874			
Total Assets	\$	10,499,948				\$	9,697,020			
Liabilities:										
Interest-bearing deposits:										
Interest-bearing deposits	\$	2,935,925	\$	8,541	1.16%	\$	2,325,705	\$	4,276	0.74%
Money market deposits		1,220,020		3,509	1.15		1,081,830		1,583	0.59
Savings deposits		1,164,901		2,525	0.87		1,096,003		1,332	0.49
Certificates and other time deposits		1,652,203		8,512	2.06		1,491,207		4,974	1.33
Total Interest-bearing Deposits		6,973,049		23,087	1.32		5,994,745		12,165	0.81
Borrowings		613,446		4,274	2.79		674,040		4,135	2.45
Total Interest-bearing Liabilities		7,586,495		27,361	1.44		6,668,785	_	16,300	0.98
Noninterest-bearing deposits		1,348,410		21,001			1,642,076		10,000	0.00
Other liabilities		85,789					58,818			
Total Liabilities		9,020,694					8,369,679			
Stockholders' Equity		1,479,254					1,327,341			
Total Liabilities and Stockholders' Equity	\$	10,499,948		27,361		\$	9,697,020		16,300	
	<u> </u>	2011001010	\$	88,387		<u> </u>	010011020	\$	87,196	
Net Interest Income (FTE)			Ψ	00,307				<b></b>	07,190	
Net Interest Spread (FTE) <sup>(4)</sup>					3.42%					3.76%
Net Interest Margin (FTE):										
Interest Income (FTE) / Average Earning Assets					4.86%					4.74%
· · · · · · · · · · · · · · · · · · ·										
Interest Expense / Average Earning Assets					1.15%					0.75%

(I) Average balance of securities is computed based on the average of the historical amortized cost balances without the effects of the fair value adjustments.

(2) Tax-exempt securities and loans are presented on a fully taxable equivalent basis, using a marginal tax rate of 21 percent for 2019 and 2018. These totals equal \$3,109 and \$2,625 for the three months ended June 30, 2019 and 2018, respectively.

<sup>(3)</sup> Non accruing loans have been included in the average balances.

(4) Net Interest Spread (FTE) is interest income expressed as a percentage of average earning assets minus interest expense expressed as a percentage of average interest-bearing liabilities.

(9) Net Interest Margin (FTE) is interest income expressed as a percentage of average earning assets minus interest expense expressed as a percentage of average earning assets.

#### CONSOLIDATED AVERAGE BALANCE SHEET AND NET INTEREST MARGIN ANALYSIS

(Dollars in Thousands)

	For the Six Months Ended										
		June 30, 2019	June 30, 2018								
	Average Balance	Interest Income / Expense	Average Rate	Average Balance	Interest Income / Expense	Average Rate					
Assets:											
Interest-bearing time deposits	\$ 145,277	\$ 1,659	2.28%	\$ 87,883	\$ 764	1.74%					
Federal Home Loan Bank stock	24,588	673	5.47	24,487	667	5.45					
Investment Securities: (1)											
Taxable	978,654	13,093	2.68	831,743	10,530	2.53					
Tax-Exempt <sup>(2)</sup>	869,914	18,133	4.17	741,096	15,661	4.23					
Total Investment Securities	1,848,568	31,226	3.38	1,572,839	26,191	3.33					
Loans held for sale	10,697	239	4.47	8,515	221	5.19					
Loans: (3)											
Commercial	5,364,884	147,394	5.49	5,061,717	129,663	5.12					
Real Estate Mortgage	755,070	17,008	4.51	729,202	16,791	4.61					
Installment	671,125	18,664	5.56	627,686	16,255	5.18					
Tax-Exempt <sup>(2)</sup>	506,370	10,629	4.20	466,747	9,149	3.92					
Total Loans	7,308,146	193,934	5.31	6,893,867	172,079	4.99					
Total Earning Assets	9,326,579	227,492	4.88%	8,579,076	199,701	4.66%					
Net unrealized gain on securities available for sale	3,963			(9,772)							
Allowance for loan losses	(81,301)			(76,528)							
Cash and cash equivalents	124,143			129,499							
Premises and equipment	92,395			95,139							
Other assets	825,426			818,360							
Total Assets	\$ 10,291,205			\$ 9,535,774							
Liabilities:											
Interest-bearing deposits:											
Interest-bearing deposits	\$ 2,813,541	\$ 15,560	1.11%	\$ 2,153,878	\$ 6,965	0.65%					
Money market deposits	1,179,765	6,291	1.07	1,085,740	2,858	0.53					
Savings deposits	1,157,852	4,792	0.83	1,021,386	1,714	0.34					
Certificates and other time deposits	1,609,130	16,038	1.99	1,488,664	9,630	1.29					
Total Interest-bearing Deposits	6,760,288	42,681	1.26	5,749,668	21,167	0.74					
Borrowings	624,192	8,627	2.76	760,643	8,837	2.32					
Total Interest-bearing Liabilities	7,384,480	51,308	1.39	6,510,311	30,004	0.92					
Noninterest-bearing deposits	1,369,832			1,646,660							
Other liabilities	82,260			60,679							
Total Liabilities	8,836,572			8,217,650							
Stockholders' Equity	1,454,633			1,318,124							
Total Liabilities and Stockholders' Equity	\$ 10,291,205	E1 209		\$ 9,535,774	30,004						
	<u> </u>	51,308		\$ 3,333,774							
Net Interest Income (FTE)		\$ 176,184			\$ 169,697						
Net Interest Spread (FTE) (4)			3.49%			3.74%					
Net Interest Margin (FTE):											
Interest Income (FTE) / Average Earning Assets			4.88%			4.66%					
Interest Expense / Average Earning Assets			1.10%			0.70%					
Net Interest Margin (FTE) (5)											

(3) Average balance of securities is computed based on the average of the historical amortized cost balances without the effects of the fair value adjustments.

<sup>(2)</sup> Tax-exempt securities and loans are presented on a fully taxable equivalent basis, using a marginal tax rate of 21 percent for 2019 and 2018. These totals equal \$6,040 and \$5,210 for the six months ended June 30, 2019 and 2018, respectively.

<sup>(3)</sup> Non accruing loans have been included in the average balances.

(4) Net Interest Spread (FTE) is interest income expressed as a percentage of average earning assets minus interest expense expressed as a percentage of average interest-bearing liabilities.

(5) Net Interest Margin (FTE) is interest income expressed as a percentage of average earning assets minus interest expense expressed as a percentage of average earning assets.